



Corporate Profile and  
Capability Statement

**DESIGNED  
TO DELIVER.**







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## FROM THE CHAIRMAN

"At Geographe, our purpose is to challenge you to expect more from yourselves and your assets. We believe deeply in this purpose as a supply partner to mine sites globally and as an employer to over 150 staff.

As a proud Australian manufacturer, we strive to continuously improve our performance in on-time delivery and utilisation of assets. For this reason, we have a real understanding of the importance of improving asset productivity, reliability and controlling its lifetime cost.

Whilst the usual approach to demonstrating living our purpose may have been to start with our use of cutting edge technologies, we instead think our best purpose examples lie in some of our oldest manufacturing assets. We operate a number of reliable production machines effectively at over 400% of their purported 'useful' life. In some cases, we still operate them at over 80% utilisation.

This experience is carried over to setting up our newest technologies. Our latest production machine is currently operating at over 95% utilisation (or around 23 hours per day) two months post-commissioning.

Further investment in additional manufacturing technologies is planned to continue to support and improve your business and the performance of its assets."



**Clayton Hyder**  
**Executive Chairman**

## FROM THE CHIEF EXECUTIVE OFFICER

"We've listened to our customers and the Geographe team understand the challenge.

It's a combination of scarce talent and operating equipment designed by the OEM's to be made to a budget, not necessarily to win any productivity prizes.

That's our job. To relentlessly search for the significant marginal (and in some cases major) gains and turn great ideas into real products.

We look for three key categories of improvement:

- Safer to install and replace
- Longer lasting where it matters
- Simpler to fit and maintain

Although we develop many of these gains by developing creative solutions internally, customers are the origin of our most valued feedback about problems faced and trials of our products.

We will continue to fulfil our purpose in challenging you to expect more. That's what we're designed to deliver."



**Sam Hyder**  
CEO



## OUR HISTORY

Founded by Neville Hyder (shown right) and named after the region of Geographe in Western Australia, we began as a small engineering concern in 1968.

Based on our philosophy of making equipment run better than before, Geographe originally worked to repair mineral sands and coal mining equipment before growing into a full-service manufacturer.

Producing spare parts for the mining industry, we carried on the ethos of engineering parts to exceed expectations.

Our team expanded to include draftsmen, in-house metallurgical services, client services, and technical services departments dedicated to our expanding scope of work which included Oil & Gas, Transport, Defense, Mining and Aerospace projects.





## OUR PEOPLE

Today as a Third Generation family-owned company, our culture is steeped in the understanding that people matter to us.

Just as you would in a big family, we care about individual development, sense of value within the company and encourage transparency in communication.

Expectations are set while applauding free thought and autonomy to explore different methodologies and processes to improve efficiencies.

Whether it's with technology and its application in our manufacturing centres, or strategies on how to navigate clients' needs in challenging situations such as Covid 19 or resource busts and booms, there are Geographé professionals in our midst whose service and dedication to developing products, sales and manufacturing have ranged between 10-25 years and more.

As mentors, they set the bar for those apprentices and staff coming into the fold and form a symbiotic relationship.

**|| Our people shape our future perspectives and have invaluable input to how our operations develop.. ||**



We are proud to have provided a safe and down-to-earth environment in which our Geographé staff find it easy to call home and thrive within, contributing to the business and to the community.



## OUR LEADERSHIP TEAM

Focused on generating best practices, our Leadership Team instills confidence across our operations. With a determined vision to implement the most forward-thinking and practical business models, they elevate the company's performance along the way.



**Sam Hyder**

Chief Executive Officer



**Greg Satti**

Chief Financial Officer



**Roy Chowdhry**

Chief Customer Officer



**Sean Martin**

Research, Development & Innovation Manager



**Rodney Fox**

Operations Manager  
(Bunbury)



**Shane Atwood**

Operations Manager  
(Perth)



**Alex Poezyn**

Supply Chain Manager



## OUR MANAGEMENT TEAM



**Darren Romaro**

Product Manager



**Aaron Clarke**

Marketing Manager



**Caroline Widjaja**

Senior Accountant



**Tim Davies**

HSEQ Manager



**Frank Oldfield**

Regional Client  
Relationship Manager



**Stuart Pernich**

Business Development  
& International Supply



**Karyse Lee**

Human Resources  
Business Partner



**Ryan Hyder**

Innovation Development  
& International Supply



**Ryan Green**

Maintenance  
Coordinator



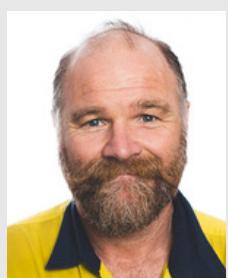
**Geoff Downes**

Business Systems  
Analyst



**Geoff Mutton**

Innovation  
Manager



**Corey Werner**

Manufacturing  
Production Manager



## OUR VALUES



### DO THE RIGHT THING

We are honest with each other and act with integrity, even if more difficult or passing up an opportunity others may take.



### GET IT DONE

Through teamwork we're able to rely on one another to consistently focus and execute.



### WORK IT OUT

We solve problems by being diligent, adaptable and innovative, without fuss.



### LOOK AFTER EACH OTHER

We're in this together, we help each other to win professionally and personally because we want to.

Be a fan and not a critic.

# GIVING BACK

## Foodbank WA

Each year at Christmas, we aim to donate hundreds of hampers through Foodbank WA from our staff and our suppliers to help support the homeless in Western Australia. Learn more at [foodbank.org.au](http://foodbank.org.au)



## MS Brissie to the Bay



## MACA Ride for Research

Around different parts of Australia, Geographé sponsors our clients from various businesses who annually take part in cycle events to help raise money to find a cure for Multiple Sclerosis and Cancer. Learn more at [brissietothebay.com.au](http://brissietothebay.com.au) and at [cancer200.org.au](http://cancer200.org.au).



## The Push Up Challenge

The Geographé teams from various sites take part in the Push Up Challenge annually to raise awareness around mental health. Learn more at [thepushupchallenge.com.au](http://thepushupchallenge.com.au)



## Lions Cancer Institute

Every June, the Lions Cancer Institute run a special children's day out. Geographé are proud to sponsor 15 children at the event each year. Learn more at [lionscancerinstitute.org.au](http://lionscancerinstitute.org.au)

# WHY CHOOSE GEOGRAPHE?



**"Geographe takes a measured approach to continuous, incremental improvement."**

## Unequalled Reliability

Australian-made quality is difficult to surpass. While many leading brands are now made in developing markets, end-users find that quality suffers.

Geographe designs and engineers parts to exceed expectations: made for Australian demands and for tough Australian conditions.

## Reduced Costs

Experience seamless integration with your inventory management to reduce whole-of-life operating costs, as well as on every plant shutdown or mobile fleet service. Get quality parts and service for less.

## Higher Performance

If it bears the Geographe stamp, it's been designed and engineered in Australia and tested in our purpose-built facilities.

With sophisticated computer-aided design (CAD) services, using Solidworks, KISSsoft and Geartrax software combined with our vertically integrated manufacturing plant, you can be sure of a quality product delivered in full on time.



"The patented Ball Stud Removal Tool (BSRT) has successfully been utilised to remove ball studs in one-tenth of the time normally taken, eliminating the need for hot works and other practices involving risk."

## INNOVATION & DESIGN

**Providing innovative solutions to age old problems for our clients is a service we have offered since inception and proudly continue to do. Our dedication and close relationship with our clients allow us to partner together in identifying underperforming parts and methodologies.**

Together, we collaborate to engineer new and exciting solutions to otherwise difficult, unsafe and labour intensive processes, thereby promoting a safer working environment, increasing uptime and decreasing whole of life costs.

