

WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT
BY CATEGORY JAN SEP 2025

A. WHOLESALES

CATEGORY			MONTH												MARKET 2025	SHARE %
			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC		
1.	SEDAN TYPE	CC ≤ 1.500 (G/D)	307	143	402	202	270	91	158	119	161	-	-	-	1.853	0,3%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	50	145	145	92	213	119	142	226	171	-	-	-	1.303	0,2%
		CC > 3.001 (G)/2.501 (D)	-	-	-	1	1	-	-	2	1	-	-	-	5	0,0%
	SUB TOTAL		357	288	547	295	484	210	300	347	333	-	-	-	3.161	0,6%
2.	4X2 TYPE	CC < 1.500 (G/D)	25.778	30.888	33.264	22.573	27.253	27.134	27.908	28.057	26.695	-	-	-	249.550	44,4%
		1.501 < CC ≤ 2.500 (G/D)	7.595	8.752	7.791	6.004	7.006	6.289	5.868	5.491	7.888	-	-	-	62.684	11,2%
		2.501 < CC ≤ 3.000 (G)	42	35	28	24	31	22	23	25	17	-	-	-	247	0,0%
	CC > 3.001 (G)/2.501 (D)	1.079	1.293	1.161	1.496	1.443	1.380	1.072	1.217	1.000	-	-	-	11.141	2,0%	
SUB TOTAL		34.494	40.968	42.244	30.097	35.733	34.825	34.871	34.790	35.600	-	-	-	323.622	57,6%	
3.	4X4 TYPE	CC < 1.500 (G/D)	481	945	1.371	1.319	871	673	946	532	535	-	-	-	7.673	1,4%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	390	562	683	457	434	508	451	608	636	-	-	-	4.729	0,8%
		CC > 3.001 (G)/2.500 (D)	263	269	237	242	339	386	430	400	283	-	-	-	2.849	0,5%
	SUB TOTAL		1.134	1.776	2.291	2.018	1.644	1.567	1.827	1.540	1.454	-	-	-	15.251	2,7%
4.	BUS	GVW 5 - 10 Ton (G/D)	308	284	302	228	214	256	221	331	237	-	-	-	2.381	0,4%
		GVW 10 - 24 Ton (G/D)	105	114	104	94	100	113	103	103	100	-	-	-	936	0,2%
		GVW > 24 Ton (G/D)	5	8	10	4	2	-	7	9	3	-	-	-	48	0,0%
	SUB TOTAL		418	406	416	326	316	369	331	443	340	-	-	-	3.365	0,6%
5.	PICK UP	GVW < 5 Ton (G/D)	7.655	7.841	6.996	5.521	8.522	7.113	8.502	9.682	9.933	-	-	-	71.765	12,8%
6.	TRUCK	GVW 5 - 10 Ton (G/D)	3.195	3.141	2.535	2.215	2.890	3.269	3.014	3.242	3.561	-	-	-	27.062	4,8%
		GVW 10 - 24 Ton (G/D)	367	374	216	272	345	373	413	361	355	-	-	-	3.076	0,5%
		GVW > 24 Ton (G/D)	1.088	1.254	977	895	1.191	1.181	951	1.160	953	-	-	-	9.650	1,7%
	SUB TOTAL		4.650	4.769	3.728	3.382	4.426	4.823	4.378	4.763	4.869	-	-	-	39.788	7,1%
7.	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D) For all CC	963	2.690	2.240	1.643	1.176	1.669	1.746	1.942	1.747	-	-	-	15.816	2,8%
	SUB TOTAL		963	2.690	2.240	1.643	1.176	1.669	1.746	1.942	1.747	-	-	-	15.816	2,8%
8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	12.324	13.618	12.726	9.087	8.546	7.762	8.923	8.270	7.795	-	-	-	89.051	15,9%
		CC ≤ 1500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0,0%
	SUB TOTAL		12.324	13.618	12.726	9.087	8.546	7.762	8.923	8.270	7.795	-	-	-	89.051	16%
MARKET TOTAL			61.995	72.356	71.188	52.369	60.847	58.338	60.878	61.777	62.071	-	-	-	561.819	100%
