# UNVILLING MARKET INSIGHTS: ANALYSING SPENDING BEHAVIOUR AND IDENTIFYING

### Introduction:

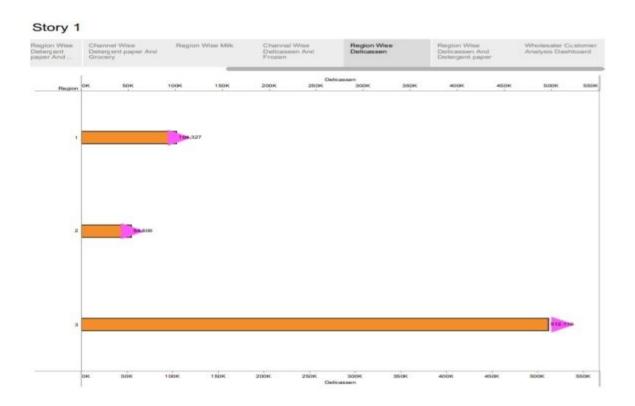
- i) Overview : Wholesaling is bying goods in bulk quantity usually directly from the manufacture or source, at a discounted rate.
  - ii) Purpose:
- Creating brand awarness
- Retaining Exiting customers
- Developing new customers.

# Dashboard:

### **Wholesaler Customer Analysis**



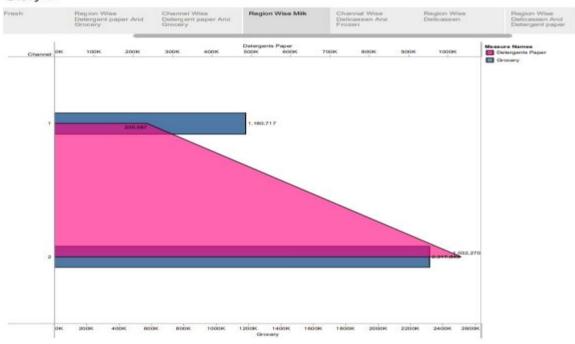




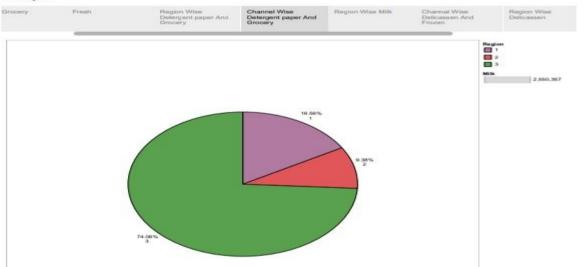
#### Story 1



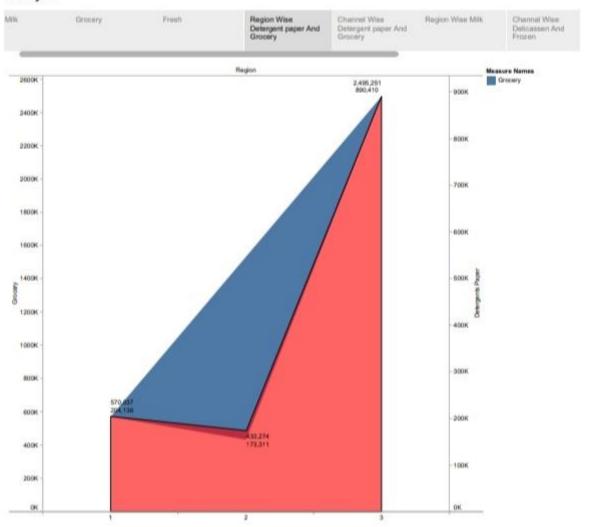
## Story 1







Story 1



# Story 1



# **Wholesaler Customer Analysis**

MILK:1	GROCERY:2	FRE
Milk	Grocery	Fr
2.550.357	3,498,562	5.28



# Advantage:

Managing risks

- Increasing sales
- Improving brand recognition
- Measuring brand reputation

# Disadvantage:

- Can be expensive
- Requires significant time inversment
- May only target a small population
- Need personal to conduct research

# conclusion:

Marketing is the most exciting of all business sports. It is the heart of every success full business