

Robot-cafe in LA

Prospects on the market

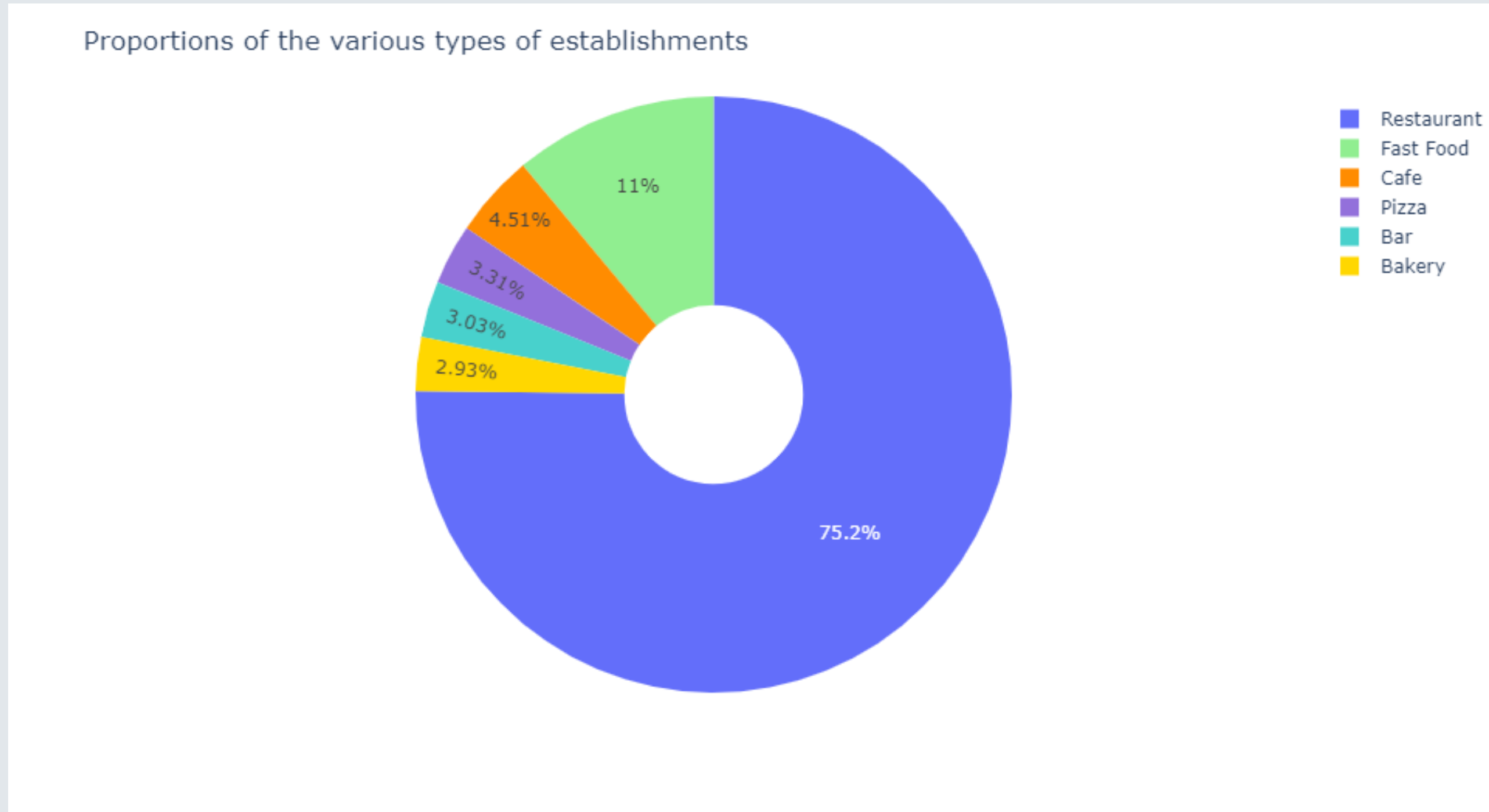
BY PRACTICUM



Content:

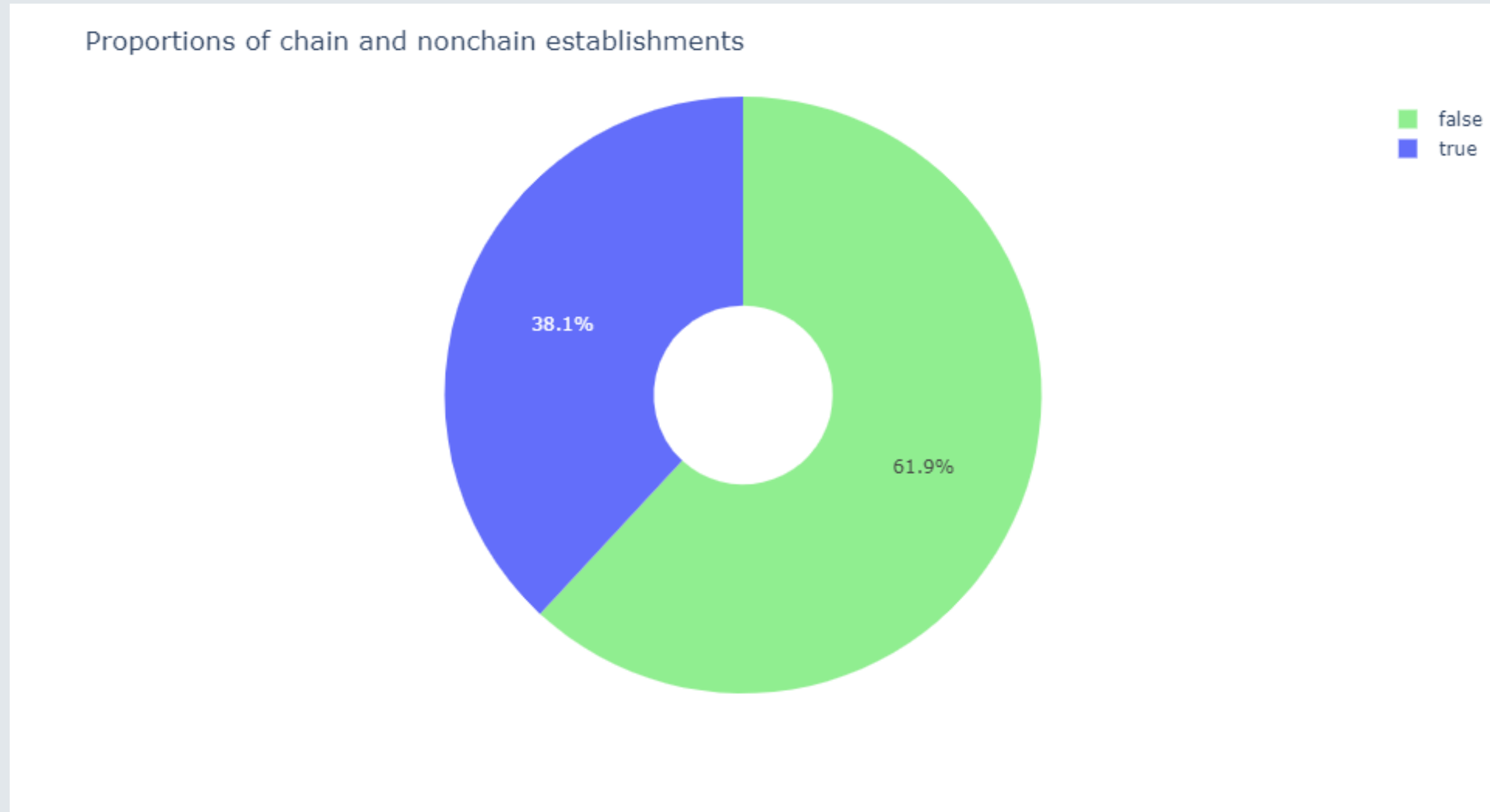
- Type of establishments in Los Angeles
- Proportions of chain and nonchain establishments
- Typical chain type compared to non-chain
- Chains vs. non-chains per venue type
- Chains vs. non-chains seating
- Seats distribution by venue type
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- Seats distribution in most crowded streets
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- Conclusion