CUMMULATIVE			61.995	134.351	205.539	257.908	318.755	377.093	437.971	499.748	561.819					

B. RETAIL SALES

CATEGORY			MONTH												RETAIL 2025	SHARE %
			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC		
1.	SEDAN TYPE	CC ≤ 1.500 (G/D)	291	252	414	199	267	249	257	212	174	-	-	-	2.315	0,4%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	161	215	204	111	154	159	157	298	215	-	-	-	1.674	0,3%
		CC > 3.001 (G)/2.501 (D)	-	-	-	1	1	-	-	1	2	-	-	-	5	0,0%
	SUB TOTAL		452	467	618	311	422	408	414	511	391	-	-	-	3.994	0,7%
2.	4X2 TYPE	CC < 1.500 (G/D)	27.136	28.626	34.332	26.260	25.595	26.751	26.827	28.828	27.261	-	-	-	251.616	42,9%
		1.501 < CC ≤ 2.500 (G/D)	7.551	8.558	9.182	6.390	7.150	7.067	6.833	7.084	6.542	-	-	-	66.357	11,3%
		2.501 < CC ≤ 3.000 (G)	22	31	35	27	25	30	16	25	24	-	-	-	235	0,0%
		CC > 3.001 (G)/2.501 (D)	1.073	1.407	1.489	1.238	1.185	1.157	1.184	1.356	1.143	-	-	-	11.232	1,9%
	SUB TOTAL		35.782	38.622	45.038	33.915	33.955	35.005	34.860	37.293	34.970	-	-	-	329.440	56,2%
3.	4X4 TYPE	CC < 1.500 (G/D)	551	812	1.150	1.089	1.436	1.707	1.170	1.131	827	-	-	-	9.873	1,7%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	437	528	709	449	539	504	460	647	648	-	-	-	4.921	0,8%
		CC > 3.001 (G)/2.500 (D)	294	328	330	210	309	353	311	347	336	-	-	-	2.818	0,5%
	SUB TOTAL		1.282	1.668	2.189	1.748	2.284	2.564	1.941	2.125	1.811	-	-	-	17.612	3,0%
4.	BUS	GVW 5 - 10 Ton (G/D)	292	250	323	165	202	333	221	318	224	-	-	-	2.328	0,4%
		GVW 10 - 24 Ton (G/D)	148	198	198	95	99	89	93	69	98	-	-	-	1.087	0,2%
		GVW > 24 Ton (G/D)	7	10	2	2	2	1	16	4	2	-	-	-	46	0,0%
	SUB TOTAL		447	458	523	262	303	423	330	391	324	-	-	-	3.461	0,6%
5.	PICK UP	GVW < 5 Ton (G/D)	7.777	8.536	7.892	7.075	8.152	7.893	8.726	9.735	10.270	-	-	-	76.056	13,0%
6.	TRUCK	GVW 5 - 10 Ton (G/D)	2.725	3.327	3.230	2.327	3.036	3.246	2.786	3.221	3.483	-	-	-	27.381	4,7%
		GVW 10 - 24 Ton (G/D)	377	438	390	208	300	292	379	399	360	-	-	-	3.143	0,5%
		GVW > 24 Ton (G/D)	1.556	1.523	1.400	1.220	1.230	1.156	1.081	1.289	1.077	-	-	-	11.532	2,0%
	SUB TOTAL		4.658	5.288	5.020	3.755	4.566	4.694	4.246	4.909	4.920	-	-	-	42.056	7,2%
7.	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D) For all CC	874	2.440	1.973	1.429	1.896	1.803	1.668	1.819	1.673	-	-	-	15.575	2,7%
	SUB TOTAL		874	2.440	1.973	1.429	1.896	1.803	1.668	1.819	1.673	-	-	-	15.575	2,7%
8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	12.804	12.446	13.512	9.764	9.974	9.387	10.737	9.735	9.364	-	-	-	97.723	16,7%
		CC ≤ 1500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0,0%
	SUB TOTAL		12.804	12.446	13.512	9.764	9.974	9.387	10.737	9.735	9.364	-	-	-	97.723	16,7%
