#### **Ismael Ahmad**

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#### **EXPERIENCE**

**BARCLAYS UK Specialist – Fraud Prevention**  Delhi. India

Jan 2023-Current

Working as a Fraud Expert to analyse and reduce bank losses by preventing cases of fraud and scams

- Acted as process SME to support and coach new hires into the business process
- Maintained zero process fails and zero bank losses across 2023 and YTD
- Designed a tracker for identifying complex queries and knowledge sharing among team members

**Planned Career Break** 

Jan 2022-Dec 2022

After completion of my contract with University of Strathclyde, I reassessed my career goals and pursued professional development opportunities through freelance work

- Conducted process audits for a metal forging company and recommended improvements
- Conducted pricing analysis for a software company to inform their market entry decision

## LEONARDO UK AND UNIVERSITY OF STRATHCLYDE

Southampton, UK

## **Business Improvement Manager**

Dec 2019-Dec 2021

Delivered a two-year project to develop and improve management systems and processes at Leonardo UK's IR Detector manufacturing facility

- Led a cross-functional team of 8 people to design standardised project workflows, identifying risk points and implementing governance structures resulting in reduced risk & improved data quality
- Reduced the restoration cost of returned products by ~25% by redesigning the repair process and implementing a capacity management system & service level agreements across functions
- Led regular problem-solving workshops with design and production teams resulting in improvements i.e., revised bid process & increased opportunity for reuse

**INTERNSHIPS** 2015-2019

# FINNING UK & IRELAND (3 months)

Cannock, UK

- Seamlessly arranged 25+ physical interviews between end-customers and consultants through account managers across England, Scotland and Wales across 2 weeks, effectively capturing customer feedback on new products (VoC) and overdelivering within deadline
- Improved sales planning and predictability by developing a time series-based forecasting model for the sales team

### TATA HOUSING DEVELOPMENT COMPANY LTD (2 months)

Delhi, India

- Successfully delivered 400 leads in 30 days (highest among interns) and added USD 120k to the company's revenue
- Identified and analysed gaps in the company's channel partner network and provided suggestions to expand the direct coverage area

#### **EDUCATION**

#### **CRANFIELD UNIVERSITY**

Milton Keynes, UK

MSc Management

Oct 2019

JAMIA MILLIA ISLAMIA

Delhi, India

B.Tech. Mechanical Engineering

Jun 2018

### **EXTRACURRICULAR ACTIVITIES**

**NINESIGMA** 

**40CEAN** 

Remote- Tokyo, Japan

Open Innovation Council Member

Aug 2019-Current

• Critiqued commercial viability of 30+ innovation propositions by researching, assessing, and evaluating ideas such as Holographic Conference Systems

Remote- FL USA

Brand Ambassador/ Affiliate

Jan 2022-Current

Publicised and raised awareness of the clean ocean movement to personal networks by sporting 4ocean apparel and participating in eco events

# **SKILLS AND INTERESTS**

Languages: Native- English, Hindi and Urdu; Elementary- Arabic and French

Certifications: APM Project Management Qualification, APMG Change Management Practitioner,

Lean Six Sigma Green Belt, and BCS Agile Foundations

IT Skills: Advanced Excel, PowerPoint, Visio, and basic Power BI & Tableau

Technical Skills/ Knowledge: Process Mapping, Process Improvement, Change Management, Project Management, Problem Solving, Team Development, Data Analysis and Capacity Modelling