

Intake

Enabling drug-free blood pressure reduction.

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A reduction of just 1g of salt per day...

Fewer cases of CHD

20,000-40,000 18,000-35,000 11,000-23,000

Fewer heart attacks

Fewer strokes

Top barrier to reaching low-sodium goals?

"Insufficient insight into my daily sodium intake."

Meuleman, Y. International Journal of Behavioral Medicine (2018)

Tracking urinary sodium leads* to lower sodium intake by 1g / day.

*Sources: [1], [2], [3], [4], [5], [6]

1) Fingerprint scanner identifies you when you flush.

Intake

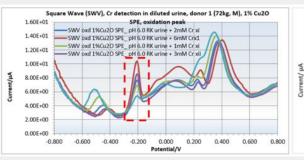
2) Diluted urine sample is collected from the bowl.

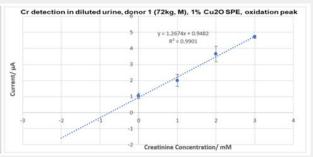
3) Diagnostically accurate sodium quantification performed within internet-connected device.

4) Personalized guidance in seconds.

Fully Functional Prototype in Alpha Testing.

Robust and **repeatable** biosensor results in real-world, randomly diluted urine samples.





Patent-Pending

Patent: US Appl. No: 16/430,553 (Biosensor/application)
Two Provisional Patent Applications (1. hardware/device; 2. biometric identification)





exports.analyze = functions.https.onReques
try {
 const nutrition = await IntakeML.fullT
 res.send(mobileData(nutrition))
}

IoT Hardware

Disposable Biosensors

Al Driven Analytics

Supported by Major Institutions.





\$325k (2 SBIR Phase I)

- Beta development and beta trials
- Customer discovery and GTM strategy
- Biostart alum and now in RIoT accelerator

\$1.85M Phase II Pipeline

- Anticipated mid-late 2020
- Market launch
- Manufacture scale-up
- Marketing/sales ramp

Revenue Model

Subscription

\$99 annually

Free device, sensors, monthly connectivity and guidance.

Year 1 Margins ~ 25%

Year 2+ Margins ~ 75%



\$300M/yr Beachhead

103M in US with hypertension

80M (80%) have been diagnosed

24M (30%) Actively trying to lower sodium intake

12M (49.5%) are middle-high income

3M (25%) buy tech to monitor health





Positive early market proof points.

"This technology will improve the quality of our coaching and therefore lead to **higher** rates of ongoing customer success. We can't wait to get started!"



CEODr. Ferro

Betr Health

"This device would enable me to monitor client nutrition from my office. I see **significant value**, health benefits, and it would make life a lot simpler."



Registered Dietitian
Manju, RDN
Nutritionally Yours

"This would allow for personalized counsel and let my clients take control of their own diet. The **industry is ready** for this kind of innovative solution."



Fitness Trainer

Alex | Equinox





Beta sign-ups.

Proven founders, impassioned team, expert advisors.



Michael Bender
Cofounder / CEO
Proven tech entrepreneur

Dual BS EE/CE Engineering NCSU



Cofounder / CTO

Ph.D. Bioengineering UCLA
BS Materials Engineering NCSU

Brian Bender, PhD



Rashid Kadara, PhD
Biosensor Engineer
Ph.D. Electroanalytical Chemistry
Cranfield University, UK



Nick Johnson
Mechatronics Engineer
Dual BS EE/CE Engineering
Northeastern University



Rob Bender, MBA
Business Strategy



Sameer Berry, MD, MBA Healthcare Channel Strategy



Leonard Stern, MD
Clinical Oversight

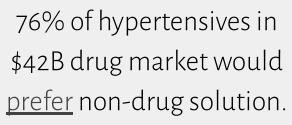


Patricia Woltz, PhD, RN
Delivery of Care



2020 Anticipated Market Launch.

Easier and more efficacious than RESPeRATE breathing control for stress reduction (>250k sold; \$300/unit)





50% of people quit antihypertensive meds in 6-12 months.

Easier & more accurate than food journal apps (MyFitnessPal acquired for \$475M)





