

## **CUSTOMER PERFORMANCE**

region	All
market	All
division	All

customer	2019	2020	2021	2021 VS 2020 Growth Ratio %
Acclaimed Stores	\$ 1.4 M	\$ 2.9 M	\$ 10.9 M	378.08%
All-Out		\$ 0.2 M	\$ 0.8 M	495.70%
Amazon	\$ 12.2 M	\$ 37.5 M	\$ 82.1 M	218.87%
Argos (Sainsbury's)	\$ 0.4 M	\$ 0.7 M	\$ 2.3 M	305.98%
Atlas Stores	\$ 0.2 M	\$ 0.7 M	\$ 3.2 M	470.34%
AtliQ e Store	\$ 7.2 M	\$ 23.7 M	\$ 53.0 M	223.83%
AtliQ Exclusive	\$ 9.6 M	\$ 17.7 M	\$ 61.1 M	345.77%
BestBuy	\$ 0.9 M	\$ 1.8 M	\$ 6.3 M	356.08%
Boulanger	\$ 0.2 M	\$ 0.8 M	\$ 4.1 M	492.93%
Chip 7	\$ 0.6 M	\$ 1.3 M	\$ 5.5 M	416.07%
Chiptec		\$ 0.4 M	\$ 3.0 M	722.03%
Control	\$ 0.9 M	\$ 2.2 M	\$ 7.7 M	349.23%
Coolblue	\$ 0.5 M	\$ 1.2 M	\$ 4.2 M	360.00%
Costco	\$ 1.1 M	\$ 2.8 M	\$ 9.3 M	337.37%
Croma	\$ 1.7 M	\$ 2.5 M	\$ 7.5 M	305.11%
Currys (Dixons Carphone)	\$ 0.3 M	\$ 0.8 M	\$ 1.9 M	246.94%
Digimarket	\$ 0.8 M	\$ 1.7 M	\$ 4.1 M	241.05%
Ebay	\$ 2.6 M	\$ 6.3 M	\$ 15.2 M	242.16%
Electricalsara Stores	\$ 0.1 M	\$ 0.6 M	\$ 1.9 M	285.96%
Electricalsbea Stores		\$ 0.1 M	\$ 0.7 M	504.64%
Electricalslance Stores	\$ 0.1 M	\$ 0.7 M	\$ 2.3 M	313.34%
Electricalslytical	\$ 1.8 M	\$ 2.6 M	\$ 11.9 M	457.50%
Electricalsocity	\$ 2.3 M	\$ 3.5 M	\$ 12.4 M	358.75%
Electricalsquipo Stores	\$ 0.2 M	\$ 0.7 M	\$ 3.6 M	535.32%
Elite	\$ 0.4 M	\$ 0.8 M	\$ 4.1 M	495.52%
Elkjøp	\$ 0.5 M	\$ 1.3 M	\$ 5.2 M	391.90%
Epic Stores	\$ 0.4 M	\$ 0.9 M	\$ 4.2 M	446.06%
Euronics	\$ 0.4 M	\$ 0.9 M	\$ 3.9 M	444.67%
Expert	\$ 0.8 M	\$ 1.8 M	\$ 6.4 M	363.98%
Expression	\$ 1.7 M	\$ 3.0 M	\$ 9.8 M	328.24%
Ezone	\$ 1.5 M	\$ 2.0 M	\$ 7.9 M	391.62%
Flawless Stores	\$ 0.1 M	\$ 0.5 M	\$ 1.8 M	396.28%
Flipkart	\$ 2.9 M	\$ 8.3 M	\$ 19.3 M	231.03%
Fnac-Darty	\$ 0.5 M	\$ 0.8 M	\$ 2.9 M	349.77%
Forward Stores	\$ 0.6 M	\$ 1.5 M	\$ 4.1 M	271.97%
Girias	\$ 1.5 M	\$ 2.1 M	\$ 8.7 M	419.29%
Info Stores	\$ 0.1 M	\$ 0.5 M	\$ 1.8 M	384.09%
Insight	\$ 0.4 M	\$ 1.0 M	\$ 2.8 M	271.84%
Integration Stores		\$ 0.2 M	\$ 1.4 M	887.19%
Leader	\$ 4.7 M	\$ 6.0 M	\$ 18.8 M	
Logic Stores	\$ 0.2 M	\$ 0.9 M	\$ 4.8 M	
Lotus	\$ 1.5 M	\$ 2.1 M	\$ 8.1 M	
Neptune	\$ 1.0 M	\$ 3.4 M	\$ 16.1 M	
Nomad Stores	\$ 0.5 M	\$ 1.6 M	\$ 4.0 M	
Notebillig	\$ 0.2 M	\$ 0.4 M	\$ 1.1 M	287.39%

Grand Total	\$ 87.5 M	\$ 196.7 M	\$ 598.9 M	304.48%
Zone	\$ 0.3 M	\$ 1.6 M		
walmart	\$ 1.3 M	\$ 2.6 M	\$ 9.7 M	370.45%
Viveks	\$ 1.6 M	\$ 2.2 M	\$ 7.8 M	348.10%
Vijay Sales	\$ 1.7 M	\$ 2.1 M	\$ 8.5 M	397.78%
UniEuro	\$ 0.6 M	\$ 1.6 M	\$ 7.3 M	457.03%
Taobao	\$ 0.2 M	\$ 1.3 M	\$ 3.3 M	248.66%
Synthetic	\$ 1.9 M	\$ 4.4 M	\$ 12.2 M	275.98%
Surface Stores	\$ 0.1 M	\$ 0.5 M	\$ 2.1 M	398.80%
Staples	\$ 1.2 M	\$ 2.9 M	\$ 8.8 M	306.95%
Sound	\$ 0.6 M	\$ 1.7 M	\$ 4.4 M	260.26%
Sorefoz	\$ 0.6 M	\$ 1.1 M	\$ 4.7 M	433.63%
Saturn	\$ 0.2 M	\$ 0.4 M		
Sage	\$ 4.8 M	\$ 6.4 M		
Relief	\$ 0.4 M	\$ 1.0 M		
Reliance Digital	\$ 1.6 M	\$ 2.6 M		
Radio Shack	\$ 0.8 M	\$ 1.7 M		
Radio Popular	\$ 0.5 M	\$ 1.5 M		
Propel	\$ 1.6 M	\$ 2.5 M		
Premium Stores	\$ 0.5 M	\$ 1.1 M		
Otto	\$ 0.3 M	\$ 0.4 M		
Novus	\$ 1.9 M	\$ 3.7 M		
Nova		\$ 0.0 M	\$ 0.4 M	2664.92%

## **KEY FINDINGS**

Highest Growth %	Nova, Integration Stores, Logic Stores, Neptune, Electricalsquipo Stores
Top Absolute Growth	Amazon, AtliQ Exclusive, Sage, Flipkart, Propel
Consistent Growth	Reliance Digital, Premium Stores, Relief, Walmart, Vijay Sales
Slow Growth	Notebillig, Nomad Stores, Saturn, Sound