### Product Development

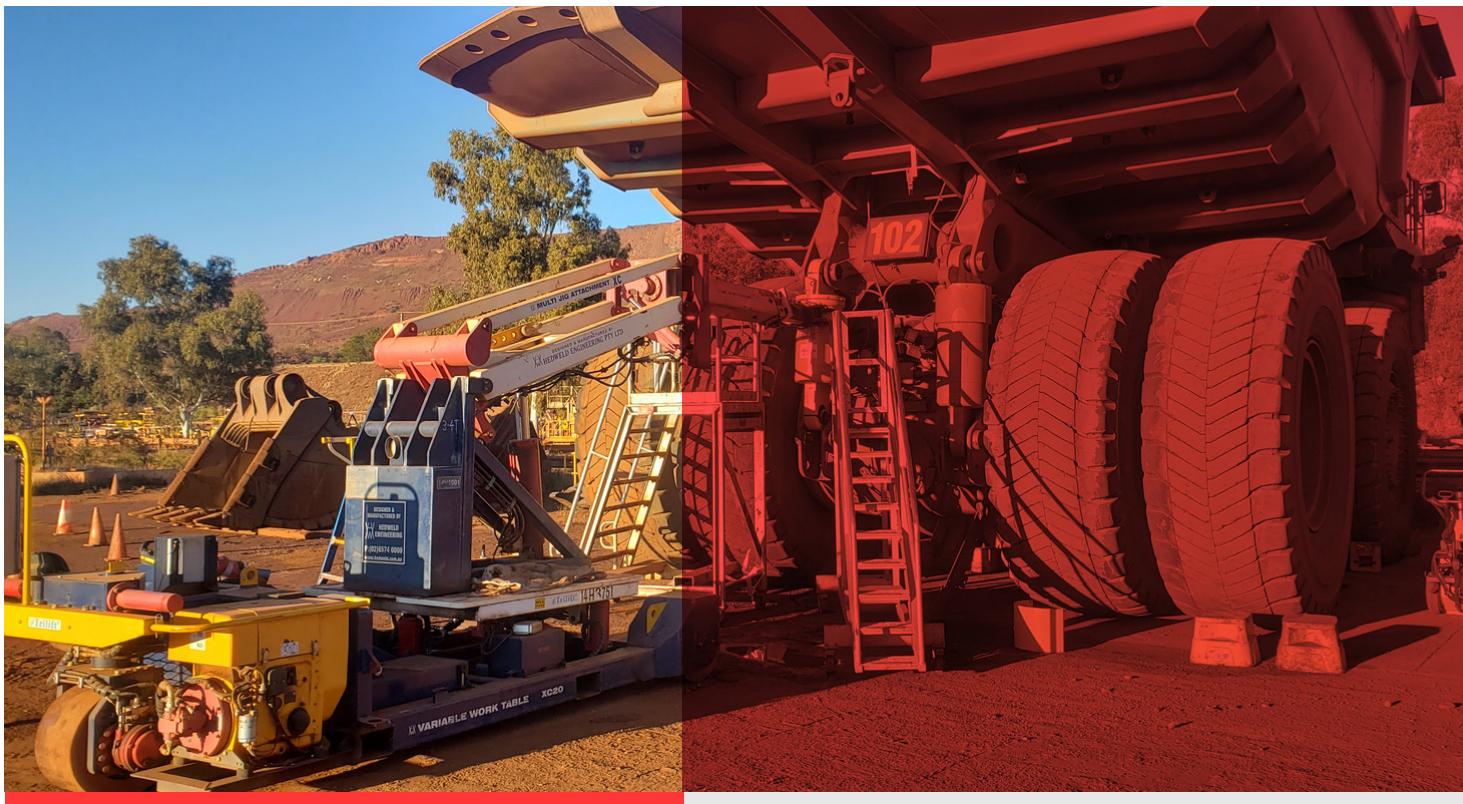
Geographe's Product Development Team in conjunction with the Technical Services Department and our Metallurgists are instrumental in the development of innovative designs. Our team has commanding experience and knowledge of sophisticated computer-aided design (CAD) softwares which are used extensively to design, test, and conceptualise parts and innovations.

### Reverse Engineering

Looking to re-create a component or an assembly? Need a part that is no longer available? We're able to reverse engineer solutions and improve them as we go.

### Customised Solutions on Demand

Using innovative design, product investigations, and in-depth failure analysis, Geographe provides custom solutions to clients on demand.



# SAFETY

A robust Occupational Health and Safety Management System in place is critical to ensuring all employees, contractors, customers, and visitors are protected from risk and harm in the workplace.

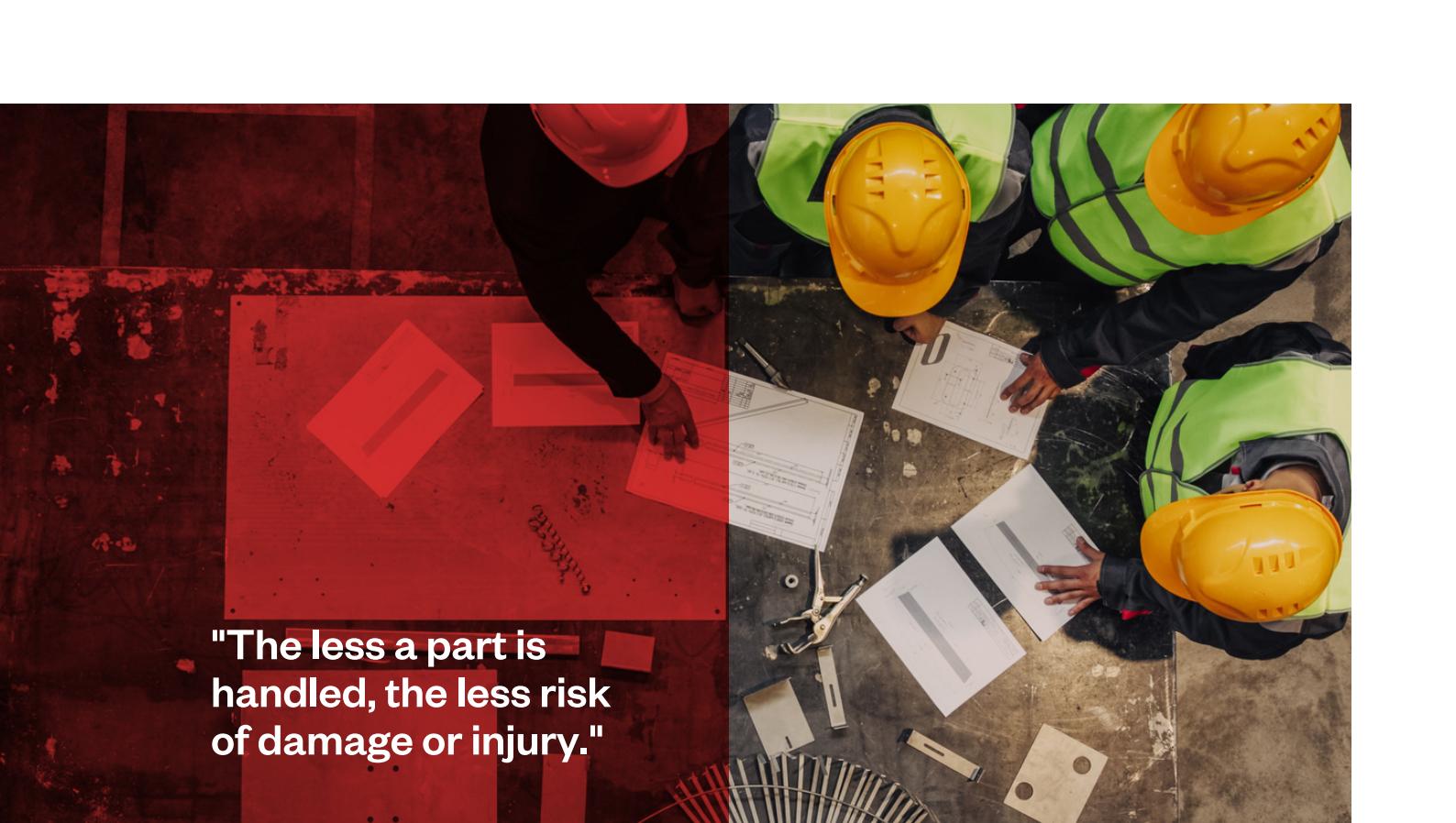
Since being certified in March 2003, Geographe has adopted, implemented, and continually achieved the nationally recognised AS/NZS 4801 Occupational Health and Safety Management Systems, later to be certified to the internationally recognised ISO 45001 Occupational Health and Safety Management Systems in March 2020.

