

Program/Portfolio/Product/Engineering/Delivery/Project Management Summary:

a. I was Project/Program Manager from Infosys for providing Advisory/Consulting services for AML (Anti Money Laundering) Platform Products of Core Banking & Payments Tower of RBS from Feb'19 to Jul'19. We provided Tactical (Short-term) & Strategic (Long-term) approaches & acted as SI for the transformation or Change of the Bank in the AML Space. I directly reported to the Program Manager of RBS & she reported to the AML Head of RBS. **This Project/Program is Agile/Scrum based methodology with onsite-offshore model. It was initially 8 member Program** with the revenue of **~ 2,55,000 GBP** for the period of 6 months. **I grew the program to 25 resources** for providing Tactical (Short-term) & Strategic (Long Term) advisory services for the next 1 year in the areas of:

- Program/Portfolio/Project Management advisory for adherence to P3M principles of RBS
- **The entire revenue for RBS in the AML space is 12 Million GBP YoY**
- Governance Advisory
- Requirements Traceability Advisory
- Data Analytics Advisory which includes ETL, Informatica, etc
- Environment Configuration & Setup optimization advisory which includes Actimize tool
- Migration of Monitor 5.5 to SAM 8 advisory

b. I was Project/Program Manager from Infosys side where we have used Java & J2EE, Cloud [Third Party (BAE)] for migration of Products called Detica, Falcon which were hosted in-house in RBS for Detecting insider Fraud, Third Party Fraud to the Third Party (BAE) cloud from Jul'18 to Feb'19 in the Security & Fraud Platform of Function & Services Tower of RBS. **It was 0.5 million GBP program which i have managed 10 resources for the period of 6 months. This Project/Program is Kanban based methodology.**

c. I was the Project Manager from Infosys side who managed the Due Diligence, POC & Proposal submissions & customization and optimization for AMHI (Apollo Munich Health Insurance) & BALIC (Bajaj Allianz Life Insurance Corporation) client products from Feb'18 to Jun'18. **It was a 20 Crore deal in the AMS space which we won against our competitors IBM for the initial contract period of 3 years covering 200 FTEs & Productivity increase of 8% to 10% YoY.**

d. I was the Project Manager from Infosys side for the Roll out GST (Good & Services Tax) Return Forms 6 & 6A for the ISD (Input Service Distributor) Tax Payers of India from Nov'17 to Feb'18. It has visibility till the Finance Minister of India level. GSTN was our client as Finance Ministry has tied up with GSTN for the GST project. **We have rolled out the forms 6 & 6A in a span of 3 months in Agile/Scrum based environment where we used to have the GSTN CEO participating in the SCRUM meetings to monitor/understand the progress of GST Return Forms 6 & 6A. I managed a 12 member** team including Java Front End (AJAX, jQuery, etc), Java Backend (Spring), Spark &

Hadoop technologies. **It was a 2 Crore project/product/program for the roll-out of GST Return Forms 6 & 6A**

e. I was the Project/Portfolio Manager from Infosys side for the entire Web Applications space of Renault from Jul'15 to Oct'15. **It was a 100 FTE portfolio in the AMS space covering many applications including new Project Development, Maintenance & Support with onsite-offshore model of existing Renault Web Applications, Continuous Improvements suggested for the maintenance & support applications by proposing solutions to client, enhancing market growth of Renault in France by doing comparative market research, analysis, Renault customer expectations/experience thereby increasing the RoI for Renault for new model rollouts & thereby increasing the Revenue, Gross Margin for Infosys.**

f. I was the spearhead in providing IaaS, PaaS & SaaS products using JBPM & ESB for the internal delivery team of Accenture **with onsite-offshore model** in the **Accenture Cloud Platform (ACP) private cloud and integrating with Public Clouds like Google Cloud, Microsoft Azure & Amazon Web Services (AWS) thereby improving the RoI for the ACP which got higher recognition from the MD of Accenture Cloud Platform.**

g. I was managing the roll-out of a Product for the Business of Bloomberg where we used RoR (Ruby On Rails), Search Engines (Sphinx/Thinking Sphinx), TinyMCE editor. **This was a successful product roll-out within 6 months span of time in entirely a new technology RoR without any slippages in the Roadmap/Strategy, Prioritization, Milestones or Deliverables. It was initially scaled to 50 business users of Bloomberg. We did provide additional features for the Bloomberg Business by doing market research of Bloomberg Analysis Vs BBC Analysis Vs CNN Analysis.** This drew a lot of attention among the Business community of Bloomberg & the product was scaled to the entire Business community of Bloomberg. **Got recognition from Bloomberg on the RoI that we predicted for them after this product roll-out. The revenue & gross margin for Mahindra Satyam was higher than expected after this product roll-out.**

h. I was Managing the migration of Oracle Forms & Reports to the Industry Standard Open Source Web Applications for Ford Venezuela using Oracle ADF framework from Mahindra Satyam side. **We had to do a R&D on Oracle ADF and we came up with 2 approaches: Manual Approach & Tool Based Approach. We suggested Manual approach to Ford for this migration highlighting the Advantages of the same as compared to the tool based approach. We came up with a PoC for 20 oracle Forms & Reports within a span of 2 weeks using the Manual approach. We successfully did the migration for 1000 forms & reports in the next 3 Months span of time without any slippages in the Roadmap/Strategy, Prioritization, Milestones or Deliverables which improved the Revenue & Gross Margin for Mahindra Satyam.**

Additional Notes:

I have worked with many of the Top MNC Fortune clients like Caterpillar, GM, TRW, Ford, Bloomberg, UniVision, NSN, First Data, BlueCore, Accenture Cloud Platform (ACP), Renault, RBS in my entire career spanning 12.2 years.

a. I have faced many challenges involving learning, doing Research and Development & adapting to new technologies (RoR, JBPM, ESB, Oracle ADF, etc) within a short span of time of 2 weeks and consecutive roll out of products for clients like Ford, Bloomberg & ACP (Accenture Cloud Platform) developed using these new technologies without any slippages in the deadline or milestones or priorities.

b. Extensive Stakeholder Management involving several internal teams within Client (RBS) space for providing Advisory/Consulting in the areas of Portfolio Program Project (P3M) Management, Governance, Requirements Trace ability, Data Analytics & Experiments, Environment & Configuration Setup.

c. Identifying niche skills resources for client product roll out by managing multiple stakeholders both internal & client stakeholders and subcontractors for RBS Client and scaling the identified resources by guiding and mentoring them to exceed the client expectations and negotiating with Client Program Managers for higher billing rates for these resources as per the agreed MSAs by showcasing the awards (LoV [Living Our Values]) provided by RBS for these resources.