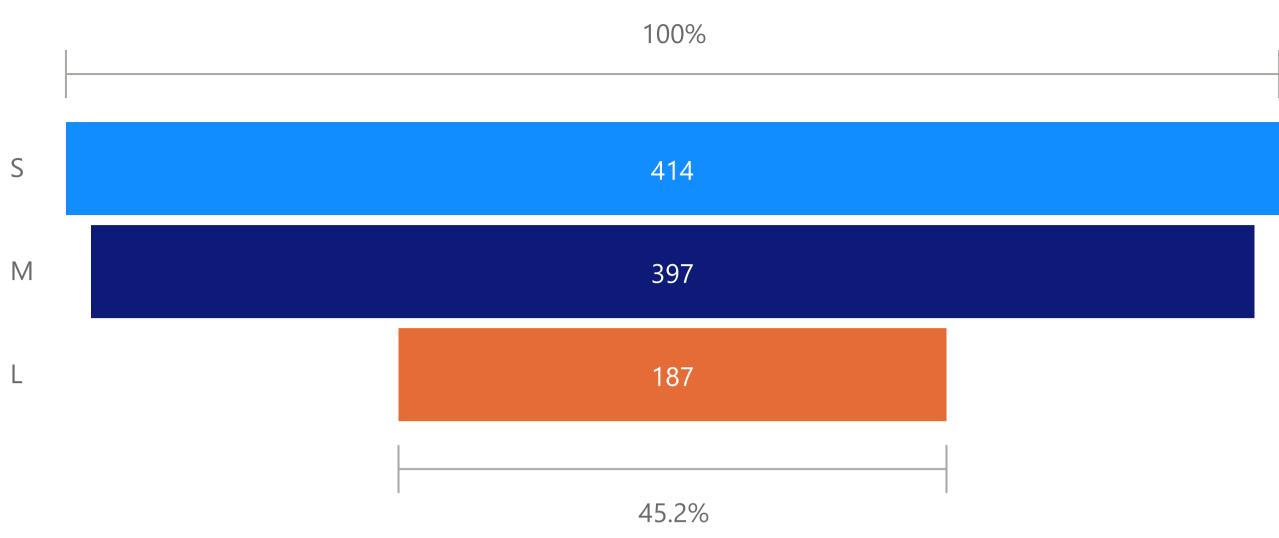
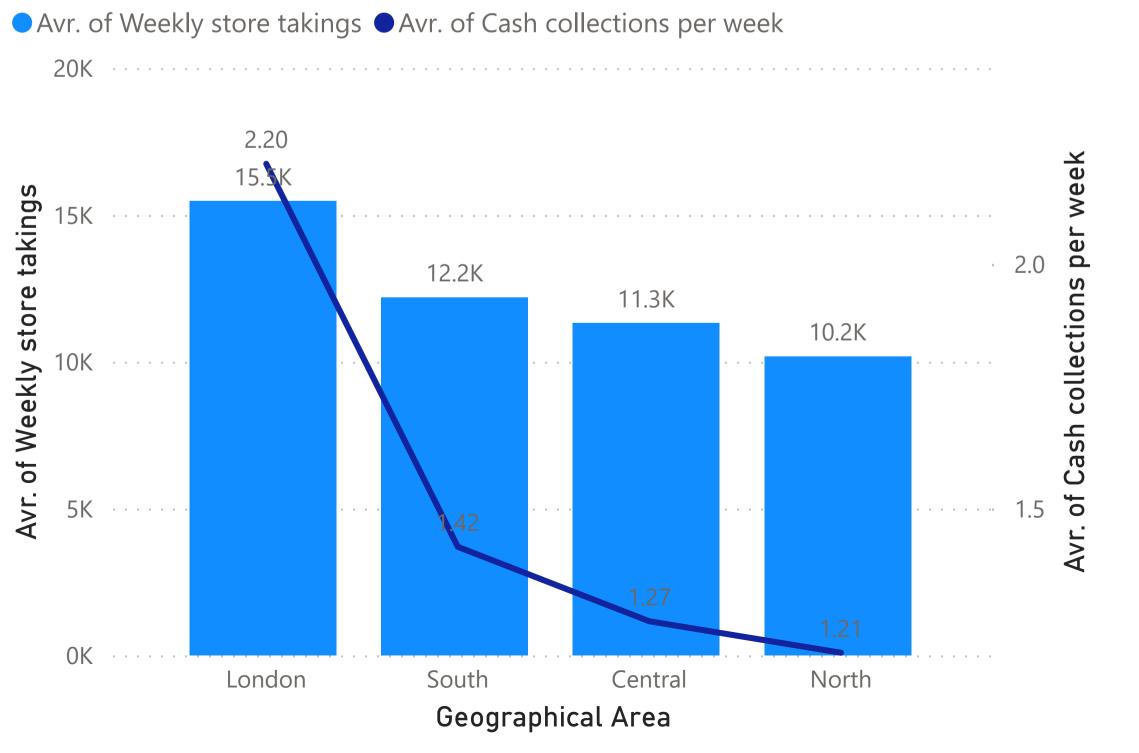