Type of establishments in Los Angeles



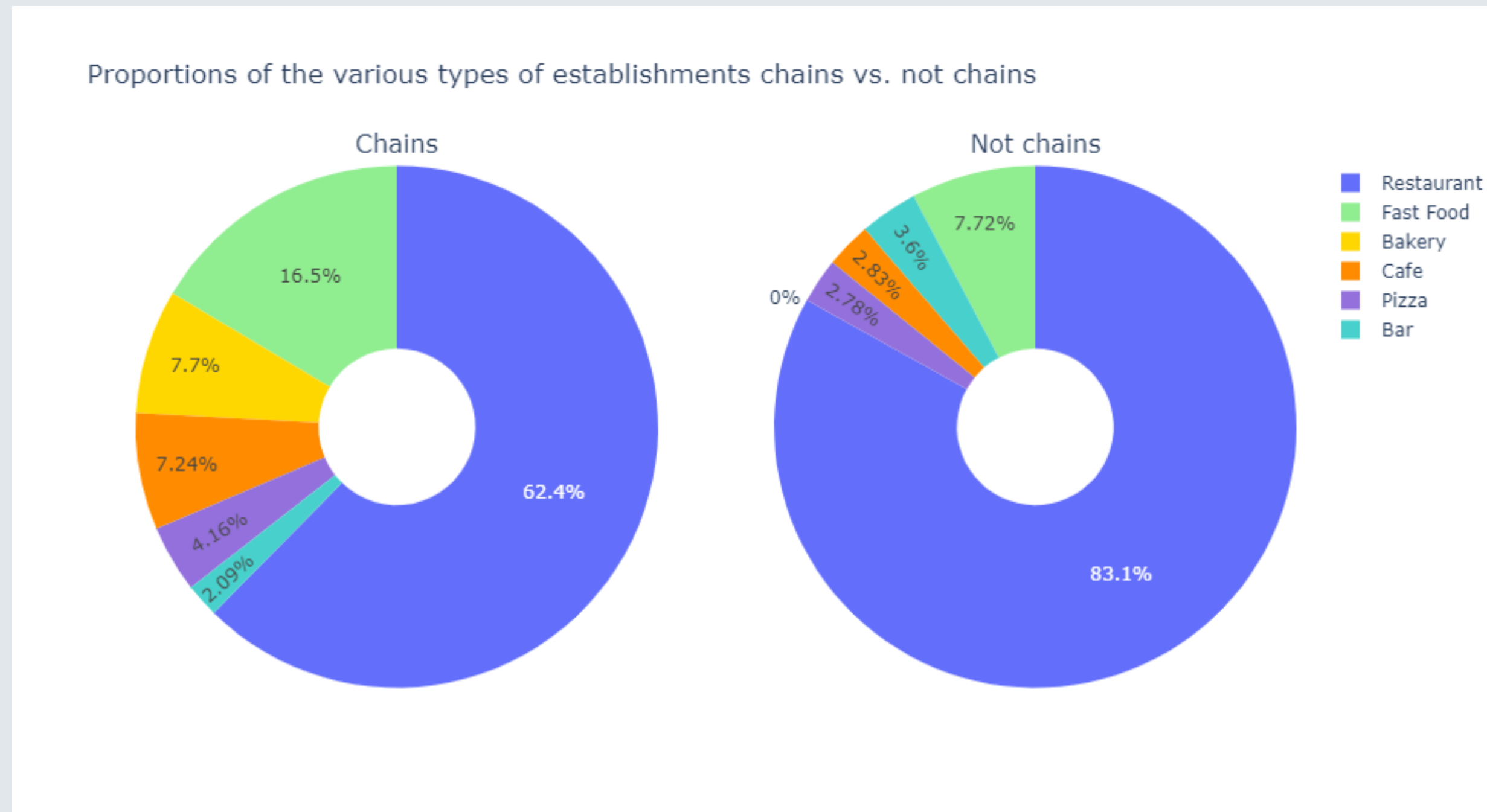
Restaurants have the highest share on the Los Angeles between all establishments (75.1%), followed by Fast Food (11%), Cafe (4.5%), Pizza (3.3%), Bar (3%) and Bakery (2.9%).

Proportions of chain and nonchain establishments



The share of individual establishments in total number of establishments in LA is higher than that of chains (61.9% vs. 38.1%) in terms of establishments' amount.

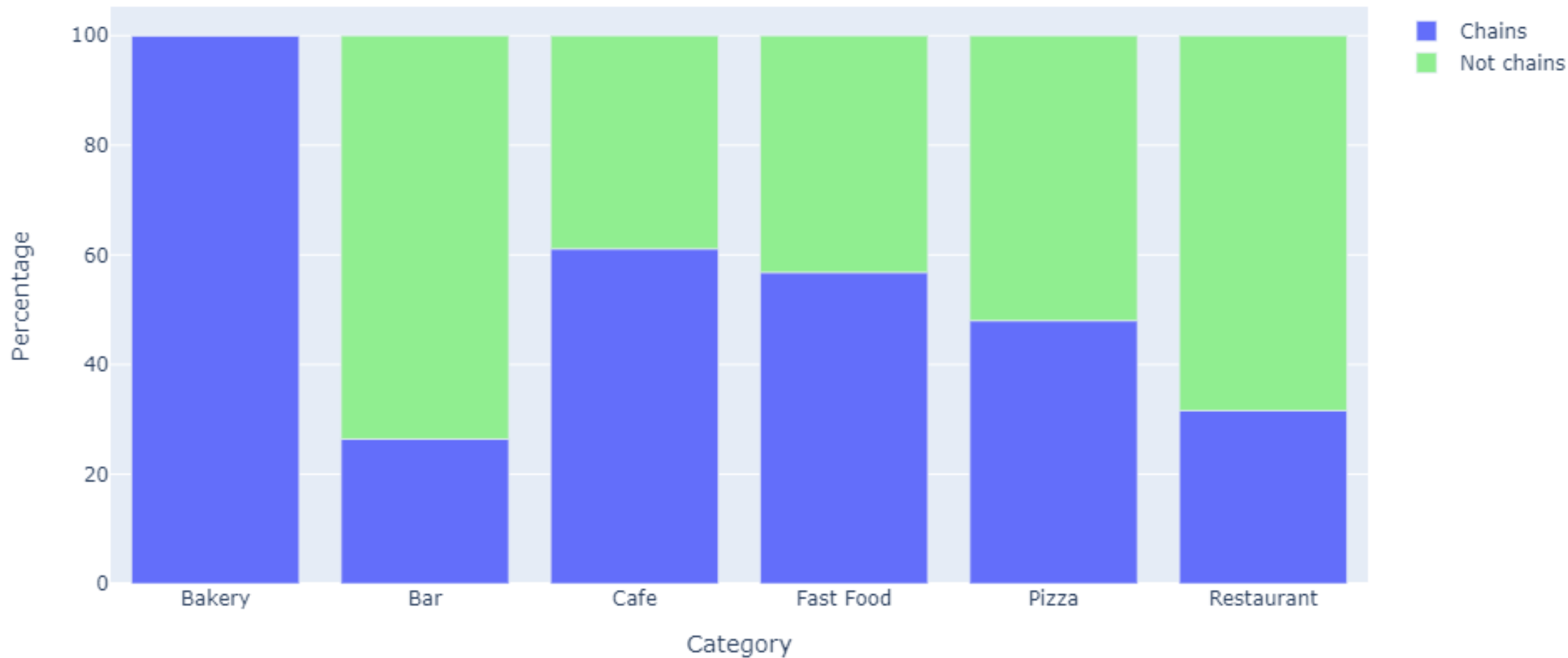
Typical chain type compared to non-chain



