

# Swathi Banna

## Senior Data Scientist

### WORK EXPERIENCE

#### STATE BANK OF INDIA

2009 - 2022

A Fortune 500 company and the largest public-sector bank in India with around 22K branches, 480M customers and 250K employees.

##### Chief Manager (Data Science)

2021-2022

- Led a team of 8 data scientists and analysts, overseeing projects aligned with organizational objectives.
- Automated the loan approval process, reducing processing time by 60%.
- Implemented XGBoost model for pre-approved personal loans, resulting in a 20% increase in loan portfolio.
- Developed ensemble learning models to forecast customer churn in business accounts, reducing it by 12%.

##### Manager (Data Science)

2017-2020

- Optimized audience segments for marketing campaigns, resulting in a notable 25% increase in engagement, through data analysis and tailored targeting strategies.
- Designed a comprehensive Power BI dashboard, providing senior management with visibility into sales achievements, displaying 15+ business KPIs.

##### Deputy Manager (Branch Head)

2014-2016

- Managed and trained a team, achieving 20% productivity boost and reducing complaints by 15%.
- Implemented cross-selling campaigns, driving 25% loan portfolio growth and 12% deposit increase.

##### Assistant Manager (Loans)

2009-2013

- Executed thorough processing of 20 loan applications per week, ensuring adherence to stringent credit policies and regulatory requirements.
- Identified early warning signals of loan defaulters, leading to 20% reduction in Non-Performing Assets.

### EDUCATION

- M.S. in Business Analytics and Information Systems – University of South Florida (Expected: May 2024)
- M.B.A. - Andhra University, India
- Bachelor of Computer Applications (B.C.A.) - Andhra University, India

### INTERNSHIPS/ASSISTANTSHIPS

#### Instructional Assistant in University of South Florida

2023 – Present

- Proficient in Advanced Database Management Systems, Data Visualization, and Enterprise Management Information Systems.

### PROJECTS

#### Agricultural Production Analysis – R Language

- Predicted impact of diverse factors on agriculture production across countries, aiding governments in formulating strategic policies.
- Gathered data from FAOSTAT, World Bank and AQUASTAT, employing Panel Models in R to identify fixed and random effects.

#### Analysis of Booking.com Reviews – Python, Spacy, NLTK

- Leveraged Python and Spacy to conduct comprehensive analysis of guest reviews and ratings across Europe, revealing insights on customer preferences and sentiments.
- Developed dashboards highlighting top and bottom performing hotels, alongside key features driving positive and negative reviews.

### CONTACT

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[LinkedIn](#)  
[GitHub](#)  
[Tableau](#)

### SKILLS

#### Data Visualization:

- Tableau
- Power BI
- SAS Visual Analytics
- MS Excel

#### Tools and Frameworks:

- Python
- SQL
- R
- Machine Learning
- Hadoop
- Natural Language Processing
- NLTK, Spacy, LLM

### CERTIFICATIONS

#### BANKING AND FINANCE

- Junior Associate
- AML & KYC
- Certified Associate
- Cyber Crimes & Fraud Mgt.
- SME Finance for Bankers
- Banking Codes and Standards
- IT Security

#### TECHNICAL

- SAS Visual Analytics - Basics
- SAS Visual Analytics -Advanced
- Data Science with Python from Simplilearn
- Tableau Training from Simplilearn

### OTHER ACHIEVEMENTS

- Headed Women's Grievance Cell in State Bank of India, monitoring 33 branch offices.