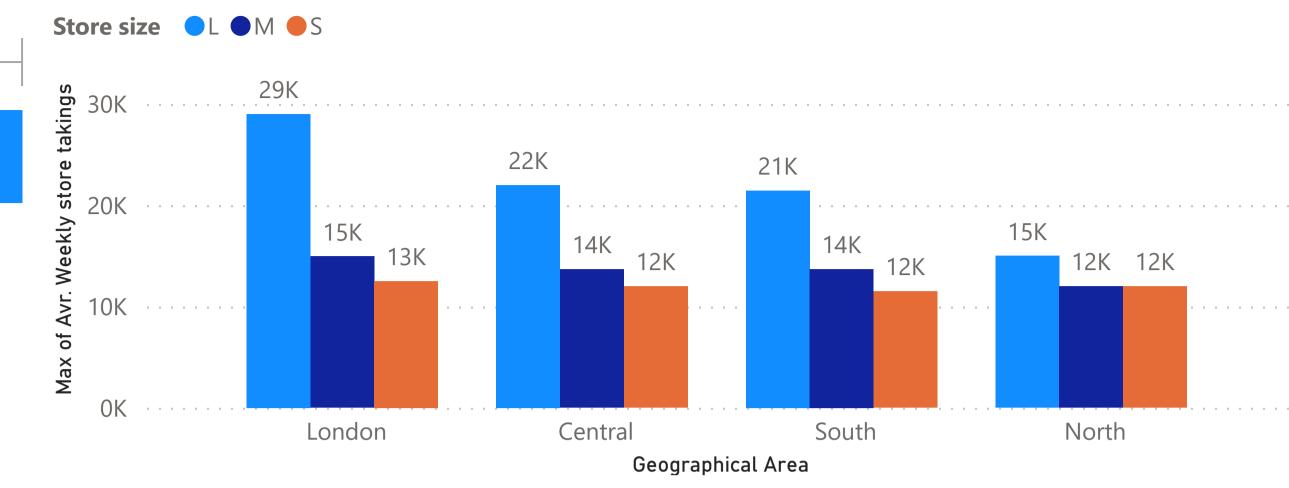
### Count of Store size by Store size