Chains have significantly lower share of restaurants compared to share of not-chains venues (62.4% vs. 83.1%), higher share of fast food, cafe and pizza venues. It seems that all bakery venues belong only to chains. We will consider each type of venues separately.

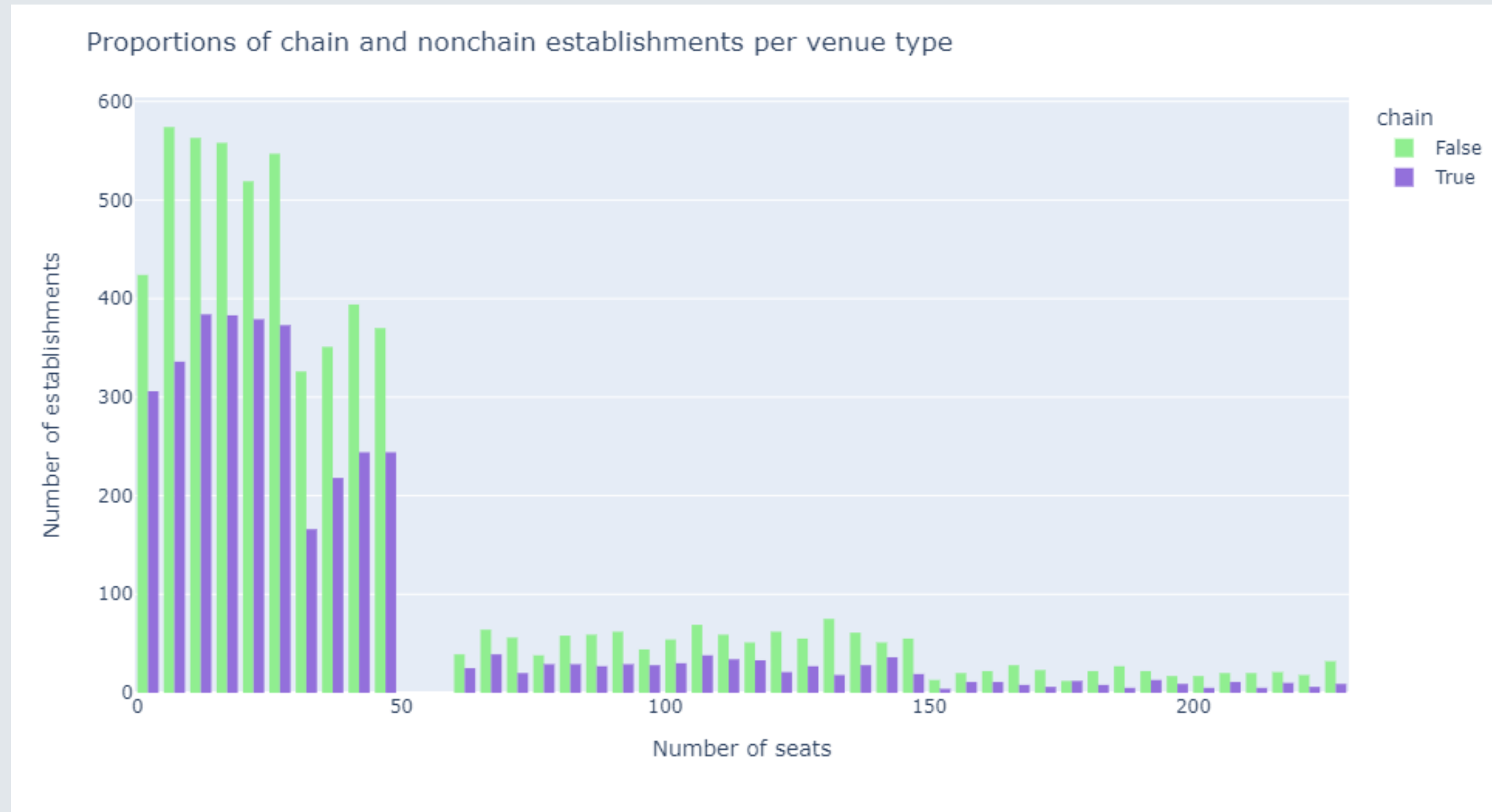
Chains vs. non-chains per venue type

Proportions of chain and nonchain establishments per venue type



