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# **EXCEL PROJECTS**

# 1 Healthcare Enrolment Trend Dashboard

# **Project Objective:**

To create a dynamic and insightful dashboard in **Excel** that tracks **enrollment activities** over time — categorized by **date**, **enrollment type** (e.g., new enrollment, termination, modification), and **status** (e.g., accepted, rejected, pending). The goal is to help stakeholders identify patterns, seasonality, and performance metrics for better decision-making and operational efficiency.

## **Project Background:**

In healthcare business operations, enrollment data is crucial for monitoring member onboarding, eligibility verification, and service access. Manual tracking often leads to delayed insights, mismanagement of pending enrollments, and lack of clarity on discrepancy resolutions.

By designing an Excel dashboard, the operations or analytics team can:

- Visualize daily/weekly/monthly enrollment trends
- Identify bottlenecks in the approval process
- Track the performance of enrollment teams
- · Prepare client reports and internal updates quickly

## **Data Requirements:**

Date	Member ID	Enrollment Type	Status	Plan Type	Submitted By	Resolution Time (days)
2023-11-24	M10000	New	Accepted	Gold	Agent B	0.9
2023-05-06	M10001	New	Accepted	Gold	Agent A	2.3
2023-12-13	M10002	Modification	Accepted	Gold	Agent C	2.3
2023-08-05	M10003	New	Pending	Gold	Agent A	
2023-04-22	M10004	New	Accepted	Bronze	Agent C	3
2023-01-14	M10005	Modification	Rejected	Gold	Agent C	2.3

Filename: <u>Healthcare\_Enrollment\_Trend\_Dataset.xlsx</u>

Download from: <a href="https://github.com/swapnilsaurav/projects">https://github.com/swapnilsaurav/projects</a>

# **Excel Tools and Features to Use:**

Tool/Feature	Purpose					
Pivot Tables	Summarize enrollments by type, status, month, agent					
Slicers	Add interactivity to filter by Plan Type, Status, Enrollment Type					
Conditional Formatting	Highlight rejected or delayed entries (e.g., >5 days resolution time)					
Line Chart	Show trends in total enrollments per week/month					
Bar Chart	Compare status-wise or agent-wise enrollment volumes					
Data Validation	Ensure dropdowns for clean data entry (e.g., Enrollment Type)					
Named Ranges	For cleaner formulas and dynamic dashboard updates					

## **Key Metrics to Calculate:**

- Total enrollments by month
- Acceptance rate (% Accepted / Total)
- Rejection rate
- Pending count
- Average resolution time
- Top 3 agents by volume
- Enrollment spikes or drop trends

#### **Build Dashboard:**

- 1. Header Title, logo (optional), report date
- 2. Filters Slicers for:
  - o Month
  - Enrollment Type
  - o Status
  - o Submitted By
- 3. KPI Cards Show:
  - o Total Enrollments
  - o Acceptance Rate
  - o Avg Resolution Time
- 4. Charts
  - o Line Chart: Monthly Enrollment Trend
  - o Bar Chart: Status-wise count
  - o Bar Chart: Agent performance
- 5. Table View -
  - Use pivot table with conditional formatting to show recent entries and highlight delayed or rejected enrollments.

## **Solution Steps:**

1. Header Section: Title, Logo (Optional), Report Date)

# Steps:

- 1. Go to a new sheet and rename it as Dashboard.
- 2. In the top-left cell (e.g., A1), type the title:

Healthcare Enrollment Trend Dashboard

- o Increase font size, bold it, center across columns.
- 3. Insert a logo (optional):
  - o Use Insert → Pictures.
  - o Resize and place it on the top-right corner.
- 4. Add today's report date:
  - In a cell like G1: ="Report Date: "&TEXT(TODAY(),"dd-mmm-yyyy")

## 2. Filters - Add Slicers for Interactivity

You'll first need a pivot table as a base.

#### Steps:

- 1. Select the dataset (Insert → Pivot Table → Place in a new worksheet).
- 2. In the pivot table sheet:
  - o Add "Member ID" in **Values** (to count enrollments).
  - o Add "Date", "Enrollment Type", "Status", "Submitted By" to **Rows or Filters** as needed.
- 3. Click on the Pivot Table.
- 4. Go to PivotTable Analyze → Insert Slicer.
- 5. Choose:
  - Date (then later group by Month)
  - o Enrollment Type
  - o Status
  - Submitted By
- 6. Resize slicers and place them on the dashboard sheet.

