

INTERACTIVE SALES INSIGHTS DASHBOARD

Segment Filter

Consumer

Corporate

Home Office

Total Sales

\$2.26M

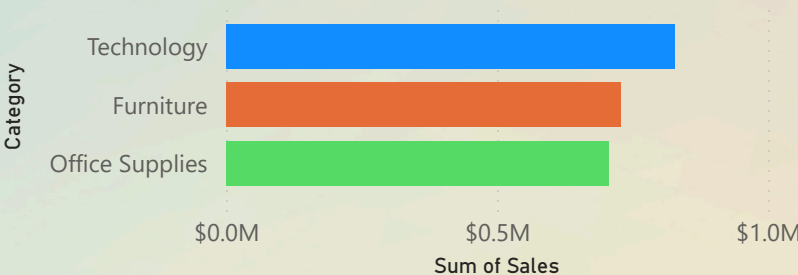
Total Orders

4922

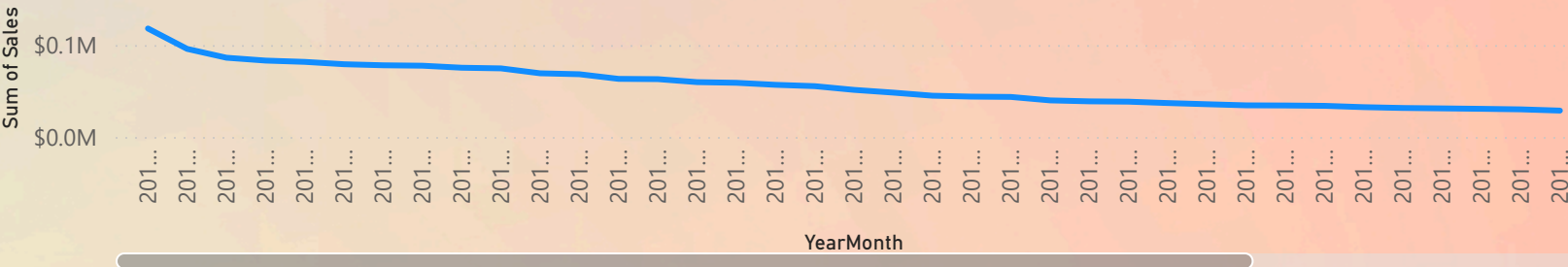
Avg Sales per Order

\$459.4752

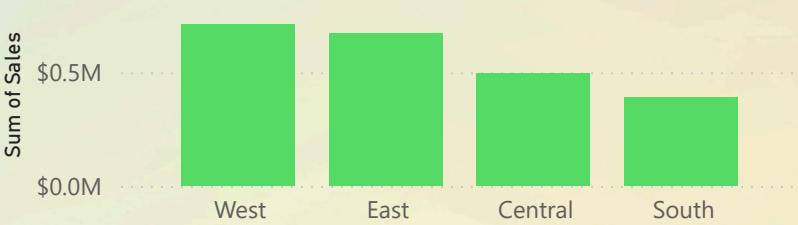
Sales by Category



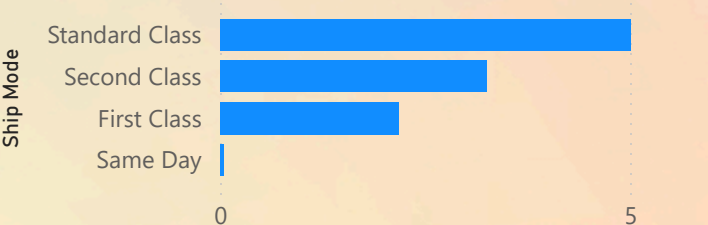
Monthly Sales Trend



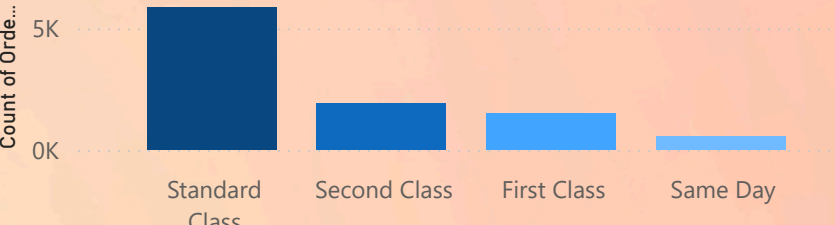
Sales by Region



