

## M.O.P VAISHNAV COLLEGE FOR WOMEN (Autonomous)

## **CHENNAI-600 034**

(Affiliated to University of Madras and Re-accredited at "A++" grade by NAAC)

## **INTERNSHIP REPORT**

Undertaken

"VEGA Intellisoft Pvt. Ltd."



Done by

Swetha A (2313712036121)

## II MBA

Under the guidance of

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#### **ABSTRACT**

Vega IntelliSoft is a trusted outsourcing partner for IT companies, specializing in staff augmentation and HR outsourcing services for over 15 years. Headquartered in Chennai, it operates Pan India with offices in five locations. The company provides skilled workforce on demand, either based on time and materials or fixed costs to suit project needs. Vega IntelliSoft has gained client trust by providing pre-qualified resources validated on key parameters before they are shortlisted for any client requirement. With over 50 years of leadership experience in IT consulting, the company precisely understands customer pain points, accelerates time to market (TOT), maximizes retention, and enables repeat business. Vega IntelliSoft takes pride in offering gainful career opportunities to intelligent resources, whose commitment helps build the much-needed confidence with clients.

During my 30-day internship with Vega IntelliSoft, I engaged in a variety of tasks within the finance department. My responsibilities included MIS verification for the entire fiscal year, expenses segregation, and salary data verification. Additionally, I worked on updating purchase orders, maintaining the perm tracker, and other tasks such as invoice annexure updation. These tasks provided me with hands-on experience and a deeper understanding of financial operations within an outsourcing company.

This report presents a comprehensive overview of the industry, providing a detailed company profile of Vega Intellisoft Pvt. Ltd, and delves into the organizational structure and the portfolio of the Finance department. It focuses on financial analysis, utilizing Vega's three-year balance sheet. This report also encompasses the concepts and lessons learned throughout the internship period.

## **ACKNOWLEDGEMENT**

I express my Gratefulness to our **Principal Dr. Archna Prasad** and **Dr. Ramya Raman**, **Assistant Professor and Head of the Department**, Department of Management Studies (MBA), M.O.P. Vaishnav College for Women (Autonomous) for enabling us in undergoing this Project.

I express my sincere thanks to the Department of Management Studies (MBA), M.O.P. Vaishnav College for Women (Autonomous) for their continuous support, Help and guidelines throughout the training. I also thank all other Faculty members who responded to all our queries during this Project.

My sincere gratitude to Finance Manager Mr. Nagaraj for his kindness in permitting us to carry out Project programmes in their Esteemed organization.



#### TO WHOMSOEVER IT MAY CONCERN

Date: 05-06-2024

This is to certify that Ms. Swetha A, student of MOP Vaishnav College for Women, Chennai, has successfully completed her internship project at Vega Intellisoft Pvt Ltd during the period from 17<sup>th</sup> April 2024 till 17<sup>th</sup> May 2024.

She has been part on that project titled 'Finance Intern' and worked to our satisfaction.

During the training period, her level of commitment, Involvement and attitude werefound to be good.

We wish all the best in her future endeavors.

for Vega Intellisoft Pvt. Ltd.,

**Authorized Signatory** 

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#### **EXECUTIVE SUMMARY**

This report is prepared for the internship phase of the MBA program at M.O.P Vaishnav College for Women in Chennai. The internship program and this report are integral parts of my Master of Business Administration course. After completing the second semester in various areas of study, students are placed in different reputable business organizations to gain real-life experience. I was placed in Vega Intellisoft Pvt Ltd to gain an understanding of Finance performance.

This internship report focuses on the work experience I gained as an intern in the Finance department of Vega Intellisoft in Kilpauk from April 17, 2024, to May 17, 2024. It provides details about my one-month work experience, as well as comprehensive information about the activities performed by each department in the company. Vega focuses on hiring candidates at professional levels. It gives true talent a generous chance to prove themselves on the platform. It acknowledges them with job offers and grooming before the interview. Every company works hard, but Vega is the best in their services. At Innov, the company builds constructive solutions that work for both the job seekers and the recruiters.

The internship report is divided into seven parts. The first part provides an explanation of the company and industrial profile of Vega Intellisoft. The second chapter provides an overview of the organization's hierarchy, structure, and outlook. The third chapter presents a portfolio of various departments within the company. The report includes a financial analysis to assess the strengths, weaknesses, and trends in the company's financial statements. The fifth chapter discusses the various concepts learned from the Finance department. The sixth and seventh parts conclude the report and include a bibliography.

#### **CHAPTER 1: INTRODUCTION**

#### 1.1 INDUSTRY PROFILE

Vega IntelliSoft Pvt. Ltd., headquartered in Chennai, India, is a prominent entity in the IT services and consulting industry with over 15 years of robust experience. The company offers an extensive array of services, including IT staffing and recruitment, software development, project outsourcing, IT management, and payroll outsourcing. Serving a diverse clientele, Vega IntelliSoft ensures the delivery of high-quality, pre-qualified IT professionals and innovative technology solutions customized to address specific business requirements. Their commitment to excellence and customer satisfaction has garnered a reputation for reliability and expertise.

The IT services and consulting sector is indispensable to contemporary business operations, spearheading digital transformation and enhancing operational efficiency across various industries. Key industry trends include heightened investment in digital technologies, the growing emphasis on cybersecurity to protect sensitive data, the widespread adoption of scalable cloud-based solutions, and the integration of AI and machine learning for business process automation and improved decision-making. Companies like Vega IntelliSoft are at the forefront, offering critical services such as systems integration, cloud computing, and robust cybersecurity solutions, thereby enabling businesses to effectively navigate the digital landscape's complexities.