#### 3. KPI Cards

#### Steps:

Use the pivot table or formulas for KPIs:

## **KPI Formula Example**

Total Enrollments = COUNTA('Data'!B2:B5001)

Acceptance Rate =COUNTIFS('Data'!D2:D5001,"Accepted")/COUNTA('Data'!B2:B5001)

Avg Resolution Time =AVERAGEIF('Data'!D2:D5001,"<>Pending",'Data'!G2:G5001)

- Format with bold text and large font.
- Color-code KPI cards with light fill colors.
- Use icons if desired (Insert → Icons).

#### 4. Charts Section

## a. Line Chart - Monthly Enrollment Trend

## Steps:

- 1. In your pivot table:
  - o Drag "Date" to **Rows**, then right-click → Group → by "Months".
  - o Drag "Member ID" into Values (Count).
- 2. Insert a Line Chart:
  - Select Pivot Table → Insert → Line Chart
- 3. Move chart to Dashboard and title it accordingly.

# b. Bar Chart - Status-wise Count

#### Steps:

- 1. Create a pivot table with:
  - o Status in Rows
  - o Member ID in Values (Count)
- 2. Insert → Bar Chart → Clustered Bar
- 3. Move and format it on the Dashboard.

# c. Bar Chart - Agent Performance

# Steps:

- 1. New pivot table:
  - o Submitted By in Rows
  - o Member ID in Values (Count)
- 2. Insert → Bar Chart
- 3. Move it to the Dashboard

Optional: Add a second value for Avg Resolution Time for combo chart.

## 5. Table View - Detailed Records with Highlights

#### Steps:

- 1. Insert a new Pivot Table:
  - o Rows: Date, Member ID
  - o Columns: Enrollment Type, Status
  - Values: Resolution Time (days)
- 2. Apply Conditional Formatting:
  - o Highlight Rejected rows in red.
  - o Highlight rows where Resolution Time > 5 in yellow.
  - Use data bars for numeric columns.
- 3. Add filters to allow sorting by most recent dates.

## **Optional Enhancements**

Feature Tip

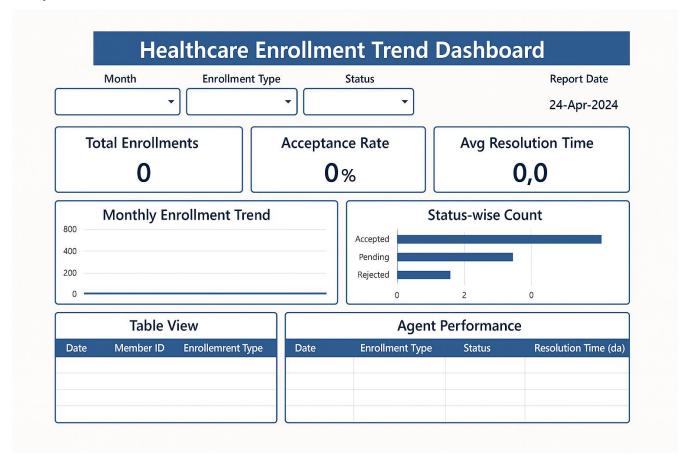
Timeline Add a Timeline slicer on Date for easier month navigation

Dashboard Formatting Use gridlines off, shapes, section headers

Export to PDF Save dashboard as a printable PDF

Button to Refresh Add a refresh button: Data → Refresh All

## Sample Dashboard



# 2 Client Communication Dashboard

## **Project Objective:**

To build a **dynamic Excel dashboard** that visualizes patterns in **email and call communication** with clients or internal stakeholders, analyzing by **time**, **sender/receiver**, **day**, **category**, and **communication volume**. This helps identify:

- · Communication bottlenecks,
- Time-of-day trends,
- · Load distribution among agents,
- Categories generating the most communication.

# **Background:**

In any operations or service role (especially in healthcare, tech support, and consulting), communication is critical. Teams like Bismita's often handle high volumes of client emails, call scheduling, and query responses.

