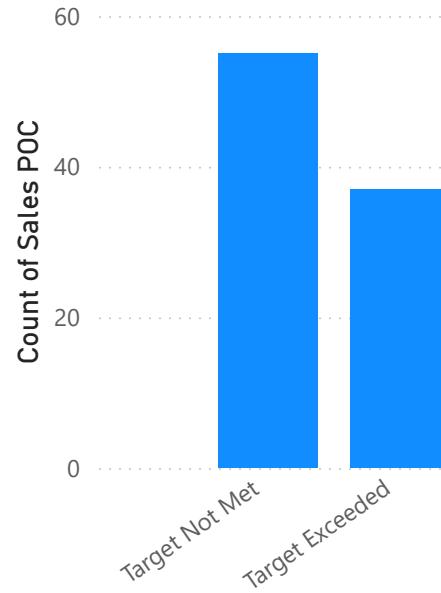


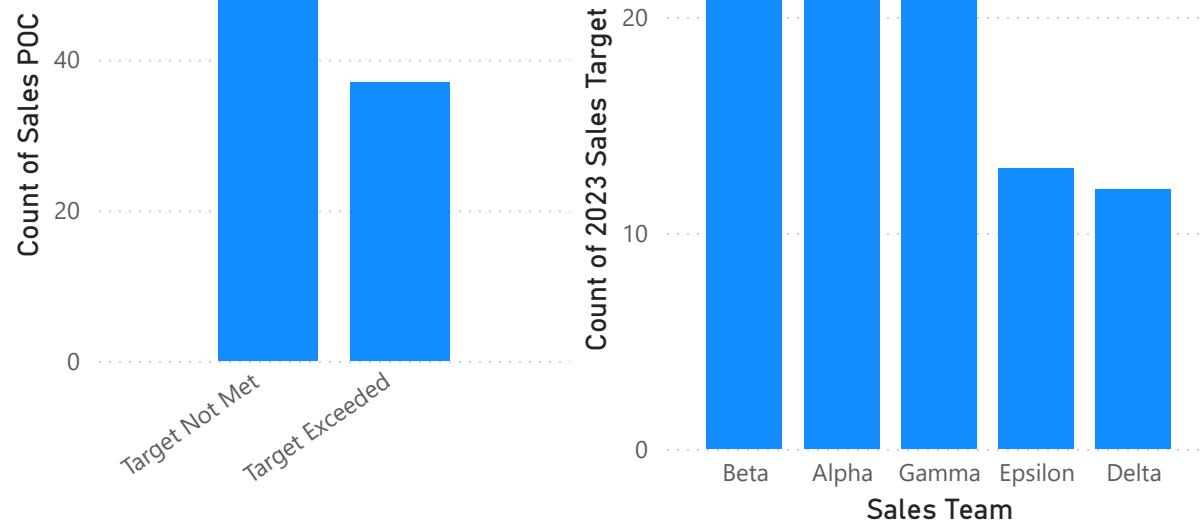
Count of Sales POC by Target Bucket



Count of Customer ID and Count of Order ID by Sales Manager



Count of 2023 Sales Target by Sales Team



Sales Manager

Sales Manager	Australia	Austria	Denmark
Aino Virtanen	25568		
Alexander Müller	17847	31218	
Amelia Johnson	51461	1699	
Ava Williams	16884	5053	
Benjamin Chen	71967	17625	
Benjamin Weber	55946	642	
Charlotte Miller	20220	3650	
Chloe Dupont	6733	3924	
Daniela Hernandez	33641	3121	
Dev Patel	12480	15001	
Emily Dubois	23706	6399	
Emily Murphy	12059	7497	
Emma Hansen	1327	5113	
Ethan Lee	38465	6510	
Isabella Garcia	45277	6030	
Total	974217	223916	

