

# 8 Reasons Why Nutanix is the Better Alternative to VMware



For businesses that rely on VMware for their virtualization and infrastructure needs, Nutanix offers a better alternative with one platform to run apps and manage data across multiple endpoints. Our cloud platform provides flexibility and choice, without vendor lock-in, and supports existing VMware environments with unified management.

This list demonstrates how Nutanix provides a better solution compared to VMware and helps your business quickly and easily build a hybrid multicloud infrastructure.

01

## A single, unified HCI architecture for mixed workloads

Nutanix unlocks NVMe performance for SAN-level workloads with snapshots and replication along with support for files, objects, HDDs, and a choice of hardware or cloud. By contrast, VMware has two incompatible vSAN products (ESA vs OSA). With Nutanix, integrate seamlessly with existing VMware solutions under a unified single pane of glass while getting the performance benefits.

02

## Best hybrid cloud EUC solution with Citrix

Nutanix delivers HCI value for VDI environments where our seamless scaling provides a consistent cross-cloud experience for customers.

03

## Preferred partnership with Red Hat

Nutanix is a preferred partner for RedHat where support for RHEL and OpenShift gives customers support for new container environments.

04

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05

## Only multicloud IaaS with consistent operations

Nutanix software is consistently managed across on-prem, AWS, and Azure environments. By contrast, VMware in customer-managed on-premises, VMware managed in AWS, and Azure-managed in Azure.

06

## Only solution with fully portable licenses across clouds

Nutanix offers fully portable licenses, a feature that is not offered by VMware, allowing data and apps to be optimally located across the hybrid cloud as performance, cost, and data sovereignty priorities change.

07

## Only HCI on Azure BareMetal solution co-engineered with Azure

Nutanix is the first and only HCI jointly engineered with Azure to deliver fast migration to the public cloud with up to 53% savings and with support for Azure ExpressRoute to securely connect edge, datacenter, and cloud endpoints.

08

## Industry-leading support and toolkit for fast and easy migration

With industry leading support (NPS score of 90+) and with migration toolkits (Nutanix Move-a cross-hypervisor mobility solution to move VMs with minimal downtime), Nutanix has customers covered for migrating workloads from VMware to Nutanix.