RETAIL TOTAL			64.076	69.925	76.765	58.259	61.552	62.177	62.922	66.518	63.723	-	-	-	585.917	100%
CUMMULATIVE			64.076	134.001	210.766	269.025	330.577	392.754	455.676	522.194	585.917					

C. PRODUCTION

CATEGORY			MONTH												PROD 2025	SHARE %
			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC		
1.	SEDAN TYPE	CC ≤ 1.500 (G/D)	89	9	4	-	-	-	47	56	22	-	-	-	227	0.0%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	257	308	178	223	169	88	63	60	78	-	-	-	1.424	0.2%
		CC > 3.001 (G)/2.500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
	SUB TOTAL		346	317	182	223	169	88	110	116	100	-	-	-	1.651	0.2%
2.	4X2 TYPE	CC < 1.500 (G/D)	47.138	55.962	53.128	42.820	52.971	57.350	65.539	60.497	59.585	-	-	-	494.990	57.9%
		1.501 < CC ≤ 2.500 (G/D)	9.582	8.878	8.262	7.442	8.064	8.100	8.322	7.583	8.716	-	-	-	74.949	8.8%
		2.501 < CC ≤ 3.000 (G)	3.994	3.337	3.445	3.849	3.653	3.545	4.509	3.324	2.639	-	-	-	32.295	3.8%
		CC > 3.001 (G)/2.500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
SUB TOTAL		60.714	68.177	64.835	54.111	64.688	68.995	78.370	71.404	70.940	-	-	-	602.234	70.4%	
3.	4X4 TYPE	CC < 1.500 (G/D)	251	568	860	711	711	421	522	251	110	-	-	-	4.405	0.5%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	552	661	804	397	687	323	487	446	381	-	-	-	4.738	0.6%
		CC > 3.001 (G)/2.500 (D)	1.064	1.045	837	1.190	963	887	1.285	1.048	810	-	-	-	9.129	1.1%
	SUB TOTAL		1.867	2.274	2.501	2.298	2.361	1.631	2.294	1.745	1.301	-	-	-	18.272	2.1%
4.	BUS	GVW 5 - 10 Ton (G/D)	341	254	431	209	270	363	265	325	330	-	-	-	2.788	0.3%
		GVW 10 - 24 Ton (G/D)	84	99	166	54	62	69	87	94	89	-	-	-	804	0.1%
		GVW > 24 Ton (G/D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
	SUB TOTAL		425	353	597	263	332	432	352	419	419	-	-	-	3.592	0.4%
5.	PICK UP	GVW < 5 Ton (G/D)	7.393	8.182	7.096	5.960	8.007	7.940	9.345	8.608	9.798	-	-	-	72.329	8.5%
6.	TRUCK	GVW 5 - 10 Ton (G/D)	3.543	3.793	2.849	2.614	2.695	2.479	2.859	3.149	3.388	-	-	-	27.369	3.2%
		GVW 10 - 24 Ton (G/D)	270	270	179	219	333	187	360	228	342	-	-	-	2.388	0.3%
		GVW > 24 Ton (G/D)	1.663	1.716	920	932	906	786	749	815	896	-	-	-	9.383	1.1%
	SUB TOTAL		5.476	5.779	3.948	3.765	3.934	3.452	3.968	4.192	4.626	-	-	-	39.140	4.6%
7.	DOUBLE CABIN	GVW < 5 Ton (G/D) For all CC	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
	SUB TOTAL		-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	17.109	15.670	16.028	12.699	11.913	9.948	12.759	10.879	10.729	-	-	-	117.734	13.8%
		CC ≤ 1500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
	SUB TOTAL		17.109	15.670	16.028	12.699	11.913	9.948	12.759	10.879	10.729	-	-	-	117.734	13.8%
