# SWASTHIK. DATA ANALYST

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- https://github.com/swasthik62/myportfolio

#### **SKILLS**

- R-Programming
- Python
- Tableau
- Advance Excel
- Regression Analysis
- Hypothesis Testing
- Statistical Analysis

#### **EDUCATION HISTORY**

> Master's of Business Administration

Institution: IGNOU

Year of Graduation: Pursuing

> Bachelor of Hotel Management

Institution: Nitte

Year of Graduation: 2016 - 2020

#### **CERTIFICATIONS**

> Google Data Analyst

Institution: Coursera

Period: October 2022 - January 2023

> Certified Data Analytics Specialist

Institution: Edvancer Eduventures

Period: 2023 JAN - Persuing

> Revenue Operation Certification

Institution: Hubspot Period: October 2022

Modern Supervisor SkillsCertification Advance Course

Institution: IPC

Period: November 2022

#### **OBJECTIVES**

Highly Motivated and analytical professional with experience in evaluating dashboards and developing KPI reports. Certified Data Analytical Specialist proficient in R-Programming, Python, SQL and Tableau. Professional experiences like working in 2 major corporate companies and having 2+ years of working experience with the Retail data as well as the telecommunication data.

#### PROFESSIONAL EXPERIENCE

#### > ACCOUNT MANAGER

**COMPANY: BHARTI AIRTEL** 

Duration : September 2022 - Currently Working Here

- Responsible for overseeing and managing 300+ accounts while prospecting 350- 450 companies
- Generated revenue increase of 30% in 6 months over the multiple Product lines
- Built and strengthened long-lasting client relationships based on accurate price quotes and customer-centric terms.
- Addressed problems with accounting, billing, and service delivery to maintain and enhance client satisfaction.
- Facilitated client satisfaction and renewed customer relations to drive growth.
- Evaluated client needs and developed tailored solutions to increase positive customer ratings.

#### > ASSISTANT MANAGER NEW STORE OPERATIONS

COMPANY: RELIANCE REATILS

Duration: December 2020 - September 2022

- Handled new Reliance Smart, Smart Point and Smart Bazar stores and Launched the store within the given time period
- Handling more than 20 employees from operations, marketing and site employees.
- Launched all the 15 stores are running in min profit of 20%.
- Gained extensive knowledge in data entry, analysis and reporting.
- Adaptable and proficient in learning new concepts quickly and efficiently.
- Identified issues, analyzed information and provided solutions to problems.

#### **PROJECTS**

#### PROJECT - 1

## How Does a Bike-Share Navigate Speedy Success?

### Methodology Used

In order to approach this business task, I have utilized the Ask, Prepare, Process, Analyze, Share and Act methodology. Each step is detailed below along with the crucial guiding questions and answers as we progress through the analysis. I took 6 data sheets which contains "32,02,120" Rows of data.

#### **CLCK THE LINK BELOW:**

https://github.com/swasthik62/swasthik62.github.io/blob/main/README.md