However, without structured data analysis, it's difficult to:

- · Identify when peak traffic occurs.
- Monitor agent response loads.
- Track unresolved or delayed communication.

#### A dashboard helps in:

- Spotting trends
- Improving resource allocation
- Enhancing client experience

#### **Data Requirements:**

You'll need a dataset (real or simulated) with the following columns:

/ /	-			_	'	9	
Date	Time	Sender	Receiver	Medium	Category	Response Time (min)	Status
2023-07-22	10:54	Agent D	Client B	Call	Billing Error	52.5	Closed
2023-02-23	15:12	Agent C	Client D	Email	Eligibility Issue	28.3	Open
2023-09-13	19:03	Agent C	Client C	Call	Plan Inquiry	25.8	Closed
2023-09-30	08:37	Agent A	Client L	Email	Plan Inquiry	43.3	Open
2023-02-08	19:04	Agent D	Client K	Call	Policy Change	32.8	Open
2023-07-07	15:30	Agent B	Client O	Email	Plan Inquiry	35.5	Open

Filename: Client\_Communication\_Dashboard.xlsx

Download location:

https://github.com/swapnilsaurav/projects/blob/main/Client\_Communication\_Dashboard.xlsx

## **Excel Tools and Features to Use:**

Pivot Tables Aggregate communication by day/week/sender/category

Slicers Add interactivity (filter by medium, agent, status)

Conditional Formatting Highlight long response times or unresolved cases

Heatmap (Matrix + CF) Visualize peak hours using day vs hour table

Line/Bar Charts Show trends in message volume

Data Validation Ensure clean inputs (Medium, Category, Status)

# **Dashboard Components**

#### 1. Header

- Title: Client Communication Dashboard
- Report date
- Filters: Slicers for:
  - o Date
  - o Medium (Email/Call)
  - o Sender
  - o Category
  - Status (Open/Closed)

#### 2. KPI Cards

Calculation
COUNTA(Sender)
AVERAGE(Response Time)
COUNTIF(Status, "Open") / Total

Most Frequent Category Use Pivot table to find max count

#### 3. Visuals

## a. Volume Trend by Date (Line Chart)

Pivot table: Date vs Count of Medium

## b. Sender-wise Communication (Bar Chart)

• Pivot table: Sender vs Count of Communications

# c. Category-wise Distribution (Bar or Pie Chart)

Pivot table: Category vs Count

## 4. Heatmap - Peak Hours

#### Steps:

1. Extract Hour from Time:

=HOUR(Time)

2. Create a pivot table:

o Rows: Hour (0–23)

o Columns: Day of Week

o Values: Count of Messages

## 3. Apply Conditional Formatting:

Use a 3-color scale to show intensity (low to high communication)

This gives a true "call center-style" dashboard view of hot zones!

## **Building Dashboard**

#### 1. HEADER

## ➤ Title and Report Date

- 1. Open a new worksheet and name it Dashboard.
- 2. In cell A1, enter:

Client Communication Dashboard

- o Style it with large bold font, center-align across A1:E1, and increase the row height.
- 3. In cell G1, enter:

="Report Date: "&TEXT(TODAY(),"dd-mmm-yyyy")

o This will show the current date.

## ➤ Filters using Slicers

First, create a pivot table from your main dataset in a new sheet named PivotData.

- 1. Go to Insert → PivotTable and select your dataset.
- 2. Place the pivot table in a new sheet.
- 3. Select the Pivot Table and go to:

PivotTable Analyze → Insert Slicer

- 4. Choose these fields:
  - o Date
  - o Medium
  - o Sender
  - o Category
  - o Status
- 5. Resize and position slicers on the Dashboard sheet for interactivity.

# 2. KPI CARDS

Create a separate area (e.g., rows 4–10 on the dashboard) to display key metrics.

➤ KPI 1: Total Communications

Formula (assuming data is in Sheet1):

- =COUNTA(Sheet1!C2:C5001) // Column "Sender"
- ➤ KPI 2: Average Response Time
- =AVERAGE(Sheet1!G2:G5001) // Column "Response Time (min)"
- ➤ KPI 3: % Open
- =COUNTIF(Sheet1!H2:H5001,"Open")/COUNTA(Sheet1!H2:H5001)

Format as Percentage.

