

FILTERS

region All
market All P & L
customer All
division All

By Fiscal Years
All values in USD
Note: 21 vs 20 is not part of pivot table

Fiscal Years

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Metrics	2019	2020	2021	21 vs 20	
Net Sales	87.5M	196.7M	598.9M	204.5%	
COGS	51.2M	123.4M	380.7M	208.6%	
Gross Margin	36.2M	73.3M	218.2M	197.6%	
GM %	41.4%	37.3%	36.4%	-2.3%	









































FILTERS

region All Market All division All customer All FY 2019

P & L By Fiscal Months

All values in USD

Quarters

	Q1			Q2		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%



Q3		Q4			Grand Total		
Mar	Apr	May	Jun	Jul	Aug		
6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M	
3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M	
2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M	
41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%	