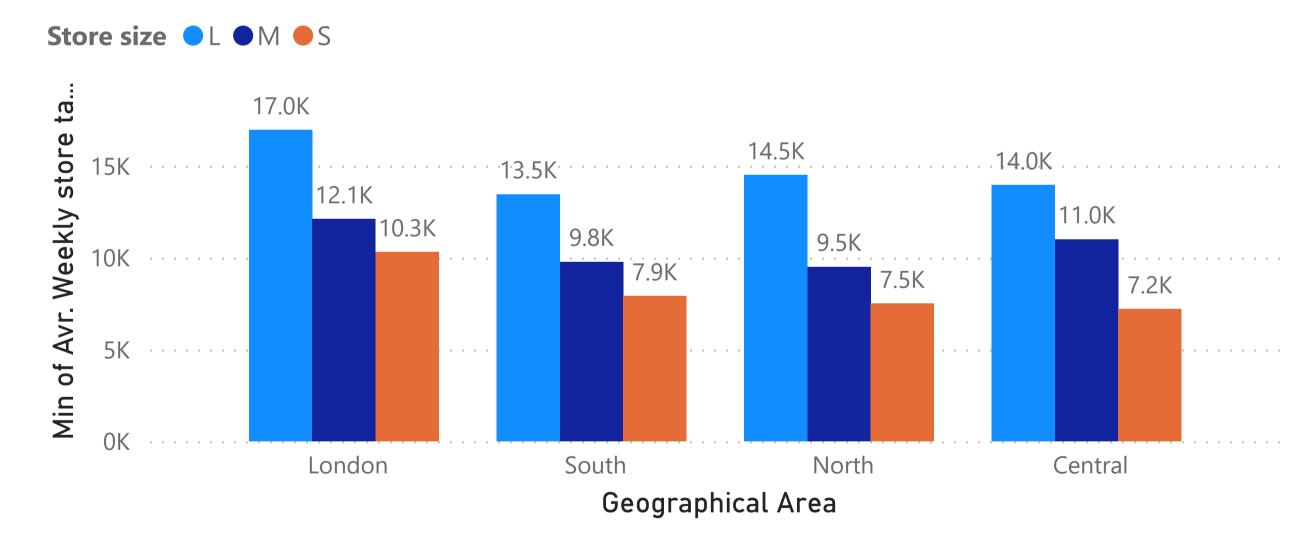
# Avr. of Weekly store takings and Avr. of Cash collections per week by Geographical Area



