

# Giulian Etingin-Frati

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## EDUCATION

### MSc Economics

Since 2021

*Stockholm School of Economics*

- Specialisation: Applied Economic Analysis - Data Analytics track
- Thesis focus: estimating customs fraud in Swedish exports to developing countries using discrepancies in bilateral trade statistics

### Associate Chartered Accountant

2017 - 2021

*Institute of Chartered Accountants in England and Wales*

- Completed the 15 exams (covering Accounting, Tax, Law, and Assurance) required for admission to the Institute of Chartered Accountant in England and Wales (ICAEW) as a Chartered Accountant

### BSc (Hons) Political Economy

2014 - 2017

*King's College London*

- Graduated with First Class Honours
- Dissertation focus: welfare programmes available for domestic workers displaced by Free Trade Agreements in the US, the EU, and South Korea

## WORK EXPERIENCE

### Research Assistant

Since 2022

*Stockholm School of Economics*

- Working with Dr Pamela Campa on topics relating to environmental and gender economics
- Tasks include conducting literature reviews, data collection and cleaning, and empirical analysis

### Senior Consultant Consultant

2019 - 2021  
2017 - 2019

*EY - London, UK*

- Advised private sector clients on supply chain optimisation, particularly regarding the impact of geopolitical developments on indirect taxation
- Worked frequently with UK and EU governments on current and future border policy
- Conducted extensive research in EU and international law as well as jurisprudence and Free Trade Agreements to ensure client compliance and benefits
- Designed and implemented data visualisation solutions using PowerBI and Tableau to help clients understand complex trade flows, risks, and savings opportunities
- Maintained large datasets with both client and external data (e.g. UN Comtrade, Eurostat) to ensure production of high-quality deliverables

## OTHER

### Programming

STATA, R, L<sup>A</sup>T<sub>E</sub>X, Python (beginner)

### Languages

English (native), French (fluent), Italian (working proficiency)

### Citizenships

Canada, United States, Lithuania