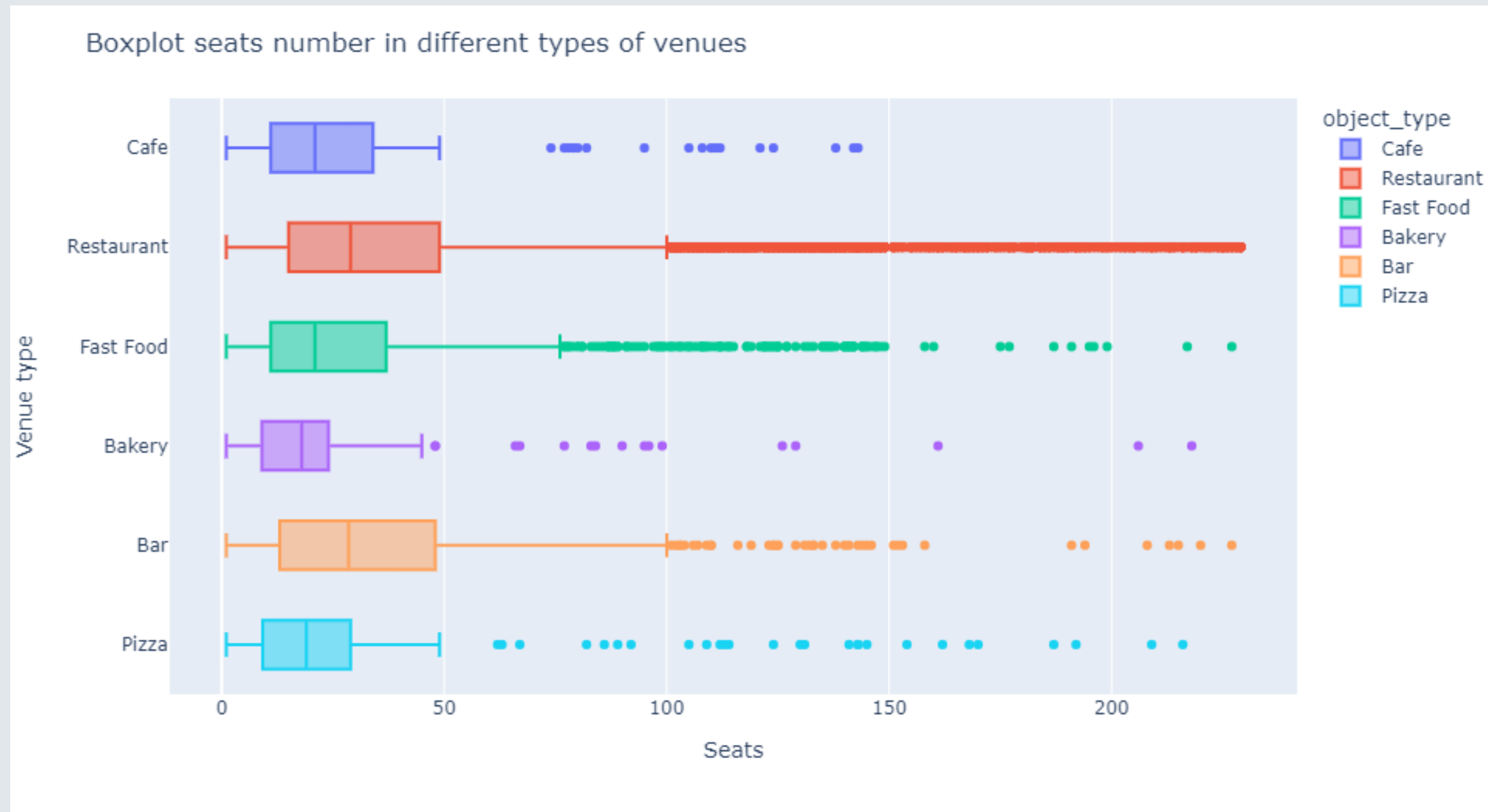
- All bakeries belong to chains
- Bars only 26.4% belong to chains, the rest (73.6%) are separate establishments
- Cafes have the higher share of chains after bakeries (61.1% vs. 38.9% separate venues)
- Fast foods have the 3rd place in the share of chains (56.8%)
- Pizzas 48% are chains and 52% are separate establishments
- Restaurants have the lowest after bars share of chains (only 31.6%).