### Max of Avr. Weekly store takings by Geographical Area and Store size

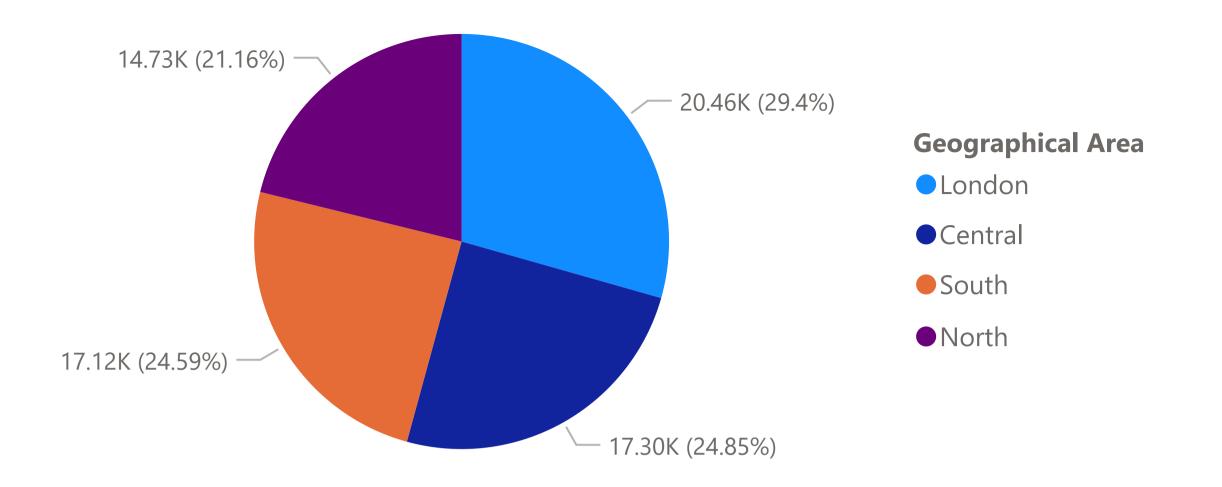


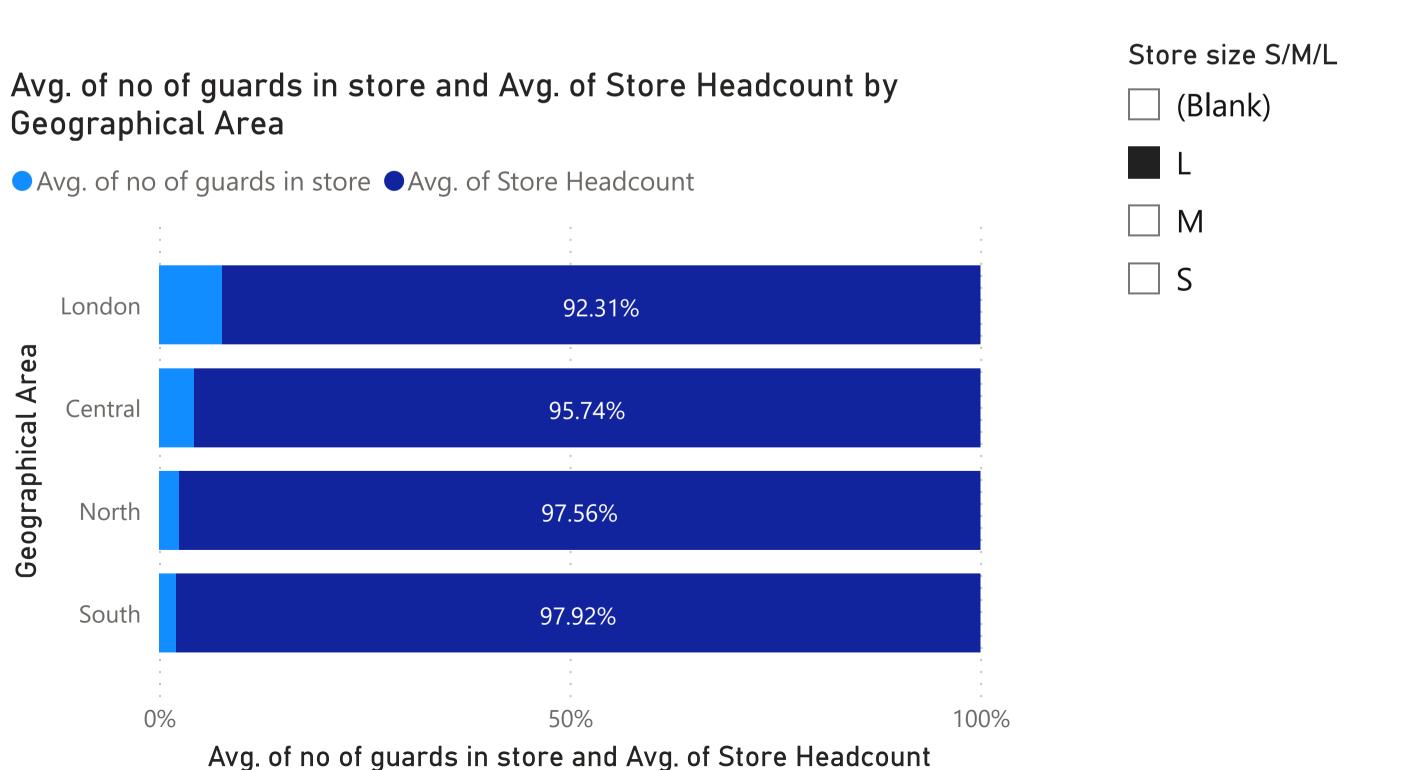
### Min of Avr. Weekly store takings by Geographical Area and Store size



