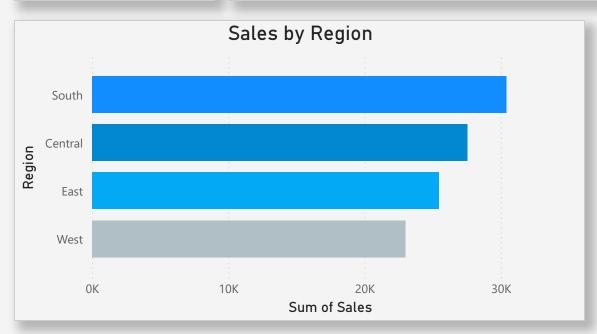
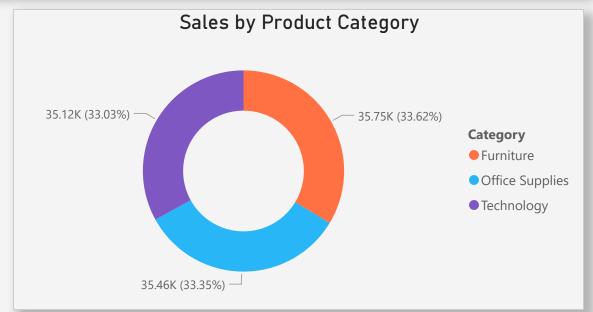
SALES PERFORMANCE OVERVIEW - JAN 2023 TO DEC 2024











•Sales are in a downward trend over the period from Jan 2023 to Dec 2024, with a noticeable decline starting mid-2023.

- The South region leads in total sales, outperforming other regions like Central and East.
- Sales are evenly distributed across categories, with Technology slightly leading, followed by Furniture and Office Supplies.
- The **West region shows the lowest sales**, indicating potential opportunity or underperformance to investigate.

