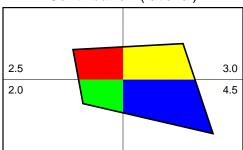
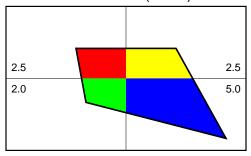
Personalysis® Colorgraph

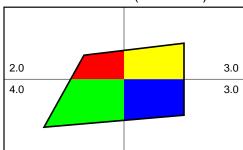
Contribution (rational)



Connection (social)



Commitment (instinctive)



Scott Walker

Orange Barrel Media

SCOTT

Personalysis

Briefing for Scott Walker

Contribution (rational)

Engagement

Scott likes roles that call for generating and expanding ideas. Enjoys developing insights and sharing expertise. In approach, is consultative and agreeable. When leading, diagnoses the problem and gives input. Is informed and self-directed when getting things done.

Connection (social)

Communication style

Scott has a high expectation for others to keep associates in the loop. They should encourage questions. If approached right, will be conscientious and helpful. To overcome problems, dialogs for alternatives and makes revisions as needed.

Commitment (instinctive)

Decision making

Scott has a need to be in control and operate in a judicious manner. Motivated to think things through and develop a viable plan. In making decisions, is careful, values the familiar, and often seeks guidance. Under pressure, tries to prevent mistakes and increase security.