Vega IntelliSoft's dedication to understanding and addressing client needs through customized solutions has solidified its standing as a trusted industry partner. The company's focus on innovation, quality, and comprehensive service delivery ensures it meets and exceeds client expectations. By providing skilled resources and effective technology solutions on demand, Vega IntelliSoft positions itself as a reliable partner for businesses seeking to optimize their IT operations. Their extensive service offerings and experienced team keep them at the industry's cutting edge, helping clients achieve strategic objectives and maintain a competitive edge in an ever-evolving digital world.

#### 1.2 COMPANY PROFILE

## **Vega Intellisoft Pvt Ltd: Building Organizations and Careers**

Vega Intellisoft Pvt Ltd has established itself as a leader in the HR domain, providing comprehensive staffing solutions across the globe. As a trusted partner for clients and candidates, Vega excels in delivering potential leaders and competent talent for Board Search, Executive Recruitment, Middle Management Hiring, Project-Based Hiring, and Recruitment Process Outsourcing through an integrated approach.

#### **Board Search**

Vega specializes in identifying and placing senior board management professionals, including CEOs, CFOs, CMOs, CIOs, and CTOs. Vega's team of consultants understands the critical leadership qualities required to head organizations, providing timely and effective solutions for sudden and unexpected vacancies.

#### **Executive Recruitment**

Acting as a catalyst between job providers and job seekers, Vega matches industry-specific demands with human potential. The company's recruitment process involves detailed research on market trends, thorough position briefing, capability assessment, and exhaustive validation, ensuring to refer candidates of the highest competence.

## **Recruitment Process Outsourcing**

Offering customized outsourcing solutions, Vega manages the entire HR operations of clients. From resume management and candidate screening to interview scheduling and on-boarding, Vega's in-bound teams handle client hiring needs both on-site and off-site, aligning with their culture and structure.

## **IT Staffing**

Vega provides IT Staffing services, enabling clients to extend their staff to their offshore development center in India. It offers cost-effective solutions to increase staff capabilities, catering to special or seasonal project needs with various staffing models such as Offshore Development and Testing Centre, Flat Price Project, and Flexible Time and Delivery.

## **Outplacement**

Vega's outplacement services support clients in transitioning employees to new business opportunities. Through skill set assessment, resume building, counseling sessions, and job orientation activities, it ensures a smooth career transition for laid-off employees.

## **Market Intelligence**

Vega offers real-time integrated information, assisting clients in making informed business decisions. Its services include Industry HR Optimization Survey, Reputational Assessment, and Workforce Intelligence Analysis, helping companies optimize their HR investments and strengthen their market position.

## **Digital Quality Management System**

The DQMS application provides a consolidated view of vehicle defects, repair details, parts replacements, and operator performance, enabling quick analysis and effective decision-making.

## **Automatic Traceability System**

This system enhances transparency in production processes, displaying real-time plan versus actual output comparisons, helping improve efficiency and productivity.

## **PWT Shipping Automation**

Designed to optimize the shipment and placement of car engines and gearboxes, the system ensures timely and correct order fulfillment, improving production efficiency.

## **Vehicle Tracking System**

The Java-based vehicle tracking solution offers real-time monitoring, intuitive filtering options, and role-based access for streamlined logistics management.

## **Travel Management System**

Automating travel and expense management, this system ensures compliance with company policies, accurate expense tracking, and detailed reporting for budgeting and decision-making.

## **Green Book**

The Green Book application diagnoses individual technician strengths and weaknesses, identifying training needs to equip employees with the right skills.

## **Advanced Attendance Management System (A2 System)**

The A2 system facilitates efficient employee attendance planning, managing presence, absence, substitutions, and time off, ensuring smooth daily operations.

## **Employee Hospital Management System (EHMS)**

Vega's EHMS application efficiently manages hospital operations, tracking patient information, appointments, records, and workflow, providing a holistic view for precise decision-making and process improvements.

Vega Intellisoft Pvt Ltd continues to expand its services globally, serving over 1100 diverse organizations and handling complex market demands with expertise and innovation.

## **CHAPTER 2: STRUCTURE OF THE ORGANIZATION**

## 2.1 ORGANIZATIONAL STRUCTURE

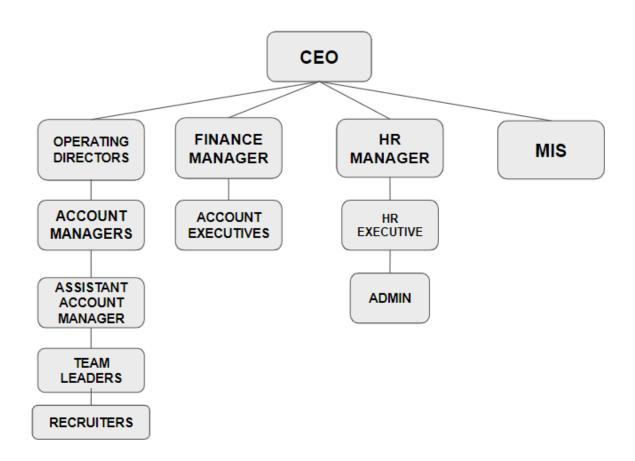
A functional organizational structure is a business framework that organizes a company into different departments based on specific functions such as marketing, finance, human resources, operations, and IT. This structure is characterized by a high degree of specialization, where each department focuses on its own area of expertise, leading to increased efficiency and effectiveness. The structure is typically hierarchical, with a clear chain of command from top management to individual employees within each department. This centralization of decision-making ensures that department heads make function-specific decisions while overall strategic decisions are made by senior management. The clear lines of authority and responsibility within each department help reduce confusion and ensure accountability.