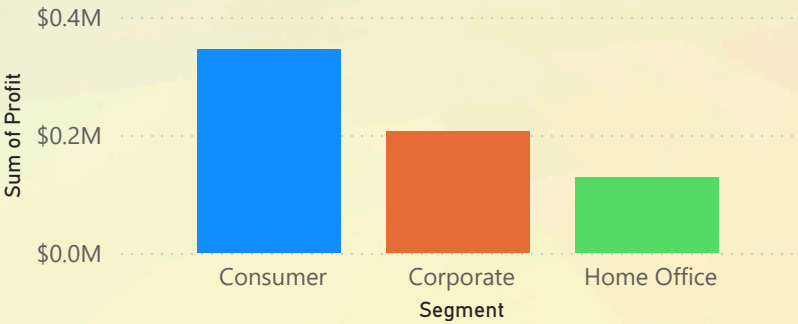
Average Delivery Time by Ship Mode



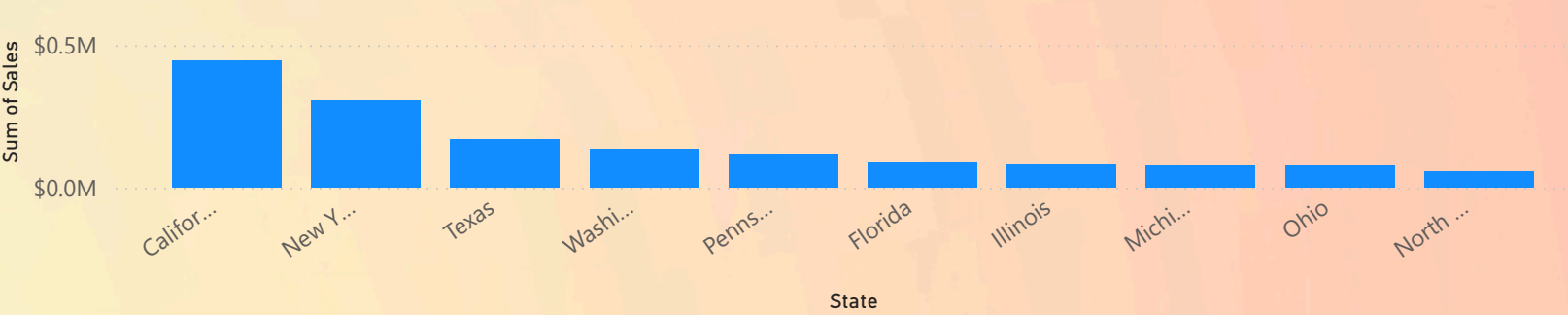
Number of Orders by Ship Mode



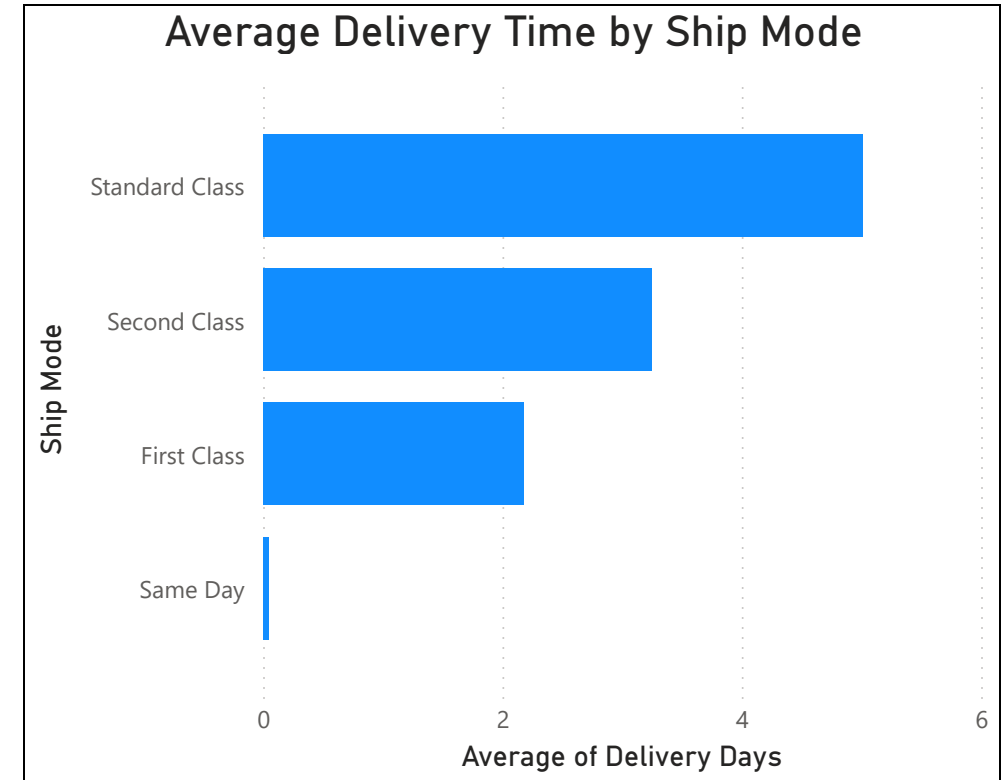
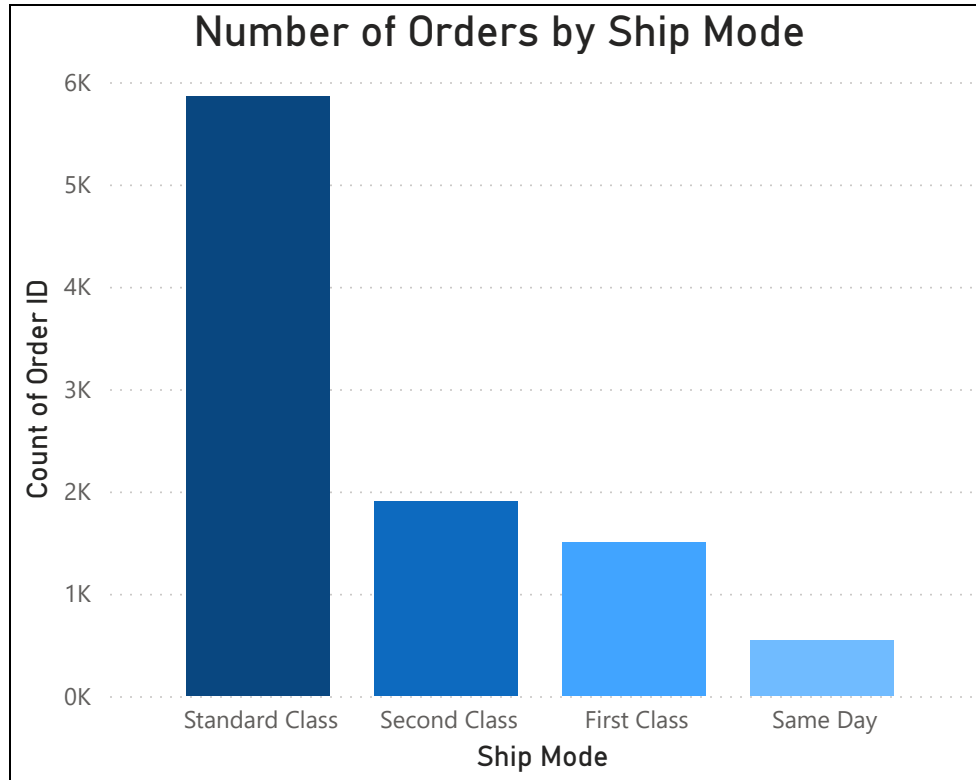
Profit by Segment



Top 10 States by Sales



SHIP MODE & DELIVERY INSIGHTS



The most used shipping method and Average delivery time is highest for Standard Class.

Summary

Total Sales

\$2.26M

Total Orders

4922

Avg Sales per Order

\$459.4752

- . Sales peaked in **Nov 2018**, especially in the **West** region.
- . **Technology** is the top-performing category.
- . The **Consumer** segment had the highest sales volume.
- . **California** generated the most revenue state-wise.
- . **Standard Class** was the most used shipping mode.
- . Average delivery time **Standard Class** is around **5.01 days**