

# Jayashree Ramachandran

Vice President / Senior Manager

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## Experience

### **Senior Manager at Accenture in India**

#### **Oracle Primavera Practice lead for Energy, Capital Projects Services at Accenture**

December 2013 - Present (3 years 4 months)

Capital Projects Services - Oracle Primavera Practice lead and Solution Architect

Our work includes COTS applications such as Primavera P6 EPPM, P6 Professional, Primavera Unifier, Primavera Gateway, Primavera Analytics, Primavera Risk Analysis and others. We do integration and support projects.

#### **ERP Offshore Delivery Manager at Accenture**

August 2012 - December 2013 (1 year 5 months)

Offshore Delivery Manager for Application Maintenance, Application Development and Service Delivery, for a UK client

#### **Director/Co-Founder at iFactory Solutions Pvt. Ltd.**

June 2010 - July 2012 (2 years 2 months)

- Saw that the cosmetics ecommerce niche was open and planned and executed setup of an ecommerce store to sell cosmetics.
- Defined the market space and potential customers, identified product categories, and partnered with vendors after negotiating on the pricing and delivery terms. Worked with third party logistics partners to integrate their AWB numbers into our tracking and invoicing system.
- Set-up an e-commerce store from scratch, worked with latest web technologies, including JavaScript, AJAX, PHP and HTML5.
- Was marketing our site using paid advertising in Facebook, LinkedIn and Google.
- Used several SEO techniques to provide a better search ranking.
- Used Google Analytics and other tracking software to identify trends to make appropriate site changes and take strategic business decisions.
- Was responsible for overall customer satisfaction, including providing excellent customer service, after sales support and customer feedback.
- Was responsible for handling finance in the startup, including monitoring sales, margins and break-even points. Discussed these metrics with various Venture Capitalists to raise the first round of funding.
- The website is popular and well-established now. It is also technologically stable.

#### **Associate Manager at Accenture**

September 2007 - June 2010 (2 years 10 months)

- Managed support and development projects
- Was in People Manager and Individual Contributor roles
- Worked with multi-functional, multi-cultural and multi-location teams
- Created project plans and tracked project pipeline, project forecast and resource requirements
- Collaborated and guided team through estimation, development and testing
- Worked with external teams like Testing, CMs and DBAs to meet project objectives
- Facilitated roll-out activities and shared lessons learned post Go-Live
- Optimized resources for cost savings
- Contributed in hiring and career development training activities
- Managed Team Leads, Business Analysts and developers
- Was the signing authority for offshore project components
- Ensured that SLA targets were met, managed L2 escalations and found innovative solutions to automate routine activities and help team resolve problematic tickets
- Used project management and Oracle EBS skills
- Overall 3 years onsite experience working with clients in the UK and Canada

### **Team Lead at Accenture**

April 2004 - September 2007 (3 years 6 months)

Using leadership and Oracle Apps skills played multiple lead roles throughout the project lifecycle. Managed a team of developers, created MS project plan, defined Standards and Checklists, wrote functional design documents, managed changes, coached team and collaborated with onsite teams.

### **Associate Consultant at iGATE Global Solutions**

July 2002 - March 2004 (1 year 9 months)

Was an Oracle Apps 11i technical consultant at the GE Development Center. Mostly worked in OM module. Was also a SME and external reviewer for other Oracle Apps projects. Ensured all project documents were maintained, represented the project in QA and ISO assessments.

### **Systems Executive at Murugappa Group**

May 2001 - July 2002 (1 year 3 months)

Was a technical consultant and worked from TI's ERP Center. Implemented Oracle Apps 11i ERP in TI Cycles, TIDC and TPI-EOU business units, collaborated with functional consultants from PwC and third party vendors (MAXIMO and Vedika). Extensively worked in INV, PO and OM modules. Gave post go-live support in TPI-EOU business unit.

### **Trainee at Murugappa Group**

December 1999 - May 2001 (1 year 6 months)

Maintained legacy systems and automated manual processes using Oracle and UNIX skills. Worked for TPI and TPI-EOU business units. Had daily interactions with purchasing, marketing, transport, payroll, human resource, security and engineering departments. Learned and implemented TPM and TQM concepts.

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## Skills & Expertise

**Business Analysis**

**ERP**

**Oracle**

**Software Project Management**

**E-commerce**

**Oracle Applications**

**Integration**

**Project Management**

**IT Strategy**

**Program Management**

**Oracle E-Business Suite**

**Management**

**Start-ups**

**MS Project**

**Unix**

**Team Management**

**Digital Marketing**

**Enterprise Software**

**Portals**

**Microsoft Project**

**Offshore Project Management**

**Team Leadership**

**Leadership**

**Primavera P6**

**Business Process Management**

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## Languages

**English (Speak, Read, Write)**

**Hindi (Speak, Read, Write)**

**Kannada (Speak)**

**Tamil (Speak)**

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## Education

**Hislop College, Nagpur University**

Bachelor of Science (B.Sc.), Electronics

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## Interests

Photography, Travelling, Painting, Arts and Crafts

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[Contact Jayashree on LinkedIn](#)