Chains vs. non-chains seating



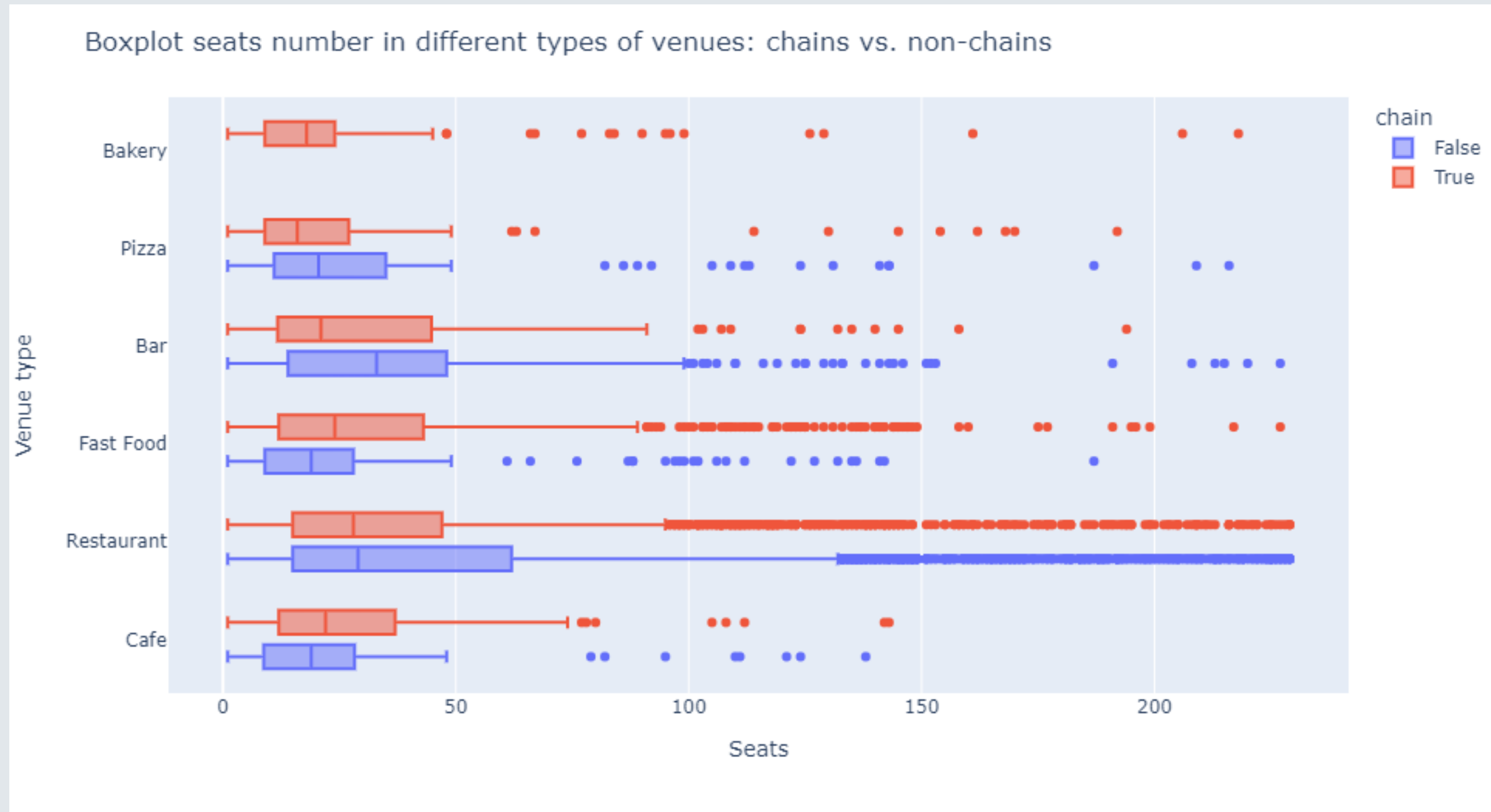
We can see that non-chains trend to have more seats in all sizes, but difference becomes more smooth with a growth of seats number. We see interval from 49 seats in restaurant to 60, so none of the restaurant in LA has this amount of seats. This could be due to economical reasons of maybe specifics of taxation considerations.

