Project Report Template

INTRODUCTION

1.1 Overview:

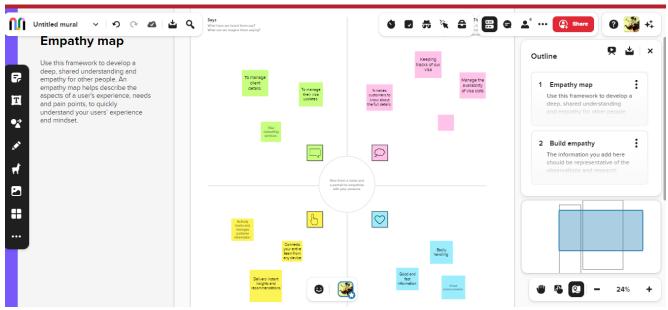
A visa slot management project is a system that is used to track and manage the availability of visa slots ,which are appointments that are required for certain visa applications. It might be used by a government agency or a visa processing center to schedule and manage appointments with applicants.

1.1 Purpose:

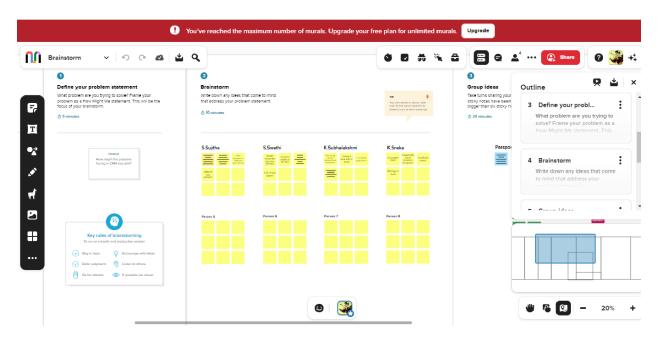
Saving the time of the customers who want to book it by using CRM application of booking a visa slot. Wandering for booking the visa slot and tracking can be reduce here. Reduce the paper filling as much the customer expecting. Ensuring the safety of the customers and panic of many verifications.

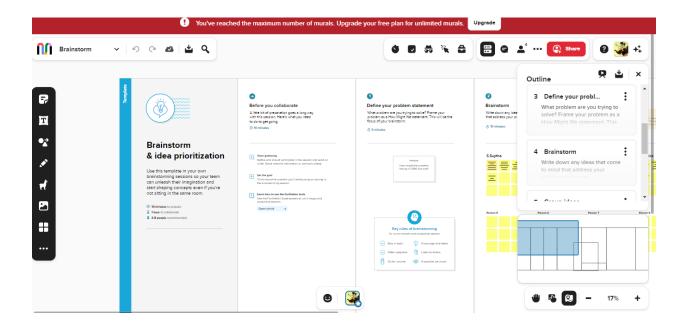
2. Problem Definition & Design Thinking:

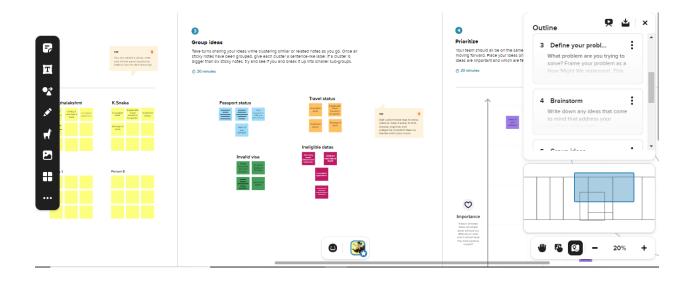
2.1 Empathy Map:

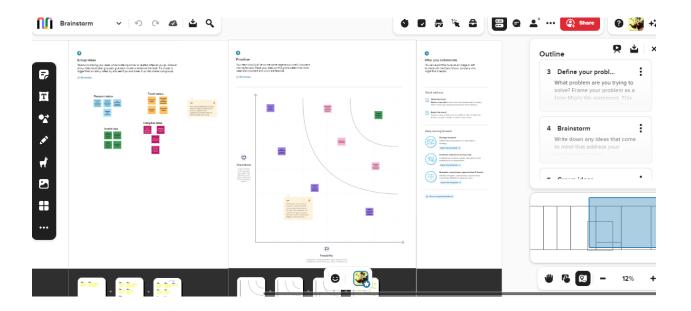


2.2 Ideation and Brainstorming map Screenshot:









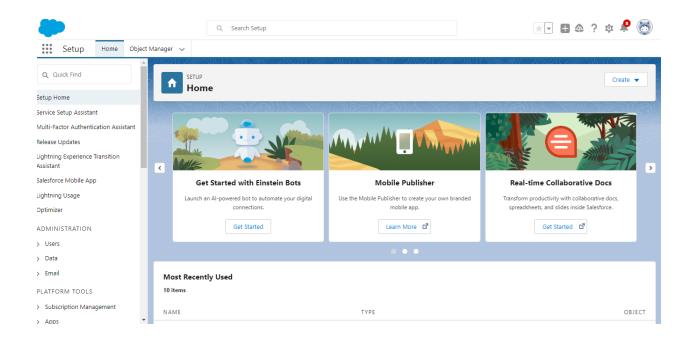
3. RESULT:

3.1 Data Model:

Object Name	Fields in the Object
Object-1	Field label: Passport Number
	Data Type: Text
Object-2	Field label: Visa Slot
	Data Type: Text
Object-3	Field label: Visa slot Number
	Data Type: Master Detail Relationship
Object-4	Field label: Location
	Data Type: Geolocation

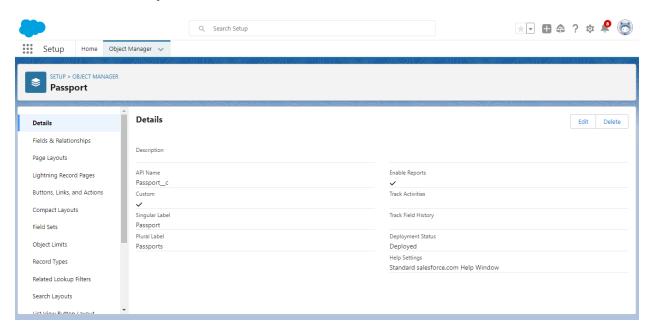
3.2 Activity and Screenshot:

Create Salesforce Org-Creating Developer Account

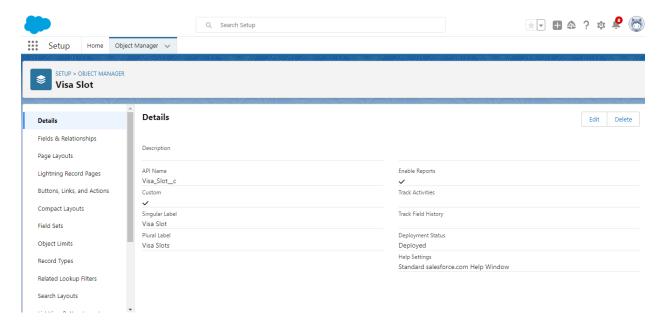


Object:

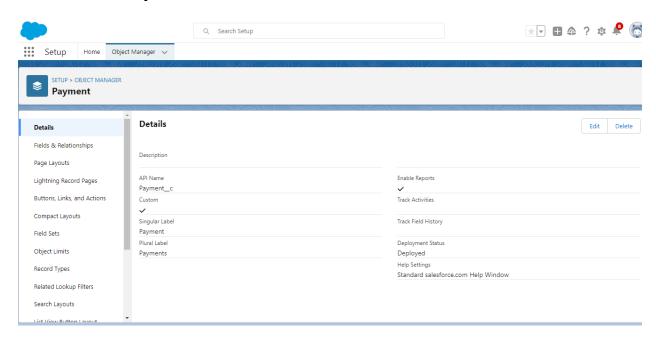
Creation of Passport



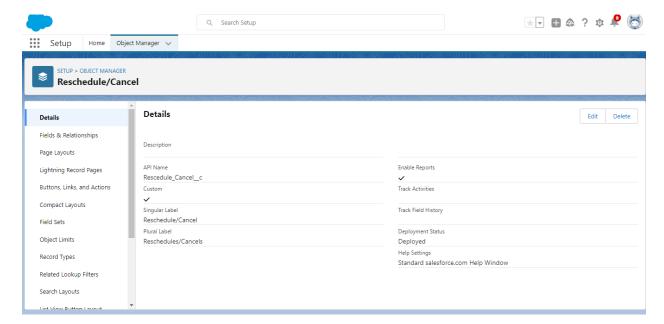
Creation of Visa Slot



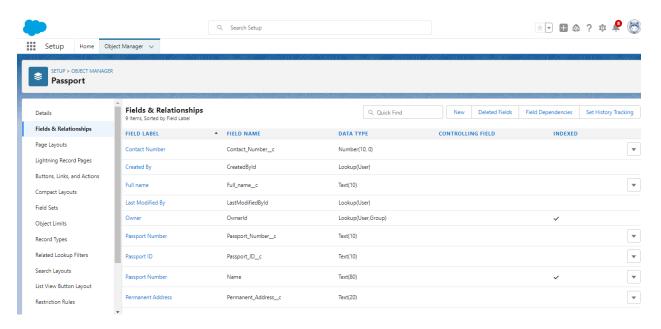
Creation of Payments



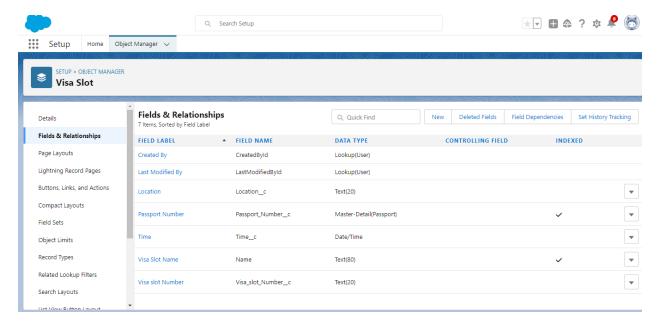
Creation of Reschedule/Cancel



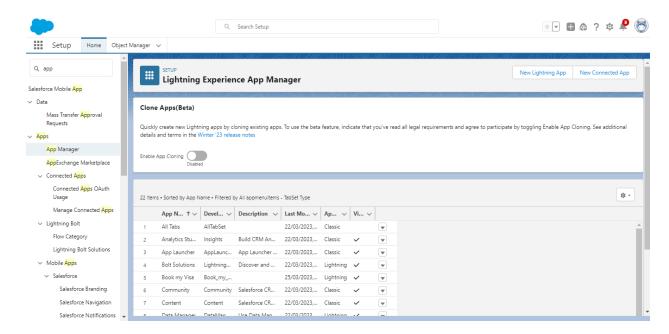
Fields and Relationship of Passport



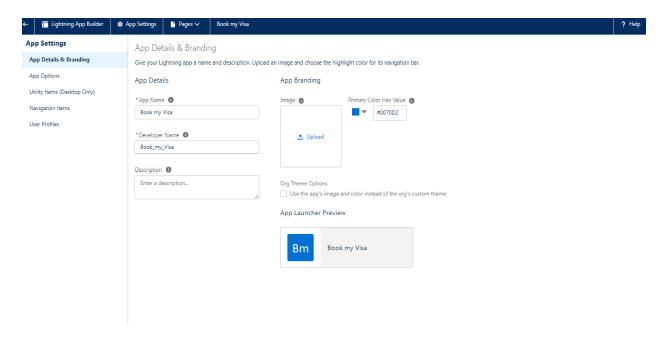
Fields and Relationship of Visa Slot



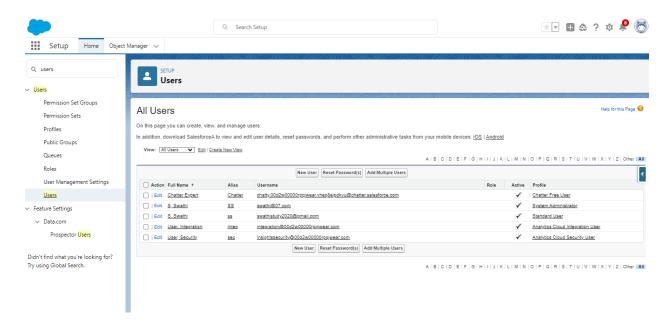
Lightning App



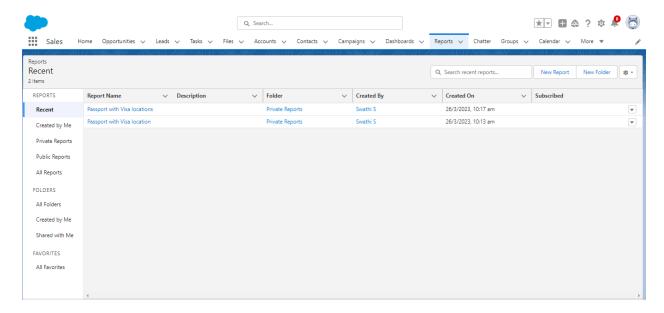
Create of Book my Visa



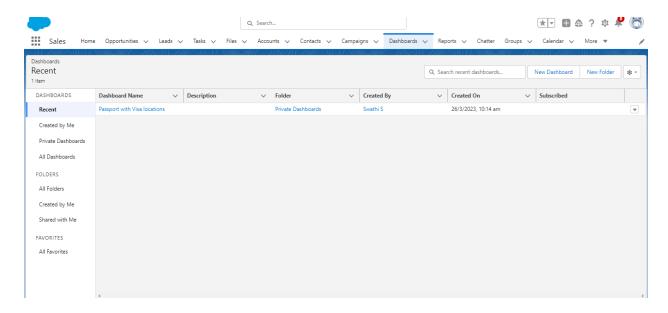
Users



Report



Dashboard



4. Trailhead profile public URL:

Team Lead - https://trailblazer.me/id/suji18

Team member 1- https://trailblazer.me/id/swats186

Team member 2- https://trailblazer.me/id/skanagasabai

Team member 3- https://trailblazer.me/id/snekk35

5. Advantages and Disadvantages:

1. New Inquiry Management Software:

Present the new inquires generated through direct sales.

Helps to add information of the clients which include Personal Details, Education & Experience Description, Country selection.

2. Customer Relationship Management Software:

Provide in-depth details of customers that includes Meetings, Proposals, Historical Communication notes and sales to invoice information on a single platform.

3. Maintain Communication notes & logs for particular Customer:

Allow Users (Consultant, Counsellor) to record a note for the individual customer.

Set up a reminder for each customer for the next level meeting.

Can be added multiple University Applications for student visa.

4. Marketing:

Email and Message marketing which helps you to update your customers with new rules and regulation of immigration. Moreover, you can offer promotion deals/coupons to customers.