**"Exceeding industry standards, Geographe's safety statistics speak for a culture thriving on risk mitigation and compliance awareness".**

Measurable health and safety objectives and targets are established and implemented through strategic Annual Project Management Plans. These plans are designed to eliminate hazards, reduce risk, improve performance in the areas of accident prevention, injury protection, and health preservation and promotion.

This system, which is audited annually by SAI Global, ensures not only a compliant workplace, but also a health and safety culture of transparency and inclusiveness, leading to a motivated workforce forthcoming on risk mitigation, awareness, and preparedness.





**"The less a part is handled, the less risk of damage or injury."**

Safety is often a featured benefit from using Enhanced Performance, Modified or innovative Geographe parts. Our clients gain from safer working practices, greater machine uptime, and reduced Total Cost of Ownership (TCO) from many innovative solutions including those below.

Top Hat Bush arrangement to suit Hitachi EX series excavators



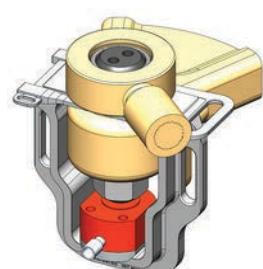
Greased Hoist Pin modification to suit CAT 793 Haul Truck



Solid Pin Kits to suit a range of CAT 992 & 994 Loaders



Ball Stud Removal Tool to suit CAT 785, 789 & 793 Haul Trucks





**"We are on track to achieve our productivity improvement goal (output per kW used) of 25% by 2025."**

## ENVIRONMENT

**Geographe is an environmentally aware organisation committed to the achievement of a sustainable working environment which meets the needs and expectations of our customers and the communities in which we operate.**

In 2005 we achieved the internationally recognised Environmental Management System Standard: AS/NZS ISO 14001.

This SAI Global system ensures continuous improvement in the area's of:

- Waste minimisation
- Prevention of pollution
- Energy efficiency
- Promotion of recycling for a more sustainable environment.

As a responsible manufacturer, over 95% of the metals used in our products are either ferrous or non-ferrous material, all of which are recyclable. We separate and recycle as much steel, bronze, aluminum, and metal swarf produced as possible as well as all the cardboard we receive. All of these materials are disposed of separately through vetted recycling businesses.

Whilst plastic is still used on some smaller items as a durable long-term packaging required by customers due to the remote conditions in which they operate, we actively choose wooden crates and pallets for our larger components. These crates and pallets are re-usable many times in the supply chain before being recycled also.

With a goal of our manufacturing plant using zero power from the local grid, Geographe is investing in solar power with the aim for our operation to run throughout the day with zero electricity usage by 2025.

Alongside multi-million dollar investments in additional state of the art manufacturing technology and automation, we are on track to achieve our productivity goals improvement (output per kW used) of 25% by 2025.





## QUALITY

**Geographe has had a long relationship with ISO 9001 and as a result, a focus on quality is engrained in our organisation.**

Whether it's our internal manufacturing, a sub-contracting process, or the sourcing of goods such as raw material or consumables, quality is at the forefront of our focus.

To ensure we provide a high quality through our supplier chain, our suppliers are scrutinized to ensure they embrace the same values and beliefs as we do.

### 50 Years      4500T

Relationship length with Vostalpine, our primary material supplier.

Amount of raw material purchased through our vetted supply chain in 2020.

To provide peace of mind for our customers, we are supplied with material certificates for all raw materials sourced from specific mills in France, Germany, and China.

All Geographe manufactured products are stamped with our job number and part number for traceability. All sub-contracted manufactured parts go through our quality inspection in Australia, and we retain records of all those inspections completed.

Our traded goods go through a similar testing and quality assurance process to verify compatibility with original equipment specifications. Traded goods material certificates are stored and are available internally at any time.

Our goal is to build long term partnerships with suppliers to ensure trust and consistency in the material product, leading to high quality finished goods for our customers.





## BUSINESS SYSTEMS

### Using a Smart Technology Backbone For More Flexibility in Meeting Customer Demands

Accelerating the pace of innovation and delivery while shoring up its global expansion plans, Geographe standardised its business operations on SAP S/4HANA®Cloud. The solution delivers a single unified database connecting the entire SAP®software landscape, allowing the firm to accurately measure critical key performance indicators for on-time deliveries as well as accelerated product innovations.

Accessing real-time data, we have improved forecasting accuracy and are able to better predict customer demand, allowing us to confidently resource our operations based on forecasts. With integrated capacity planning and scheduling systems, we optimised production, inventory, and the supply chain, helping us become more responsive to market conditions.

Through increased visibility into the load on its assets in near-real time, we now have the agility required to reallocate resources to areas where they are needed most. Better resource planning has allowed Geographe to reduce lead times on some products by 50%.

**40%**

Fewer overdue  
orders through  
supply chain  
improvements

**15%**

Reduction in  
purchasing  
team's workload,  
thanks to automation

Automating key processes and workflows, Geographe has centralised inventory management and are working to reduce its inventory footprint across the country by up to 10%, while improving delivery time to remote customers.

**THE BEST RUN** 

# OUR MANUFACTURING & OVERHAUL FACILITIES





**"In 2021, Geographe's workshop proudly celebrated 5 years LTI free."**

## WORKSHOP FACILITY

Geographe's overhaul facility exists in a 2700sqm meter workshop located in Kewdale, Western Australia. It specialises in the repair, rebuilding, and complete refurbishment of all types of mechanical plant.

The workshop has 2 overhead cranes of 6.3t and 20-ton capacity plus 8 x 1.5-ton gantry cranes, an internal supporting machine shop, and a non-load gearbox testing area.

We have been overhauling fixed and mobile plant gearboxes and transmission ranging in sizes up to 20 ton for top-tier mining and processing organisations for over 25 years and are fully supported by our Western Australian manufacturing plant.

A dedicated team of skilled engineers and tradesmen conduct a range of highly technical procedures to renew and improve equipment's functionality. These can include:

- Failure analysis,
- Pressure and flow testing,
- White metalling of bearings
- Ratio changes
- Hard chrome plating of work surfaces
- Line boring
- NDT including Dye Penetration and Magnetic Particle Crack Detection
- Re-assembly and painting
- Testing with final inspection reports

Our team is experienced in working with mobile and fixed plant equipment, industrial gearbox and transmissions, conveyor systems, precision plant, pumps, and most types of mining equipment. We can also improve the reliability of your gearbox through design (FEA & Gearteq), material and heat treatment upgrades.



**"Our range includes parts from Ø10mm up to Ø1.5m, and 10mm in length to 2.2m with capacity extended through our trusted sub-contractors."**



## MANUFACTURING CAPABILITIES

Geographé's manufacturing facility specialises in the production of components for fixed and mobile plant.

The factory has developed over many years to become a highly automated production-focused facility. The use of Automatic Guided Vehicles (AGV's) and FANUC Robots allow for autonomous operation into our advanced manufacturing machining centres. This ensures consistency in both delivery and quality.