The advantages of a functional organizational structure include improved specialization and expertise, operational efficiency, and clear career development paths within each functional area. However, this structure also has disadvantages, such as the potential for departmental silos, which can hinder communication and collaboration between functions, making the organization less flexible and slower to respond to market changes. The centralized decision-making process can also slow down the implementation of new ideas or changes. Organizations must balance these pros and cons when determining if a functional structure is the best fit for their operational needs and strategic goals.

#### FUNCTIONAL ORGANIZATIONAL STRUCTURE

Vega IntelliSoft Pvt. Ltd. follows a functional organizational structure, which has proven to be instrumental in the company's growth and operational efficiency. By organizing the company into distinct departments such as Operations, Finance, Human Resources, and Management Information Systems, Vega IntelliSoft ensures that each department operates at its highest level of specialization. This structure allows the company to leverage the expertise of its employees, improve coordination within departments, and maintain a clear hierarchy of authority. The importance of this structure is evident in the streamlined processes and enhanced productivity, which enable Vega IntelliSoft to meet its strategic goals effectively and maintain a competitive edge in the market.

## **2.2 ORGANIZATIONAL CHART**



#### 2.3 ORGANIZATIONAL OUTLOOK

## Mission

- 1. Deliver innovative technology solutions tailored to meet client needs.
- 2. Ensure exceptional customer service and support.
- 3. Foster a culture of continuous improvement and learning.
- 4. Leverage advanced technology to drive business efficiency.
- 5. Build long-term partnerships with clients based on trust and excellence.

#### Vision

- 1. To be the leading provider of technology solutions in our industry.
- 2. Continuously innovate to stay ahead of market trends.
- 3. Empower clients to achieve their business goals through our services.
- 4. Maintain a high standard of integrity and professionalism.
- 5. Create a positive impact on the communities we serve through our technological advancements.

#### **CORE VALUES**

- 1. Innovation: Constantly innovate and adapt to technological advancements to provide cutting-edge solutions to clients.
- 2. Customer Centricity: Prioritize customer needs and satisfaction by delivering exceptional service and tailored solutions.
- 3. Integrity: Uphold the highest standards of integrity, honesty, and transparency in all business dealings.
- 4. Teamwork: Foster a collaborative and inclusive work environment where teamwork and mutual respect thrive.
- 5. Excellence: Strive for excellence in all aspects of operations, from product development to customer support, to achieve superior results.

## **Corporate Social Responsibility**

#### 1. Environmental Sustainability:

- Vega IntelliSoft Pvt. Ltd. has actively pursued environmental sustainability initiatives, including energy conservation measures, waste reduction programs, and the adoption of eco-friendly technologies in its operations.
- The company has organized tree planting drives, implemented recycling and waste management systems, and integrated energy-efficient solutions to minimize its environmental impact.

#### 2. Community Engagement:

- The company. has been deeply involved in community engagement activities, supporting education programs, healthcare initiatives, and social welfare projects.
- The company has sponsored educational scholarships, conducted health camps, and collaborated with local communities for sustainable development and upliftment.

## 3. Ethical Business Practices:

- Integrity and ethical conduct have been fundamental principles at Vega IntelliSoft Pvt. Ltd. The company has consistently upheld fair and transparent business practices, ensuring compliance with legal requirements and promoting ethical standards across all operations.
- This includes fair treatment of employees, suppliers, and customers, along with maintaining honesty and integrity in all business dealings.

#### 4. Employee Well-being:

- The company has prioritized the well-being and development of its employees, providing a safe, healthy, and inclusive work environment. The company has offered extensive training programs, career development opportunities, and initiatives to promote work-life balance among its workforce.
- Employee volunteering programs, wellness activities, and diversity and inclusion initiatives have been integral parts of the company's approach to supporting its employees.

## 5. Social Impact Initiatives:

- The company has undertaken various social impact initiatives aligned with its values and business objectives. These initiatives have included supporting social entrepreneurship, promoting digital literacy, and contributing to disaster relief efforts.
- Vega IntelliSoft Pvt. Ltd. has collaborated with non-profit organizations, government agencies, and stakeholders to maximize its social impact and create positive change in society.

## 6. Transparency and Reporting:

- The company has maintained transparency in its CSR activities, regularly reporting on its progress and impact. This includes publishing CSR reports, disclosing relevant information to stakeholders, and seeking feedback for continuous improvement.

Through its robust CSR initiatives, Vega IntelliSoft Pvt. Ltd. has demonstrated its commitment to creating a sustainable, inclusive, and socially responsible business environment.

#### **CHAPTER 3: FUNCTIONAL DEPARTMENTS**

#### 3.1 FINANCE PORTFOLIO

Vega IntelliSoft Pvt. Ltd. is an HR staffing and IT consulting company that provides both contract-based and permanent recruitment services. The finance department of Vega IntelliSoft plays a critical role in ensuring the financial health and stability of the company by managing a wide range of financial activities. This detailed explanation covers the core functions of the finance department, including billing and invoice management, payment collection, data verification, and compliance.

## **Billing and Invoice Management**

The finance department is responsible for generating and managing invoices for the services provided to clients. This process begins with the accurate recording of billable hours and services rendered by the company. For contract-based recruitment, this includes tracking the hours worked by temporary staff placed with clients. For permanent recruitment, the finance team calculates the placement fees based on agreed terms.