- ➤ KPI 4: Most Frequent Category
  - 1. In Pivot Table:
    - o Rows: Category
    - o Values: Count of Category
  - 2. Sort descending.
  - 3. Pick the top value as your most frequent category.

Format all KPI cards with:

- Bold text
- Light background (e.g., light blue)
- Large fonts for numbers
- 3. VISUALS
- a. Volume Trend by Date (Line Chart)
  - 1. Create Pivot Table:
    - o Rows: Date
    - o Values: Count of Medium
  - 2. Insert → Line Chart
  - 3. Move it to the Dashboard and title it: "Daily Communication Volume"
- b. Sender-wise Communication (Bar Chart)
  - 1. Pivot Table:
    - o Rows: Sender
    - Values: Count of Communications
  - 2. Insert → Bar Chart (Clustered Bar)
  - 3. Title: "Communications per Agent"
- c. Category-wise Distribution (Bar or Pie Chart)
  - 1. Pivot Table:
    - o Rows: Category
    - Values: Count of Category
  - 2. Insert → Pie Chart (or Bar Chart)
  - 3. Title: "Support Issue Breakdown"
- 4. HEATMAP PEAK HOURS
- ➤ Step 1: Extract Hour from Time

- 1. Insert a new column Hour in the original dataset:
- =HOUR(B2) // Assuming column B is "Time"
- ➤ Step 2: Extract Day of Week
  - 1. Insert another column Day:
- =TEXT(A2, "DDD") // Assuming column A is "Date"
- ➤ Step 3: Create Pivot Table
  - Rows: HourColumns: Day
  - Values: Count of Medium or Count of Time
- ➤ Step 4: Apply Conditional Formatting
  - 1. Select the values area of the pivot table.
  - 2. Go to Home → Conditional Formatting → Color Scales.
  - 3. Choose a 3-color scale (e.g., green-yellow-red).
  - 4. Add a title: "Communication Heatmap (Hour vs Day)"

#### **SAMPLE DASHBOARD**

Date	N	<b>/</b> lediur	n		Send	der		Ca	tegory	1	4	Status	5							
(All)	Ema	II (AII)		l)			(AII)			(AII)										
	Call						3	Categ			Оре	n								
											Clos	ed								
Total Communications			al Communications Avg Response Tim			ne	% Open		n	Most Frequer										
5	000			29,4 min				20,0%		6	Category									
J.					29,4 111111					0	Plan inquiry		uiry							
Total Communication Volume						50	Su	pport	Iissue	Brea	kdow	'n								
/	1		A		A	40														
~ /	M	$\Lambda M$	$\sqrt{}$	~	/\	30														
1-0				V		20														
-						10														
Sunk Jan	Нер М	lay Apr	Apr /	Apr S	at	0	Ag	ent	Agent	Age	ent	Other	-							
		Com	ımun	icatic	n Hea	atmap	(Ho	ur vs	Dav)				Communication Heatmap (Hour vs Day)							
									,											
h 0	3	4	5	6	7	8	9	10	11	12	13	14	25							
h 0 Mo	3	4	5	6	7	8	9	10	11	12	13	14	25							
Mo Tu	3	4	5	6	7	8	9	10	11	12	13	14	25							
Mo Tu We	3	4	5	6	7	8	9	10	11	12	13	14	25							
Mo Tu	3	4	5	6	7	8	9	10	11	12	13	14	25							

# 3 Discrepancy Management Dashboard

## **Objective:**

To build a dynamic Excel dashboard that tracks and analyzes discrepancies reported during business operations. The dashboard will help identify **root causes**, **high-frequency error types**, and **resolution effectiveness over time**. It will also provide visibility into associate-level performance in resolving these discrepancies.

## **Background:**

In many organizations — particularly in **healthcare enrollment**, **claims processing**, **logistics**, and **retail** — teams report discrepancies when systems or business processes fail to meet expected outcomes.

# Examples:

- Incorrect customer information
- Mismatched billing
- Data entry errors
- Shipment delivery mismatches

These discrepancies often cost time and money, making it critical for operations and quality teams to monitor them and take corrective action. Excel can be used as a lightweight yet powerful tool for visualizing such discrepancies and driving quality improvement.

