Clustering

(SEGMENTATION)

Clustering

- <u>Unsupervised</u>: no target variable for training
- Partition the data into groups (clusters) so that:
 - Observations within a cluster are similar in some sense
 - Observations in different clusters are different in some sense
- There is no one correct answer, though there are good and bad cluster solutions
- No method words best all the time

Examples of Clustering (segmentation)

- Customer segmentation: groups of customers with similar shopping or buying patterns
- Dimension reduction:
 - Cluster individuals together and use cluster variable as proxy for demographic or behavioral variables
- Gather stores with similar characteristics for sales forecasting
- Find topics (clusters of words) in text data
- Find communities in social networks

Hard versus Fuzzy

<u>Hard</u>: objects can belong to only one cluster

- k-means
- DBSCAN
- Hierarchical

<u>Fuzzy</u>: objects can belong to more than one cluster (usually with some probability)

- Fuzzy C-means (FCM)
- Gaussian Mixture Models / Expectation-Maximization (EM)

Hierarchical versus Flat

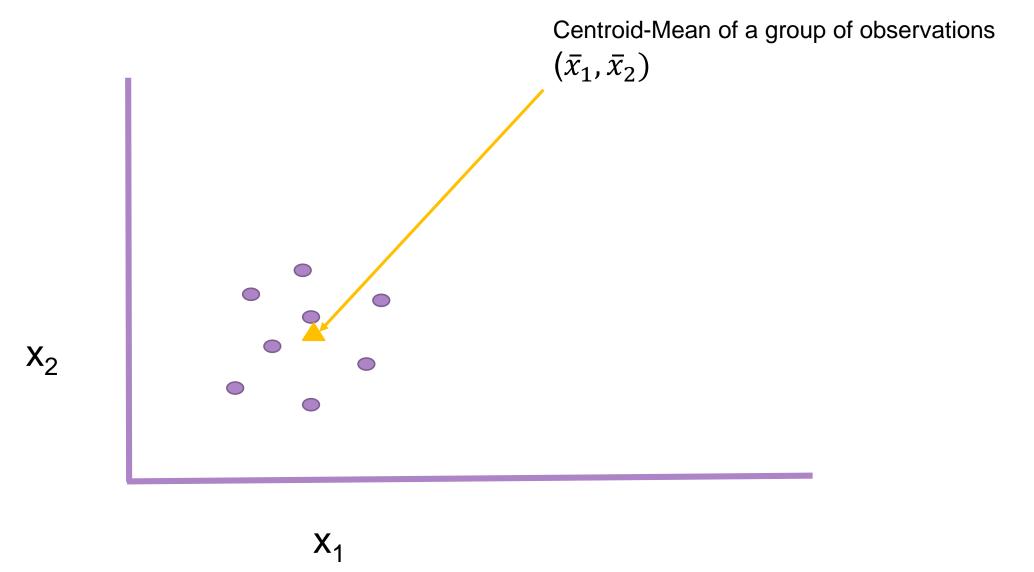
<u>Hierarchical</u>: clusters form a tree so you can visually see which clusters are most similar to each other.

- Agglomerative: points start out as individual clusters, and they are combined until everything is in one cluster. (ex: Linkages coming next class)
- *Divisive*: All points start in same cluster and at each step a cluster is divided into two clusters. (ex: DIANA)

<u>Flat</u>: Clusters are created according to some other process, usually iteratively updating cluster assignments (usually specify the number of clusters apriori)

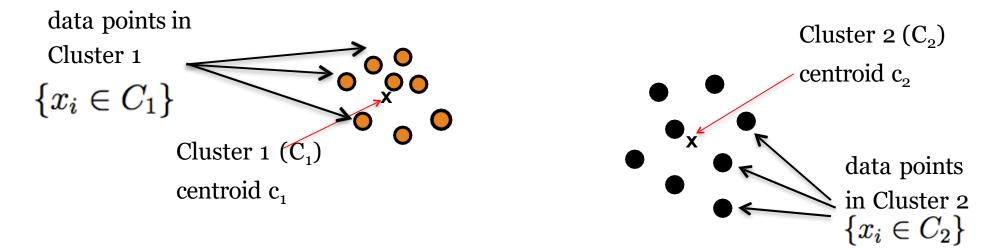
K-Means

MOST POPULAR CLUSTERING METHOD



k-Means Clustering

> The most popular clustering algorithm



> Tries to minimize the sum of squared distances from each point to its cluster centroid. (Global objective function)

$$\sum_{C_k} \sum_{x_i \in C_k} ||x_i - c_k||^2$$

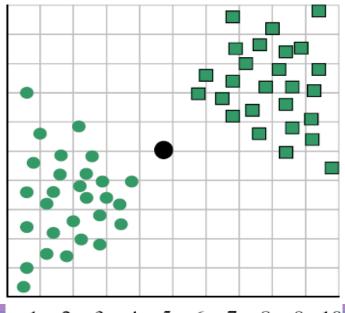
K-means algorithm

- Start with k "seed points"
 - Randomly initialized (most software)
- Assign each data point to the closest seed point.
- The seed point then represents a cluster of data
- Reset seed points to be the centroids of the cluster
- Repeat steps 2-4 updating the cluster centroids until they do not change.

K-means algorithm (demo)

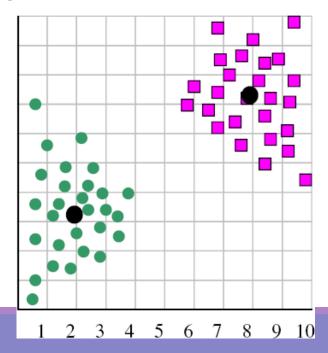
https://www.naftaliharris.com/blog/visualizing-k-means-clustering/

- Try the algorithm with k=1,2,3,...
- Examine the objective function values
- Look for a place where the marginal benefit to objective function for adding a cluster becomes small



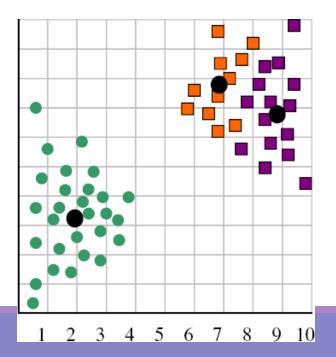
k=1 objective function (SSE) is 902

- Try the algorithm with k=1,2,3,...
- Examine the objective function values
- Look for a place where the marginal benefit to objective function for adding a cluster becomes small