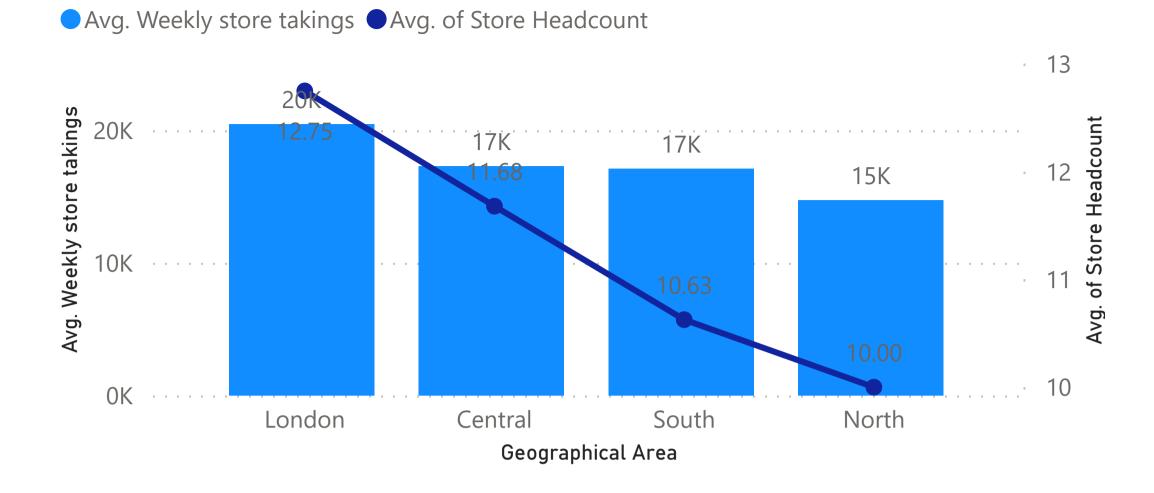
Geographical Area	L	M	S	Total
Central	25	26	164	215
London	16	13	15	44
North	4	22	47	73
South	142	336	188	666
Total	187	397	414	998

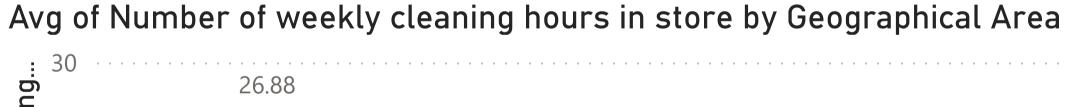
# Average of Weekly store takings by Geographical Area