Seats distribution by venue type



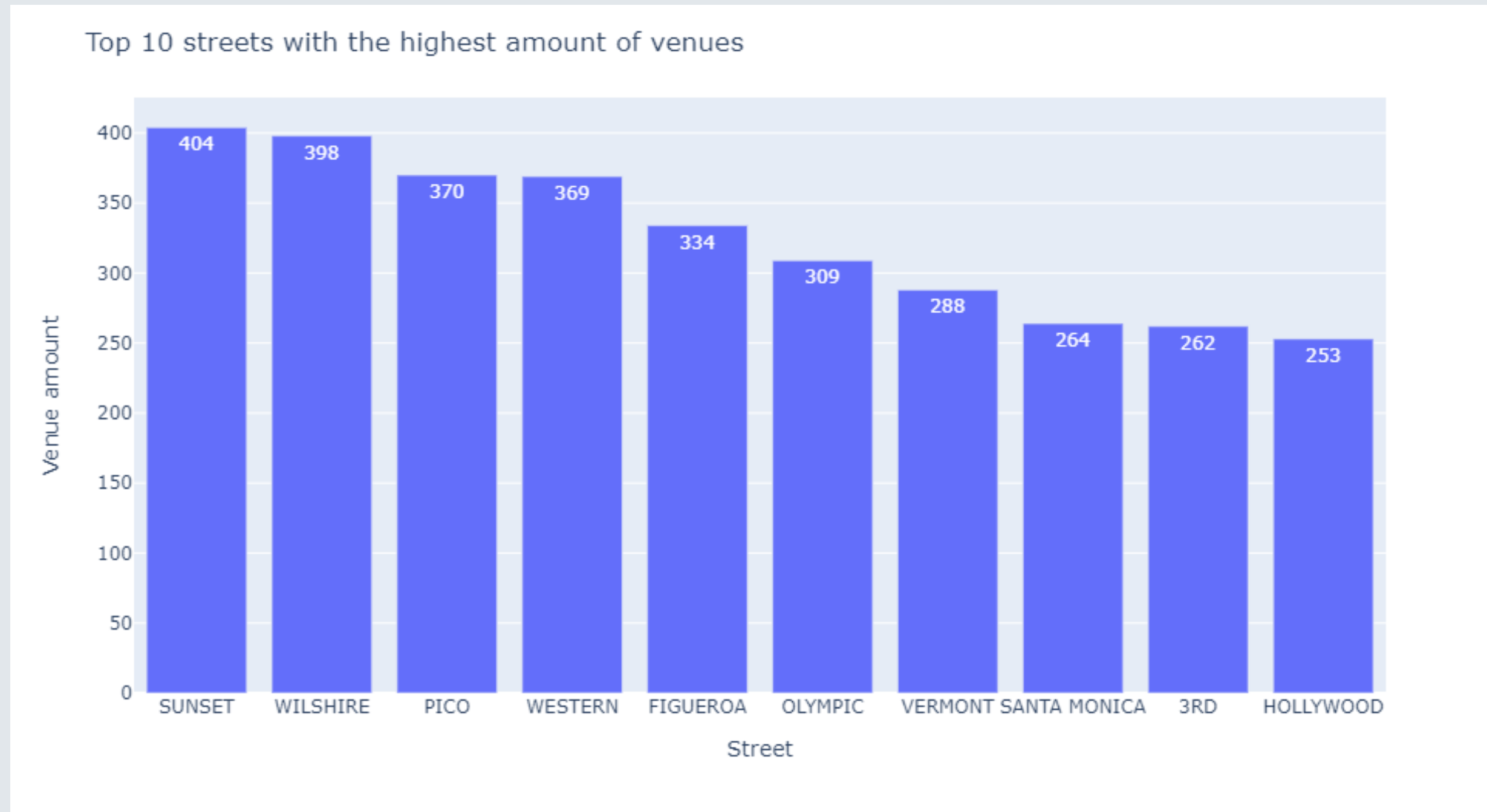
Restaurants and bars not only have the highest median, but they also have the biggest interquartile range and fluctuations in the number of seats, when bakery has the lowest. Fast food and cafes have the same median, but Fast foods have bigger IQR. It would be interesting to see the split by chains and non-chains venues.

Seats distribution chains/nonchain comparison



- For bars and pizzas non-chains have higher number of seats compared to chains
- For restaurants two medians are very close (28 chains vs. 29 non-chains)
- For fast foods and cafes chains have higher number of seats

