	Notes	Startup Costs	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total
Units Sold (cup	os)		80	80	80	120	120	120	200	200	200	300	300	300	2100
Sales (Cups)			\$440.00	\$440.00	\$440.00	\$660.00	\$660.00	\$660.00	\$1,100.00	\$1,100.00	\$1,100.00	\$1,650.00	\$1,650.00	\$1,650.00	\$11,550.00
Units Sold (cakes)			10	10	10	15	15	15	25	25	25	25	40	40	255
Sales (cakes)			\$650.00	\$650.00	\$650.00	\$975.00	\$975.00	\$975.00	\$1,625.00	\$1,625.00	\$1,625.00	\$1,625.00	\$2,600.00	\$2,600.00	\$16,575.00
Units Sold (truffles)			200	200	200	300	300	300	500	500	500	800	800	1000	5600
Sales (truffles)			\$350.00	\$350.00	\$350.00	\$525.00	\$525.00	\$525.00	\$875.00	\$875.00	\$875.00	\$1,400.00	\$1,400.00	\$1,750.00	\$9,800.00
Revenue Total			\$1,440.00	\$1,440.00	\$1,440.00	\$2,160.00	\$2,160.00	\$2,160.00	\$3,600.00	\$3,600.00	\$3,600.00	\$4,675.00	\$5,650.00	\$6,000.00	\$37,925.00
Costs															
Permits	CFL, Business License, and Seller's Permit	\$300.00	-	-	-	-	-	-	-	-	-	-	-	-	\$300.00
Insurance	Food Liability Insurance	-	\$150.00	-	-	-	-	-	-	-	-	-	-	-	\$150.00
Employee 1	Will be hired in month 6 to accomadate scaling. Payment will be \$16 dollars an hour and the employee will come once a	-	-	-	-	-	-	\$450.00	\$450.00	\$450.00	\$450.00	\$450.00	\$450.00	\$450.00	\$3,150.00
G&A	week for 7 hours. Utilities are 25% of household bil	-	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$3,130.00
Cost of Materials (cups	24% of profit	-	\$105.60	\$105.60	\$105.60	\$158.40	\$158.40	\$158.40	\$264.00	\$264.00	\$264.00	\$396.00	\$396.00	\$396.00	\$2,772.00
Materials (cakes)	23% of profit	-	\$149.50	\$149.50	\$149.50	\$224.25	\$224.25	\$224.25	\$373.75	\$373.75	\$373.75	\$373.75	\$598.00	\$598.00	\$3,812.25
Materials (truffles)	27% of profit	-	\$94.50	\$94.50	\$94.50	\$141.75	\$141.75	\$141.75	\$236.25	\$236.25	\$236.25	\$378.00	\$378.00	\$472.50	\$2,646.00
Packaging		\$400.00	l												\$400.00
Equipment		\$870.00	-	-	-	-	-	-	-	-	-	-	-	-	\$870.00
Cost Totals		\$1,570.00	\$599.60	\$449.60	\$449.60	\$624.40	\$624.40	\$1,074.40	\$1,424.00	\$1,424.00	\$1,424.00	\$1,697.75	\$1,922.00	\$2,016.50	\$15,300.25
Revenue - Costs -\$1,5		-\$1,570.00	\$840.40	\$990.40	\$990.40	\$1,535.60	\$1,535.60	\$1,085.60	\$2,176.00	\$2,176.00	\$2,176.00	\$2,977.25	\$3,728.00	\$3,983.50	\$22,624.75