Our machining capabilities and experience extends over manual and CNC machining with Lathes and Mills, Gear Cutting and Grinding, EDM Wire Cutting, and Cylindrical Grinding. On-site facilities include:

- A Ferrous and Non-ferrous Foundry
- Induction Hardening and Gas Carburising Heat Treatment,
- Hard Chrome Plating
- Fitting
- Welding
- Fabrication
- Machining

Inspection of our components is carried out in our dedicated, temperature-controlled inspection area, using state-of-the-art digital measuring equipment and Coordinate Measuring Machines (CMMs).

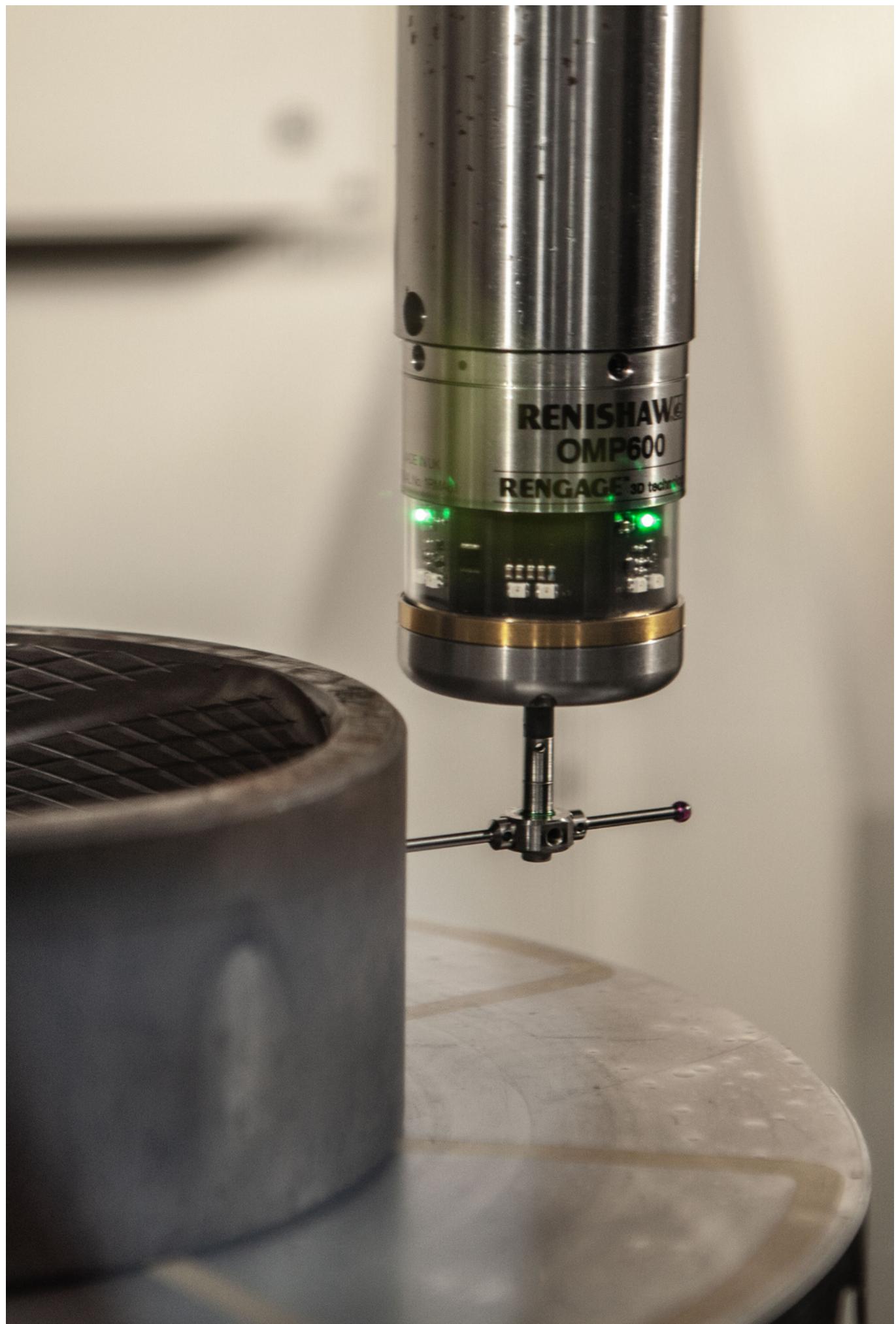
Inspection includes the use of non-destructive testing methods such as Hardness Testing, Spectrographic Analysis, Magnetic Particle, and Ultrasonic Testing where required.

Our Metallurgical Laboratory ensures our processes are adhered to via regular in-process qualification of our Welding, Heat Treatment, and Chroming functions.

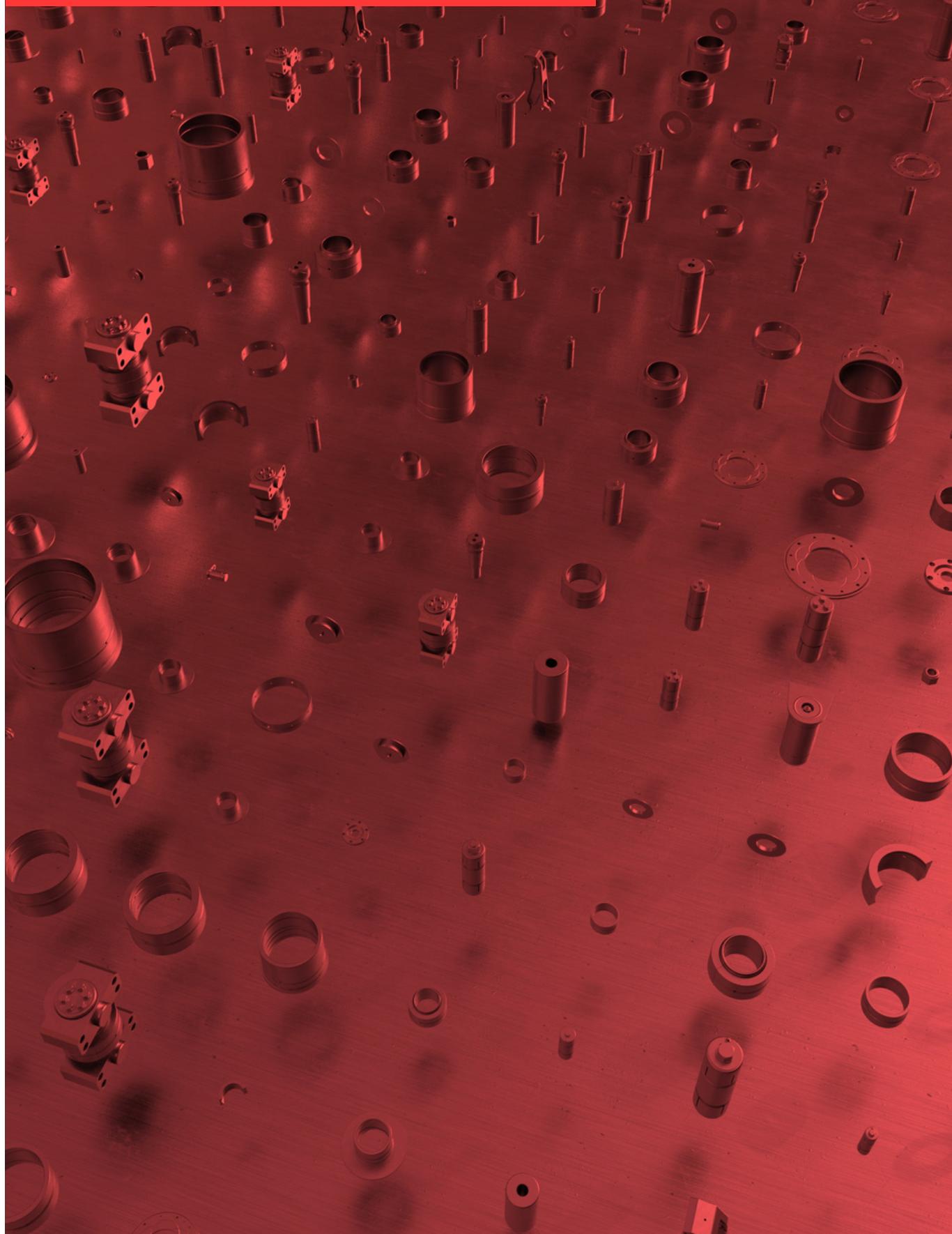
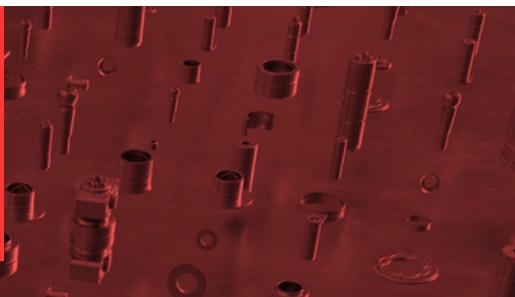