PRODUCTION TOTAL			93.330	100.752	95.187	79.319	91.404	92.486	107.198	97.363	97.913	-	-	-	854.952	100%
PRODUCTION CUM. TOTAL			93.330	194.082	289.269	368.588	459.992	552.478	659.676	757.039	854.952	-	-	-	-	-

GAIKINDO WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT BY CATEGORY JAN SEP 2024/2025														
A. WHOLESALES														
CATEGORY			2025		+/-	%	SEP		+/-	%	JAN - SEP		+/-	%
			AUG	SEP			2024	2025			2024	2025		
1.	SEDAN TYPE	CC ≤ 1.500 (G/D)	119	161	42	35%	603	161	-442	-73%	5.002	1.853	-3.149	-63%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	226	171	-55	-24%	484	171	-313	-65%	3.153	1.303	-1.850	-59%
		CC > 3.001 (G)/2.500 (D)	2	1	-1	-50%	-	1	1	0%	5	5	0	0%
	SUB TOTAL		347	333	-14	-4%	1.087	333	-754	-69%	8.160	3.161	-4.999	-61%
2.	4X2 TYPE	CC ≤ 1.500 (G/D)	28.057	26.695	-1.362	-5%	29.393	26.695	-2.698	-9%	257.557	249.550	-8.007	-3%
		1.501 < CC ≤ 2.500 (G/D)	5.491	7.888	2.397	44%	8.982	7.888	-1.094	-12%	72.250	62.684	-9.566	-13%
		2.501 < CC ≤ 3.000 (G)	25	17	-8	-32%	7	17	10	143%	7	247	240	3429%
		CC > 3.001 (G)/2.500 (D)	1.217	1.000	-217	-18%	1.945	1.000	-945	-49%	10.947	11.141	194	2%
	SUB TOTAL		34.790	35.600	810	2%	40.327	35.600	-4.727	-12%	340.761	323.622	-17.139	-5%
3.	4X4 TYPE	CC ≤ 1.500 (G/D)	532	535	3	1%	348	535	187	54%	1.791	7.673	5.882	328%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	608	636	28	5%	922	636	-286	-31%	5.561	4.729	-832	-15%
		CC > 3.001 (G)/2.500 (D)	400	283	-117	-29%	381	283	-98	-26%	2.401	2.849	448	19%
	SUB TOTAL		1.540	1.454	-86	-6%	1.651	1.454	-197	-12%	9.753	15.251	5.498	56%
4.	BUS	GVW 5 - 10 Ton (G/D)	331	237	-94	-28%	336	237	-99	-29%	2.733	2.381	-352	-13%
		GVW 10 - 24 Ton (G/D)	103	100	-3	-3%	88	100	12	14%	1.405	936	-469	-33%
		GVW > 24 Ton (G/D)	9	3	-6	-67%	6	3	(3)	-50%	54	48	(6)	-11%
	SUB TOTAL		443	340	-103	-23%	430	340	-90	-21%	4.192	3.365	-827	-20%
5.	PICK UP	GVW < 5 Ton (G/D)	9.682	9.933	251	3%	7.794	9.933	2.139	27%	74.045	71.765	-2.280	-3%
6.	TRUCK	GVW 5 - 10 Ton (G/D)	3.242	3.561	319	10%	3.402	3.561	159	5%	31.452	27.062	-4.390	-14%
		GVW 10 - 24 Ton (G/D)	361	355	-6	-2%	448	355	-93	-21%	3.522	3.076	-446	-13%
		GVW > 24 Ton (G/D)	1.160	953	-207	-18%	1.671	953	-718	-43%	13.590	9.650	-3.940	-29%
	SUB TOTAL		4.763	4.869	106	2%	5.521	4.869	-652	-12%	48.564	39.788	-8.776	-18%
7.	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D)	1.942	1.747	-195	-10%	1.625	1.747	122	8%	13.367	15.816	2.449	18%
		For all CC	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL		1.942	1.747	-195	-10%	1.625	1.747	122	8%	13.367	15.816	2.449	18%
8	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	8.270	7.795	-475	-6%	14.673	7.795	-6.878	-47%	134.818	89.051	-45.767	-34%