#### **Dataset Requirements:**

Filename: Discrepancy\_Management\_Dataset.xlsx Location: https://github.com/swapnilsaurav/projects

Column Name	Description
Discrepancy ID	Unique identifier
Date Reported	When discrepancy was logged
Resolved Date	When discrepancy was closed
Discrepancy Type	Category of error (Data Entry, Technical, Manual Process, etc.)
Reason Description	Text field explaining the issue
Reported By	Name/ID of associate who logged it
Status	Open, Resolved, Escalated

Resolution Time (days) Calculated as Resolved Date - Reported Date

# **Key Metrics and KPIs**

Metric	Description
Total Discrepancies	Count of all issues
Avg Resolution Time	Mean of all resolution durations
Most Common Type	Highest frequency discrepancy category
Monthly Trend	How discrepancy count and avg resolution changed over months

Metric Description

Associate Drill-down Per-agent performance and type-wise patterns

#### **Excel Tools and Features to Use**

Tool/Feature Use

Pivot Tables Summarize frequency, resolution time

Pivot Charts Display monthly and type-wise trends

**Slicers** Filter by associate, status, type

Conditional Formatting Highlight long resolution times or escalated cases

**Trend Lines** Add to charts to show improvements over time

**Drillthrough** Use linked pivot tables to explore associate-level details

## **Dashboard Layout**

## 1. Header Section

• Title: Discrepancy Management Dashboard

Report Date (auto-generated)

• Filters: Slicers for

o Discrepancy Type

o Status

Reported By (associate)

#### 2. KPI Cards

- Total Discrepancies
- Avg Resolution Time
- % Resolved vs % Escalated
- Most Frequent Discrepancy Type

#### 3. Charts

## a. Monthly Trend

- Pivot table grouped by Month(Date Reported)
- Values: Count of Discrepancies
- Add **Trendline** using Excel's chart options

# b. Discrepancy Type Frequency

- · Pivot: Type vs Count
- Bar/Column Chart

## c. Resolution Time by Type

- Avg resolution time per type
- Combo chart: frequency + avg days

# 4. Drillthrough Table

- Pivot table with:
  - o Rows: Reported By, Discrepancy Type
  - o Values: Count, Avg Resolution Time

• Add conditional formatting: highlight values > X days

# **Final Deliverables**

- Excel file: Discrepancy\_Management\_Dashboard.xlsx
- ReadMe sheet describing:
  - o Dataset structure
  - o KPIs calculated
  - $\circ$  Slicers and filtering logic

# SAMPLE DASHBOARD

	April 24, 20	24			
Total Discrepancies	Avg Resolution Time	% Resolved	Most Common Type		
500	455	%	Tyt		
Discrepancy Type	Monthly Trend		Resolution Time by Type		
	120	12 —			
	100	10	_		
	80	8 —			
Status	60	6 —			
	20 May Jull Sep Aug Sep Oct Nov	Dec Jan Apr	A B C	D	
			Discrepancy Type		
	Drillthrough Table				
Reported By	Reported By Discr-epancy T	ype Discrepanci	ies Avg Resolution	Time (days)	
Reported by					

# **SQL PROJECTS (MYSQL Database)**

# Project Title: Healthcare Enrollee Database & Discrepancy Analytics using SQL

## **Project Objective:**

To build and query a simulated relational database representing a healthcare insurance enrollment system. The project will include tables for members, plans, enrollments, and discrepancies — along with an audit log to simulate system monitoring.

Through SQL, you'll derive operational KPIs such as:

- Enrollment success rate
- Plan-level rejection trends
- User-level update behavior
- Discrepancy patterns

This project strengthens your ability to design a schema, populate test data, write analytical queries, and detect anomalies — vital skills in healthtech and data auditing.

## **Background & Use Case:**

Health insurance providers track member enrollments, plans chosen, and issues (discrepancies) that arise during enrollment. Accurate data is essential to compliance and operations.

