DMITRY SEVRYUKOV

Entry-level Web/Software Developer

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CAREER OBJECTIVE

A highly adaptable and dedicated professional seeking a junior front-end developer role. Bringing a diverse background in customer service, analytics, and leadership, with a proven ability to learn quickly and excel in challenging environments. Eager to apply self-taught skills and contribute to the team's success in the tech field.

PROJECTS

WORK EXPERIENCE

Answer Financial Inc. – Insurance Agent   Remote

April 2022 - February 2023

- Expertly delivered precise quotes, and adeptly managed multiple applications, demonstrating strong problem-solving skills, attention to detail, and software proficiency.

Hansel Auto (Multi-Brand Dealerships) – Client Advisor & Manager Assistant   Santa Rosa, CA

September 2017 - September 2021

- Achieved "Salesperson of the Month" consistently by managing lease portfolios and internet leads, illustrating adaptability, strong work ethic, and problem-solving capabilities.
- Gained proficiency in dealer management systems, highlighting the ability to learn and work with diverse software platforms effectively.
- Utilized data-driven strategies to analyze dealership needs and monitor KPIs, showcasing strong analytical skills and attention to detail.
- Cultivated collaborative relationships with clients and team members, emphasizing excellent communication and interpersonal skills vital for success in the tech industry.

Divers Motors (Multi-Brand Dealerships) – Client Advisor & Manager   Samara, Russia

September 2009 - March 2017

- Consistently exceeded sales targets and nurtured customer relationships, demonstrating dedication, problem-solving, and effective communication abilities.
- Achieved 400% revenue growth in used car operations by implementing best practices, innovative technologies, and data-driven strategies.
- Developed and integrated a CRM system and responsive website, leveraging API for seamless CRUD operations, showcasing practical web development experience.
- Successfully led, mentored, and trained a diverse team of six employees, emphasizing strong leadership, teamwork, and interpersonal skills essential for thriving in the tech industry.

EDUCATION

Bachelor of Business Administration

Moscow M.V. Lomonosov State University

Moscow, Russia

2004 to 2009

Postgraduate Certificate Mini-MBA

The Open University Business School (UK)

Samara, Russia

2015 to 2016

Bachelor of Computer Science

University of the People

Remote

2022 – current

RELEVANT COURSES

Vue Masterclass

Vue – The Complete Guide

Modern React with Redux

TypeScript Complete Course

HARD SKILLS

HTML	JavaScript
CSS	TypeScript
REST APIs	Node.js
MaterialUI	Vue.js
TailwindCSS	React.js
Git	Redux

SOFT SKILLS