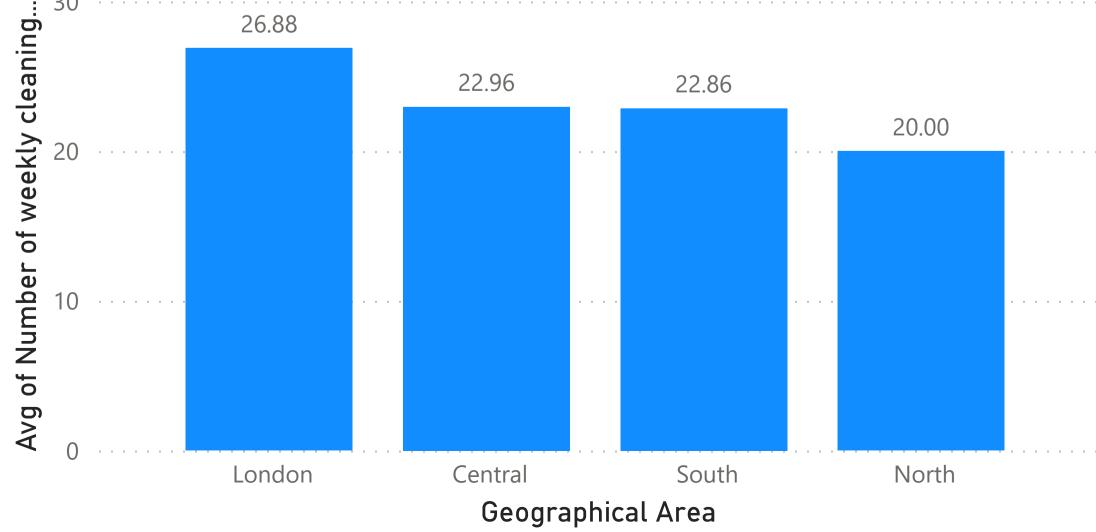




# Avg. Weekly store takings and Avg. of Store Headcount by Geographical Area

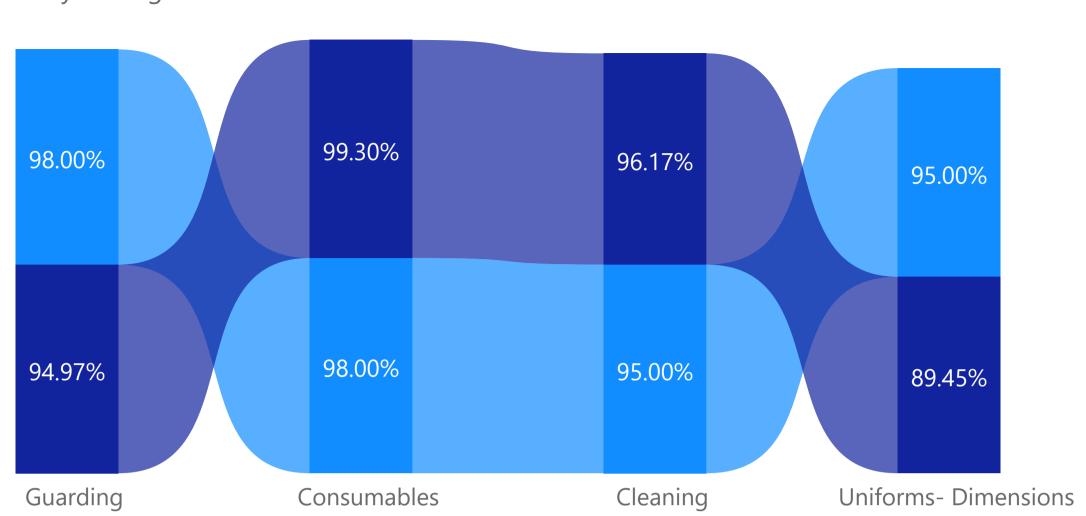






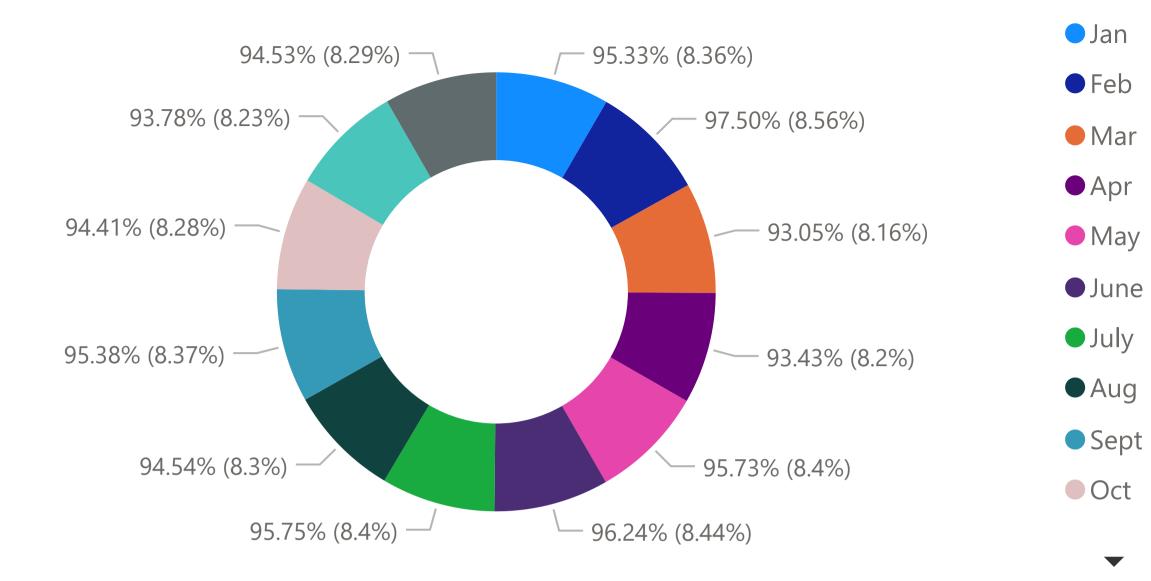
# SLA and Yearly Average by SUPPLIER

SLA Yearly Average



SUPPLIER

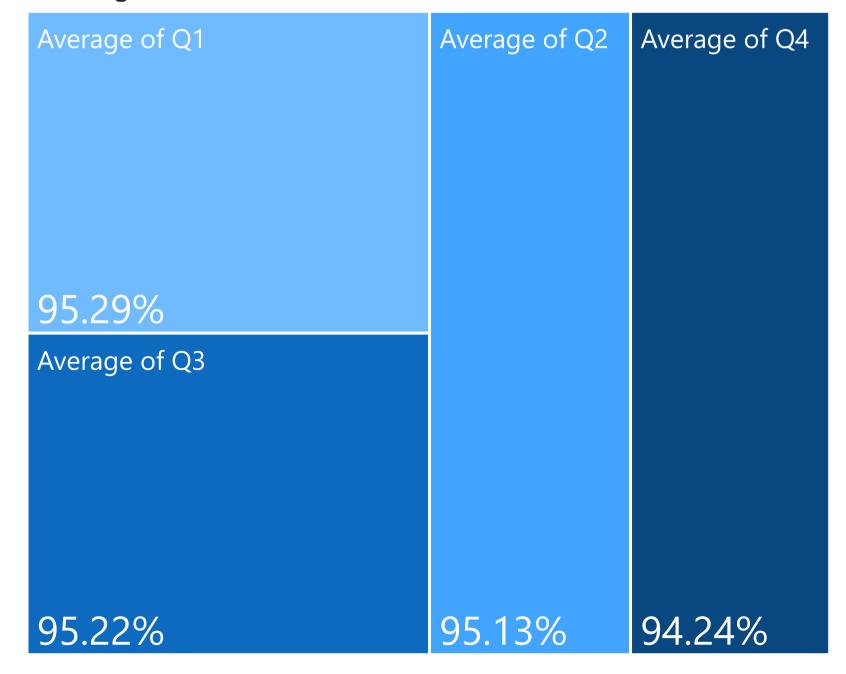
Jan, Feb, Mar, Apr, May, June, July, Aug, Sept, Oct, Nov and Dec



#### **SUPPLIER**

- Cleaning
- Guarding
- Uniforms- Dimensions
- Consumables

# Average of Q1, Average of Q2, Average of Q3 and Average of Q4



Overall Supplier Performance: The yearly average for each supplier's SLA compliance:

• Consumables: 99.3%

• Uniforms- Dimensions: 89.5%

• Guarding: 95.0%

• Cleaning: 96.2%

## **Comparative Analysis:**

- · Consumables consistently had the highest SLA compliance throughout the year, indicating reliable performance.
- Guarding and Cleaning also maintained reasonably good SLA compliance, with some variability.
- Uniforms- Dimensions had the lowest yearly average SLA compliance, suggesting the need for improvement.

# **Monthly Performance Analysis:**

- Consumables maintained high SLA compliance with minor fluctuations over the year, peaking in August.
- Uniforms- Dimensions had significant variations, with the lowest SLA compliance in August, indicating a performance dip.
- Guarding showed some monthly fluctuations but generally met the SLA target, except for March and April.
- Cleaning consistently met the SLA target with slight variations.

# **Critical KPIs and Improvement Areas:**

· Uniforms- Dimensions is the KPI with the lowest performance, which needs significant improvement to consistently meet the SLA target.

# **Challenges in August:**

• All suppliers struggled in August, with lower SLA compliance. Investigation is needed to understand the reasons behind this decline in performance.

# **Supplier Relationship Management:**

- Engage with suppliers to discuss SLA compliance data and work collaboratively to improve performance, particularly for Uniforms-Dimensions.
- Evaluate whether the current SLAs are realistic and feasible for each supplier. Discuss possible adjustments or renegotiations, especially for Uniforms- Dimensions.