- 1. **Invoice Generation:** The finance team creates invoices that detail the services provided, including the number of hours worked for contract staff or placement fees for permanent hires. These invoices include all necessary information such as client details, service descriptions, amounts due, and payment terms.
- 2. **Invoice Annexures:** Alongside the main invoices, annexures are prepared to provide a detailed breakdown of the services rendered. This ensures transparency and helps clients understand the charges. These annexures include itemized lists of services, rates, and any additional costs incurred.
- 3. **Invoice Management:** The finance team maintains records of all invoices issued and tracks their status. This includes monitoring pending payments, sending reminders to clients, and addressing any discrepancies or disputes that may arise. Effective invoice management is essential for maintaining cash flow and ensuring timely payments.

## **Payment Collection and Cash Flow Management**

Ensuring that payments are received on time is crucial for the company's financial stability. The finance department implements several strategies to manage payment collections and optimize cash flow:

- 1. **Follow-Up on Payments:** The finance team actively follows up with clients on outstanding invoices. This includes sending reminders, negotiating payment terms, and resolving any issues that may cause delays. Regular follow-ups help minimize overdue accounts and maintain a steady inflow of cash.
- 2. **Cash Flow Management:** Effective cash flow management involves planning and monitoring the company's cash inflows and outflows. The finance team forecasts cash needs, schedules payments to suppliers, and ensures that sufficient funds are available to meet obligations. This includes managing short-term investments and optimizing the timing of receipts and payments.
- 3. **Payment Processing:** The finance department processes incoming payments, records them accurately in the accounting system, and updates the status of corresponding invoices. This helps in maintaining accurate financial records and ensures that all payments are accounted for.

## **Data Verification and Financial Reporting**

Accurate financial data is essential for decision-making and regulatory compliance. The finance department performs various data verification tasks to ensure the integrity of financial records:

- 1. **MIS Verification:** Management Information Systems (MIS) verification involves checking the accuracy of financial data reported in the MIS. This includes reconciling financial records with actual transactions, verifying expense reports, and ensuring that all data is correctly categorized and reported.
- 2. **Salary Data Verification:** The finance team verifies salary data to ensure that all employee payments are accurate. This includes checking payroll records, validating salary components

such as basic pay, allowances, and deductions, and ensuring compliance with employment contracts and labor laws.

3. **Expense Segregation:** Expenses are segregated and categorized to facilitate financial reporting and analysis. The finance team reviews and classifies expenses based on their nature and purpose, ensuring that they are accurately recorded in the financial statements.

## **Compliance and Regulatory Reporting**

Compliance with financial regulations and standards is a critical function of the finance department. This includes tax compliance, regulatory reporting, and adherence to accounting standards:

- 1. **GST Mapping and Compliance:** The finance team manages Goods and Services Tax (GST) compliance by mapping transactions to the appropriate tax categories, calculating GST liabilities, and filing GST returns. This ensures that the company meets its tax obligations and avoids penalties.
- 2. **Regulatory Reporting:** The finance department prepares and submits various regulatory reports required by government authorities and regulatory bodies. This includes financial statements, tax returns, and other statutory reports. Accurate and timely reporting ensures compliance with legal requirements and builds trust with stakeholders.
- 3. **Internal Controls and Audits:** The finance team implements internal controls to safeguard the company's assets and ensure the accuracy of financial records. This includes regular audits, both internal and external, to identify and address any discrepancies or areas of improvement. Audits help maintain financial integrity and compliance with regulatory standards.

The finance department of Vega IntelliSoft Pvt. Ltd. plays a vital role in supporting the company's operations by managing billing, payment collection, data verification, and compliance activities. Through meticulous financial management, the finance team ensures the company's financial stability, enabling it to deliver high-quality staffing and IT consulting services to its clients. The insights gained during my internship highlight the importance of a

well-functioning finance department in achieving the company's strategic objectives and maintaining its competitive edge in the industry.

## Suggestions for Enhancing the Finance Portfolio of Vega IntelliSoft Pvt. Ltd.

As a finance intern at Vega IntelliSoft Pvt. Ltd., I have observed several areas where the company's finance portfolio can be strengthened. Below are my suggestions to enhance the financial management and overall efficiency of the department:

## 1. Implement Advanced Financial Analytics Tools

- Utilizing advanced financial analytics tools can provide deeper insights into financial data, aiding in better decision-making. Tools like Tableau, Power BI, or even custom-built dashboards can help visualize data trends, forecast financial outcomes, and identify cost-saving opportunities.

#### 2. Enhance Cash Flow Management

- Improving cash flow management practices is crucial for maintaining liquidity and financial stability. Implementing a more robust cash flow forecasting model can help predict cash inflows and outflows more accurately, ensuring that the company can meet its financial obligations without unnecessary strain.

## 3. Strengthen Internal Controls and Audits

- Regular internal audits and strong internal controls can prevent fraud, errors, and inefficiencies. Establishing a dedicated internal audit team or enhancing the current audit processes can ensure compliance with financial regulations and company policies, thereby safeguarding assets and improving financial accuracy.

#### 4. Invest in Staff Training and Development

- Continuous professional development for the finance team can keep them updated with the latest financial regulations, technologies, and best practices. Offering training programs, workshops, and certifications can enhance the skills and knowledge of the finance personnel, leading to improved performance and efficiency.

## **5. Optimize Expense Management**

- Implementing an automated expense management system can streamline the process of tracking, approving, and reimbursing expenses. This can reduce manual errors, speed up the processing time, and provide better visibility into company spending patterns.

By implementing these suggestions, Vega IntelliSoft Pvt. Ltd. can enhance its financial portfolio, leading to improved financial performance, operational efficiency, and strategic growth.

#### 3.2 HUMAN RESOURCE PORTFOLIO

Vega IntelliSoft Pvt. Ltd. is a leading HR staffing and IT consulting company specializing in both permanent and contractual recruitment. The company provides tailored human resource solutions to meet the specific needs of its clients across various industries.