This project mimics such a system and uses SQL to:

- Identify errors or delays in enrollment
- Measure associate performance
- Monitor security and update behaviors (audit trail)

## **Database Schema Design**

## 1. Members Table

# Column Name Type Description

member\_id INT (PK) Unique identifier

first\_name TEXT First name

last\_name TEXT Last name

gender TEXT M/F/Other

dob DATE Date of birth

registered\_on DATE Registration date

#### 2. Plans Table

Column Name	Туре	Description
plan_id	INT (PK)	Unique plan ID
plan_name	TEXT	Name of the plan
coverage_type	TEXT	E.g., Individual, Family
premium	DECIMAL	Monthly premium

#### 3. Enrollments Table

# Column Name Type Description

enrollment\_id INT (PK) Unique ID

member\_id INT (FK) Linked to Members

plan\_id INT (FK) Linked to Plans

enrolled\_on DATE Enrollment date

status TEXT Enrolled / Rejected / Pending

submitted\_by TEXT Associate name or ID

# 4. Discrepancies Table

## Column Name Type Description

discrepancy\_id INT (PK) Unique ID

enrollment\_id INT (FK) Linked to Enrollments

issue\_type TEXT E.g., Data Mismatch, Incomplete

reported\_on DATE Date of reporting

resolved\_on DATE Resolution date (nullable)

## 5. Audit\_Log Table

Column Name	Туре	Description			
audit_id	INT (PK)	Unique log ID			
user_id	TEXT	Associate or system account			
action_type	TEXT	INSERT, UPDATE, DELETE, LOGIN			
table_affected	TEXT	Table name			
action_timestamp_DATETIME Time of action					

# **DATA CREATION**

For complete Create table and adding data to the table refer below SQL script file:

healthcare\_enrollment\_tables\_script.sql

Location: <a href="https://github.com/swapnilsaurav/projects">https://github.com/swapnilsaurav/projects</a>

# **Project Tasks & Queries**

## **Discrepancy Analysis Queries**

# 1. Find members with multiple discrepancies:

SELECT m.member\_id, COUNT(d.discrepancy\_id) AS total\_issues

FROM Members m

JOIN Enrollments e ON m.member\_id = e.member\_id

JOIN Discrepancies d ON e.enrollment\_id = d.enrollment\_id

GROUP BY m.member\_id

HAVING COUNT(d.discrepancy\_id) > 1;

#### 2. Average resolution time:

SELECT AVG(DATEDIFF(resolved\_on, reported\_on)) AS avg\_resolution\_days

FROM Discrepancies

WHERE resolved\_on IS NOT NULL;

## 3. Plans with high rejection rates:

SELECT p.plan\_name, COUNT(\*) AS total\_attempts,

SUM(CASE WHEN e.status = 'Rejected' THEN 1 ELSE 0 END) AS rejections,

ROUND(SUM(CASE WHEN e.status = 'Rejected' THEN 1 ELSE 0 END) \* 100.0 / COUNT(\*), 2) AS rejection\_rate

FROM Plans p

JOIN Enrollments e ON p.plan\_id = e.plan\_id

GROUP BY p.plan\_name

ORDER BY rejection\_rate DESC;

## **KPI Dashboard Queries**

# 4. Enrollment success rate:

SELECT ROUND(SUM(CASE WHEN status = 'Enrolled' THEN 1 ELSE 0 END) \* 100.0 / COUNT(\*), 2)

AS success\_rate

FROM Enrollments;

## 5 Rejection rate per plan:

(Similar to query 3 above.)

## 6 Number of updates per associate:

SELECT user\_id, COUNT(\*) AS updates

FROM Audit\_Log

WHERE action\_type = 'UPDATE'

GROUP BY user\_id

ORDER BY updates DESC;

# **Audit Trail Analysis**

## 7. Actions by user/date:

SELECT user\_id, DATE(action\_timestamp) AS action\_date, COUNT(\*) AS action\_count
FROM Audit\_Log
GROUP BY user\_id, DATE(action\_timestamp)
ORDER BY action\_count DESC;

# 8. Update frequency:

SELECT user\_id, COUNT(\*) AS total\_updates
FROM Audit\_Log
WHERE action\_type = 'UPDATE'
GROUP BY user\_id;

# 9. Detect unusual activity:

SELECT user\_id, COUNT(\*) AS actions, MIN(action\_timestamp) AS first\_action,
MAX(action\_timestamp) AS last\_action
FROM Audit\_Log
GROUP BY user\_id
HAVING actions > 50 OR last\_action > NOW() - INTERVAL 1 DAY;

\* \* \*

# **POWER BI PROJECTS**

## Project Title: Healthcare Operations Intelligence Suite using Power BI

## **Project Objective:**

To design and develop an interactive and insightful Power BI dashboard suite using simulated healthcare data. The suite will provide data-driven insights across enrollment trends, discrepancies, associate performance, communications, and employee achievements to enable operational excellence and strategic decisions.