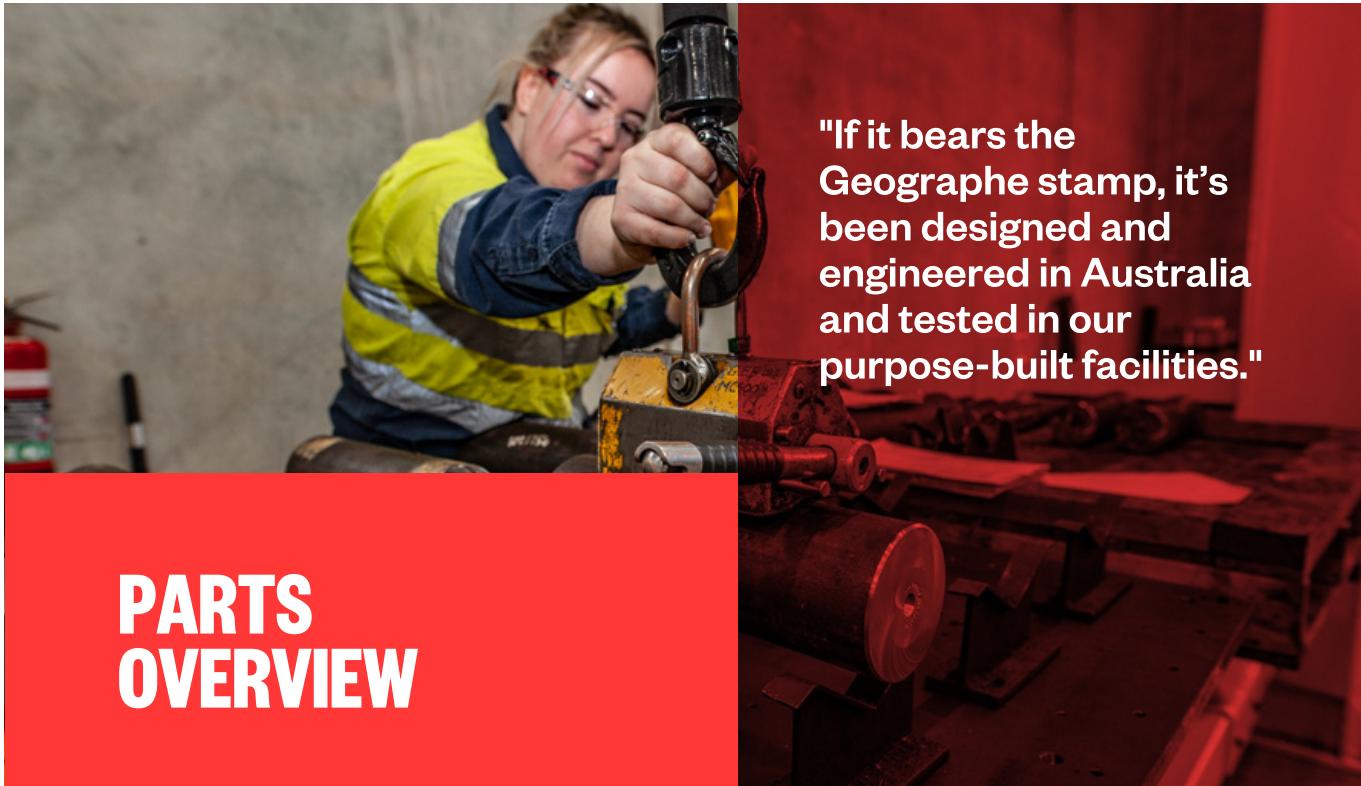


**INTELLIGENT MULTI-TASKING  
MACHINES INCLUDING THE OKUMA  
MULTUS U5000 HELP PRODUCE  
PRECISION-ENGINEERED PARTS FOR  
OUR CUSTOMERS' MACHINE FLEETS.**



# OUR PRODUCT RANGE





**"If it bears the Geographe stamp, it's been designed and engineered in Australia and tested in our purpose-built facilities."**

## PARTS OVERVIEW

### ENHANCED PERFORMANCE PARTS

What sets EP parts apart is an upgrade from OEM standard, offering increased longevity, easier removal, or multiple usages amongst many of the benefits. We now have over 1,000 EP parts in our catalogue due to growing customer demand.

### COMPLETE SCHEDULED MAINTENANCE KITS

Imagine every component for your scheduled service in one place. Geographe kits are the most convenient way of ordering for scheduled maintenance. Think: instead of 50 line items to order, tick just one, and the job is done.

### WEAR PARTS & CONSUMABLES

Browse by brand to find the right fit. Geographe stock consumables to suit Atlas Copco, Caterpillar, Hitachi, Komatsu, Liebherr, Sandvik machinery, and many others. Search our online store to view stock and availability at [store.geographe.com.au](http://store.geographe.com.au)

### PARTS MADE TO ORDER

Finding it difficult to get parts? Do you need a large batch size manufactured? Perhaps the part is now obsolete? Our Relationship Managers work closely with our Engineering and Production teams to deliver made-to-order parts.

### URGENT PARTS

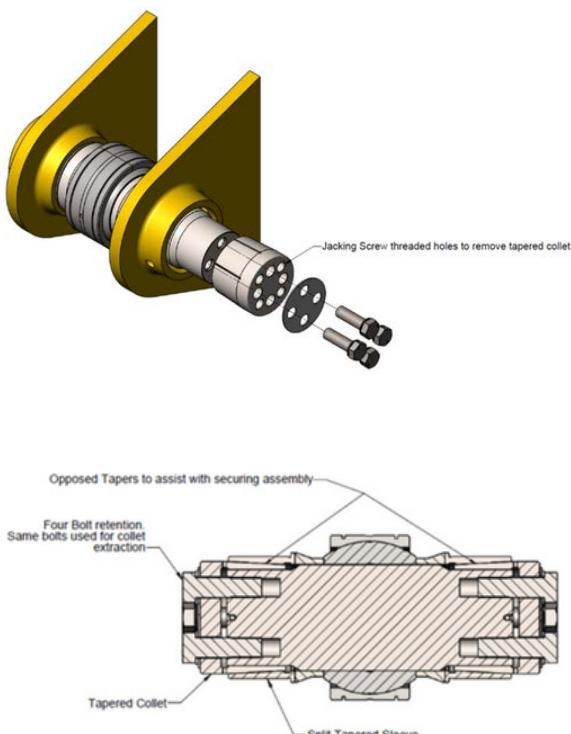
Never get caught out again. Our warehousing and logistics operations allow Geographe to provide 24/7 parts support from around Australia to ensure that we can deliver on our promises whatever the situation.