## 1. Recruitment and Staffing:

- **Permanent Recruitment:** Focusing on finding long-term employees for client companies. This includes sourcing candidates, conducting interviews, and facilitating the hiring process for positions such as software developers, data analysts, IT support staff, and other tech roles.
- **Contractual Recruitment:** Providing skilled professionals on a contract basis for short-term projects or specific needs. This includes freelancers, temporary staff, and consultants in fields like software development, data analytics, and IT support.
- Client-Specific Hiring: Customizing recruitment strategies to meet the unique requirements of each client, whether they need niche technical skills or large-scale staffing solutions.

## 2. Training and Development:

- **Onboarding Programs:** Ensuring new hires, both permanent and contractual, are integrated smoothly into their roles and understand client expectations.
- **Skill Development:** Offering targeted training programs to enhance the technical and professional skills of employees, ensuring they meet the evolving demands of the industry.
- **Continuous Improvement:** Providing opportunities for ongoing learning and development through workshops, online courses, and certifications relevant to data and IT sectors.

## 3. Employee Relations:

- **Engagement and Retention:** Implementing strategies to keep both permanent and contractual employees motivated and engaged, such as regular check-ins, feedback mechanisms, and recognition programs.
- **Conflict Resolution:** Managing and resolving conflicts between employees and clients or within teams to maintain a harmonious working environment.
- **Communication Channels:** Using digital platforms to facilitate clear and effective communication between employees, clients, and HR management.

## 4. Performance Management:

- **Evaluation Systems:** Conducting regular performance reviews for permanent staff and contract workers, using data-driven methods to ensure objective assessments.
- **Feedback and Development:** Providing constructive feedback and development plans to help employees improve and achieve their career goals.
- **Incentive Programs:** Designing performance-based incentives and bonuses to reward high achievers and encourage excellence.

## 5. Compensation and Benefits:

- **Competitive Packages:** Offering competitive salary packages and benefits to attract and retain top talent. This includes health insurance, retirement plans, and other perks tailored to both permanent and contractual employees.
- **Market Benchmarking:** Regularly reviewing and adjusting compensation packages based on market trends and industry standards.
- **Flexible Options:** Providing flexible work arrangements and remote work options to meet the diverse needs of the workforce.

## 6. Compliance and Legal:

- Labor Law Adherence: Ensuring compliance with all relevant labor laws and regulations for both permanent and contractual employees.
- **Contract Management:** Managing employment contracts, ensuring clarity in terms of job roles, responsibilities, and duration of employment for contract workers.
- **Data Protection:** Implementing robust policies to safeguard employee and client data, in compliance with data protection regulations.

## 7. Workplace Culture and Engagement:

- **Inclusive Environment:** Promoting a diverse and inclusive workplace culture that values different perspectives and experiences.
- Employee Well-being: Focusing on the well-being of employees by offering wellness programs, mental health support, and work-life balance initiatives.

- **Community Building:** Organizing team-building activities and social events to foster a sense of community and belonging among employees.

## 8. HR Strategy and Planning:

- **Strategic Alignment:** Aligning HR strategies with the overall business goals of Vega IntelliSoft and its clients, ensuring that the right talent is in place to drive success.
- **Workforce Planning:** Using predictive analytics to forecast staffing needs and develop proactive recruitment strategies.
- **HR Analytics:** Leveraging HR analytics to gain insights into employee performance, turnover rates, and other key metrics to inform decision-making.

The HR department at Vega IntelliSoft Pvt. Ltd. plays a critical role in ensuring that the company meets its staffing and recruitment goals. By focusing on both permanent and contractual recruitment, the HR team provides tailored solutions to meet the specific needs of clients while maintaining a positive and productive work environment for all employees.

# Suggestions for Enhancing the Human Resource Portfolio of Vega IntelliSoft Pvt. Ltd.

Based on my observations and experiences as an intern at Vega IntelliSoft Pvt. Ltd., I have identified several areas where the human resource (HR) portfolio can be strengthened. Below are my suggestions for enhancing HR practices and overall employee satisfaction:

#### 1. Implement Comprehensive Onboarding Programs

- A structured onboarding program can help new employees integrate smoothly into the company. This program should include an orientation about the company's culture, detailed job training, and mentorship opportunities to help new hires acclimate quickly and effectively.

#### 2. Enhance Employee Engagement and Retention

- Regular employee engagement surveys and feedback mechanisms can help identify issues and improve job satisfaction. Implementing initiatives such as recognition programs,

team-building activities, and career development opportunities can boost morale and reduce turnover rates.

## 3. Invest in Professional Development and Training

- Providing continuous learning opportunities through workshops, seminars, and online courses can help employees develop new skills and advance their careers. Tailored training programs can address specific skill gaps and prepare employees for future roles within the company.

#### 4. Adopt Flexible Work Arrangements

- Offering flexible work options, such as remote work, flexible hours, and hybrid models, can improve work-life balance and attract a wider talent pool. These arrangements can also increase productivity and job satisfaction among employees.

#### 5. Enhance Diversity and Inclusion Initiatives

- Promoting diversity and inclusion within the workplace can lead to a more innovative and productive environment. Developing policies and programs that encourage diverse hiring practices, inclusive culture, and equal opportunities can benefit the company's growth and reputation.

#### 6. Strengthen Performance Management Systems

- Implementing a transparent and fair performance management system can ensure that employees receive regular feedback and recognition for their work. Establishing clear performance metrics, conducting regular reviews, and providing constructive feedback can enhance productivity and motivation.

#### 7. Improve Compensation and Benefits Packages

- Offering competitive salaries and comprehensive benefits packages can attract and retain top talent. Regularly reviewing and updating compensation structures, along with offering additional benefits like health insurance, retirement plans, and wellness programs, can enhance employee satisfaction.