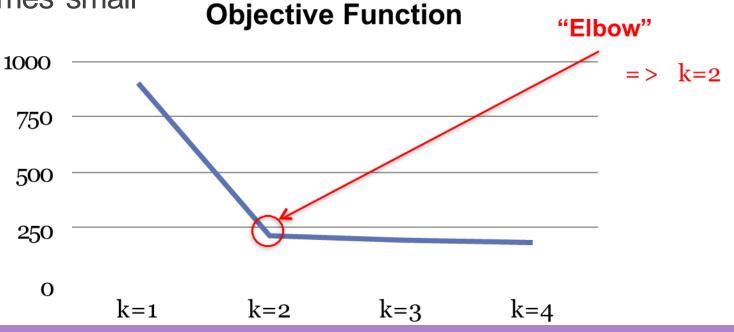
k=2 objective function (SSE) is 213

- Try the algorithm with k=1,2,3,...
- Examine the objective function values
- Look for a place where the marginal benefit to objective function for adding a cluster becomes small



k=3 objective function (SSE) is 193

- Try the algorithm with k=1,2,3,...
- Examine the objective function values
- Look for a place where the marginal benefit to objective function for adding a cluster becomes small



K-means summary

Disadvantages

- Dependent on initialization (initial seeds)
- Can be sensitive to outliers
 - If problem, should consider k-medoids
- Have to input the number of clusters
- Difficulty detecting non-spheroidal (globular) clusters

Advantages

- Modest time/storage requirements.
- Shown you can terminate method after small number of iterations with good results.
- Good for wide variety of data types

Example

ARREST DATA

USArrests data set

Data set is already in R

Has 50 observations (one observation per state)

Provides information on arrests per 100,000 in each state in assault, murder and rape

Also contains information on percent of state's population living in an urban area

Data is from 1973



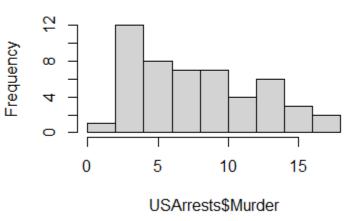
Preprocessing

You will need to do some data exploration BEFORE trying to cluster the data

- Missing values
 - you will either need to impute missing values or remove that variable or observation
- Categorical variables
 - Do you need to bin categorical variables?
 - Need to create dummy variables for ALL categorical variables
- Continuous variables
 - If outliers or heavy skewness, potentially consider transformation
 - At a minimum, center the continuous variables (better to standardized, for example z-scores...this would happen AFTER any transformations are made)
- You can try clustering on original data (after scaled and dummy coded, etc) or you can try it on PCA of the variables (especially useful if data is BIG)

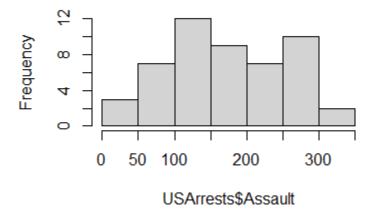
summary(USArrests)
hist(USArrests\$Murder)
hist(USArrests\$Assault)
hist(USArrests\$Rape)
hist(USArrests\$UrbanPop)
arrest.scal=scale(USArrests)

Histogram of USArrests\$Murder

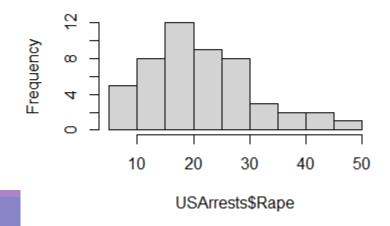


No missing values in data set!!

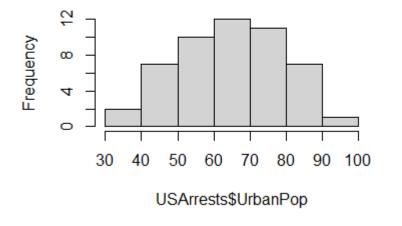
Histogram of USArrests\$Assault



Histogram of USArrests\$Rape



Histogram of USArrests\$UrbanPop



clus2=kmeans(arrest.scal,centers=2,nstart = 25)
clus2

K-means clustering with 2 clusters of sizes 30, 20

Cluster means:

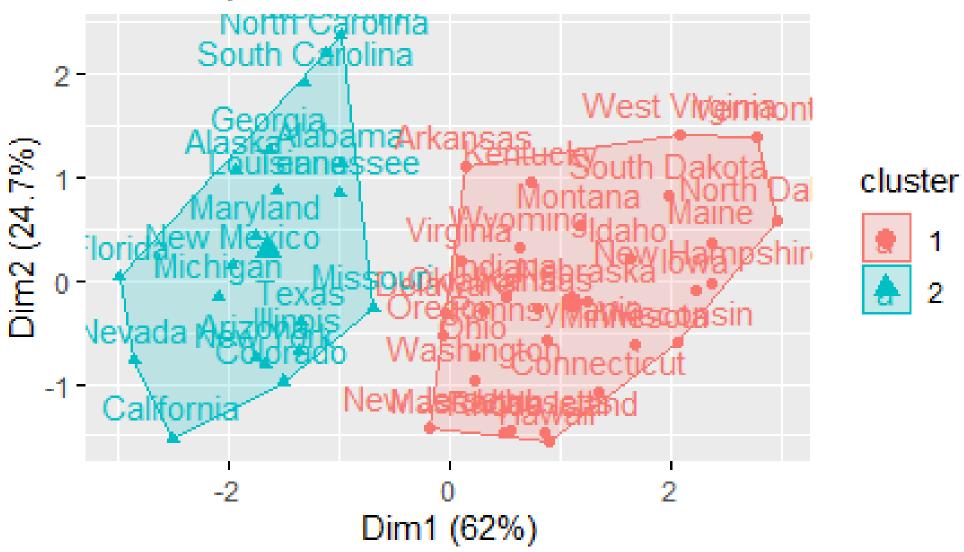
Murder	Assault	UrbanPop	Rape
1 -0.669956	-0.6758849	-0.1317235	-0.5646433
2 1.004934	1.0138274	0.1975853	0.8469650

Clustering vector:

Alabama	Alaska	Arizona	Arkansas	
2	2	2 1		
California	Colorado	Connecticut	Delaware	
2	2	1 1		
Florida	Georgia	Hawaii	Idaho	
2	2	1 1		

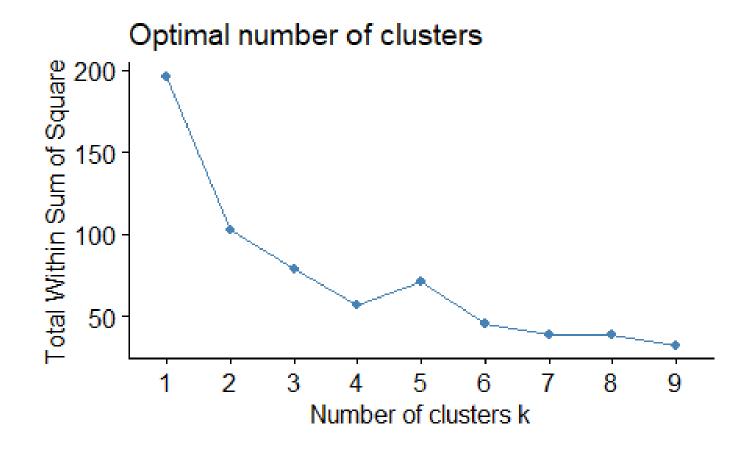
fviz_cluster(clus2, data = arrest.scal)

