

REQUEST FOR EXPRESSION OF INTEREST

TO

**BUILD, OPERATE AND MAINTAIN RURAL WATER SUPPLY
INFRASTRUCTURE ON HYBRID ANNUITY MODE IN ONE OR MORE
DISTRICTS OF ANDHRA PRADESH**

BY

ANDHRA PRADESH DRINKING WATER SUPPLY CORPORATION LIMITED

19 MARCH 2018

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DISCLAIMER

The information contained in this request for expression of interest ("**EOI**") or subsequently provided to Applicant(s) on behalf of the Andhra Pradesh Drinking Water Supply Corporation Limited ("**Authority**") or any of its employees or advisors, is provided to the Applicants on the terms and conditions set out in this EoI.

This EOI is neither an agreement and nor an offer by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their application for pre-qualification pursuant to this EOI ("**Application**").

The Authority, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way for participation in the bidding process.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this EOI. The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the statements, information, assessment or assumptions contained in this EOI.

The issue of this EOI does not imply that the Authority is bound to select an Applicant for the Project and the Authority reserves the right to terminate the process at any time without assigning any reasons whatsoever. The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Application including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Authority or any other costs incurred in connection with or relating to its Application. All such costs and expenses will remain with the Applicant and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the Application, regardless of the conduct or outcome of the bidding process.

GLOSSARY

Adjusted Construction Cost	As defined in Clause 2.2
Applicant	As defined in Clause 1.7
Application	As defined in the Disclaimer
Application Due Date	As defined in Clause 5.2
Authority	As defined in the Disclaimer
BOT	Build Operate Transfer
CPWS	Comprehensive Protected Water Supply
Concession Agreement	As defined in Clause 1.8
Concession Period	As defined in Clause 1.8
Concessionaire	As defined in Clause 1.5
EOI	As defined in the Disclaimer
EPC	Engineering, Procurement and Construction
Financial Capacity	As defined in Clause 2.1 (B)
GoAP	As defined in Clause 1.1
LOA	Letter of award
LPCD	Liters per capita per day
MVS	Multi Village Schemes
Net Worth	As defined in Clause 2.1 (B)
O&M Costs	As defined in Clause 1.9 (c)
PWS	Protected Water Supply
Project	As defined in Clause 1.5
Project Districts	As defined in Clause 1.4
RfP	As defined in Clause 4.2
RfQ	As defined in Clause 4.2
SPV	As defined in Clause 1.6
SVS	Single Village Schemes
Scheduled Bank	Means a bank as defined under Section 2(e) of the Reserve Bank of India Act, 1934
Technical Capacity	As defined in Clause 2.1 (A)

The words and expressions beginning with capital letters and defined in this document shall, unless repugnant to the context, have the meaning ascribed thereto herein.

1. BACKGROUND

1.1 Andhra Pradesh has around 48,363 rural habitations with a population of 37 (thirty seven) million. The Government of Andhra Pradesh ("GoAP"), through Rural Water Supply and Sanitation ("RWS&S") Department, has implemented a large number of rural water supply schemes, chief among them being the piped water supply schemes: Comprehensive Protected Water Supply ("CPWS") Schemes or Multi Village Schemes ("MVS"); and Protected Water Supply ("PWS") Schemes or Single Village Schemes ("SVS"). In addition, provision of hand pumps and bore wells is made for rural habitations not covered by piped water supply. However, there remains challenges in the supply of drinking water to rural Andhra Pradesh. Some of the challenges include:

- (a) Need to improve quality/quantity of water supplied to some habitations;
- (b) Need for improvements in infrastructure and water supply service levels;
- (c) Risks to sustainability of water sources due to droughts, variability in rainfall and depletion of groundwater.

