

# Vinay Hegde

Senior Product Specialist, SAP BI Analytics

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## Summary

I'm curious about all things new. I am fascinated by industry dealing with technologies and how they can be applied to make things better, faster and more efficient. My current favorite technology focus areas are analytics and cloud business.

I like to help companies and partners who are ready to consume and expand analytics features. I like to travel to synthesize best practices inherent in different cultures and ways of doing business and then evangelize and share those things learned and practiced above with the wider community to make the whole greater than the sum of its parts. And finally, I like to help companies win.

Specialties: On-boarding partners and customers with respect to analytics extensions, partner and customer business development; technology consulting & messaging; business intelligence applications; technical product management, small team management. Currently managing 25+ partners & customers.

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## Experience

### **Senior Product Specialist at SAP**

April 2016 - Present (1 year)

Being part of SAP BI Analytics product management team, I work with SAP partners, customer, on-boarding them to extension directory of SAP. I help them to build innovation on top of our BI products like Cloud, Lumira, Design Studio, Web Intelligence, Bi Mobile and many more..

### **SAP Analytic Extensions Expert at SAP**

June 2015 - March 2016 (10 months)

### **SAP BI Developer & Solution Expert at SAP**

February 2013 - May 2015 (2 years 4 months)

### **SAP BW Developer at SAP**

August 2008 - January 2013 (4 years 6 months)

### **Project Engineer at Wipro**

September 2007 - August 2008 (1 year)

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## Skills & Expertise

**Product Management**

**Analytics**  
**Business Intelligence**  
**Business Objects**  
**Data Warehousing**  
**SAP**  
**Software Development**  
**Java**  
**SAP NetWeaver Business Warehouse (SAP BW)**  
**SAP Products**  
**SQL**  
**Partner Management**  
**Business Object**  
**Requirements Analysis**  
**SAP BusinessObjects**

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## Honors and Awards

**Best KM Developer**

SAP

**Top key contributor**

SAP AGS

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## Courses

**Senior Product Specialist**

SAP

SAP Digital Boardroom & Cloud

**SAP Analytic Extensions Expert**

SAP

SAP HANA - Introduction

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## Independent Coursework

SAP BW

HANA Development Basics

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## Education

**PES University**

MCA, Computer Science, 2004 - 2007

**Languages**

**Hindi**

(Limited working proficiency)

**Kannada**

(Native or bilingual proficiency)

**English**

(Full professional proficiency)

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## 6 people have recommended Vinay

"We were together in the Sap Business objects mobile team. He is good at functional and technical skills. He is very dedicated, committed."

— **HARSHITHA UMAKANTHA**, *Quality Specialist, SAP Labs India Pvt Ltd*, worked directly with Vinay at SAP

"I have worked with vinay as a QA when he was working in the BI mobile team. He is a very good team player and has very good knowledge on the technology which he works and also the functional knowledge on the areas which he works."

— **Lakshmi Sheshadri**, *Quality Engineer, SAP Labs India*, worked directly with Vinay at SAP

"I was working with Vinay SAP BW area for two years. I found him as the most disciplined colleague in our team. His understanding in the topic like BI Java and BI analytics is formidable. This in depth functional knowledge helped us to meet the customer expectation along with high customer satisfaction. With the technical aspect, he also front runner in understanding the business process in which he works which makes more productive in work environment."

— **Pradeep Kodihalli Satish**, *Developer, SAP*, worked directly with Vinay at SAP

"Vinay has good understanding of the SAP analytics portfolio and has worked as a developer which gives him technical and functional understanding from his current role in partner engagement. Excellent customer handling and working on partner requirements and driving them to solutions. He is the go to guy for new extensions !"

— **Nandan Tadahal**, *Software Developer, SAP*, worked with Vinay at SAP

"Vinay worked together with me in many areas of SAP BW Web JAVA runtime. He was one of the most disciplined colleague among us. His tendency of continuous learning and exploring new things gave him lots of appreciation during his tenure. He was a quick learner and became an expert in many topics in no time. Apart from being a good team member, his way of working would always help the new comers for motivation. Having good communication skills also was his another strong area."

— **Arup Kumar Dutta**, *Senior Software Developer, SAP Labs India Pvt. Ltd*, worked directly with Vinay at SAP

"I worked with Vinay during my stint with SAP Labs India where we were accountable for the Product Ownership. Vinay is the first ever individual who I always admire for his professionalism. He is always focused and organized that he dedicates each task a specific time and carries them with success without any delay in deadlines. He is a strong individual who believes in Team work and collaborative learning compared to individual excellence. As an individual, he has also been an excellent resource who delivered and contributed to the product quality by fixing complex product bugs. I highly recommend Vinay for his astute, professional & team work skills which would definitely òf an advantage to any organization he works with..."

— **Mahammad Imran**, *SAP BW Senior Developer, SAP*, worked directly with Vinay at SAP

[Contact Vinay on LinkedIn](#)