Cluster plot



set.seed(12964)

fviz_nbclust(arrest.scal, kmeans, method = "wss",k.max = 9,)

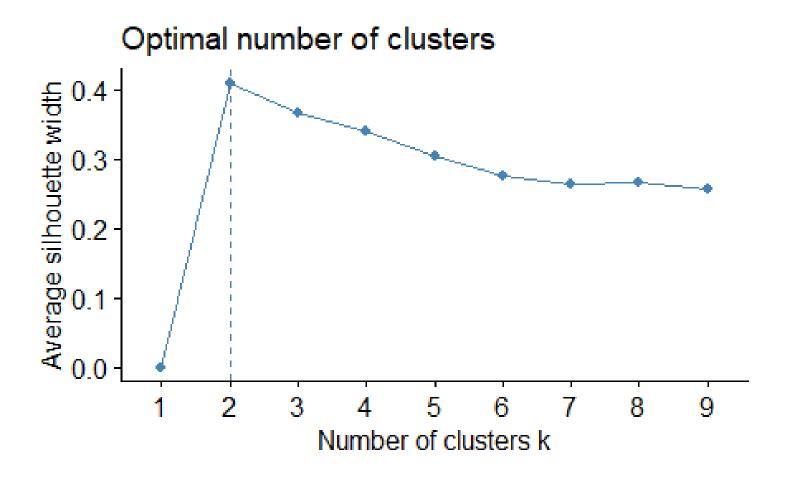


Silhouette method

Another method that can be used to define the number of clusters is the Silhouette method.

This method estimates how well each observation falls within its cluster (looks at the distance the point is to all other points in that cluster and compare it to the distance from that point to points in other clusters).

Want to find the number of clusters that maximize this ratio (get close to 1)



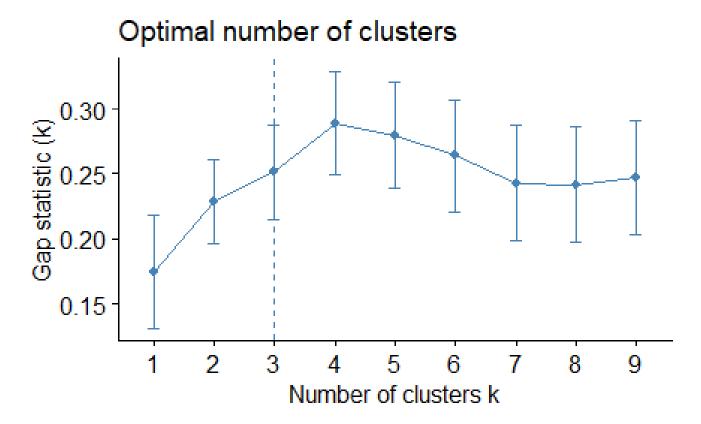
Gap statistic

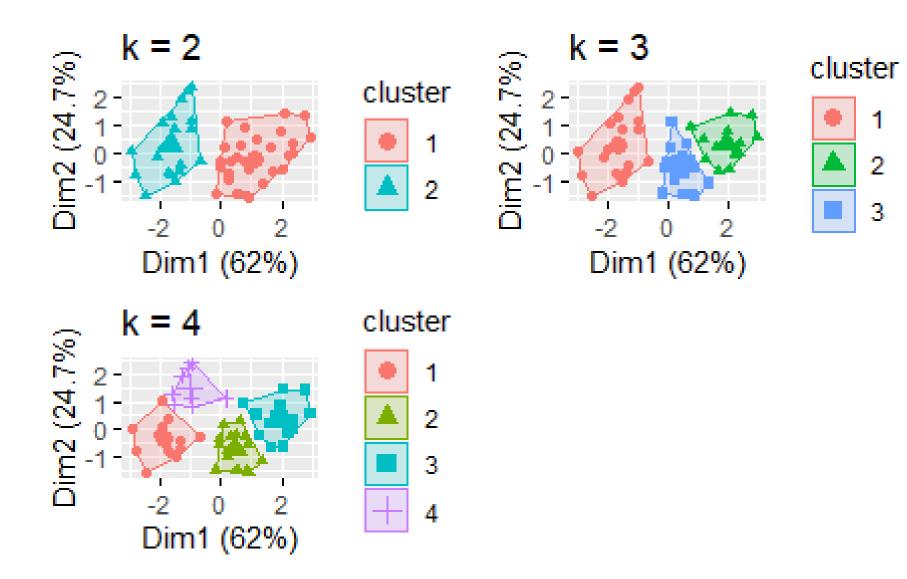
The gap statistic compares the total intracluster variation for different values of *k* with their expected values under null reference distribution of the data (i.e. a distribution with no obvious clustering).

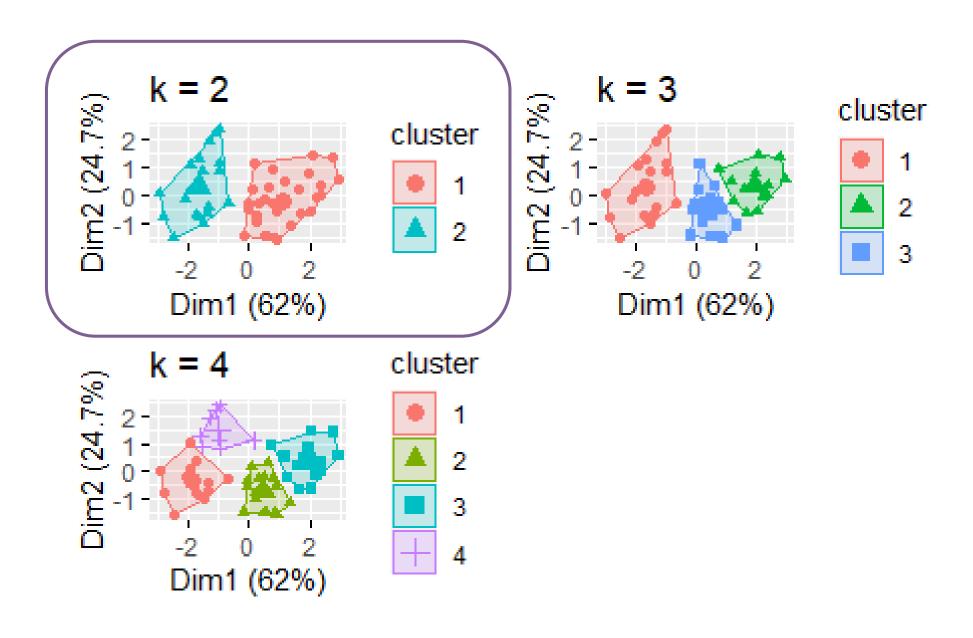
The reference data set is generated by sampling points uniformly from the minimum to the maximum value for each variable. We then choose B bootstrap samples from this reference distribution to compare to the data (compare using intracluster variation).