1.2 The following tables indicate the current water supply status across Andhra Pradesh.

Table 1: Rural Water Supply Status¹ in Andhra Pradesh

#	District	Number of habitations (2017-18)						
		Total	Fully Covered	Partially Covered 4	Partially Covered 3	Partially Covered 2	Partially Covered 1	Quality Affected
1	Chittoor	11,189	6,219	1,802	1,326	1,085	742	15
2	Kadapa	4,451	2,345	904	530	438	234	0
3	Ananthapur	3,312	2,094	470	308	198	116	126
4	Kurnool	1,497	484	333	362	220	79	19
5	Nellore	3,046	1,495	485	437	341	165	123
6	Prakasam	2,333	624	453	484	467	252	53
7	Guntur	1,739	612	412	355	215	128	17
8	Krishna	2,484	1,700	483	169	99	23	10
9	West Godavari	2,412	1,412	406	314	194	86	0
10	East Godavari	3,371	1,473	612	617	451	184	34
11	Visakhapatnam	5,601	2,010	815	946	916	888	26
12	Vizianagaram	2,949	1,900	378	319	250	102	0
13	Srikakulam	3,979	1,126	609	841	995	386	22
Total		48,363	23,494	8,162	7,008	5,869	3,385	445
% of Total		100%	49%	17%	14%	12%	7%	1%

¹ Coverage status classification as followed by Ministry of Drinking Water Supply, GoI

Table 2: Stressed Habitations² in Andhra Pradesh

#	District	Total Habitations	Stressed Habitations	Stressed Habitations as a % of Total Habitations
1	Chittoor	11,189	2,805	25%
2	Kadapa	4,451	761	17%
3	Ananthapur	3,312	633	19%
4	Kurnool	1,497	137	9%
5	Nellore	3,046	58	2%
6	Prakasam	2,333	470	20%
7	Guntur	1,739	284	16%
8	Krishna	2,484	84	3%
9	West Godavari	2,412	17	1%
10	East Godavari	3,371	-	-
11	Visakhapatnam	5,601	-	-
12	Vizianagaram	2,949	2	-
13	Srikakulam	3,979	181	4%
Total		48,363	5,432	11%

1.3 GoAP has set itself an objective to provide safe and adequate drinking water to all rural habitations of Andhra Pradesh. GoAP has taken several measures including incorporation of the Authority to aid in the accomplishment of this objective. The Authority shall serve as the nodal agency in developing drinking water supply schemes along with the necessary supporting infrastructure including provision of individual tap connections to every rural household across Andhra Pradesh that will enable delivery of 70 (seventy) LPCD of safe drinking water.

1.4 GoAP has accorded permission to the Authority to undertake 5 (five) drinking water projects in 5 (five) districts of Andhra Pradesh i.e. YSR Kadapa, Kurnool, Ananthapuramu, Chittoor and SPSR Nellore ("**Project Districts**") under the hybrid annuity mode. The cumulative capital cost for the 5 (five) projects is estimated to be around INR 9,400 crore (Nine Thousand Four Hundred Crores only). The estimated capital cost of each Project District is shown in the table below. It may, however, be noted that the estimated capital cost indicated in the table below may be revised at a subsequent stage.

Table 3: Capital Cost by District

#	Project	Estimated Capital Cost (in INR crore)
1	Chittoor	2,647
2	Kadapa	1,800

² Stressed habitations are those, which face water scarcity due to drought conditions or drying up of water sources, particularly during summer.

#	Project	Estimated Capital Cost (in INR crore)
3	Ananthapur	1,903
4	Kurnool	1,449
5	Nellore	1,640
Total		9,439

(Say Rs.9400.00cr approx)

