**Ranjeet Rawat**

Aurai, Bhadohi

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An Accomplished Divisional Manager

Skilled in developing strategies and operational logistics for the organization’s huge success; conceptualizing and implementing the competent strategies with a view to penetrate assigned target.

# PROFILESUMMARY

* A result-oriented professional with 13 years of experience in Team management, Branch Administration, Collections, Service Operations, Customer Service; an implementer with recognized proficiency in spearheading operations/ business with an aim to accomplish corporate plans & goals successfully.
* Holds the distinction of effectively managing the portfolios, recovery management, and risk management keeping in view the overall growth of the organization, business continuity plan creating policies and procedures.
* Resourceful at maintaining relationships with team to achieve quality product and service norms by resolving their service-related critical issues & efficiently, coordinating with various branches & managing a variety of branch issues.
* An enterprising leader with proven dexterity in leading and directing personnel towards accomplishment of a common goal without compromising on employer-employee relations; excellence in interpersonal and organizational skills with proven abilities in training & development, customer relationship management and planning.

# ORGANIZATIONAL EXPERIENCE

## Jan 2008 to till now | Bharat Financial Inclusion Ltd, Varanasi | Divisional Manager

**Key Result Areas:**

* Plan, organize, control routine business development.
* Making regular field visits for assessing the areas of branch operations and understanding the scope of client acquisition.
* Handling team of young Unit manager, Branch managers and activities at the branch and field level allocating and achievement targets as per business plans.
* Work towards achieving growth, productivity and good portfolio quality.
* Ensuring client retention by managing high service quality. Responsible for public relation management at area level.

# EDUCATION

**2009 MA (sociology) from V.B.S. Purvanchal University Jaunpur**

# Other EDUCATION

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| **Post-Graduation Diploma in management (PGDM) from Basudev institute of** |
| **Management Technology Lucknow.** | |

# TECHNICAL PURVIEW

* MS Office – Word, Excel and PowerPoint
* Internet Applications

**KEY STRENGTHS**:

* Quick learner, excellent problem solving and Self Starter.
* Takes initiative and works independently or as a part of Group.
* Well organized and easily meets deadlines.
* Openness to Change.
* Always works as a Team player.

**PERSONAL DETAILS:**

Date of Birth : 15/07/1986.

Gender : Male.

Marital status : Married.

Languages Known: English, Hindi

Place: -Varanasi