The "best" number of clusters is the value for k in which the gap statistics first exceeds a set critical level.

set.seed(123)
gap_stat = clusGap(arrest.scal, FUN = kmeans, nstart = 25, K.max = 9, B = 50)
fviz_gap_stat(gap_stat)







profile.kmeans=cbind(USArrests,k2\$cluster)

all.k=profile.kmeans %>% group_by(k2\$cluster) %>%

summarise(mean.assault=mean(Assault),mean.murder=mean(Murder),mean.rape=mean(Rape),mean.pop=mean(UrbanPop))

NOW, go back to original data to summarize the clusters!!

cluster`	assault	murder	rape	pop
1	114.	4.87	15.9	63.6
2	255.	12.2	29.2	68.4



profile.kmeans=cbind(USArrests,k2\$cluster)

all.k=profile.kmeans %>% group_by(k2\$cluster) %>%

summarise(mean.assault=mean(Assault),mean.murder=mean(Murder),mean.rape=mean(Rape),mean.pop=mean(UrbanPop))

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cluster`	assault	murder	rape	pop	
1	114.	4.87	15.9	63.6	_
2	255.	12.2	29.2	68.4	

RISKY BUSINESS



INTERESTING LIBRARY...outputs 24 measures for clustering

NbClust(arrest.scal,method="kmeans",min.nc=2,max.nc = 4)

*

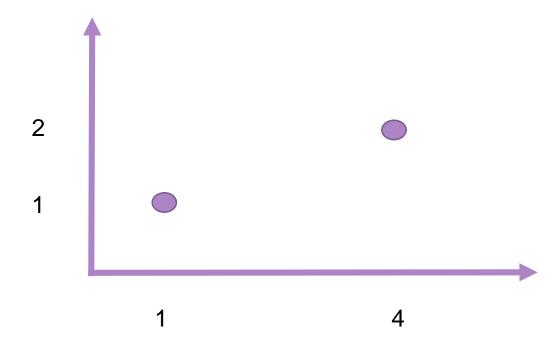
- * Among all indices:
- * 13 proposed 2 as the best number of clusters
- * 9 proposed 3 as the best number of clusters
- * 2 proposed 4 as the best number of clusters

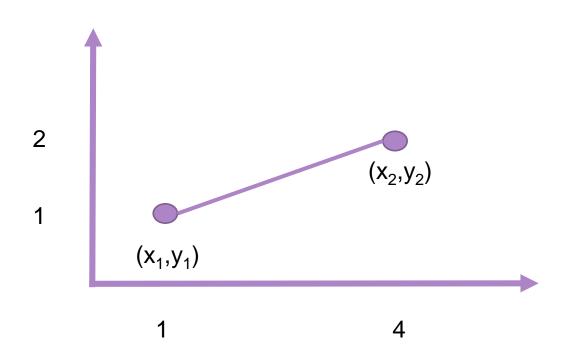
***** Conclusion *****

* According to the majority rule, the best number of clusters is 2

Hierarchical Clustering

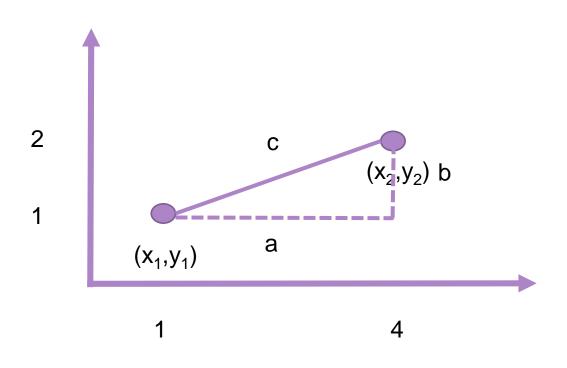
AGGLOMERATIVE





Euclidean distance between two points is:

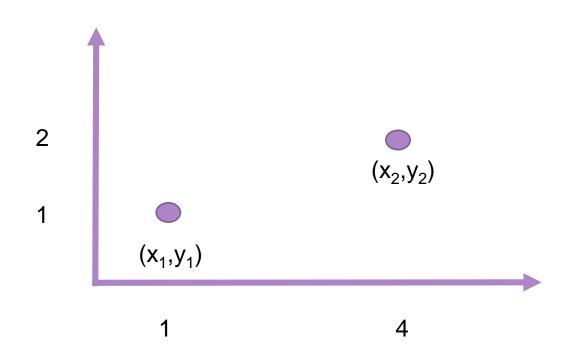
$$\sqrt{(x_1-x_2)^2+(y_1-y_2)^2}$$



Euclidean distance between two points is:

$$\sqrt{(x_1-x_2)^2+(y_1-y_2)^2}$$

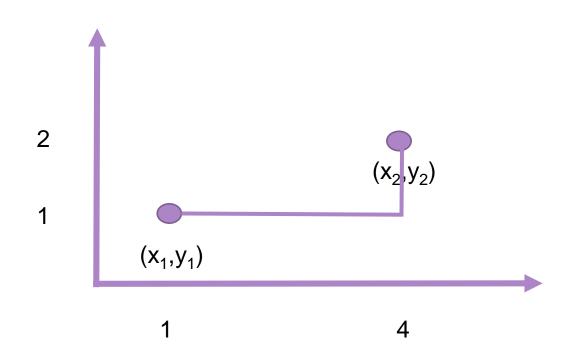
Pythagorean theorem: $c = \sqrt{a^2 + b^2}$



Manhattan distance between two points is:

$$|x_1 - x_2| + |y_1 - y_2|$$

Distance measures



Manhattan distance between two points is:

$$|x_1 - x_2| + |y_1 - y_2|$$

Agglomerative Hierarchical Algorithm

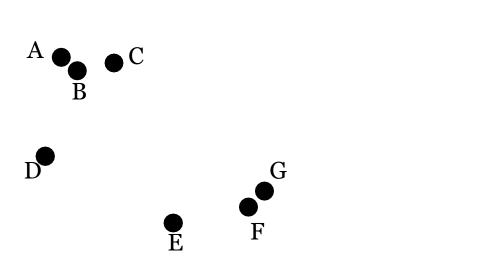
Each point starts as its own cluster (start with n clusters)

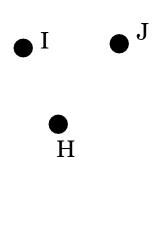
- 1. Calculate the distance between each point (using the specified distance measure)
- 2. Choose the two points that are the closest and form a cluster (now there are n-1 clusters)
- 3. Calculate distance between all single points and all clustered points
- 4. Find smallest distance and combine to form a cluster

Repeat steps 3 and 4 until all observations are in one cluster

(Agglomerative)

