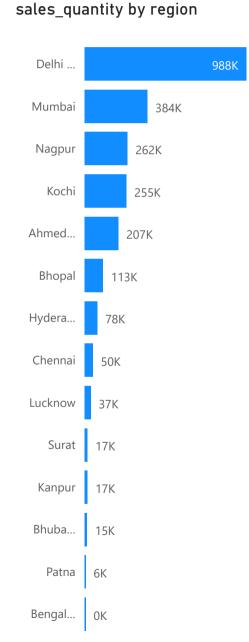
985M Revenue

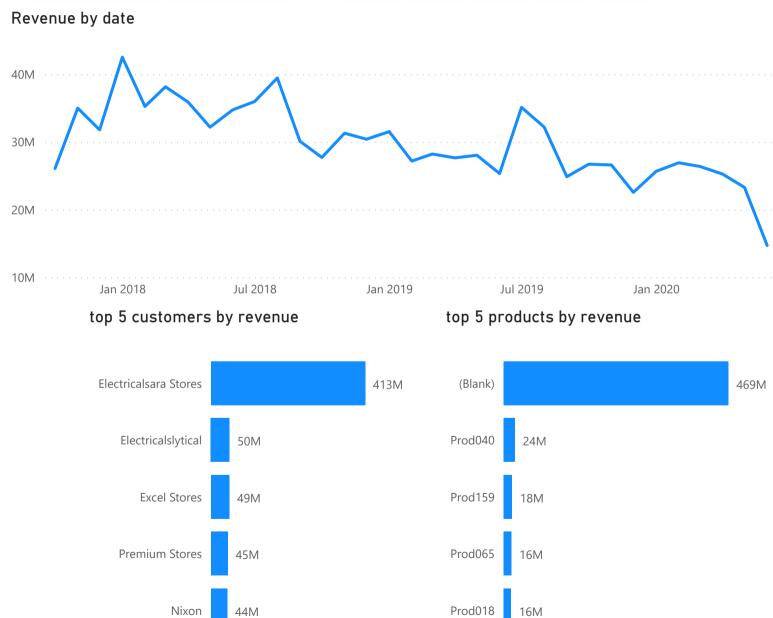
**2M** sales\_quantity











ar

2017 2018 2019 2020

Revenue by date

142M

350K

₹2.1M

total profit margin

Revenue

0.45%

0.59%

0.94%

2.18%

2.34%

2.44%

4.49%

4.66%

6.34%

6.71%

10.48%

profit % by region

Lucknow -2.6

Kanpur

Delhi ...

Surat

Bhopal

Ahmed...

Nagpur

Mumbai

Patna

Kochi

Chennai

Hydera...

Bhuba...

sales\_quantity

Mumbai

Delhi ...

Ahmed...

Nagpur

Chennai

Kochi

Bhopal

Hydera...

Patna

Bhuba...

Kanpur

Surat

Lucknow -0.64%

profit contribution by region

23.89%

22.13%

9.36%

7.58%

6.18%

5.17%

3.94%

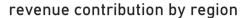
1.95%

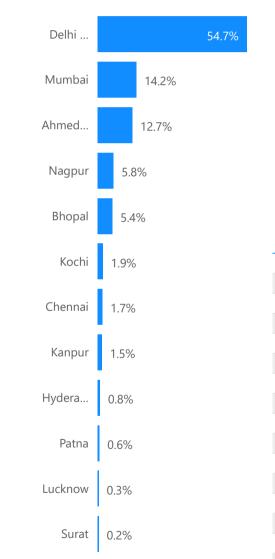
0.82%

0.47%

0.11%

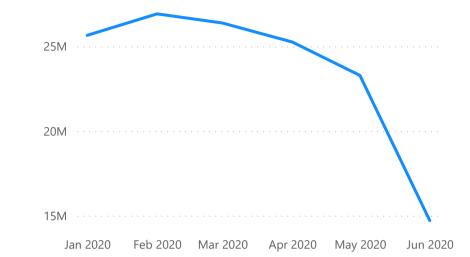
19.05%





0.1%

Bhuba...



custmer_name	Revenue •	Revenue contribution	profit margin contribution	profit ^ margin %
Electricalsara Stores	65641977	46.2%	11.92%	0.37
Excel Stores	7928385	5.6%	12.54%	3.26
Premium Stores	5899748	4.1%	1.40%	0.49
Electricalslytical	5537904	3.9%	1.31%	0.49
Info Stores	5064374	3.6%	7.82%	3.18
Control	4182662	2.9%	2.52%	1.24
Surge Stores	3953600	2.8%	11.95%	6.23
Logic Stores	3319243	2.3%	0.61%	0.38
Acclaimed Stores	3116384	2.2%	6.12%	4.04
Nixon	3028345	2.1%	4.66%	3.17
Epic Stores	3002834	2.1%	-6.83%	-4.69
Forward Stores	2560961	1.8%	5.39%	4.33
Electricalsocity	2520938	1.8%	3.29%	2.69
Modular	2453519	1.7%	5.04%	4.23
Surface Stores	2420004	1.7%	3.20%	2.7:
Atlas Stores	2189613	1.5%	2.10%	1.98
Nomad Stores	1978550	1.4%	3.95%	4.12
Total	142224545	100.0%	100.00%	1.45 <sup>\(\)</sup>

142M

350K

₹2.1M

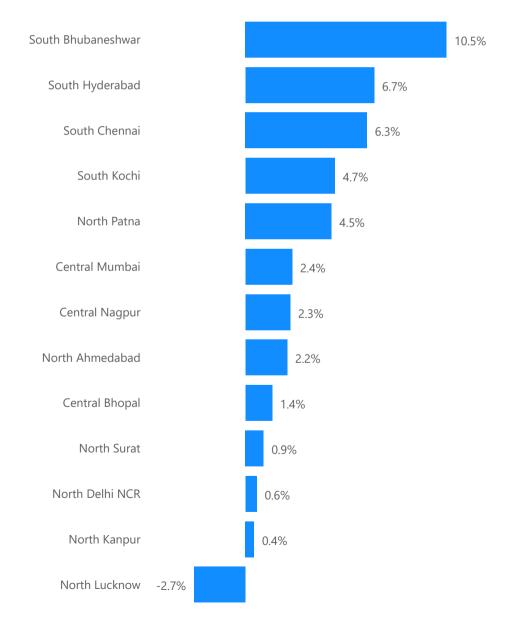
ar

Revenue

sales\_quantity

total profit margin

## profit % by region



2017 2018 2019 2020

custmer_name	Revenue	Revenue	profit margin	profit ^
	•	contribution	contribution	margin %
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Nomad Stores	1978550	1.4%	3.95%	4.12
Total <	142224545	100.0%	100.00%	1.45 <sup>\(\)</sup>