**"Many of the part improvements are a result of close collaboration with customers and practical site experience."**

## ENHANCED PERFORMANCE & MODIFIED PARTS

### COLLECTED PIN TO SUIT 830E REAR STRUT



**Enhanced Performance (EP) and Modified (MOD) parts were developed with the following aims:**

- 1) Extend operational life
- 2) Correct known deficiencies in standard parts
- 3) Adapt standard parts to unique or exceptional operation conditions
- 4) Reduce the overall costs of maintenance through improved serviceability

The Collected Pin Assembly shown left is an Enhanced Performance part designed to:

- Significantly reduce component removal time
- Reduce the requirement of high-risk/hot works
- Eliminate tyre handling and removal



## ENHANCED PERFORMANCE AND MODIFIED PARTS

### Enhancing Performance

Geographe parts are exposed to a unique process of reliability engineering. This process is designed to radically extend the mean time between failures compared to the life of an OEM part.

Reliability engineering entails a number of steps including:

- Determining the root cause of failure
- Designing fit for purpose products to ensure they efficiently perform the job they are made for
- Selecting the most suitable material based on its capabilities and limits
- Understanding the stresses placed on components
- Matching a solution to the operational environment

This process eliminates defects in OEM designs, resulting in parts that perform to a superior standard. Increasing reliability, cost optimisation, and reducing downtime is Geographe's philosophy behind the design and manufacture of its replacement parts.

### Enhanced Performance and Modified Parts

Innovation in design development, quality production, and rigorous testing methods at Geographe has resulted in the formation of two standards:

- 1) "Enhanced Performance" - denoted by the "EP" symbol.  
These products are a direct replacement to the OEM equivalent part but are enhanced by Geographe to improve performance.
- 2) "Modified" - denoted by the "MOD" symbol  
These products are designed and developed by Geographe engineers to arrive at unique design modifications and utilising complex material enhancements to improve performance. These products will require a modified associated part or modification to the equipment in order to complete the fit out.

**"With over 50,000 parts catalogued to suit a diverse range of surface and underground machines, Geographe can provide what you need for your mining fleet."**

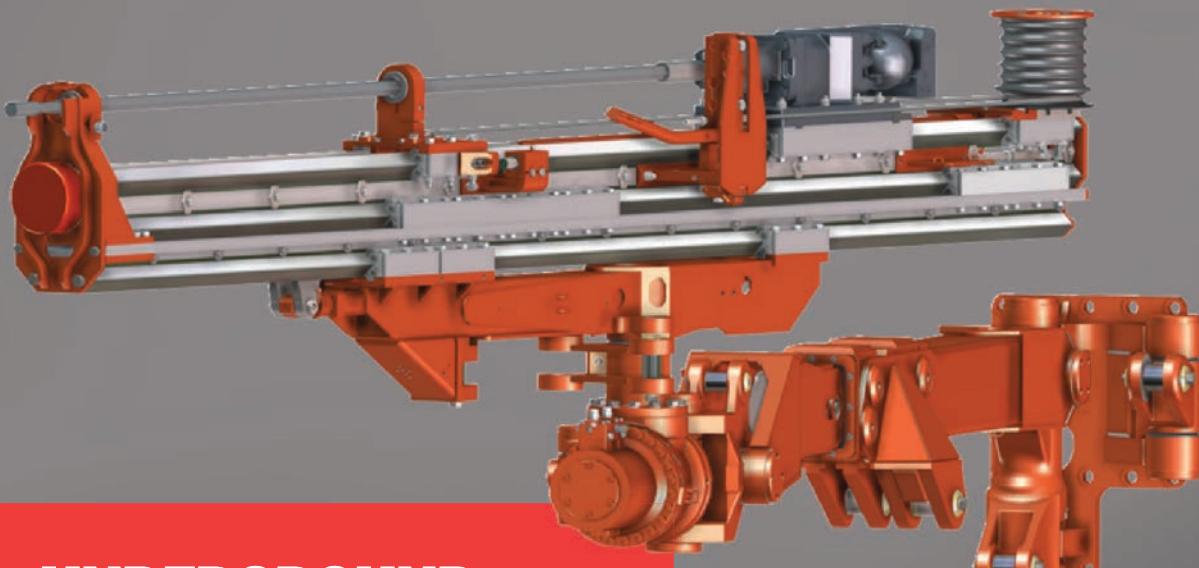


## MOBILE PLANT

### MACHINERY SUPPORTED

	TRUCK	LOADER	EXCAVATOR	DOZER
<b>CAT</b>	777, 785, 789, 793, 797, MT3300, MT3700, MT4400, MT6300	992 & 994 SERIES	6030, 6040, 6050, 6060, 6090	D10 & D11 SERIES
<b>KOMATSU</b>	HD785, 730, 830, 930	WA900, WA1200	PC1100, PC1250, PC2000, PC4000, PC5500, PC8000	
<b>LIEBHERR</b>			R9200, R9250, R9350, R9400, R9800, R994, R996	
<b>HITACHI</b>			EX1100, EX1200, EX1800, EX1900, EX2500, EX2600, EX3500, EX3600, EX5500, EX5600, EX8000	

**The above list is not exhaustive and we carry other parts to suit Mobile Plant applications.**



# UNDERGROUND

# MACHINERY SUPPORTED

- Caterpillar Loader: R1300, R1700, R2900
  - Tamrock/Sandvik Underground Drill Booms: TB60, SB60 (to suit DD420 & 421)
  - Atlas Copco/Epiroc Underground Drill Booms

Below is a TB60 Workshop poster highlighting parts available to Geographe customers.



## FIXED PLANT

"Geographé is often called upon to repair and refurbish fixed transmissions. That includes mixing tanks, mill drives, planetary drives and other plant drives."

## MAJOR OEM BRANDS SUPPORTED

For over 30 years, Geographé have been servicing and producing replacement parts to suit OEM's including:

- Bauer
- Brevini
- David Brown
- Fenner
- Flender
- Hansen
- Ingersoll Rand
- Lightnin
- Nord
- Schenker



Our product scope ranges from straightforward pins, bearings, couplings, gears, and castings, to more complex parts including helical gears, gearbox assemblies, and any parts requiring 5 Axis Machining.

Having manufacturing and repair facilities allows us to make in-house, those parts that may be required during a gearbox overhaul and refurbishment, keeping costs down and lead times to a minimum.

## COMPATIBILITY

We go to great lengths to ensure that our products are compatible with OEM parts within the mining marketplace.

Geographe's core catalogue products are reverse engineered from OEM samples and then considered for improvements that would enhance the product lifespan.

Along with material and heat treatment considerations, the next most important feature of our products is fitment compatibility.

Geographe parts can be used in conjunction with OEM mating items with service life expected to be as good, or better, than an all OEM arrangement.

For maximum service life and optimal uptime, we would recommend using Geographe components together with other Geographe parts.



**"Precision manufacturing means we'll deliver parts equal to, or better than the Original Equipment Manufacturer."**



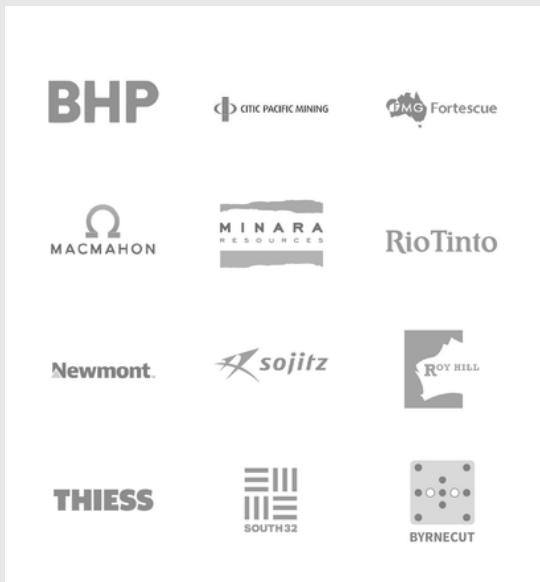
# OUR CUSTOMERS & DISTRIBUTORS





## CLIENTS & LOCATIONS

"Geographe works with hundreds of clients globally including every Tier 1 miner listed on the ASX, Tier 2 miners, contract miners, and their nominated offsite repairers."