#### 8. Leverage Technology in HR Processes

- Utilizing HR software and tools for recruitment, payroll, performance management, and employee engagement can streamline HR processes and improve efficiency. Automation can reduce administrative burdens and allow HR professionals to focus on strategic initiatives.

## 9. Promote a Healthy Work Environment

- Encouraging a healthy work-life balance, providing mental health support, and creating a positive work environment can improve employee well-being. Initiatives like wellness programs, mental health resources, and ergonomic workplace adjustments can contribute to a healthier and more productive workforce.

## 10. Foster Open Communication and Transparency

- Establishing open lines of communication between management and employees can build trust and foster a positive workplace culture. Regular town hall meetings, transparent communication of company goals and achievements, and accessible leadership can enhance employee engagement and trust.

By implementing these suggestions, Vega IntelliSoft Pvt. Ltd. can strengthen its HR portfolio, leading to higher employee satisfaction, improved retention rates, and a more productive workforce.

## CHAPTER 4 4.1 RATIO ANALYSIS

To perform a ratio analysis, we can calculate various financial ratios using the given information from the balance sheet and income statement of Vega Intellisoft Pvt Ltd. Here are some commonly used ratios:

S.NO	FORMULA	2022	2023
1.	Current Ratio = Current Assets / Current Liabilities	Current Ratio = 42,00,000 / 26,00,000 = 1.62	Current Ratio = 52,50,000 / 31,00,000 = 1.69
2.	Debt to Equity Ratio = Total Liabilities / Total Equity	Debt to Equity Ratio = 43,00,000 / 32,00,000 = 1.34	Debt to Equity Ratio = 50,50,000 / 39,50,000 = 1.28
3.	Return on Equity (ROE) = (Net Income / Total Equity) * 100	ROE = 8,50,000 / 32,00,000 = 26.56%	ROE = 10,70,000 / 39,50,000 = 27.09%
4.	Gross Profit Margin = (Gross Profit / Revenue) *100	Gross Profit Margin = 50,00,000 / 1,00,00,000 = 50%	Gross Profit Margin = 60,00,000 / 1,20,00,000 = 50%
5.	Operating Profit Margin = (Operating Income / Revenue) * 100	Operating Profit Margin = 13,00,000 / 1,00,00,000 = 13%	Operating Profit Margin = 1580000 / 1,20,00,000 = 13.17%
6.	Net Profit Margin = (Net Income / Revenue) * 100	Net Profit Margin = 8,50,000 / 1,00,00,000 = 8.50%	Net Profit Margin = 10,70,000 / 1,20,00,000 = 8.92%
7.	Return on Assets (ROA) = (Net Income / Total Assets) * 100	ROA = 8,50,000 / 75,00,000 = 11.33%	ROA = 10,70,000 / 90,00,000 = 11.89%

# **4.2 COMPARATIVE ANALYSIS**

# **Balance Sheet Comparative Analysis**

Particulars	2022 (Rs.)	2023 (Rs.)	Amount (Rs.)	Percentage (%)
Assets				
Current Assets	42,00,000	52,50,000	10,50,000	25%
Cash and Cash Equivalents	12,00,000	15,00,000	3,00,000	25%
Trade Accounts and Other Receivables	25,00,000	30,00,000	5,00,000	20%
Other Current Assets	5,00,000	7,50,000	2,50,000	50%
Non-Current Assets	33,00,000	37,50,000	4,50,000	13.64%
Property, Plant, and Equipment (PPE)	15,00,000	18,00,000	3,00,000	20%
Other Non-Current Assets	18,00,000	19,50,000	1,50,000	8.33%
Total Assets	75,00,000	90,00,000	15,00,000	20%
Liabilities				
Current Liabilities	26,00,000	31,00,000	5,00,000	19.23%
Trade Accounts and Other Payables	18,00,000	21,00,000	3,00,000	16.67%
Short Term Debt	5,00,000	6,00,000	1,00,000	20%
Other Current	3,00,000	4,00,000	1,00,000	33.33%

Liabilities				
Non-Current Liabilities	17,00,000	19,50,000	2,50,000	14.71%
Long-Term Debt	12,00,000	13,50,000	1,50,000	12.50%
Other Non-Current Liabilities	5,00,000	6,00,000	1,00,000	20%
<b>Total Liabilities</b>	43,00,000	50,50,000	7,50,000	17.44%
Shareholders Equity				
Common Stock	20,00,000	20,00,000	0	0%
Retained Earnings	12,00,000	19,50,000	7,50,000	62.50%
Total Shareholders Equity	32,00,000	39,50,000	7,50,000	23.44%

## **Income Statement Comparative Analysis**

Particulars	2022 (Rs.)	2023 (Rs.)	Amount (Rs.)	Percentage (%)
Revenue	1,00,00,000	1,20,00,000	20,00,000	20%
Cost of Goods Sold (COGS)	50,00,000	60,00,000	10,00,000	20%
Gross Profit	50,00,000	60,00,000	10,00,000	20%
Operating Expenses	37,00,000	44,20,000	7,20,000	19.46%
Operating Income	13,00,000	15,80,000	2,80,000	21.54%
Interest Expense	2,00,000	2,50,000	50,000	25%
Net Income	8,50,000	10,70,000	2,20,000	25.88%

#### **INTERPRETATION:**

- Total Assets: Increased by 20% from 2022 to 2023, reflecting the company's growth and investment in assets.
- Current Assets: Grew by 25%, indicating improved liquidity and short-term financial health.
- Non-Current Assets: Increased by 13.64%, suggesting long-term investments in property, plant, equipment, and other assets.
- Total Liabilities: Rose by 17.44%, showing an increase in both current and long-term obligations.
- Shareholder's Equity: Increased by 23.44%, indicating retained earnings growth and a stronger equity base.
- Revenue: Grew by 20%, reflecting higher sales and business expansion.
- Gross Profit: Increased by 20%, maintaining a stable gross profit margin.
- Operating Income: Increased by 21.54%, indicating effective cost management and operational efficiency.
- Net Income: Rose by 25.88%, showing improved overall profitability.