- 5.81K

Average of Sales Difference

Sales Difference

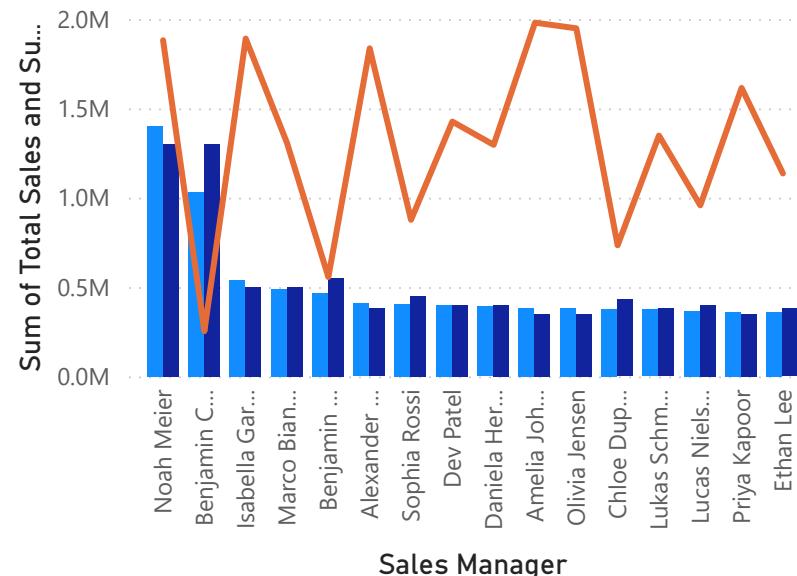
-223165 89868



Preparing Q&A

Sum of Total Sales, Sum of Total Target and Average of % Target Completion by Sales Manager

● Sum of Total Sales ● Sum of Total Target ● Average of % Target Comple...



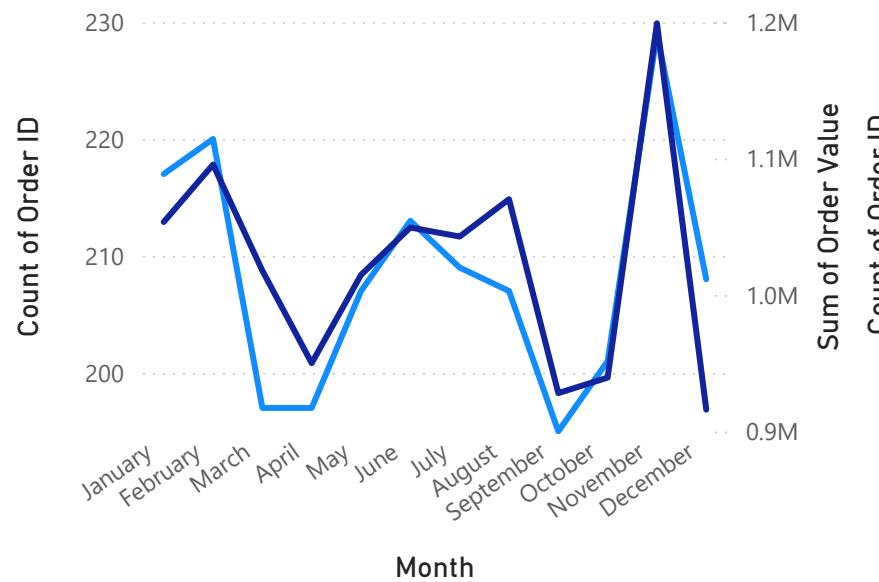
Sum of 2023 Sales Target and Sum of SalesbyPOC by Sales Manager

● Sum of 2023 Sales Target ● Sum of SalesbyPOC



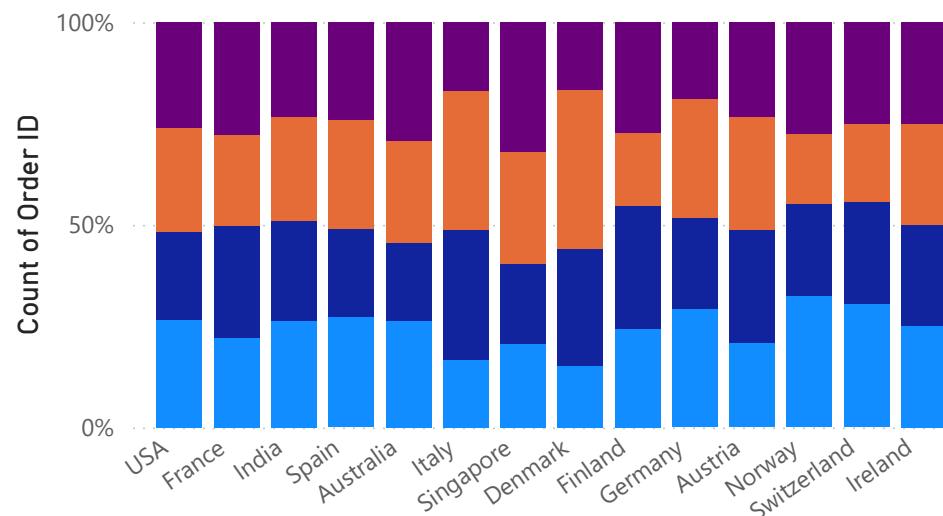
Count of Order ID and Sum of Order Value by Month

