

Firstly see if they ask you about how much and how you use your energy ie do they try and match your needs to your system.

Can you tell me exactly how solar panel's work?

What is the inverter warrantee and expected lifespan?

How noisy is the inverter and where are they planning to locate it?

Do you provide performance warrantee on the panels (eg 80% in 25 years?)

Do you offer post sales maintenance on the system (especially inverter)?

Do you offer a set package or have you tailored to my needs?

Do you offer a choice of thin film, crystalline panels or a hybrid (eg thin film work best if shade is an issue, crystalline or hybrid panels better if roof space is limited)?

What is the price if I hold on to my Renewable Energy Certificates?

Do you employ installers or do you contract the installation out to others?

Do you have any other systems you can see or visit on public buildings?

Are there any extra costs (eg tile roof, second story etc)

Do you drink coffee or tea? (tea drinkers always more trustworthy according to Tim!)

And remember, as our sparkie always says cheap now . . . . . expensive later!