Tables -4th highest in terms of sales

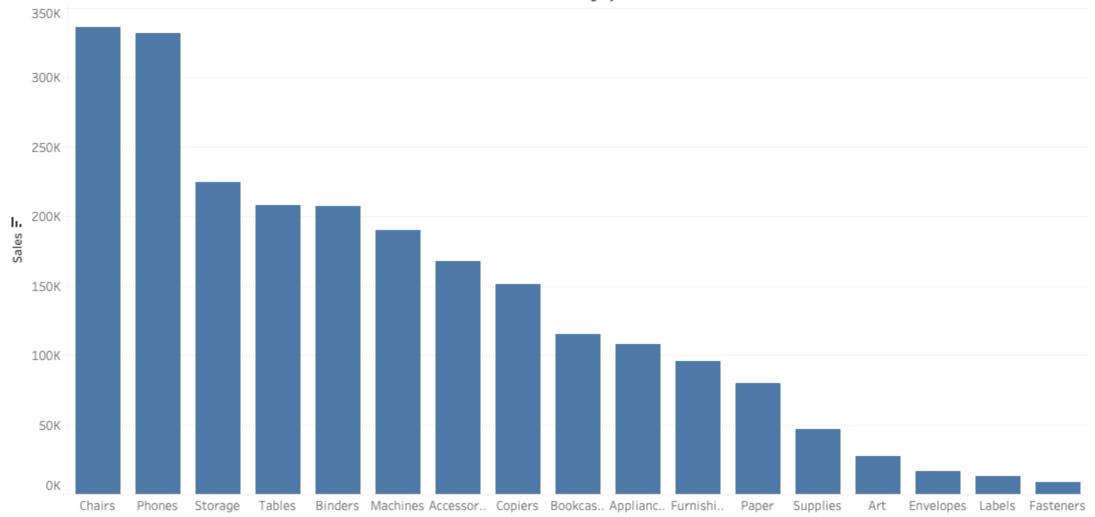
However, Tables have the highest loss

Loss has increased over time

State of WA &Virginia,the way forward

Tables very sensitive to discounts. Stop any discounting



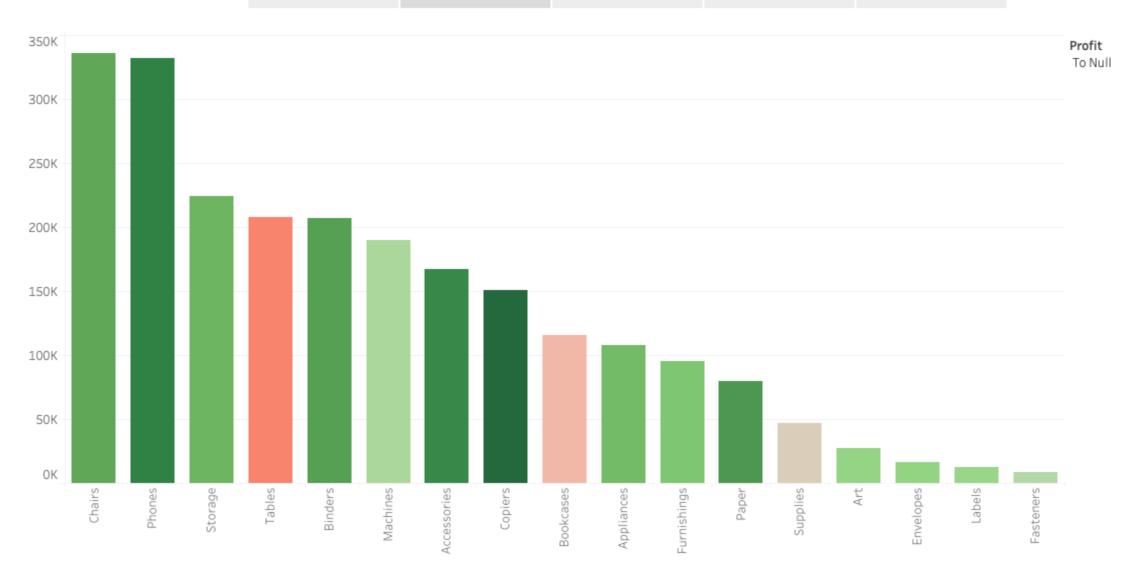


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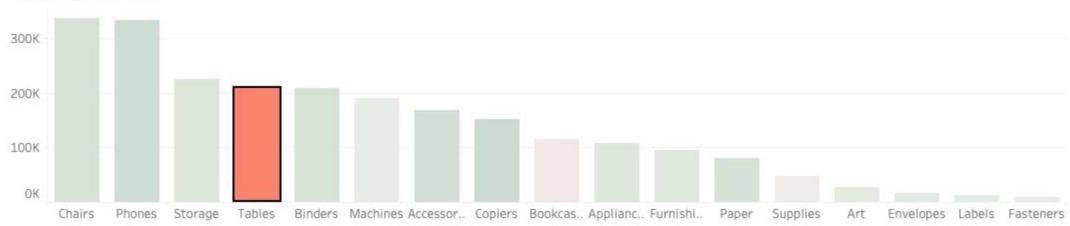
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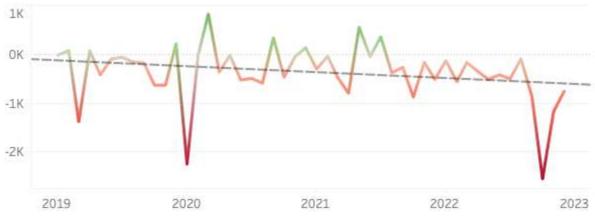
State of WA &Virginia, the way forward

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Sales v/s Profit



Profit trend 1K