● Count of Order ID ● Sum of Order Value

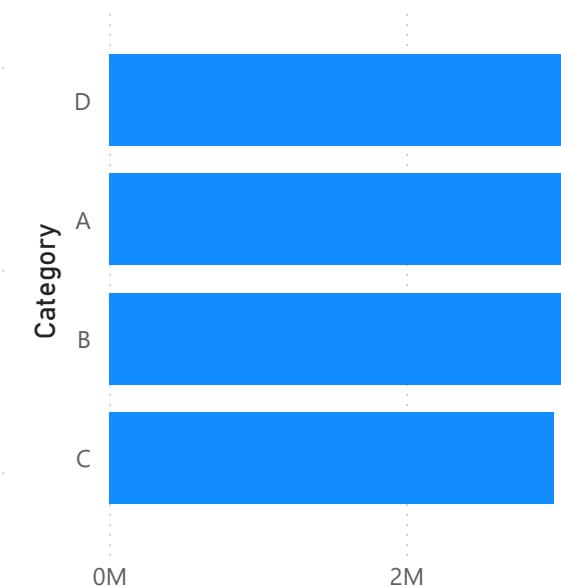


Count of Order ID by Customer Country and Order Source

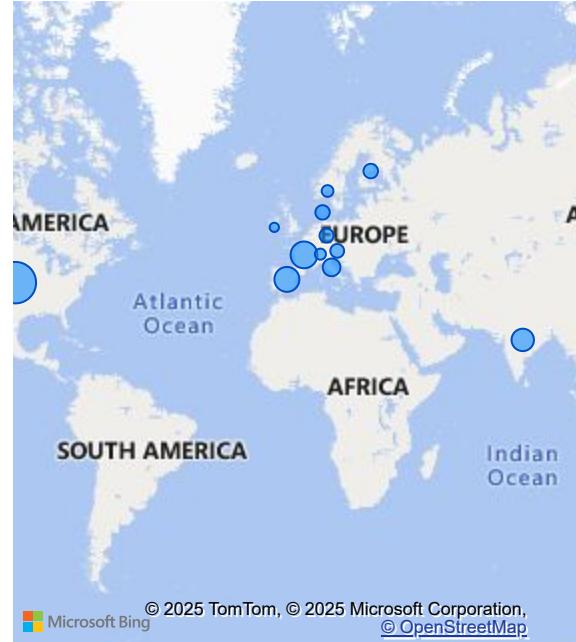
Order Source ● App ● Other ● Website ● Whatsapp



Sum of Order Value by Category



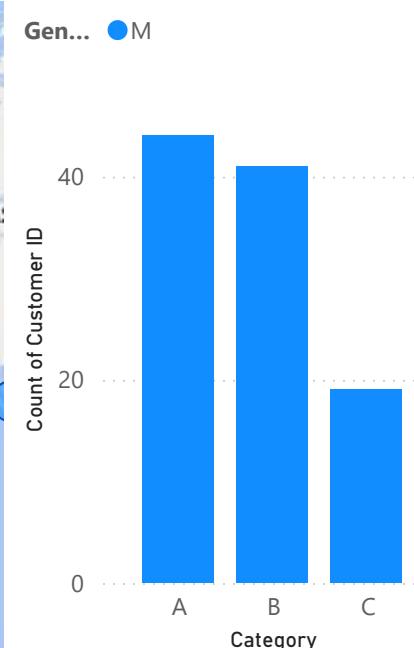
Count of Customer ID by Customer Country



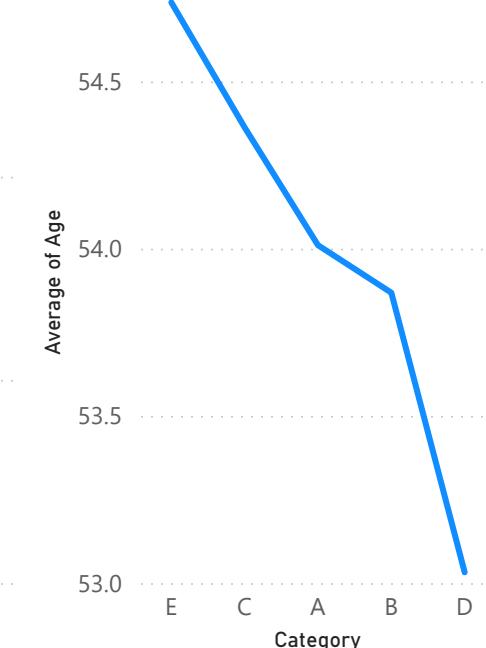
Average of Order Value by Customer Country



Count of Customer ID by Category and Gender



Average of Age by Category



Category	F	M	Total
A	0.24	0.31	0.27
B	0.24	0.29	0.27
C	0.30	0.30	0.30
D	0.24	0.26	0.25
E	1.00	1.00	1.00
Total	0.40	0.44	0.42

Sales Manager

- Aino Virtanen
- Alexander Müller
- Amelia Johnson
- Ava Williams
- Benjamin Chen
- Benjamin Weber
- Charlotte Miller
- Chloe Dupont
- Daniela Hernandez
- Dev Patel