- 1.5 The Authority intends to select, through an open and transparent tender process, one private sector partner (“**Concessionaire**”) for each of the Project Districts as set out in Clause 1.4 above. Broadly, the Concessionaire shall provide the following services (“**Project**”) in a Project District:
 - (a) Construction of new multi-village and single village water supply schemes pre-determined by the Authority;
 - (b) Construction of extensions to existing multi-village and single village water supply schemes pre-determined by the Authority; and
 - (c) Manning, operations and maintenance of the water supply schemes constructed as per (a) and (b) above for a period of seven years after commissioning of such assets.
- 1.6 The Concessionaire for each of the Project District shall incorporate a special purpose vehicle (“**SPV**”) under the Companies Act, 2013 for execution of the Project.
- 1.7 The Authority invites Applications, through this common EOI document, for pre-qualification of interested parties (“**Applicant(s)**”) who fulfill the pre-qualification criteria as set out in Clause 2 and are interested in participating in one or more Projects. No Applicant shall submit more than 1 (one) Application to express interest in one or more Projects. For the avoidance of doubt, in the event, an Applicant submit its Application as a member of a consortium or an unincorporated partnership, such Applicant cannot be a member of a consortium or unincorporated partnership in any other Application.
- 1.8 The Concessionaire shall be responsible for designing, engineering, part financing, procurement, construction, operation and maintenance of its Project in accordance with the provisions of a concession agreement (“**Concession Agreement**”) to be entered into between the Authority and the Concessionaire. The total duration of the Project shall be for a period of at least 10 (ten) years (“**Concession Period**”). The construction of all identified works under the Project shall be completed within a period of 3 (three) years from the date of signing of the Concession Agreement. The Concessionaire shall provide manning, operations and maintenance of assets, after completion of construction, for the remaining duration of the Project in accordance with the provisions of the Concession Agreement.

1.9 The Authority intends to make the following payments to the Concessionaire, in accordance with the provisions of the Concession Agreement, as fee for its services:

- (a) An upfront fee equivalent to 25% of the estimated capital cost of the Project paid over the construction period based on achievement of construction milestones.
- (b) Equated annuity payments over the operation and maintenance period to cover the remaining estimated capital cost of the Project and the associated cost of raising capital.
- (c) The cost of manning, operations and maintenance ("**O&M Costs**") of the water supply schemes constructed. The O&M Costs shall be paid at a pre-determined rate.

For the avoidance of doubt, the Concessionaire shall not be entitled to any other source of revenue including levy of user tariffs. It may be noted that the payment scheme proposed above is preliminary and is subject to change by the Authority.

2. PRE-QUALIFICATION CRITERIA

2.1 To be eligible for pre-qualification, an Applicant shall fulfill **either** the Technical Capacity or the Financial Capacity, as indicated below:

(A) **Technical Capacity:** For demonstrating technical capacity and experience ("**Technical Capacity**"), the Applicant shall, over the past 5 (five) financial years (i.e. FY 2017-18, FY 2016-17, FY 2015-16, FY 2014-15, and FY 2013-14), have:

- (i) paid for development of, or received payments for construction of one completed civil engineering construction project in Category 1 or Category 2 having an Adjusted Construction Cost, as defined in Clause 2.2, of at least INR 200 crore; and
- (ii) paid for development of, or received payments for construction of completed civil engineering construction projects during the past 5 (five) financial years in Category 1 and / or Category 2 having a **cumulative** Adjusted Construction Cost, as defined in Clause 2.2, of at least INR 1,300 crore.

(B) **Financial Capacity:** The Applicant shall have:

- (i) a Net Worth of at least INR 350 crore as on March 31, 2017; and
- (ii) an average annual revenue of at least INR 100 crore over the past three financial years i.e. FY 2016-17, FY 2015-16, FY 2014-15.

For the purposes of this EOI, net worth ("**Net Worth**") shall mean the sum of subscribed and paid up equity and reserves from which shall be deducted the sum of revaluation reserves, miscellaneous expenditure not written off and reserves not available for distribution to equity shareholders.

2.2 The Adjusted Construction Cost ("**Adjusted Construction Cost**") of an eligible project shall be determined as the product of the construction cost of the project, and the adjustment factor based on the category of the project, as specified in Table 4 below.