Geographe now exports Western Australian-made products to companies and mines around the world.

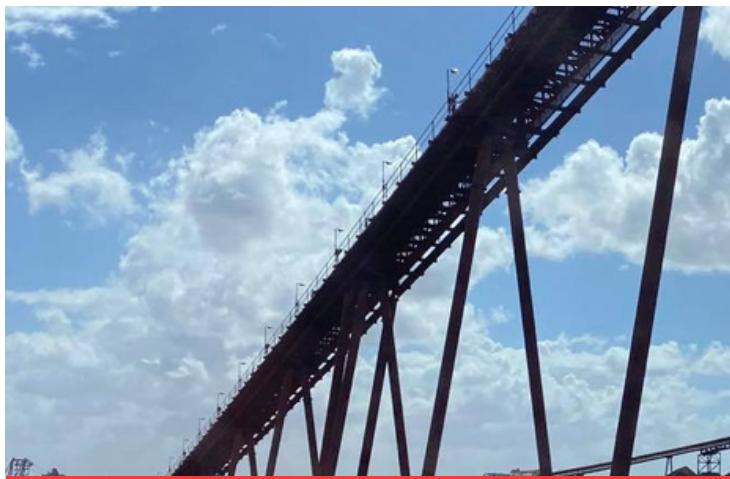
Our customers include BHP, Rio Tinto, FMG, Citic Pacific, Newmont, Newcrest, Thiess, Perrenti, Northern Star, Byrnecut, Mineral Resources, Roy Hill, South32, Macmahon, Emeco, Goldfields plus many more.

### Export Locations

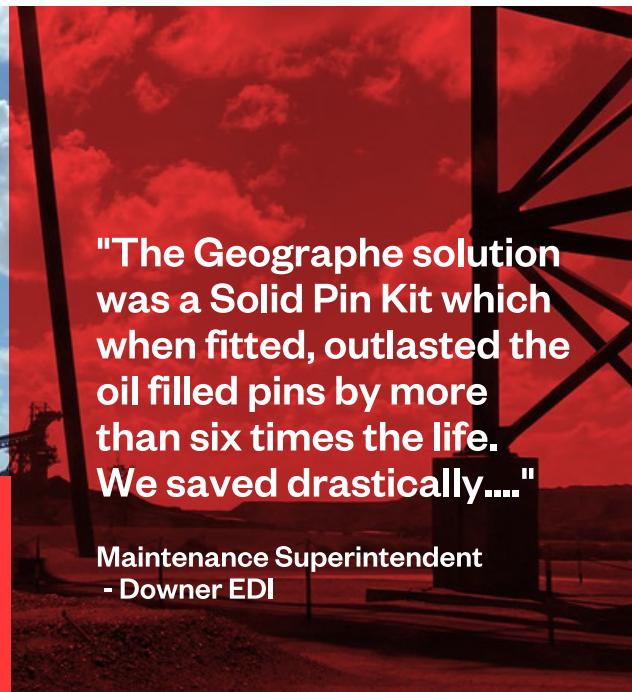
- Canada
- Chile
- France
- Kazakhstan
- Mongolia
- New Zealand
- North America
- Papua New Guinea
- Russia
- Suriname
- The Philippines
- United Kingdom

### Strategic Distribution Locations

- Australia
- Indonesia
- South Africa
- South America



## TESTIMONIALS



**"The Geographe solution was a Solid Pin Kit which when fitted, outlasted the oil filled pins by more than six times the life. We saved drastically...."**

Maintenance Superintendent  
- Downer EDI

"The Caterpillar Haul Truck Ball Stud Removal Tool has reduced the time to remove ball studs from 12 hours per truck to just 1 hour. The risk of damaging jacks throughout the process has also been removed.

By limiting the movement of the truck and the chance of hardened mud hitting the maintainer during the stud removal process, safety has been significantly improved.

This initiative represents a significant cost and time reduction while also improving safety for our maintainers."

**Truck Maintenance  
Superintendent -  
FMG Fortescue Metals Group**

"Using the Geographe Ball Stud Removal Tool, the workgroup was able to separate 6 ball studs in under 15 minutes, this all done without heat or excessive stress on steering components"

**Mobile Maintenance  
Supervisor - South 32**

"The construction of the Top Hat bush means we never need to repair the stick face again.

This has resulted in a better maintenance practice for our site."

**HME Supervisor -  
Rio Tinto Pilbara Iron**

"Please pass on our sincere thanks and gratitude to every person who worked on the manufacture of the drive coupling we required urgently.

The professionalism, prompt response, quality of the finished product, and the service we have been given with this job has been exceptional. We have also informed all parties involved in this job that we subcontracted the manufacture of this coupling to Geographe.

Once again, thank you from the DBGI team, your support is greatly appreciated."

**Perth Branch Manager -  
David Brown Industries**



Customer profile example:

### **Underground Mining Contractor.**

**50,000+ products manufactured and supplied in one year.**

**Products distributed to 12 Australian mine sites plus African operations.**

**DIFOT average = 92%.**

## **DELIVERED IN FULL ON TIME (DIFOT)**

DIFOT is a measurement of logistics and delivery performance within our supply chain. Calculated as a percentage, it measures whether our supply chain was able to deliver:

- 1. The expected product in the quantity ordered by the customer**
- 2. At the place agreed with the customer**
- 3. At the time expected by the customer**

Geographe works closely with our clients to ensure we meet their expected lead times, hold stock for frequently used parts, and Deliver In Full On Time (DIFOT).

Our Customer Service Team prioritise DIFOT management for core customers, working towards a DIFOT score to be actioned and reported on each month.

Our average DIFOT is based on our record-keeping for these deliveries and the score is considered to be excellent amongst our industry peers.

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**Average Customer DIFOT Achieved FY20/21**