The comparative analysis indicates that Vega Intellisoft Private Limited experienced substantial growth between 2022 and 2023, with total assets and revenues increasing by 20%. The company's improved liquidity, as seen in the current ratio, and a stable debt-to-equity ratio highlight effective financial management. Enhanced profitability margins and returns on equity and assets demonstrate operational efficiency and strong financial performance. Overall, Vega Intellisoft is progressing well, reflecting robust financial health and growth potential.

## **4.3 COMMON SIZE ANALYSIS**

# **Common Size Balance Sheet Analysis**

Particulars	2022 Amount (Rs.)	Percentage of Total Assets (%)	2023 Amount (Rs.)	Percentage of Total Assets (%)
<b>Total Assets</b>	75,00,000	100	90,00,000	100
Current Assets	42,00,000	56	52,50,000	58.33
Cash and Cash Equivalents	12,00,000	16	15,00,000	16.67
Trade Accounts and Other Receivables	25,00,000	33.33	30,00,000	33.33
Other Current Assets	5,00,000	6.67	7,50,000	8.33
Non-Current Assets	33,00,000	44	37,50,000	41.67
Property. Plant and Equipment (PPE)	15,00,000	20	18,00,000	20
Intangible Assets	13,00,000	17.33	15,00,000	16.67
Other Non-Current Assets	5,00,000	6.67	4,50,000	5
Total Liabilities	43,00,000	57.33	50,50,000	56.11
Current Liabilities	26,00,000	34.67	31,00,000	34.44
Trade Accounts and Other Payables	18,00,000	24	21,00,000	23.33

Short-Term Debt	5,00,000	6.67	6,00,000	6.67
Other Current Liabilities	3,00,000	4	4,00,000	4.44
Non-Current Liabilities	17,00,000	22.67	19,50,000	21.67
Long-Term Debt	12,00,000	16	13,50,000	15
Other Non-Current Liabilities	5,00,000	6.67	6,00,000	6.67
Shareholders Equity	32,00,000	42.67	39,50,000	43.89
Common Stock	20,00,000	26.67	20,00,000	22.22
Retained Earnings	12,00,000	16	19,50,000	21.67

## **Common Size Income Statement Analysis**

Particulars	2022 Amount (Rs.)	Percentage of Total Revenue (%)	2023 Amount (Rs.)	Percentage of Total Revenue (%)
<b>Total Revenue</b>	1,00,00,000	100	1,20,00,000	100
Cost of Services	50,00,000	50	60,00,000	50
Gross Profit	50,00,000	50	60,00,000	50
Operating Expenses	37,00,000	37	44,20,000	36.83
Operating Income	13,00,000	13	15,80,000	13.17
Interest Expense	2,00,000	2	2,50,000	2.08
Net Income	8,50,000	8.50	10,70,000	8.92

#### **INTERPRETATION:**

- Balanced Asset Structure: Current assets remained around 56%-58% of total assets, indicating strong liquidity with key components like trade receivables and cash equivalents.
- Effective Liability Management: Total liabilities decreased slightly from 57.33% to 56.11% of total assets, showing reduced leverage and stable short-term financial management.
- Stronger Equity Base: Shareholders' equity increased from 42.67% to 43.89% of total assets, reflecting growth in retained earnings and enhanced financial stability.
- Improved Profit Margins: Consistent gross profit margin at 50% and slight improvements in operating (13% to 13.17%) and net income margins (8.5% to 8.92%), indicating better cost control and profitability.

Overall, Vega IntelliSoft Pvt. Ltd. exhibits a robust financial position with strong liquidity, effective liability management, a solid equity base, and improved profitability, indicating sound operational efficiency and financial health.

## 4.4 TREND PERCENTAGE ANALYSIS

Below is the trend percentage analysis for Vega IntelliSoft Pvt. Ltd. for the years 2022 and 2023, with 2022 as the base year set at 100%.

Particulars	2022 (Base Year) (Rs.)	2023	Trend Percentage (2023 over 2022)
Revenue	1,00,00,000	1,20,00,000	120
Cost of Services	50,00,000	60,00,000	120
<b>Gross Profit</b>	50,00,000	60,00,000	120
<b>Operating Expenses</b>	37,00,000	44,20,000	119.46
Operating Income	13,00,000	15,80,000	121.54
Interest Expense	1,50,000	1,80,000	120
Net Income	8,50,000	10,70,000	125.88

In this table, 100% represents the base value of each item in 2022. Values above 100% indicate growth, while values below 100% would indicate a decline.

#### **INTERPRETATION:**

- Revenue and Gross Profit: Increased to 120%, showing a 20% growth in business operations and consistent profitability.
- Cost of Services: Also increased to 120%, maintaining a steady gross profit margin.
- **Operating Expenses:** Increased to 119.46%, reflecting efficient cost management relative to revenue growth.
- Operating Income: Increased to 121.54%, showcasing improved operational efficiency.
- Interest Expense: Rose to 120%, proportional to revenue and cost growth.
- **Net Income:** Saw a significant increase to 125.88%, indicating enhanced overall profitability.

Overall, the trend percentage analysis reflects a positive growth trajectory for Vega IntelliSoft Pvt. Ltd., with improvements in revenue, profitability, and efficient cost management.