#### **Business Background:**

A healthcare services organization managing insurance enrollments, customer service, and backend processing is seeking to improve oversight into its operational efficiency. The goal is to leverage Power BI for:

- Transparent tracking of enrollments and errors
- Monitoring associate-level KPIs and communication efficiency
- · Identifying gaps in process quality and recognition of top performers

## **Project Scope and Pages**

## 1. Healthcare Enrollment Insights Dashboard

#### Pages:

- Overview
- Discrepancies
- Associate Performance

## **Dataset Requirements:**

Filename: Healthcare Operations Insights Dataset.xlsx

Location: https://github.com/swapnilsaurav/projects

# Dataset with the following columns:

- Member ID, Plan Name, Enrollment Date, Enrollment Status
- Submitted By, Enrollment Channel
- Discrepancy Reason, Reported On, Resolved On

# **KPIs to Track:**

- Total Enrollments
- % Errors (Discrepancy rate)
- Average Turnaround Time (TAT)

#### Visualizations:

- Enrollment trend line chart (by month/quarter)
- Error % by plan, type, or associate (bar/stacked column)
- Average resolution time (KPI card)
- Associate performance: Enrollments vs Errors vs Avg TAT

#### **SOLUTION 1 STEPS:**

Track enrollment performance, errors, and associate KPIs.

#### **Dataset Fields Required:**

- Enrollment\_Date
- Enrollment\_Status
- Plan\_Name
- Submitted\_By
- Discrepancy\_Type
- Discrepancy\_Reported
- Discrepancy\_Resolved

#### 1. Load Excel into Power BI

- Load data from the Excel file.
- Set Enrollment\_Date and Discrepancy\_Reported/Resolved as **Date** type.

## Page 1: Overview

- 2. KPI Cards:
  - o Total Enrollments:

Total Enrollments = COUNT(Member\_ID)

o % Errors (Discrepancies):

Error Rate = DIVIDE(COUNTROWS(FILTER(Data, NOT(ISBLANK(Data[Discrepancy\_Type])))), COUNT(Member\_ID))

Avg TAT (Turnaround Time):

## DAX:

#### TAT = AVERAGEX(

FILTER(Data, NOT(ISBLANK(Data[Discrepancy\_Resolved]))),

 ${\tt DATEDIFF} (Data[Discrepancy\_Reported], Data[Discrepancy\_Resolved], DAY) \\$ 

)

- 3. Line Chart:
  - X-axis: Enrollment\_Date (Month hierarchy)
  - o Y-axis: Count of Member\_ID
- 4. Bar Chart:
  - o Enrollment Status by Plan\_Name
  - o Add Data Labels

## Page 2: Discrepancies

- 5. Pie or Bar Chart:
  - Count of Discrepancy\_Type
  - Use filter for Enrollment\_Status = Rejected
- 6. Line Chart for TAT trend
  - X: Discrepancy\_Reported (Month)
  - Y: Avg TAT (DAX above)

## Page 3: Associate Performance

#### 7. Table or Bar Chart:

- o Submitted\_By vs Count of Enrollments
- o Add filter: Enrollment\_Status = "Enrolled"

## 8. Conditional Formatting Table:

- o Fields: Submitted\_By, Enrollments, Errors, Avg TAT
- Use color scales to highlight performers

#### 2. Client Communication Dashboard

# **Dataset Requirements:**

Upload email/call log data with:

Date, Time, Medium (Call/Email), Sender, Receiver, Category, Status (Open/Closed), Response
 Time

#### Visualizations:

- Communication volume by day/week (line chart)
- Sender/receiver breakdown (bar chart)
- Category-wise volume (donut/pie chart)
- Heatmap for peak hours

(X-axis: Hour of day, Y-axis: Weekday)

#### **KPIs to Track:**

- Total Communications
- Avg Response Time
- % Open Tickets
- Most Frequent Category

