

What are your salary expectations? (This might come towards the end of the interview)

Here's a response you can tailor to address salary expectations for an Engineering Manager II role at Google India:

Acknowledge the Topic:

"Thank you for bringing up salary expectations. This is an important factor for me, and I'm happy to discuss it."

Research and Base your Ask on Data:

"Based on my research and my understanding of the role's responsibilities and the current market for Engineering Manager IIs with my experience level in India, I'm targeting a total compensation package in the range of ₹ 18 lakhs to ₹ 32 lakhs per annum (mention the salary range you found through your research on websites like 6figr.com or Levels.fyi). This includes base salary, signing bonus (if applicable), and stock options."

Highlight your Value:

"I'm confident that my skills and experience in [mention relevant skills and experience] would be valuable assets to your team at Google. I'm a highly motivated and results-oriented leader with a strong track record of success in [mention achievements]. I'm confident that I can make a significant contribution to Google's goals."

Openness to Negotiation:

"I'm open to discussing the specifics of a compensation package that works for both of us. I'm particularly interested in a package that includes a competitive base salary, along with opportunities for professional development and growth."

Focus on the Overall Opportunity:

"While compensation is certainly important, I'm also very interested in the opportunity to work on challenging and impactful projects at Google, and to be part of a team of talented engineers. The opportunity to learn and grow at Google is very exciting to me."

Be Prepared to Back Up Your Numbers:

It's beneficial to have the websites you used for research handy (like 6figr.com or Levels.fyi) in case the interviewer asks you to elaborate on your chosen salary range.

Remember:

- This is a suggested response, and you can adjust it based on your research and specific experience.
- Be confident in your worth and the value you bring to the table.
- Be open to negotiation, but have a clear idea of your minimum acceptable offer.

By following these tips, you can approach the salary discussion with confidence and increase your chances of receiving a competitive offer.