Sales POC

- Adrian Huxley
- Akiko Shimamura
- Allen Nelson
- Ann Brown
- Anna O'Hara
- Annette Roulet
- Arnold Cruz
- Carine Schmitt
- Catherine Dewey
- Christina Berglund

Sales Team

- Alpha
- Beta
- Delta
- Epsilon
- Gamma

Order Datetime

1/1/2023 12/31/2023



Average of Total Sales and Average of Total Target by Order Datetime

352.21K

Goal: 450.00K (-21.73%)

Sum of Order Value by Customer Country and Sales Manager

Sales Manager ● Aino Vir... ● Alexand... ● Amelia J... ● Ava Will... ● Benjami... ● Benjamin... ● Charlott... ● Chloe D... ● Daniela ... ● Dev Patel ● Emily D... ● Emily M... ● Emma H... ● Ethan Lee ● Isabella ...



Sales Manager	Australia	Austria	Denmark	Finland	France	Germany	India	Ireland	Italy	Norway	Singapore	Spain	Switzerland	USA	Total
Aino Virtanen	25568		20833	6952	19194	5783	15484	6692	30360		24253	34689	14976	77627	282411
Alexander Müller	17847	31218	5862	8648	57103	8332	32528	148	10474		2284	49718		182927	407089
Amelia Johnson	51461	1699	775		77104	11600	31549	7938	24085	8713	6791	43602		118427	383744
Ava Williams	16884	5053	19774	13074	63040	4492	60821		3349		13335	29859	8257	117947	355885
Benjamin Chen	71967	17625	20440	35714	122626	20791	133768	8148	32918	11732	83304	117924	17606	338017	1032580
Benjamin Weber	55946	642	17881	11080	63176	15669	62890	930	3481	1716	4650	66775	7486	153681	466003
Charlotte Miller	20220	3650	16993	23852	47750	6266	37348		22747	5886	18816	24002	2713	96997	327240
Chloe Dupont	6733	3924	10287	14395	44219	2664	58440		14908			30318		191805	377693
Daniela Hernandez	33641	3121		8408	30327	927	45270	1072	8522	35468	25965	36213	2228	159541	390703
Dev Patel	12480	15001	19499	7481	68188	13187	42277	5671	19166		19489	42084		135282	399805
Emily Dubois	23706	6399	19388	12685	36044	8615	49746		7637	3392	9161	54629	5162	86069	322633
Emily Murphy	12059	7497	9829		21434	5900	22140	720	25489		23801	56514	4382	98862	288627
Emma Hansen	1327	5113	6117	12261	60685	21843	45668		6578	11685		54455	9636	123066	358434
Ethan Lee	38465	6510	4953	8190	12523		40877		8180	6186	38844	43255	9873	142657	360513
Isabella Garcia	45277	6030		21308	84002	17355	46521	6063	23288	4019	15070	63903	8024	199550	540410
Liam Baumann	8514	6527		10333	33400	21961	5512		24856		8355	30383	576	122603	273020
Liam O'Sullivan	13972	9460	3774	10726	67991	2923	56097		13578	14242	13000	28446	6590	111407	352206
Lucas Nielsen	24557	37508	6046		50997	11259	32208		26537	10730		32398	8432	126321	366993
Lucas Olsen	36736			6807	14316	75	32330		18081		16657	30075	1369	163233	319679
Lukas Schmidt	54152		10933	799	54750	15706	35784		7879	4570	5523	59635		124873	374604
Marco Bianchi	58957	9085	21758	4854	34539	7173	88555	7588	18000	9467	13655	71134	8390	136112	489267
Mia Khan	10611	849	8983		9105		1641		11308			26075		85860	154432
Noah Meier	140715	26281	52893	42268	229185	5435	159140	23280	63721	26102	29838	169966	21489	412628	1402941
Oliver Kumar	42571			12987	70265		29338	3844	7311	13821	5782	37663	6696	52723	283001
Olivia Jensen	30439	5634	18559	1562	75264	8536	27671	3233	8592	5714	26353	31549	7479	131215	381800
Priya Kapoor	23812	856		17856	52413	11184	26367	4576	19320	7817	15490	24963	3073	153635	361362
Sofia Laine	29165				12781	23526	52316		18467	8116	32816	26275	257	104169	307888
Sophia Rossi	39856	7313	4846	17686	35680	26113	17619	12063	44369		20504	31763	11210	137471	406493
Sophie Gruber	24504			4370	9537	40711	19616	20920		5853	6296	11257		101332	244396
William Brown	2075	6921	2467	4856	51529	2725	54623		16563		6601	27277		88401	264038
Total	974217	223916	307260	324319	1640341	299656	1365448	91966	539764	195229	486633	1386799	165904	4274438	12275890