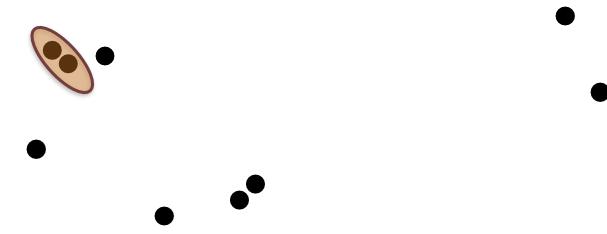
Some Data





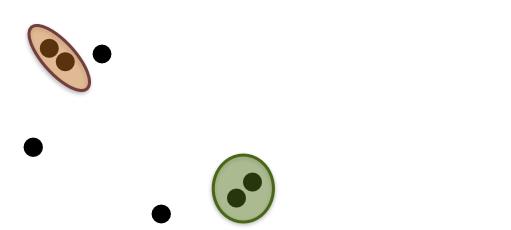
(Agglomerative)

First Step



(Agglomerative)

Second Step



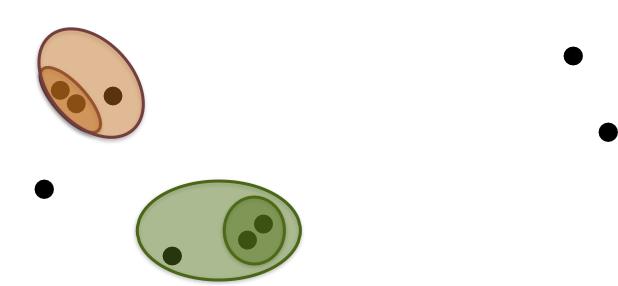
(Agglomerative)

Third Step



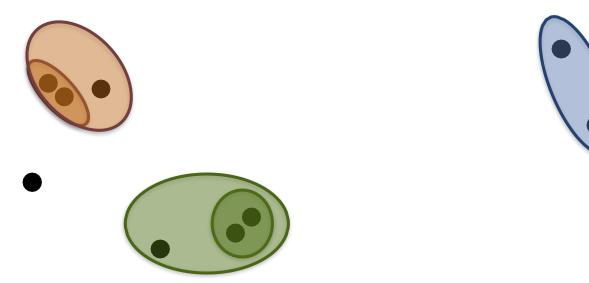
(Agglomerative)

Fourth Step

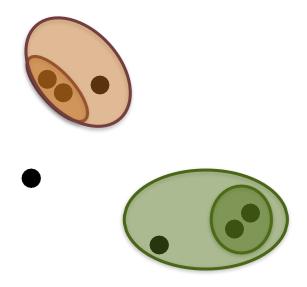


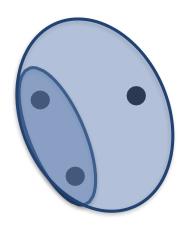
(Agglomerative)

Fifth Step

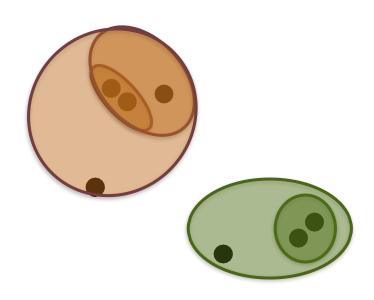


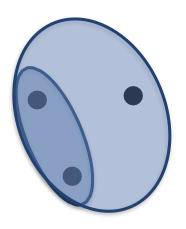
(Agglomerative)
Sixth Step





(Agglomerative)
Seventh Step

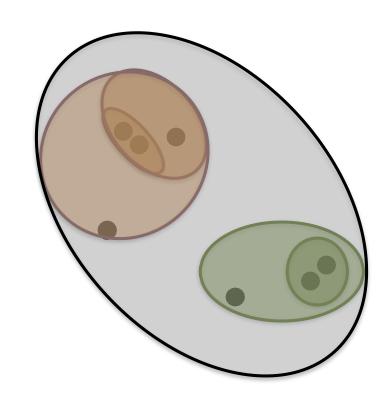


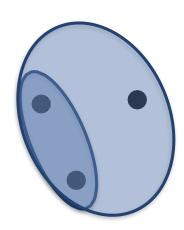


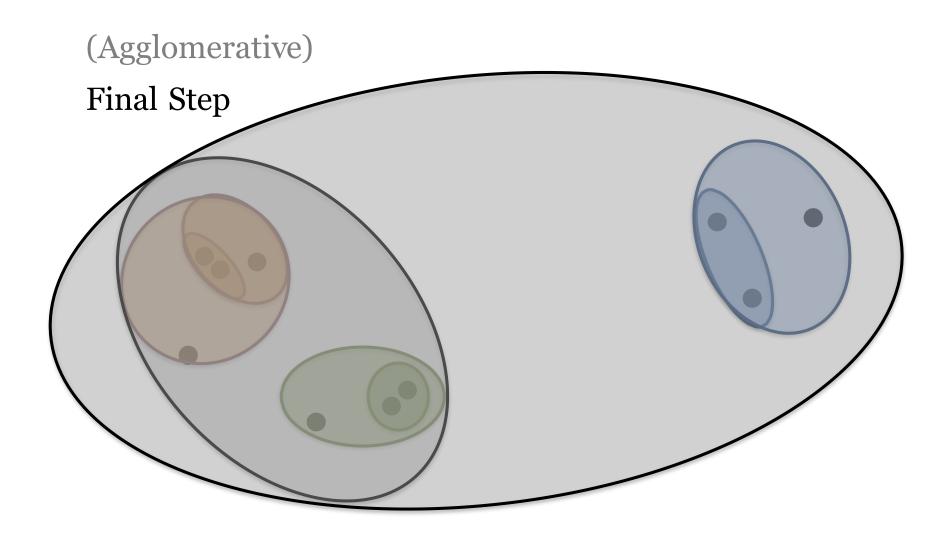
We might have known that we only wanted 3 clusters, in which case we'd stop once we had 3.

(Agglomerative)