Table 4: Adjustment Factors for Determination of Adjusted Construction Cost

Category	Sectors	Adjustment Factor
1	Water supply (rural or urban), waste water / sewerage, sanitation, pipelines, and irrigation.	1.00

2	Highways, expressways, bridges, tunnels, runways, railways, metro rails, ports, power generation, airports, industrial parks/ estates, SEZ, logistic parks, and real estate development.	0.70
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- 2.3 The entity, whether a single entity or a member of a consortium or an unincorporated partnership, which is claiming any experience under Technical Capacity, should have:
- (i) in case claiming development experience of a project: held, in the company owning the project, a minimum of 26% (twenty-six per cent) equity and should have been designated as the lead member for such project, from the date of signing of the concession agreement till date of commercial operations of the project for which experience is being claimed;
 - (ii) in case claiming construction experience of a project: held more than 50% (fifty percent) of the paid up and subscribed share capital of the company constructing the project.
- 2.4 Experience for any project or activity shall not be claimed by: i) two or more members of a consortium or an unincorporated partnership; or ii) two or more Applicants. In other words, no double counting by a consortium, an unincorporated partnership or Applicants in respect of the same experience shall be permitted in any manner whatsoever.

3. INSTRUCTION TO APPLICANTS

- 3.1 The Applicant shall provide all the informations sought under this EOI and otherwise sought. The Authority will evaluate only those Application that are received in the required formats and complete in all respects.
- 3.2 The Applicant shall pay to the Authority a sum of INR 1,50,000 (Rupees One Lakh Fifty Thousand only) as the non-refundable cost of the pre-qualification process. An Applicant shall along with its Application, submit a demand draft issued by a Scheduled Bank drawn in favor of 'Andhra Pradesh Drinking Water Supply Corporation Limited' payable at Vijayawada of an amount as specified in this clause towards the cost of the pre-qualification process. At the end of this stage, the Authority expects to announce the pre-qualified Applicants who shall be eligible for participation in the next stage of the tender process.
- 3.3 The pre-qualification criteria mentioned in Clause 2.1 is the minimum eligibility criteria to participate in this tender process and to submit an expression of interest. Applicants should expect an enhancement of Technical Capacity and Financial Capacity requirements at a next stage of the tender process in accordance with the estimated capital cost and other requirements of the individual Projects.
- 3.4 This EOI requires an Applicant to satisfy either Technical Capacity or Financial Capacity for the purpose of pre-qualification. Notwithstanding anything contained in this EOI, in the next stage of this tender process, pre-qualified Applicants shall be expected to meet both Technical Capacity **and** Financial Capacity. The pre-qualified Applicants, who do not expect to meet both criteria on their own, may form suitable consortium for this purpose, in the next stage of this tender process, in accordance with the provisions of the RfQ and / or RfP.

3.5 Schedule of the tender process

The Authority shall endeavour to adhere to the following schedule:

S No	Event Description	Date
1.	Issue of EOI	19 March 2018
2.	Pre-Application Conference	27 March 2018
3.	Last date for receiving queries	28 March 2018
4.	Authority response to queries by	30 March 2018
5.	Application Due Date	02 April 2018

- 3.6 Applicants shall submit their queries by post or email at the following address:

EXPRESSION OF INTEREST TO BUILD, OPERATE AND MAINTAIN RURAL WATER SUPPLY INFRASTRUCTURE ON HYBRID ANNUITY MODE	
Attention:	Managing Director
Address:	Andhra Pradesh Drinking Water Supply Corporation Vasudha Complex, Saipuram Colony, Gollapudi, Vijayawada Andhra Pradesh – 521225
Tel. No.:	+91 83749 99571
Email Address:	mdapdwsc@gmail.com

3.7 Pre-Application Conference

- 3.7.1 A pre-application conference of the interested parties shall be convened at the designated date, time and place. The date, time and venue of the pre-application conference shall be:

Date: 27 March 2018

Time: 1100 hours

Venue: The pre-application conference shall be held in Vijayawada. The venue for the conference shall be notified separately.

- 3.7.2 During the course of the pre-application conference, the Applicants shall be free to seek clarifications and make suggestions for consideration of the Authority. The Authority shall endeavor to provide clarifications and such further information as it may, at its sole discretion, consider appropriate for facilitating a fair, transparent and competitive bidding process.

