

PRANJAY KUMAR

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EDUCATION

New York University, Leonard N. Stern School of Business

New York, NY

BS in Business (Finance & Accounting) / MS in Accounting

Sep 2022 - Aug 2026

- **GPA:** 3.96/4.00 | **Honors:** Dean's List
- **Extracurriculars:** Strategic Venture Society (Tech Content Writer), Stern Accounting Society, Slam Poetry (Performer)
- **Notable Coursework:** Principles of Financial Accounting, Statistics for Business Forecasting, Advanced Data Analysis

Edison Academy Magnet School

Edison, NJ

High School Diploma - Focus in Electrical/Computer Engineering

Sep 2018 - Jun 2022

- **Cumulative GPA:** 4.0/4.0 | **ACT Score:** 35/36 | AP Scholar with Distinction
- **Honors:** National Financial Literacy 1st Place, Top 6% U.S. Writing Contest, Int'l Math Modeling Honorable Mention

PROFESSIONAL EXPERIENCE

Pulsar (E-Commerce Deal Desk)

New York, NY

Mergers & Acquisitions Support

Jan 2023 - Present

- Utilize Natural Language Processing to analyze fintech startup landscape, driving strategic decisions for senior leadership
- Spearhead development of an outbound deal pipeline using CRM platforms, including Apollo, SendGrid & HubSpot
- Launches M&A analyst program, augmenting due diligence and post-transaction value by onboarding 10 diverse talents

New York City Office of the Comptroller

New York, NY

Asset Management Intern

Jun 2023 - Present

- Provided operational support by conducting audits and reconciliations for multiple investment portfolios valued at \$255B
- Perform \$7.5B due diligence on private equity fund investments, comparing financial statements to identify disparities
- Developed AI operation plan with Bureau of Asset Management executives, targeting 50% potential productivity increases

Acquid Capital

New York, NY

Venture Capital Analyst

Sep 2022 - Mar 2023

- Devised strict selection criteria for a \$5M VC firm, optimizing due diligence processes across 25 potential opportunities
- Identified and evaluated 10 high-potential investment opportunities with aggregate funding requirements of \$500K
- Crafted 10 data-driven term sheets by analyzing pitch decks and financials, communicating key insights to LPs and MDs

SAI CPA SERVICES

East Brunswick, NJ

Staff Accounting Intern

Mar 2020 - Aug 2022

- Conducted annual review of 100+ financial statements with clients for fiscal transparency at mid-sized NJ accounting firm
- Assisted in audit strategies for 5 multimillion-dollar nonprofits, enhancing budget performance through actionable insights
- Streamlined AP/bookkeeping operations, achieving 50% cost reduction and increased efficiency for \$10m+ companies

LEADERSHIP AND EXTRACURRICULAR ACTIVITIES

Stern School of Business, Turing Gardens

New York, NY

Research Assistant

Jan 2023 - May 2023

- Enhanced article recommendation system with Professor Zhengyuan Zhou by implementing Q-learning greedy algorithm
- Improved accuracy and personalization by incorporating user history and reading time into AI recommendation process
- Maintained diversity in recommendations by integrating a greedy recommender into website backend system framework

Edison Academy Magnet School

Edison, NJ

Financial Literacy Program Coordinator

Sep 2022 - Present

- Develop a personal finance curriculum based on unique philosophy and teach it to 200 seniors at the #1 high school in NJ
- Shaped district-wide education for 500+ students, integrating real-world case studies to promote a practical understanding
- Instituted multi-perspective financial study, promoting critical evaluation and driving informed financial decision-making

SKILLS & INTERESTS

Skills: Quickbooks, Data Analytics, Pitchbook, Python, Pandas, ML, Microsoft Excel, Hindi (Fluent),

Interests: Writing (Flash Fiction & Slam Poetry), Weightlifting, Personal Finance Education, Empathy-Driven Chabots