		CC ≤ 1500 (D)	-	-	-	0%	-	-	-	0%	-	-	-	0%
		SUB TOTAL		8.270	7.795	-475	-6%	14.673	7.795	-6.878	-47%	134.818	89.051	-45.767
TOTAL			61.777	62.071	294	0%	73.108	62.071	-11.037	-15%	633.660	561.819	(71.841)	-11,3%

RETAIL SALES															
CATEGORY			2025		+/-	%	SEP		+/-	%	JAN - SEP		+/-	%	
			AUG	SEP			2024	2025			2024	2025			
1.	SEDAN TYPE	CC ≤ 1.500 (G/D)	212	174	-38	-17,9%	665	174	-491	-74%	4.311	2.315	-1.996	-46%	
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	298	215	-83	-27,9%	448	215	-233	-52%	3.217	1.674	-1.543	-48%	
		CC > 3.001 (G)/2.500 (D)	1	2	1	100,0%	-	2	2	0%	11	5	-6	-55%	
	SUB TOTAL		511	391	-120	-23,5%	1.113	391	-722	-65%	7.539	3.994	-3.545	-47%	
2.	4X2 TYPE	CC ≤ 1.500 (G/D)	28.828	27.261	-1.567	-5,4%	29.239	27.261	-1.978	-7%	276.679	251.616	-25.063	-9%	
		1.501 < CC ≤ 2.500 (G/D)	7.084	6.542	-542	-7,7%	9.227	6.542	-2.685	-29%	75.002	66.357	-8.645	-12%	
		2.501 < CC ≤ 3.000 (G)	25	24	-1	-4,0%	3	24	21	700%	3	235	232	7733%	
		CC > 3.001 (G)/2.500 (D)	1.356	1.143	-213	-15,7%	1.278	1.143	-135	-11%	11.616	11.232	-384	-3%	
SUB TOTAL		37.293	34.970	-2.323	-6,2%	39.747	34.970	-4.777	-12%	363.300	329.440	-33.860	-9%		
3.	4X4 TYPE	CC ≤ 1.500 (G/D)	1.131	827	-304	-26,9%	356	827	471	132%	1.902	9.873	7.971	419%	
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	647	648	1	0,2%	950	648	-302	-32%	5.407	4.921	-486	-9%	
		CC > 3.001 (G)/2.500 (D)	347	336	-11	-3,2%	302	336	34	11%	2.528	2.818	290	11%	
		SUB TOTAL		2.125	1.811	-314	-14,8%	1.608	1.811	203	13%	9.837	17.612	7.775	79%
4.	BUS	GVW 5 - 10 Ton (G/D)	318	224	-94	-29,6%	384	224	-160	-42%	2.895	2.328	-567	-20%	
		GVW 10 - 24 Ton (G/D)	69	98	29	42,0%	142	98	-44	-31%	1.373	1.087	-286	-21%	
		GVW > 24 Ton (G/D)	4	2	-2	-50,0%	6	2	-4	-67%	42	46	4	10%	
		SUB TOTAL		391	324	-67	-17,1%	532	324	-208	-39%	4.310	3.461	-849	-20%
5.	PICK UP	GVW < 5 Ton (G/D)	9.735	10.270	535	5,5%	8.110	10.270	2.160	27%	76.067	76.056	-11	0%	
6.	TRUCK	GVW 5 - 10 Ton (G/D)	3.221	3.483	262	8,1%	3.484	3.483	-1	0%	31.646	27.381	-4.265	-13%	
		GVW 10 - 24 Ton (G/D)	399	360	-39	-9,8%	409	360	-49	-12%	3.318	3.143	-175	-5%	
		GVW > 24 Ton (G/D)	1.289	1.077	-212	-16,4%	1.716	1.077	-639	-37%	12.801	11.532	-1.269	-10%	
		SUB TOTAL		4.909	4.920	11	0,2%	5.609	4.920	-689	-12%	47.765	42.056	-5.709	-12%
7	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D)	1.819	1.673	-146	-8,0%	1.726	1.673	-53	-3%	13.228	15.575	2.347	18%	
		For all CC	-	-	0	0,0%	-	-	0	0%	-	-	0	0%	
		SUB TOTAL		1.819	1.673	-146	-8,0%	1.726	1.673	-53	-3%	13.228	15.575	2.347	18%
8	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	9.735	9.364	-371	-3,8%	14.156	9.364	-4.792	-34%	135.402	97.723	-37.679	-28%	