4. GENERAL TERMS AND CONDITIONS

- 4.1 The Authority, at its sole discretion, reserves the right to withdraw this EOI or modify any part thereof at any stage.
- 4.2 Timing and sequence of events resulting from this EOI shall ultimately be determined by the Authority including issuance of a request for qualification ("**RfQ**") and / or a request for proposal ("**RfP**") to the pre-qualified Applicants under this EOI.
- 4.3 The Authority reserves the right to verify the particulars furnished by the Applicants independently and also reserves the right to reject any Application without assigning any reason thereof.
- 4.4 Any entity which has been barred by the Central / State Government, or any entity controlled by it, from participating in any project (BOT or otherwise), and the bar subsists as on the date of Application, shall not be eligible to submit an Application, either individually or as a member of a consortium or an unincorporated partnership.
- 4.5 The Applicants shall be responsible for all of the costs associated with the preparation of their Applications and their participation in the bidding process. The Authority will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the bidding process.
- 4.6 **Acknowledgement by Applicant**
- 4.6.1 It shall be deemed that by submitting the Application, the Applicant has:
- (a) made a complete and careful examination of the EOI;
 - (b) received all relevant information requested from the Authority;
 - (c) accepted the risk of inadequacy, error or mistake in the information provided in the EOI;
 - (d) agreed to be bound by the undertakings provided by it under and in terms hereof.
- 4.6.2 The Authority shall not be liable for any omission, mistake or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to the EOI or the bidding process, including any error or mistake therein or in any information or data given by the Authority.
- 4.7 **Right to accept or reject any or all Applications**
- 4.7.1 Notwithstanding anything contained in this EOI, the Authority reserves the right to accept or reject any Application and to annul the bidding process and reject all Applications, at any time

without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons therefor. In the event that the Authority rejects or annuls all the Applications, it may, in its discretion, invite all eligible Applicants to submit fresh Application hereunder.

4.7.2 The Authority reserves the right to reject any Application if:

- (a) at any time, a material misrepresentation is made or uncovered, or
- (b) the Applicant does not provide, within the time specified by the Authority, the supplemental information sought by the Authority for evaluation of the Application.

If the Applicant is a consortium or unincorporated partnership, then the entire consortium or unincorporated partnership may be disqualified/ rejected.

4.7.3 In case it is found during the evaluation or at any time before signing of the Concession Agreement or after its execution and during the period of subsistence thereof, including the concession thereby granted by the Authority, that one or more of the pre-qualification conditions have not been met by the Applicant, or the Applicant has made material misrepresentation or has given any materially incorrect or false information, the Applicant shall be disqualified forthwith if not yet appointed as the Concessionaire either by issue of the LOA or entering into of the Concession Agreement, and if the Applicant/SPV has already been issued the LOA or has entered into the Concession Agreement, as the case may be, the same shall, notwithstanding anything to the contrary contained therein or in this EOI, be liable to be terminated, by a communication in writing by the Authority to the Applicant, without the Authority being liable in any manner whatsoever to the Applicant and without prejudice to any other right or remedy which the Authority may have under this EOI, RfQ, RfP, the Concession Agreement or under applicable law.

5. SUBMISSION OF APPLICATIONS

5.1 Contents of Application and Sealing and Marking of Applications

5.1.1 The Applications shall be furnished as per the formats provided in annexures of this EOI. The Application shall include the following:

Format for Application	Annexure
Information To Be Provided	Format No.
Letter of Submission	ANNEXURE I
Format for Submission of Application	ANNEXURE II
Format for summary of Technical Capacity	ANNEXURE III
Format for Project Information Sheet	ANNEXURE IV

5.1.2 The Applicants shall submit the Application as set out in Clause 5.1 and seal it in an envelope and mark the envelope as "ORIGINAL APPLICATION". Each page thereof shall be initialed in blue ink by the authorised signatory. Two copies of the Application shall be placed in a separate envelope and marked "COPY OF DOCUMENTS". The Applicant shall also submit to the Authority in a separate envelope a true copy of the Application in a pen drive.

5.1.3 The envelopes as specified in Clause 5.1.2 shall be placed in an outer envelope, which shall be sealed. All the envelopes shall clearly bear the following identification:

"Expression of Interest (EOI) to Build, Operate and Maintain Rural Water Supply Infrastructure on Hybrid Annuity Mode in One or More Districts of Andhra Pradesh"

and shall clearly indicate the name and address of the Applicant. In addition, the Application Due Date should be indicated on the right hand top corner of each of the envelopes.