## **SOLUTION 2 STEPS:**

#### **Dataset Fields:**

- Comm\_Date
- Comm\_Time
- Comm\_Medium
- Comm\_Sender
- Comm\_Category
- Comm\_Status
- Response\_Time\_Min

## Extract Hour & Day from Comm\_Time and Comm\_Date

Add columns in Power BI:

# DAX:

Hour = HOUR(Data[Comm\_Time])

DayName = FORMAT(Data[Comm\_Date], "dddd")

#### **KPI Cards:**

- Total Communications: COUNT(Comm\_Sender)
- Avg Response Time: AVERAGE(Response\_Time\_Min)
- % Open:

Open Rate = DIVIDE(CALCULATE(COUNTROWS(Data), Data[Comm\_Status] = "Open"), COUNTROWS(Data))

• Most Frequent Category:

Use a measure with TOPN or create summary table.

#### Line Chart:

Date vs Count of Communications

#### **Bar Chart:**

• Sender-wise or Category-wise breakdown

#### **Heatmap for Peak Hours:**

- X-axis: Hour, Y-axis: DayName
- Use Matrix visual + conditional formatting on Count of messages

## 3. Discrepancy Management Dashboard

#### **Dataset Requirements:**

Discrepancy logs with:

Discrepancy ID, Date Reported, Resolved Date, Type, Reason, Reported By, Status

## **KPIs to Track:**

- Total Discrepancies
- Avg Resolution Time
- % Resolved / Escalated

## Visualizations:

- Monthly trend of discrepancies (line chart)
- Count by discrepancy reason/type (bar chart)
- Associate-wise discrepancy resolution (bar chart)
- Drill-through by associate or discrepancy type

## **SOLUTION 3 STEPS:**

Required Fields:

- Discrepancy\_Type
- Discrepancy\_Reported
- Discrepancy\_Resolved
- Submitted\_By

## **2**Create KPI Cards:

- Total Discrepancies: COUNT(Discrepancy\_Type)
- Avg Resolution Time (Same TAT measure from above)

```
• % Resolved:
DAX:
```

% Resolved = DIVIDE(

COUNTROWS(FILTER(Data, NOT(ISBLANK(Data[Discrepancy\_Resolved])))),

COUNTROWS(Data)

)

# **Bar Chart:**

Count by Discrepancy\_Type

#### Line Chart:

- Monthly improvement in count
- X: Discrepancy\_Reported (Month), Y: Count

## **Drill-through setup:**

- Target Page: Discrepancy Detail
- Enable Drillthrough on Submitted\_By or Discrepancy\_Type

# 4. Employee Performance & Awards Tracker

## **Dataset Requirements:**

Achievement and performance tracking data:

• Employee Name, Department, Month, Quality Score, Awards (Spot, Star, Bravo, etc.)

#### Visualizations:

- Trends of performance scores (line chart)
- Awards count by employee (clustered bar)
- Correlation chart: Performance Score vs Awards Received
- Filters: Month, Department, Award Type

#### KPIs:

- Total Awards Given
- Avg Quality Score
- Employees with highest award-to-performance ratio

## **Tools and Techniques to Use**

- Power BI Desktop for development
- DAX Measures for KPIs
- Slicers and Bookmarks for interactivity
- Drillthrough and Tooltip Pages for detailed insights
- Custom visuals (e.g., heatmaps, decomposition trees)

## **SOLUTION 4 STEPS:**

# **Required Fields:**

- Employee
- Department

- Quality\_Score
- Award
- Award\_Month

```
1. KPI Cards:
```

Total Awards Given:

COUNTROWS(FILTER(Data, Data[Award] <> "None"))

- Avg Quality Score: AVERAGE(Quality\_Score)
- o Top Performer Ratio:

## DAX:

```
Ratio = DIVIDE(
   COUNTROWS(FILTER(Data, Data[Award] <> "None")),
   COUNTROWS(Data)
)
```

2. Line Chart:

- X: Award\_Month
- o Y: Avg Quality Score
- 3. Bar Chart:
  - o Employee vs Count of Awards
  - o Filter: Award ≠ None
- 4. Scatter Plot:
  - o X: Quality\_Score, Y: Awards Count
  - Use to highlight correlations

\* \* \*