

# Procedure

## ✓ Import data to SQL database:

1. Prepare CSV file
2. Create tables in SQL
3. Import CSV file into SQL

## ✓ DAX Queries :

- `New_Qtr = "Q" & SUBSTITUTE(cc_detail[Qtr], "$", "")`
- `Revenue = cc_detail[Annual_Fees] + cc_detail[Total_Trans_Amt] + cc_detail[Interest_Earned]`
- `week_num2 = WEEKNUM(cc_detail[Week_Start_Date])`
- `wow_revenue = DIVIDE  
([Current_week_Revenue]-[Previous_week_Revenue]), [Previous_week_Revenue])`
- `AgeGroup = SWITCH(  
TRUE(),  
cust_detail[Customer_Age] < 30, "20-30",  
cust_detail[customer_age] >= 30 && cust_detail[Customer_Age] < 40, "30-40",  
cust_detail[customer_age] >= 40 && cust_detail[Customer_Age] < 50, "40-50",  
cust_detail[Customer_Age] >= 50 && cust_detail[Customer_Age] < 60, "50-60",  
cust_detail[Customer_Age] >= 60, "60+",  
"Unknown" )`
- `IncomeGroup = SWITCH(  
TRUE(),  
cust_detail[Income] < 35000, "Low",  
cust_detail[Income] >= 35000 && cust_detail[Income] < 70000, "Medium",  
cust_detail[Income] >= 70000 , "High",  
"Unknown" )`

## ✓ Project Insights - week 53(31st Dec)

WoW change:

- Revenue increased by 28.8%,
- Total Transaction Amt & Count increased by xx% & xx%
- Customer count increased by xx%

Overview YTD:

- Overall revenue is 57M
- Total interest is 8M
- Total transaction amount is 46M
- Male customers are contributing more in revenue 31M, female 26M
- Blue & Silver credit card are contributing to 93% of overall

transactions

- TX, NY & CA is contributing to 68%
- Overall Activation rate is 57.5%
- Overall Delinquent rate is 6.06%