5.1.4 Each of the envelopes shall be addressed to:

Managing Director
Andhra Pradesh Drinking Water Supply Corporation
Vasudha Complex, Saipuram Colony,
Gollapudi, Vijayawada
Andhra Pradesh – 521225
Telephone: +91 83749 99571
Email Address- mdapdwsc@gmail.com

5.1.5 If the envelopes are not sealed and marked in accordance with Clause 5.1, the Authority assumes no responsibility for the misplacement or premature opening of the contents of the Application

submitted.

5.1.6 Applications submitted by fax, telex, telegram or e-mail shall not be entertained and shall be rejected.

5.2 The Applications should be submitted on or before 1700 hours IST on April 2, 2018 ("**Application Due Date**") in the manner and form as detailed in this EOI. The Applications received by the Authority after the specified time on the Application Due Date shall not be eligible for consideration and shall be summarily rejected.

5.3 The Authority may, in its sole discretion, extend the Application Due Date uniformly for all the Applicants.

5.4 The Applications shall be valid for a period of not less than 60 days from the Application Due Date. The validity of the Applications may be extended by mutual consent of the respective Applicants and the Authority.

5.5 The Application and all correspondence and documents shall be written in English language. Supporting documents and printed literature furnished by the Applicant with the Application may be in any other language provided that they are accompanied by translations of all the pertinent passages in the English language, duly authenticated and certified by the Applicant. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Application, the English language translation shall prevail.

5.6 Confidentiality

Information relating to the examination, clarification, evaluation and recommendation for the Applicants shall not be disclosed to any person who is not officially concerned with the bidding process or is not a retained professional advisor advising the Authority in relation to, or matters arising out of, or concerning the bidding process. The Authority will treat all information, submitted as part of the Applicant, in confidence and will require all those who have access to such material to treat the same in confidence. The Authority may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/ or the Authority or as may be required by law or in connection with any legal process.

5.7 Proprietary data

All documents and other information supplied by the Authority or submitted by an Applicant to the Authority shall remain or become the property of the Authority. Applicants are to treat all information as strictly confidential and shall not use it for any purpose other than for preparation and submission of their Application. The Authority will not return any Application or any information provided along therewith.

5.8 Correspondence with the Applicant

Save and except as provided in this EOI, the Authority shall not entertain any correspondence with any Applicant in relation to acceptance or rejection of any Application.

ANNEXURE I – LETTER OF SUBMISSION

(To be printed on the Applicant's letter head)

Ref No:

Dated:

To

**Managing Director
Andhra Pradesh Drinking Water Supply Corporation
Vasudha Complex, Saipuram Colony,
Gollapudi, Vijayawada
Andhra Pradesh – 521225**

Subject: Submission of Expression of Interest (**EOI**) to "Build, Operate and Maintain Rural Water Supply Infrastructure on Hybrid Annuity Mode in One or More Districts of Andhra Pradesh"

Sir,

Being duly authorized to represent and act on behalf of and having thoroughly examined all the conditions of the invitee for the Request for Expression of Interest (EOI) dated March 19, 2018 and ref: AEE/DEE/HAM-1/APDWSC/EOI/Dated 19-03-2018 for the captioned Project, I/we hereby submit our Application and the relevant information hereunder.

1. I / We have examined in detail and have understood, and abide by all the terms and conditions stipulated in the above referenced EOI invite issued by the Authority. Our Application is consistent with all the requirements set out in EOI.
2. I / We believe that we satisfy, Technical Capacity / Financial Capacity / both Technical Capacity and Financial Capacity as set out in Clause 2.1 of the EOI meet(s) all the requirements as specified in the EOI document and are/ is qualified to submit an Application.
3. I / We hereby express our interest in the following Project(s) that are proposed to be undertaken under the hybrid annuity mode:

#	Project	Insert tick mark against a project to express interest
1	Chittoor	
2	Kadapa	
3	Ananthapur	

4	Kurnool	
5	Nellore	

4. The information submitted in our Application is complete, strictly as per the requirements set out in EOI and is correct to the best of our knowledge and understanding. We shall be solely responsible for any errors or omissions or misrepresentations in our Application.
5. We have read the provisions of the EOI and confirm that these are acceptable to us. All necessary clarifications, if any, have been sought for by us and duly clarified.
6. I/We also authorize the Authority or their authorized representative to approach individuals, employers and firms to verify our submitted details, competence and general reputation.
7. We understand that the Authority will be at liberty to finalize project parameters and issue of RfQ and / or RfP, after assessing the response from the Applicants.
8. This call for EOI does not constitute a solicitation and the Authority, at its sole discretion, reserves the right to modify/withdraw/rescind the EOI.
9. We have not been blacklisted by any State Government(s)/Central Government or its agencies in India or abroad.

The undersigned declares that the statements made and the information provided in this Application is complete, true and correct in every detail.

Signed by Authorized Signatory,

[Name]

For and on behalf of the {Applicant}

Seal

[Note: In case an Applicant comprises more than one legal entity, such as members of a consortium or an unincorporated partnership, authorized signatories of all such entities shall be required to sign Annexure I along with the full name of the respective legal entities]

ANNEXURE II – FORMAT FOR SUBMISSION OF APPLICATION

Name of the Applicant	
Legal status of the Applicant (Company/Partnership/Proprietorship etc.)	
Head office address	
Address for communication	
URL of the entity's website	
Contact person	
Telephone and mobile number(s)	
Fax	
Email	
Date of incorporation/registration	dd/mm/yyyy Submit Registration/ Incorporation documents
Date of commencement of commercial operations	dd/mm/yyyy
No. of employees	Technical Staff: Management Staff: Support Staff:
Activities undertaken in the last 3 (three) years preceding the Application Due Date	Submit an organization profile including product/service offerings, major clients etc.
GST Registration details	GSTIN: Submit GST registration documents
Average annual revenue over the past three financial years* i.e. FY 2016-17, FY 2015-16, FY 2014-15 in INR crore	
Net Worth as on March 31, 2017* in INR crore	

* The audited financial statements for the last 3 (three) financial years have to be provided and an Auditor's Certificate from the Statutory Auditors of the firm has to be supplied

[Note: In case an Applicant comprises more than one legal entity, such as members of a consortium or an unincorporated partnership, each such legal entity shall furnish details as per the above table]

ANNEXURE III – FORMAT FOR SUMMARY OF TECHNICAL CAPACITY

Sl. No.	Category of project ³	Sector	Project Title	Actual construction cost	Adjusted Construction Cost ³	Owner of project	Role of Applicant in project	Date of award of project to Applicant	Date of commissioning of project

Note: Details of only those project that meet the Technical Capacity requirement as per Clause 2.1 of this EOI shall be provided in the above table. Further details about the projects listed above shall be provided as per the **Format for Project Information Sheet** provided in the following page.

³ As per Clause 2.2 of this EOI.

ANNEXURE IV – FORMAT FOR PROJECT INFORMATION SHEET

Item	Particulars of the Project
Name of the Applicant(s)	
In case the experience cited was undertaken as part of some consortium, the percentage equity holding of the Applicant(s) in that consortium	
Category of project ³	
Sector	
Project Title	
Actual construction cost in accordance with Technical Capacity requirement of this EOI	
Adjusted Construction Cost ³	
Project owner	
Project location	
Name, Address and Reference Contact (Name, Designation and Contact Details) of Client for which project was undertaken	
Date of award of project to Applicant	
Date of completion/ commissioning	
Project Description (not exceeding 150 words)	
Role of the Applicant(s) and nature of services provided (not exceeding 150 words)	

Note:

Applicants are required to provide documentary evidence of their experience. In absence of such proof, Andhra Pradesh Drinking Water Supply Corporation reserves the right not to consider the information provided by Applicants for evaluation. All projects cited should be within the last 5 (five) years i.e. not prior to April 1, 2013.