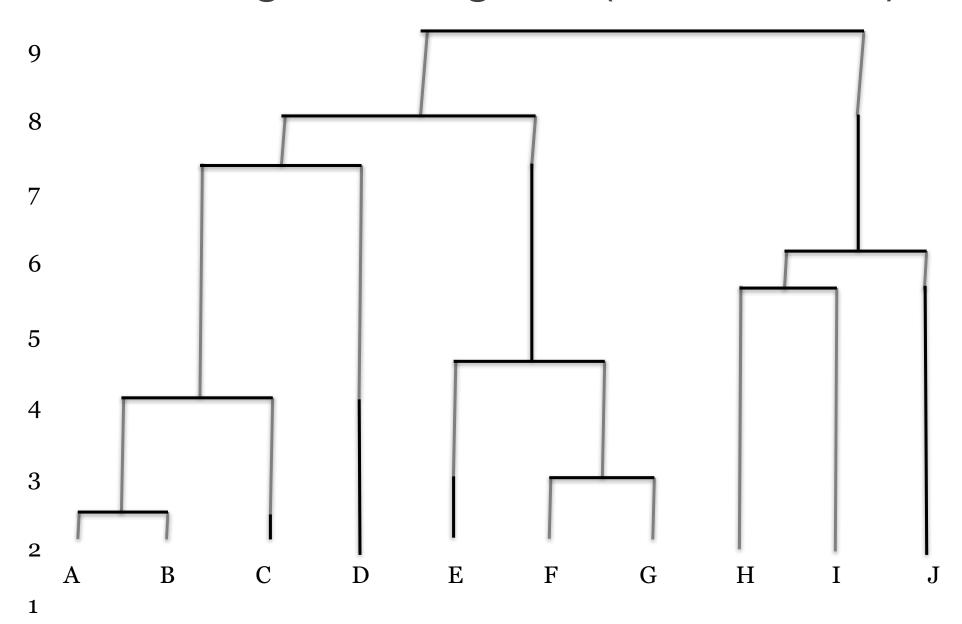
Eighth Step



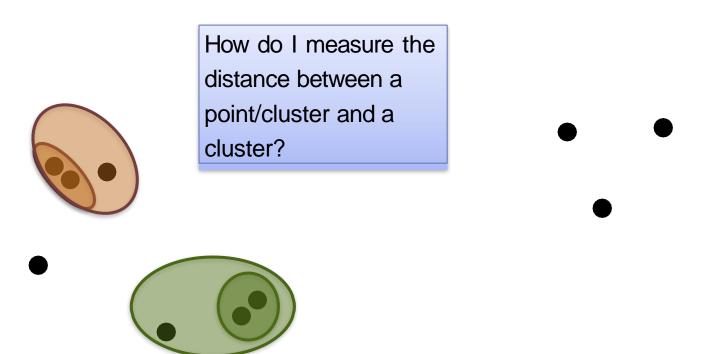




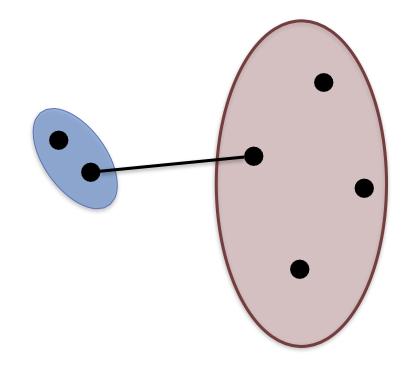
Resulting Dendrogram (not to scale)



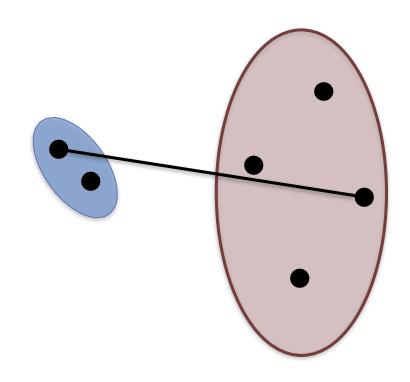
Which clusters/points are closest to each other?



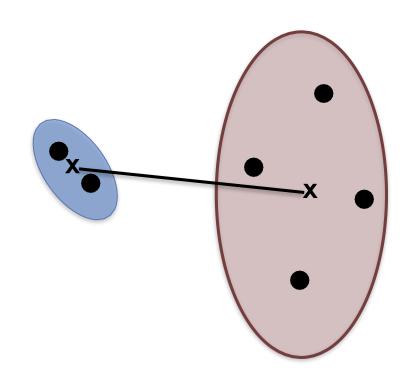
Single Linkage: Distance between the closest points in the clusters.



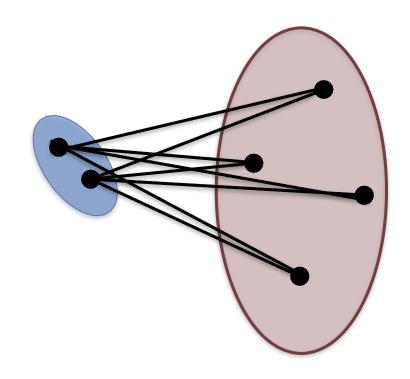
Complete Linkage: Distance between the farthest points in the clusters.



Centroid Linkage: Distance between the centroids (means) of each cluster.

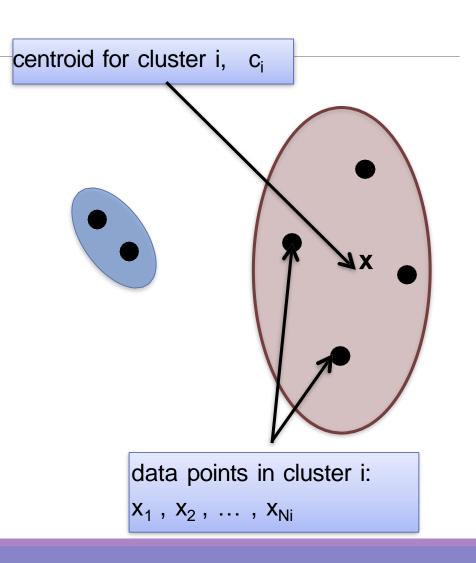


Average Linkage: Average distance between all points in the clusters.

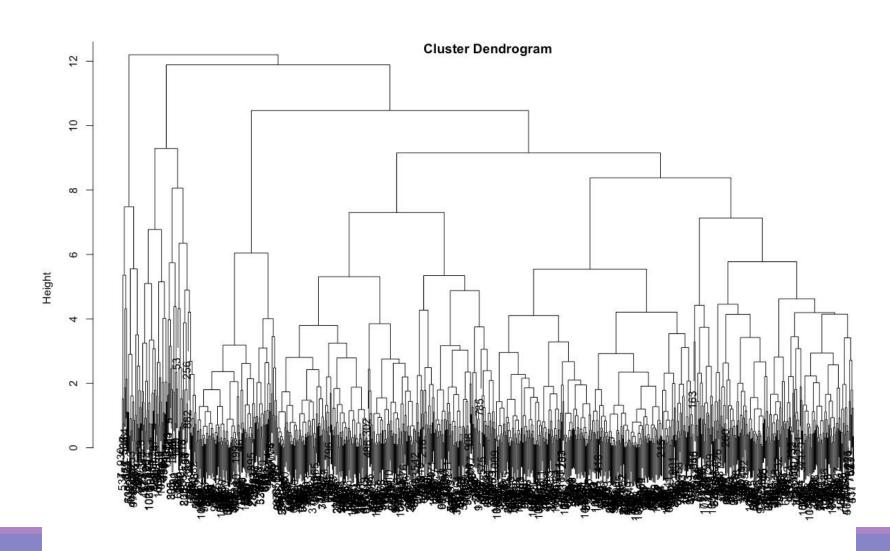


Ward's Method: Minimize SSE.

$$\sum_{j=1}^{N_i} \|\mathbf{x}_j - \mathbf{c}_i\|_2$$



Hierarchical Clustering Summary



Hierarchical Clustering Summary

Disadvantages

- Computationally intensive, large storage requirements, not good for large datasets
- Lacks global objective function: only makes decision based on local criteria.
- Merging decisions are final. Once a point is assigned to a cluster, it stays there.
- Poor performance on noisy or high-dimensional data like text.