		CC ≤ 1500 (D)	-	-	-	0,0%	-	-	-	0%	-	-	-	0%	
		SUB TOTAL		9.735	9.364	-371	-3,8%	14.156	9.364	-4.792	-34%	135.402	97.723	-37.679	-28%
TOTAL			66.518	63.723	-2.795	-4,2%	72.601	63.723	-8.878	-12,2%	657.448	585.917	(71.531)	-10,9%	

C. PRODUCTION															
CATEGORY			2025		+/-	%	SEP		+/-	%	JAN - SEP		+/-	%	
			AUG	SEP			2024	2025			2024	2025			
1.	SEDAN TYPE	CC ≤ 1.500 (G/D)	56	22	34	61%	22	22	0	0%	359	227	-132	-37%	
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	60	78	-18	-30%	253	78	-175	-69%	1.666	1.424	-242	-15%	
		CC > 3.001 (G)/2.500 (D)	-	-	0	0%	-	-	0	0%	-	-	0	0%	
	SUB TOTAL		116	100	16	14%	275	100	-175	-175%	2.025	1.651	-374	-18%	
2.	4X2 TYPE	CC < 1.500 (G/D)	60.497	59.585	912	2%	57.773	59.585	1.812	3%	490.278	494.990	4.712	1%	
		1.501 < CC ≤ 2.500 (G/D)	7.583	8.716	-1.133	-15%	8.121	8.716	595	7%	69.462	74.949	5.487	8%	
		2.501 < CC ≤ 3.000 (G)	3.324	2.639	685	21%	5.124	2.639	-2.485	-48%	31.461	32.295	834	3%	
		CC > 3.001 (G)/2.500 (D)	-	-	0	0%	-	-	0	0%	-	-	0	0%	
SUB TOTAL		71.404	70.940	464	1%	71.018	70.940	-78	0%	591.201	602.234	11.033	2%		
3.	4X4 TYPE	CC < 1.500 (G/D)	251	110	-141	-56%	-	110	110	0%	-	4.405	4.405	0%	0%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	446	381	-65	-15%	557	381	-176	-32%	3.168	4.738	1.570	50%	
		CC > 3.001 (G)/2.500 (D)	1.048	810	-238	-23%	1.551	810	-741	-48%	11.368	9.129	-2.239	-20%	
		SUB TOTAL		1.745	1.301	-444	-25%	2.108	1.301	-807	-62%	14.536	18.272	3.736	26%
4.	BUS	GVW 5 - 10 Ton (G/D)	325	330	5	2%	286	330	44	15%	2.094	2.788	694	33%	
		GVW 10 - 24 Ton (G/D)	94	89	-5	-6%	100	89	-11	-11%	1.385	804	-581	-42%	
		GVW > 24 Ton (G/D)	-	-	0	0%	-	-	0	0%	-	-	0	0%	
		SUB TOTAL		419	419	0	0%	386	419	33	8%	3.479	3.592	113	3%
5.	PICK UP	GVW < 5 Ton (G/D)	8.608	9.798	1.190	12%	8.227	9.798	1.571	19%	75.397	72.329	-3.068	-4%	
6.	TRUCK	GVW 5 - 10 Ton (G/D)	3.149	3.388	239	7%	3.405	3.388	-17	0%	31.004	27.369	-3.635	-12%	
		GVW 10 - 24 Ton (G/D)	228	342	114	33%	258	342	84	33%	2.449	2.388	-61	-2%	
		GVW > 24 Ton (G/D)	815	896	81	9%	1.507	896	-611	-41%	12.200	9.383	-2.817	-23%	
		SUB TOTAL		4.192	4.626	434	9%	5.170	4.626	-544	-12%	45.653	39.140	-6.513	-14%
7.	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D)	-	-	0	0%	-	-	0	0%	-	-	0	0%	
		For all CC	-	-	0	0%	-	-	0	0%	-	-	0	0%	
	SUB TOTAL		-	-	0	0%	-	-	0	0%	-	-	0	0%	
8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	10.879	10.729	-150	-1%	16.390	10.729	-5.661	-35%	153.205	117.734	-35.471	-23%	
		CC ≤ 1500 (D)	-	-	0	0%	-	-	0	0%	-	-	0	0%	
	SUB TOTAL		10.879	10.729	-150	-1%	16.390	10.729	-5.661	-35%	153.205	117.734	-35.471	-23%	
TOTAL			97.363	97.913	550	0,6%	103.574	97.913	-5.661	-5,5%	885.496	854.952	-30.544	-3,4%	