

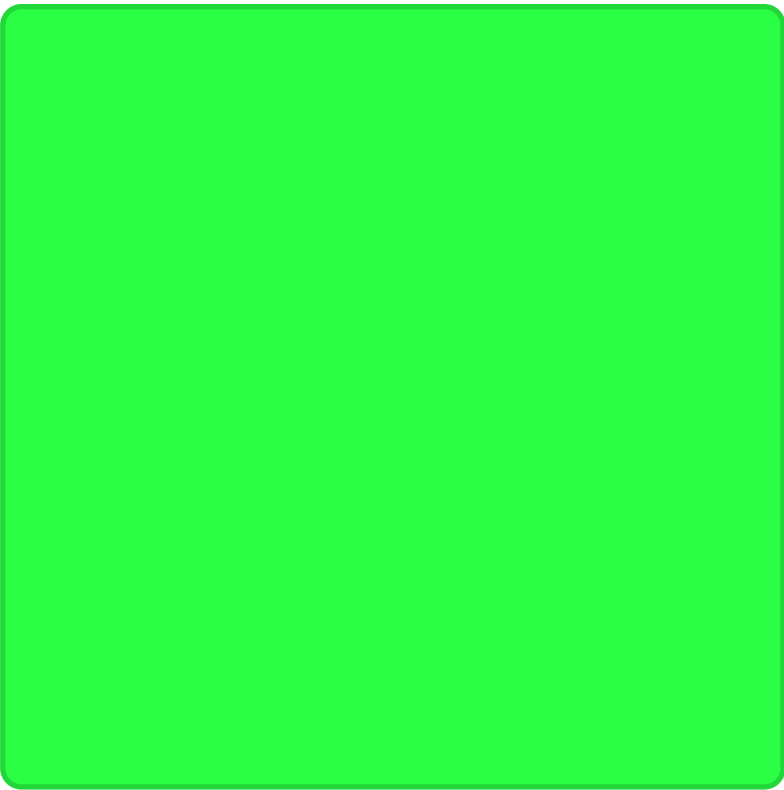


Says

What have we heard them say?
What can we imagine them saying?

Personal loans, mortgages, auto loans, student loans, business loans and many more. they are offered by banks, credit unions, and other financial institutions, and the terms of the loan

Interest rate, repayment period, and fees, vary depending on the lender and the type of loan.



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

Need minimum human interaction

Better security measures



Banker

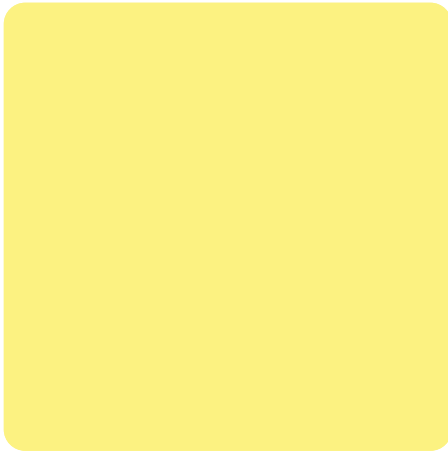


Does

What behavior have we observed?
What can we imagine them doing?

verify scanned documents manually

Property documents and salary certificate has been seriously viewed



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?

Final approval will be done only by a human being (manager)

Expected a reliable software solution for loan approval

