

DMITRY SEVRYUKOV

Entry-level Web Developer

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CAREER OBJECTIVE

Passionate about coding and problem-solving, I am a dedicated and adaptable professional seeking a junior/intern front-end developer role. With a diverse background in customer service, analytics, and leadership, I possess rapid learning abilities and adapt to ever-changing industry trends. Proficient in **HTML, CSS, JavaScript, React.js, and Vue.js**, I am eager to contribute to team success and apply my skills to excel in the dynamic tech industry.

EDUCATION

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|--------------------------|-------------------------------------|----------------|----------------|
| Moscow State University | Bachelor of Business Administration | Moscow, Russia | 2004 - 2009 |
| University of the People | Bachelor of Computer Science | Remote | 2022 - current |

WORK EXPERIENCE

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|--|------------------------------------|----------------|-------------------------|
| Answer Financial Inc. | Insurance Agent | Remote | Apr. 2022 – Feb. 2023 |
| <ul style="list-style-type: none">Reduced quote processing time by 25% and increased cross-selling opportunities by 60% by streamlining workflows, optimizing software tools, and leveraging data showcasing strong problem-solving capabilities. | | | |
| Hansel Auto Group (gohansel.com) | Client Advisor & Assistant Manager | Santa Rosa, CA | Sept. 2018 – Sept. 2021 |
| <ul style="list-style-type: none">Raised dealership's used car sales by 15% by implementing data-driven strategies, fostering a customer-centric approach, and gaining proficiency in dealer software highlighting strong analytical and interpersonal skills.Boosted dealership's online presence, leading to a 25% increase in web-generated leads by integrating APIs, and optimizing digital marketing strategies, demonstrating expertise in both technical marketing domains.Consistently achieved "Salesperson of the Month" by increasing lease portfolios and internet lead conversion rates by 25% through strong work ethic, effective collaboration, and exceptional problem-solving capabilities. | | | |
| Divers Motors | Used Car Operations Manager | Samara, Russia | Dec. 2013 – Mar. 2018 |
| <ul style="list-style-type: none">Drove used car operations revenue by 400% and customer satisfaction index by 20% by implementing best practices, innovative technologies, and data-driven strategies, demonstrating exceptional learning and strategic thinking skills.Increased operational efficiency and customer experience through strategic development and integration of a CRM system and responsive website, leveraging API for seamless CRUD operations, and effectively leading and mentoring a team of six employees showcasing strong analytical, problem-solving, leadership, and collaboration skills. | | | |

PROJECTS

Personal Portfolio App (www.sweettreat.live):

- Created a Next.js and TypeScript portfolio app with search functionality and access content stores in markdown.

Full-Stack Task Management Application:

- Developed a task manager app using TypeScript, React, Material UI, Tanstack Query, NodeJS, Express, TypeORM, and MySQL. Implemented real-time task counters and server synchronization for a seamless UX.

ADDITIONAL INFORMATION

Stack: HTML, CSS, JavaScript, REST, Vue, React, Redux, Next.js, Node.js, Material UI, Tailwind CSS, Git, Adobe Suite.

Skills: Problem-solving, Adaptability, Quick Learning, Communication, Collaboration, Leadership, Analytical Thinking