



Step 10: MATCH

What does it entail

Creating a longlist of internal SVP partners who have skills sets to match the requisite deliverables or have stated it as an area of interest. A short-list is then created to find the most appropriate match.

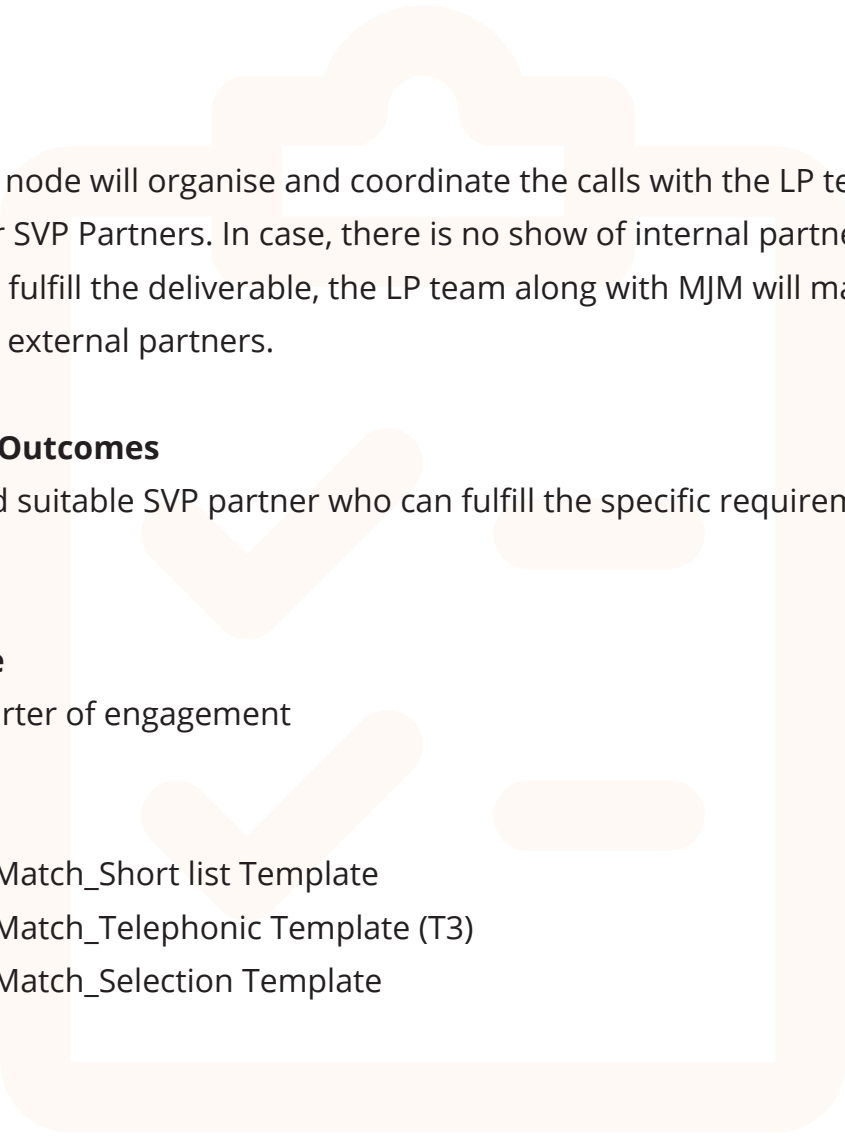
Who does it involve

The MJM node and the LP team works closely in finding the match.

How do we do it

The MJM node organises a short list of internal SVP partners who have skill sets to match the requisite deliverables or have stated it as an area of interest. In the case of multiple responses for fulfilling the requirements, Lead Partner Team needs to speak with all partners on the short list and identify the appropriate match for the Design Partner.

This could be done by telephonic conversations with the partners to discuss the requirement in depth, assess the expertise, time availability and resources required to decide on the appropriate match.



The MJM node will organise and coordinate the calls with the LP team and the other SVP Partners. In case, there is no show of internal partners willing to fulfill the deliverable, the LP team along with MJM will mark the ticket for external partners.

Process Outcomes

Identified suitable SVP partner who can fulfill the specific requirement of the DP.

Timeline

First Quarter of engagement

Tools

Internal Match_Short list Template

Internal Match_Telephonic Template (T3)

Internal Match_Selection Template