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**90%**

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## NATIONAL DISTRIBUTORS



### PERTH - WA

#### Geographe National Distribution Centre

480 Abernethy Road,  
Kewdale, WA, 6105  
Phone: 08 9449 1111

### MACKAY - QLD

#### KRB Logistics Resources

113 Spiller Avenue, Outer Harbour,  
Mackay, QLD, 4741  
Phone : 07 4781 0222

### HUNTER VALLEY - NSW

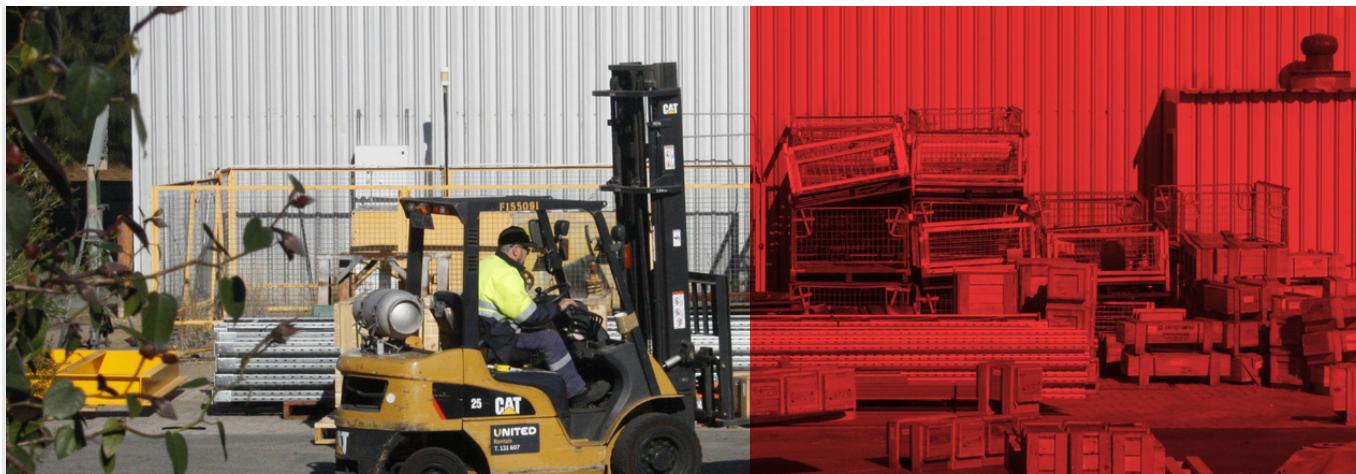
#### Triple H Transport

6 Enterprise Crescent,  
Maisons Dieu, NSW, 2330  
Phone: 02 6571 4747

### KALGOORLIE - WA

#### Mitsubishi Materials Trading Corporation

184 Dugan St, Kalgoorlie,  
WA, 6432  
Phone : 08 9021 3411



## INTERNATIONAL DISTRIBUTORS



### AFRICA

#### Spare Power Trading (Pty) Ltd

62 Range View Road , Apex | Benoni  
South Africa  
Tel: +27 11 845 4184  
Email: Terry Wallace  
[terry@sparepower.co.za](mailto:terry@sparepower.co.za)

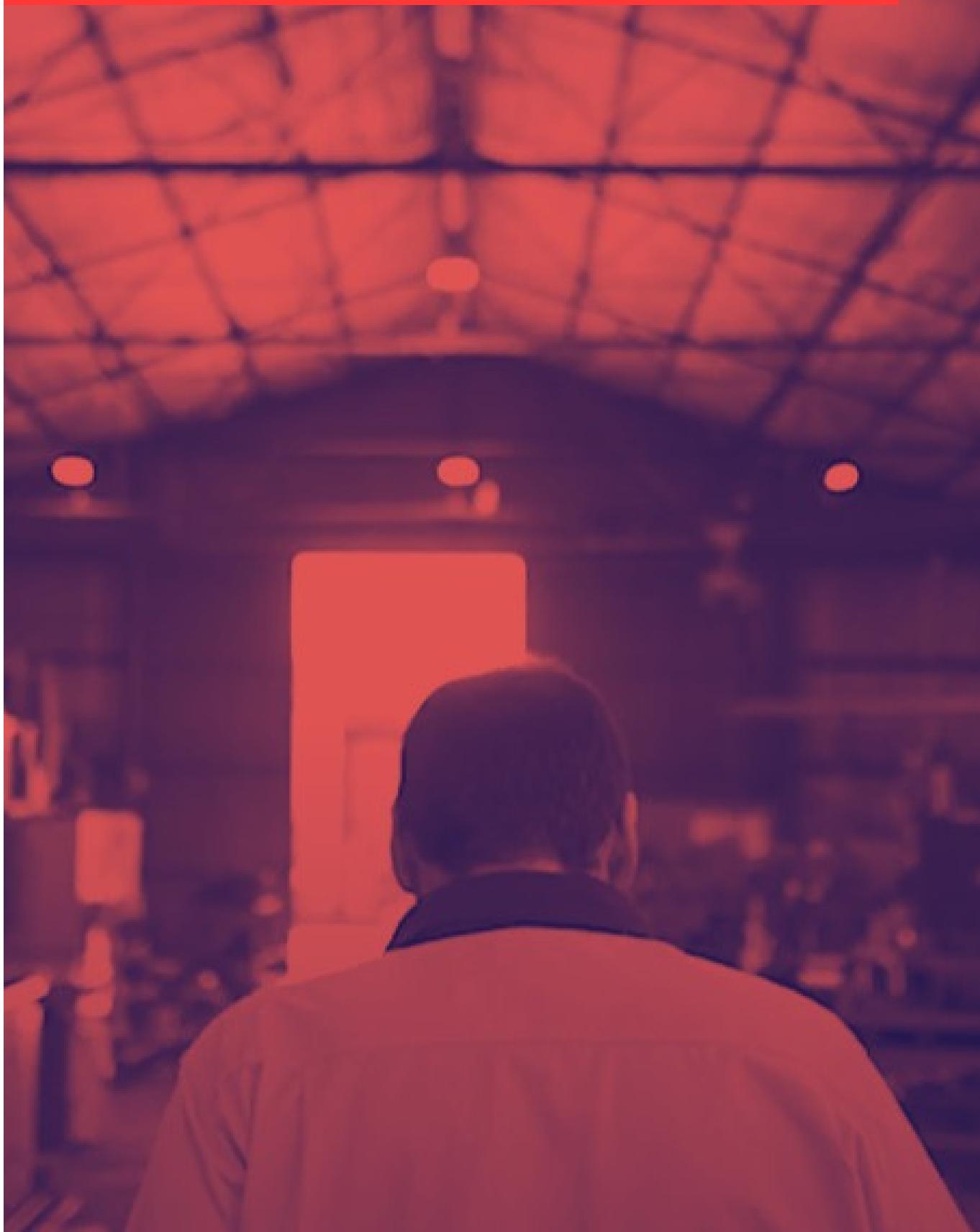


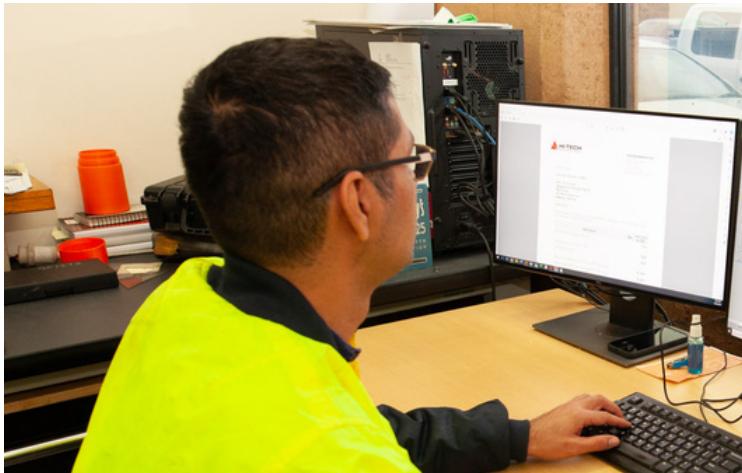
### INDONESIA

#### Statewide Bearings - Balikpapan

Jl. Jend. Sudirman No. 800  
Stal Kuda, Balikpapan ,76114  
East Kalimantan - Indonesia  
Tel: +62 - 542 - 765520 / 7031166  
Email: Michael George  
[george.m@swbindo.com](mailto:george.m@swbindo.com).

# CONTACT US





## DEPARTMENTAL



### Manufacturing

Gear Manufacture : +61 8 9724 9666

Gearbox Overhauls : +61 8 9449 1146

Failure Analysis : +61 8 9449 1138

Heat Treatment : +61 8 9724 9666



### Customer Service & Sales

Customer Service & Sales Freecall

(Australia only) : 1800 999 240

Customer Service & Sales:

+61 8 9449 1111 – Choose option 1



### Accounts

Accounts Receivable : +61 8 9449 1125

Accounts Payable : +61 8 9449 1117



### People

Human Resources : +61 8 9724 9666

## SOCIAL MEDIA CHANNELS

Stay up to date with the latest company news from the Product Development Team, new products, product demonstrations, EP parts explained and more on the following channels:

**geographe-enterprises**



**GeographeEnterprises**



**geographe parts**



**GeographeParts**





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