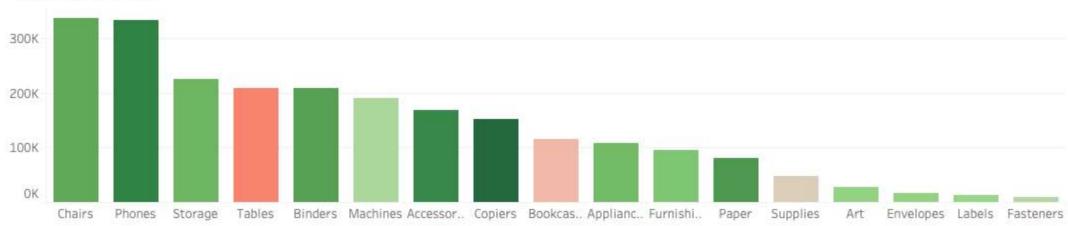


Profit values

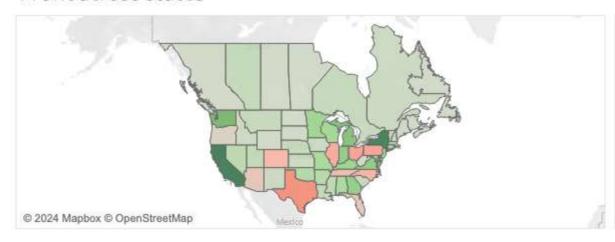


Tables -4th highest in terms of sales However, Tables have the highest loss Loss has increased over time State of WA &Virginia, the way forward Tables very sensitive to discounts. Stop any discounting

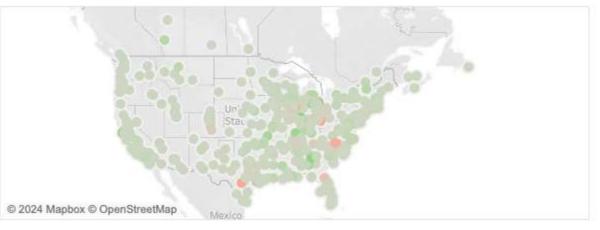
Sales v/s Profit



Profit across states



Profit across cities



Tables -4th highest in terms of sales However, Tables have the highest loss Loss has increased over time State of WA &Virginia, the way forward Tables very sensitive to discounts. Stop any discounting