Top 10 most crowded streets



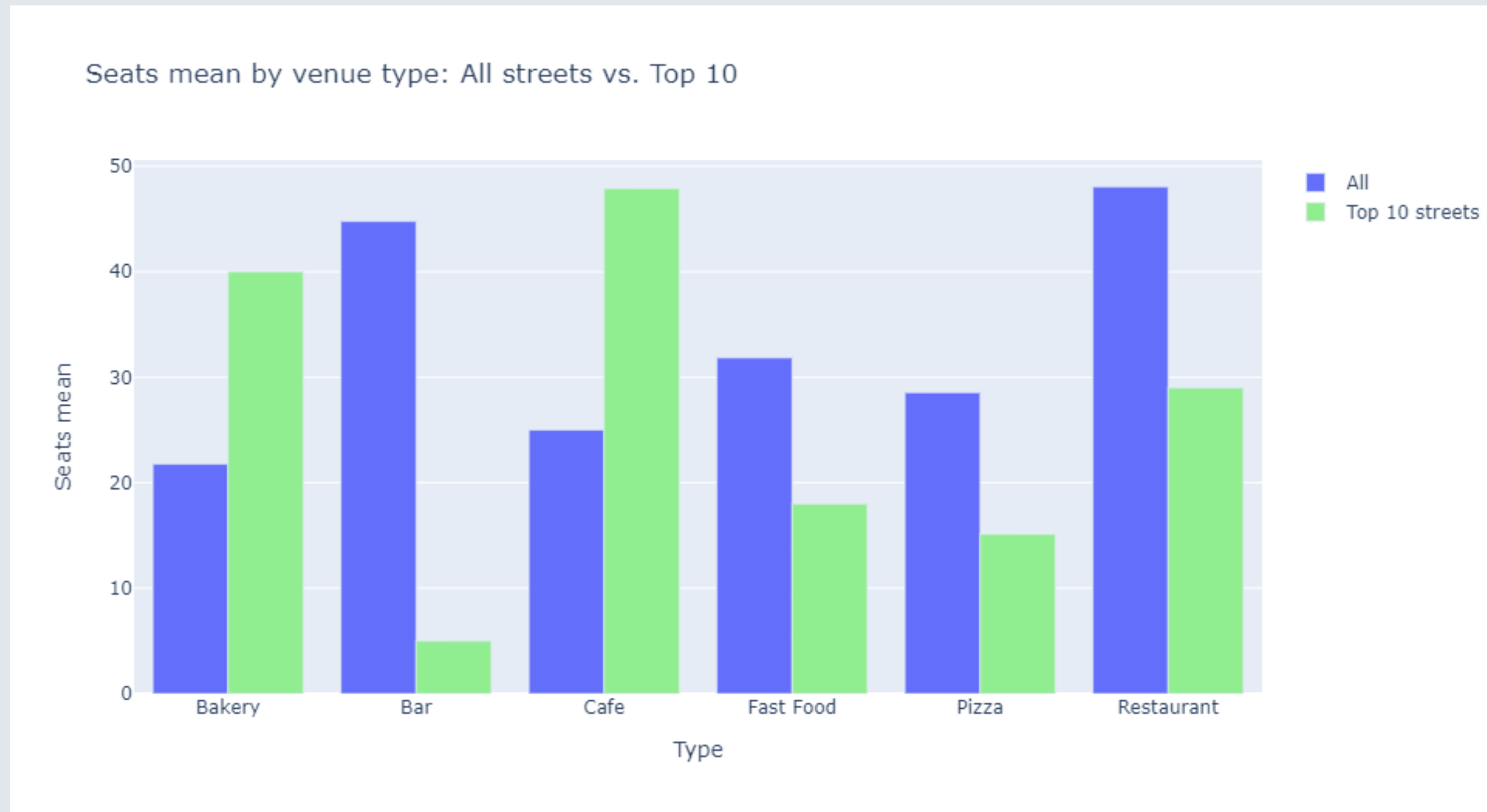
- Streets **SUNSET**, **WILSHIRE** and **PICO** have the highest amount of venues
- **SANTA-MONICA**, **3RD**, **HOLLYWOOD** have the lowest number of venues among 10 most crowded streets

Seats distrupution in most crowded streets



- **HOLLYWOOD** has the highest average seat amount, inspite that it takes only 10th place by the total number of venues;
- **WILSHIRE** takes the second place in both nominations: total number of venues and average number of seats;
- **SUNSET** has only 4th place in seats mean when by number of venus it has first place;
- The average seat amount ranges from 35 to seats

Seats distrupution comparison



- Bakeries and cafes have significantly higher seats mean compared to the city in total
- Bars have extremly lower seats average in top 10 streets compared to the all city
- Fast foods, pizzas and restaurants have lower seats mean in top 10 streets compared to the average in the city.

Conclusion:

- Robot-cafe can provide fast service and food preparation so high customer traffic is the key to the success. At the same time we have limitation of seats number and number of venue, since we are only starting up
- The most promising venue type for our project is fast food or pizza, since both of them suppose high share of take away, simple and short menu , relatively low number of seats
- We can see on the example of the top 10 streets by venue number, that that are relatively high share of fast food and pizza venues (13% of the total venue number) that have pretty low seats mean (18 and 15 respectively)
- We can consider following streets from the top 10 for our project: PICO, SANTA-MONICA and 3RD, since they have relatively low seats mean and high customer traffic

Thank you!