Advantages

- Creates hierarchy (dendrogram) that can help choose the number of clusters and examine how those clusters relate to each other.
- Do NOT need to know number of clusters apriori

US Arrest data

Number of different hierarchical packages in R

We will focus on the cluster package (start with agnes...Agglomerative "Nesting" Hierarchical Clustering) and the Nbclust package

In the cluster package, recommend calculating distances outside of package (more options!!). In this case, you will pass the clustering algorithm the DISTANCE matrix!

Options

DISTANCE (IN DIST)

LINKAGE (IN CLUSTER ALGORITHM)

Euclidean Average

Manhattan Single

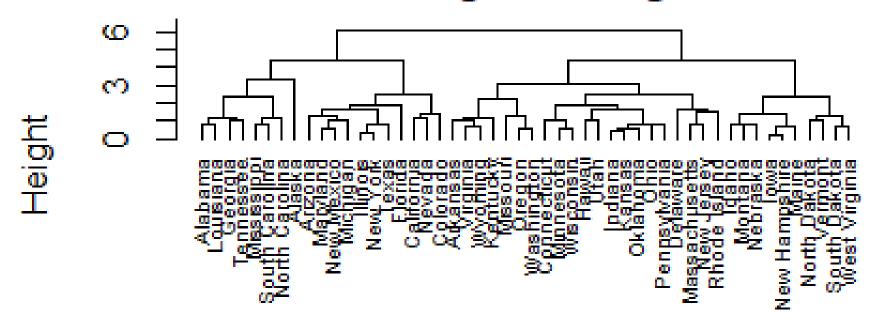
Maximum Complete

Canberra Ward

Binary Weighted

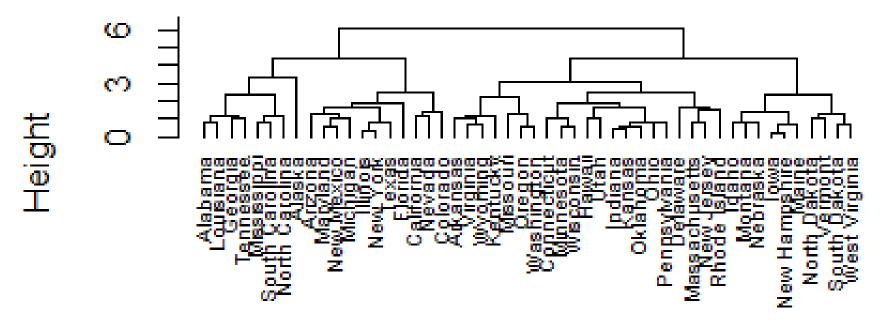
Minkowski Some more advanced options...

Dendrogram of agnes



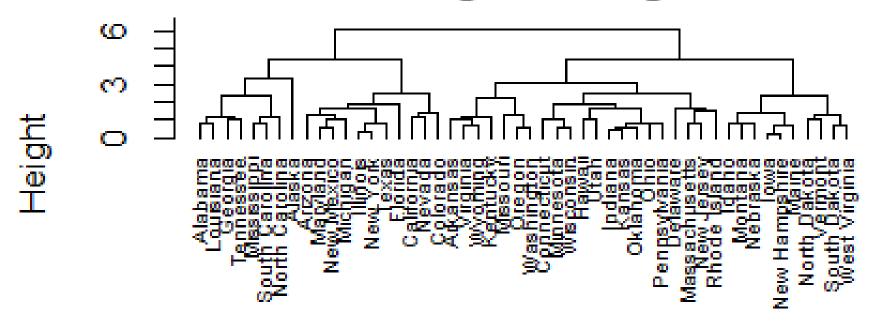
dist.assault agnes (*, "complete")

Dendrogram of agnes



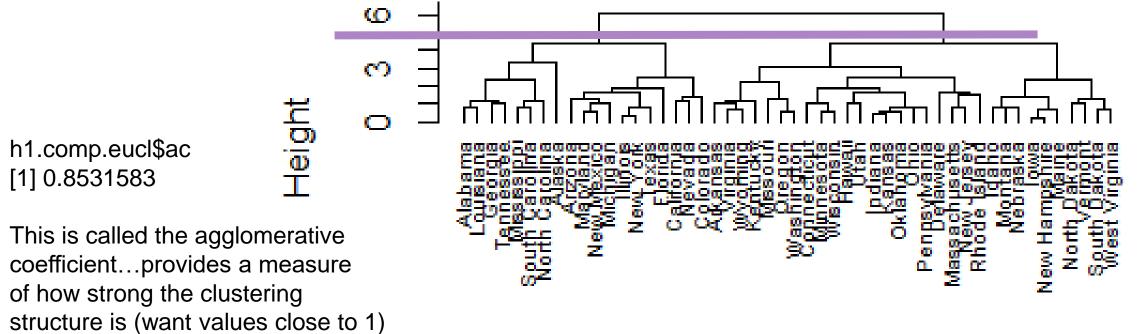
dist.assault agnes (*, "complete")

Dendrogram of agnes



dist.assault agnes (*, "complete")

Dendrogram of agnes



dist.assault agnes (*, "complete")

Results from hierarchical clustering

You will most likely get different results when

- 1. You use different distance metrics
- 2. You use different linkage methods
- 3. Use scaled data versus PCA versus different types of standardization

Create algorithm to run through possibilities:

```
m <- c( "average", "single", "complete", "ward")
names(m) <- c( "average", "single", "complete", "ward")

# function to compute coefficient
ac <- function(x) {
  agnes(dist.assault, method = x)$ac
}

map_dbl(m, ac)</pre>
```

average single complete ward 0.7379371 0.6276128 0.8531583 0.9346210

CAUTION

Want best algorithm for business sense (creates the most sensible clusters). This might not be the best mathematical cluster!! You will need to explore profiles to see which makes the most sense!!

Create clusters in hierarchical

```
h2=agnes(dist.assault,method="ward")
h2_clus <- cutree(h2, k = 2)
H2_clus
```

Other options in cluster package

Diana – divisive hierarchical clustering

Pam – Partitioning around Medoids

Clara - Clustering Large applications

Mona - Monothetic Analysis Clustering of Binary Variables

NbClust with hierarchical clustering

NbClust(arrest.scal,distance="euclidean",method="complete",min.nc=2,max.nc = 4)

*

- * Among all indices:
- * 9 proposed 2 as the best number of clusters
- * 9 proposed 3 as the best number of clusters
- * 5 proposed 4 as the best number of clusters

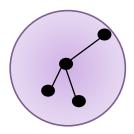
***** Conclusion *****

* According to the majority rule, the best number of clusters is 2

DBSCAN

Density-based spatial clustering of applications with noise

Groups together points that are close to each other based on a distance measure, a minimum number of points ("neighbors") and a "neighborhood about each point"



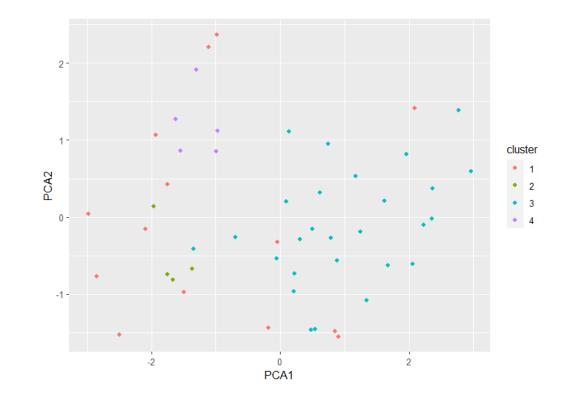
Points not "near" other points will be deemed an "outlier" A "cluster" of points must have a minimum number of points around it to be considered a cluster

Example how it works....