Easy Email Template creation and selection option help you to send a message to different groups of customers.

Promotion Emails and Message helps you to generate more leads and business.

5. Invoicing:

Allow counsellors to generate invoice and receipt for customers online and secure payments.

Accounting Management enables you to find the invoice with the status of payment (Paid or Unpaid).

6. Application:

Visa Consultants CRM Software is a type of management tool to manage client details and their visa updates. The tool is based primarily on cloud technologies intended to serve immigration and visa consulting services.

7. Conclusion:

CRM Application that helps to books a visa slot enables to align its strategy with the needs of the customer and ensure long term customer loyality. A visa slot management project is a system that is used to track and manage the availability of visa slots ,which are appointments that are required for certain visa applications. It might be used by a government agency or a visa processing center to schedule and manage appointments with applicants.

8. Future Scope:

Customer relationship management is the best means to reach your customers and serve them in the best way. It automates all those tasks which enterprises used to perform manually. Every organization is set up with some frustrated ambitions and targets. The better the performance of your business, the better the relationship with your customers will be. CRM software Development can turn your business into a powerhouse of sales. Thus, CRM software is no longer essential, in fact mandatory for small and medium businesses. Now, you can easily access the CRM software virtually from anywhere and anytime. All you need an internet connection to further the scope of doing your business. So, don't be late and perform the necessities for implementing the CRM software in your business.