

#### What does it entail

One on one in-depth conversations of about 1-1.5 hours using the Discussion Guide.

Meeting at DP premises and locations of work.

Deep listening and allowing for free-flowing conversations.

#### Who does it involve

Meetings with following stakeholders

- Primary stakeholder: end user of the program
- Second line leadership/function head
- Leadership: Founder, CEO, Directors, CXOs
- Collaborators: Advisors, Consultants

### How do we do it

Meetings to be led by the Lead Partner team. One person to lead the discussion; MJM node member to take notes and add to the conversation when relevant. Meetings audio/video recorded if possible.

## **Process Outcomes**

Recorded minutes of the meetings. Audio/Video recordings and photographs.

## **Timeline**

In the first month of engagement

# **Tools**

Audio/Video Recording
Discover Meeting Minutes Template