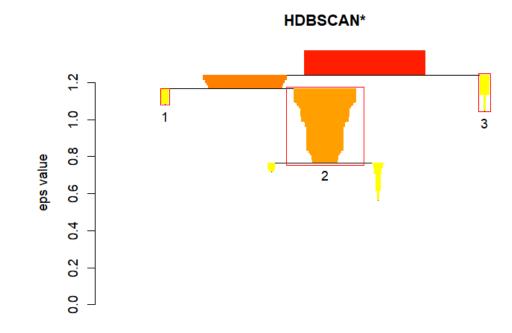
https://www.kdnuggets.com/2020/04/dbscan-clustering-algorithm-machine-learning.html

HDBSCAN (hierarchical)

```
minPts – usually try d +1 (d=number of dimensions...here d=4....d=4 works better than d=5) scan1<-hdbscan(arrest.scal,minPts=4) pca_ex=prcomp(arrest.scal,scale=F) scan1data=cbind.data.frame(pca_ex$x[,1],pca_ex$x[,2],as.factor(scan1$cluster+1)) colnames(scan1data)=c("PCA1","PCA2","cluster") ggplot(scan1data,aes(x=PCA1,y=PCA2,color=cluster))+geom_point()+ scale_fill_brewer(palette = "Dark2")
```

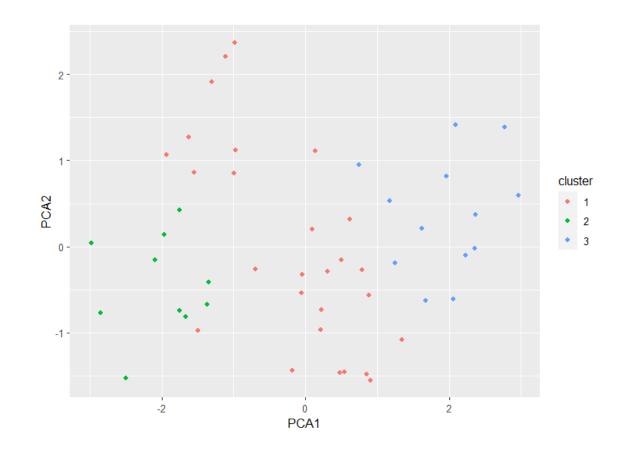


plot(scan1,show_flat=T)



```
d=dist(arrest.scal,method = "canberra")
res.dbscan=dbscan(d,eps=1.2,minPts=4)
res.dbscan
```

scan1data=cbind.data.frame(pca_ex\$x[,1],pca_ex\$x[,2],a s.factor(res.dbscan\$cluster+1)) colnames(scan1data)=c("PCA1","PCA2","cluster") ggplot(scan1data,aes(x=PCA1,y=PCA2,color=cluster))+g eom_point()+ scale_fill_brewer(palette = "Dark2")



Variable Clustering

Variable Clustering in R

Goal: We would like to cluster variables that are related (reduce reduncies/multicollinearity)

This is a form of dimension reduction (can aid in analysis)

In R, the package is ClustOfVar...you can do hierarchical clustering (agglomerative in R....SAS and Python do divisive) or kmeans

Uses eigenvalues to identify similar variables and to assess the goodness of the partition

Can handle quantitative and qualitative variables (you need to split these into two data matrices first)

Example

TELCO CHURN DATA

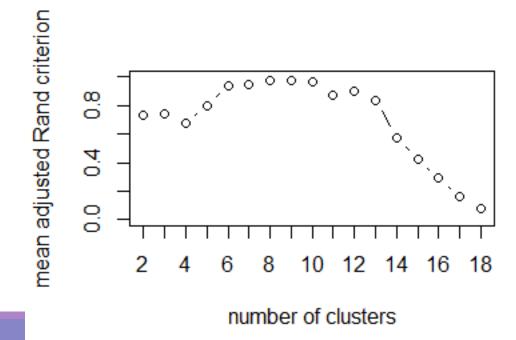
Preprossing

Split into quantitative and qualitative variables (no need to dummy code...all is done within algorithm)

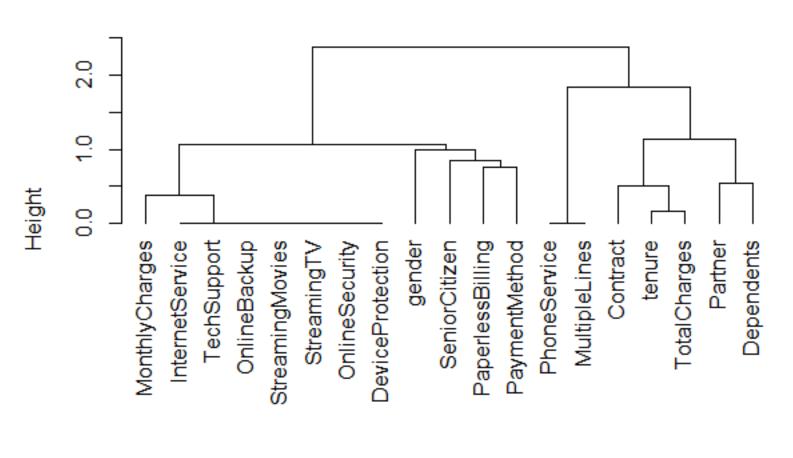
Impute missing values (in this case, makes sense to replace missing values in total charges with 0)

```
telco[is.na(telco)] = 0
quant.var=telco[,c(3,6,19,20)]
qual.var=telco[,c(2,4,5,7:18)]
```

var.clust.h=hclustvar(quant.var, qual.var) stab=stability(var.clust.h,B=50) plot(stab)



Cluster Dendrogram



h6=cutreevar(var.clust.h, 6)

```
h6$cluster
                 tenure MonthlyCharges
 SeniorCitizen
  TotalCharges
                   gender
                               Partner
   Dependents
                 PhoneService
                               MultipleLines
InternetService OnlineSecurity
                              OnlineBackup
DeviceProtection
                 TechSupport
                                StreamingTV
StreamingMovies
                              PaperlessBilling
                 Contract
 PaymentMethod
```

Questions?