# **CHAPTER 5**

### CONCEPTS LEARNT

### I MIS DATA VERIFICATION

MIS (Management Information System) verification involves ensuring that the data in the MIS aligns accurately with the financial data of the company.

- **1. Purpose:** The primary purpose of MIS verification is to validate and cross-check the data present in the Management Information System with the financial records of the company from April 2023 to March 2024. This process ensures accuracy and reliability in reporting and decision-making.
- **2. Data Sources:** MIS data is typically sourced from various departments within the organization, including finance, sales, operations, and HR. This data is aggregated and organized in the MIS for managerial review and analysis.

#### 3. Verification Process:

- **Data Integrity:** The first step involves checking the integrity of the data, ensuring there are no errors or inconsistencies in the information.
- **Comparison:** The MIS data is then compared with the financial data to identify any discrepancies or variances.
- Validation: Each data point is validated to ensure it aligns with the corresponding financial record and follows the company's accounting standards.
- **Documentation:** Any discrepancies found during verification are documented along with the corrective actions taken.

### 4. Tools and Techniques:

MIS verification at Vega IntelliSoft Pvt. Ltd. is primarily conducted through manual data validation and reconfiguration processes. Unlike some companies that may utilize software tools for data validation and reconciliation, Vega IntelliSoft Pvt. Ltd. relies solely on manual verification methods. This manual approach involves meticulous scrutiny of data integrity, comparison with financial records, validation of each data point, and documentation of any discrepancies found, along with the corrective actions taken. This hands-on approach ensures thoroughness and accuracy in MIS verification processes.

### 5. Importance:

- **Decision Making:** Accurate MIS data is crucial for management to make informed decisions regarding budgeting, resource allocation, and strategic planning.
- **Compliance:** Ensuring the accuracy of financial data is also essential for regulatory compliance and financial reporting requirements.
- **Performance Evaluation:** MIS verification contributes to evaluating the performance of different departments and processes within the organization.

### 6. Challenges:

- **Data Volume:** Handling large volumes of data in the MIS can be challenging, requiring robust verification processes and tools.
- **Data Consistency:** Ensuring consistency across different data sources and systems can be a challenge, requiring data integration efforts.

By performing MIS verification diligently, companies can maintain data integrity, improve decision-making processes, and comply with regulatory standards effectively.

### II SALARY DATA VERIFICATION

- **1. Objective:** The main objective of salary data verification is to ensure accuracy and completeness in the payroll records of employees for a specific period, in this case, from April 2023 to March 2024.
- **2. Data Sources:** The data for salary verification is typically sourced from multiple sources, including employee records, attendance logs, payroll software (like Tally Prime), and Excel sheets containing salary details.

### 3. Verification Process:

- Candidate Identification: The first step involves identifying each employee from the Excel sheet containing their names and other details.

- Tally Prime Verification: Using Tally Prime, the process verifies whether each employee's name is present in the ledger and if their salary details match with the payroll records.
- Attendance and Leave Update: The number of days each employee has been present in the company during the specified period is updated. This includes distinguishing between contract and permanent employees.
- Salary Allocation: Ensuring that the salary has been allocated correctly based on the number of days attended. For example, if an employee attended only 20 days but received payment for 30 days, any discrepancies are identified and rectified.
- **Documentation:** Any discrepancies or corrections made during the verification process are documented for record-keeping and audit purposes.

# 4. Key Checks:

- Attendance Accuracy: Ensuring that attendance records accurately reflect the number of days each employee has worked.
- Salary Allocation: Verifying that salaries are allocated correctly based on attendance and employment type (contract or permanent).
- **Compliance:** Ensuring compliance with company policies, labor laws, and taxation regulations in salary disbursement.

#### 5. Importance:

- **Employee Satisfaction:** Accurate and timely salary payments contribute to employee satisfaction and morale.
- **Financial Accuracy:** Ensuring financial accuracy and compliance with regulatory requirements in payroll management.
- Audit and Reporting: Providing accurate data for audits, financial reporting, and decision-making processes.

Thorough salary data verification contributes to transparency, compliance, and accuracy in payroll processes, benefiting both the organization and its employees.

### III EXPENSES SEGREGATION

- **1. Objective:** The primary objective of expenses segregation is to categorize and manage the various expenses incurred by employees, particularly the HR team, during the recruitment process. This ensures proper reimbursement and accurate financial tracking.
- **2.** Context: During the recruitment process, HR team members often incur various expenses such as food, travel, training and development, and purchasing essential items. These expenses are typically paid out of pocket by the employees and later submitted to the company for reimbursement.

#### 3. Process:

- **Bill Submission:** Employees involved in recruitment submit their bills and receipts to Vega IntelliSoft Pvt. Ltd. These bills detail the expenses incurred in categories like food, travel, training, and development, among others.
- Categorization: The finance team then segregates these expenses into different categories. Common categories include:
  - Food Expenses: Costs related to meals and refreshments.
  - Travel Expenses: Costs for transportation such as flights, taxis, and mileage.
- Training and Development Expenses: Costs associated with attending or organizing training programs and workshops.
- **Miscellaneous Expenses:** Other relevant expenses that do not fit into the primary categories.
- **Verification:** Each bill is verified for accuracy and legitimacy. This involves checking receipts, ensuring the expenses are work-related, and confirming the amounts.
- **Reimbursement:** Once verified, the company processes the reimbursement, ensuring that employees are reimbursed for their out-of-pocket expenses.

### 4. Importance:

**- Employee Satisfaction:** Timely and accurate reimbursement fosters a positive work environment, showing employees that their expenses are recognized and compensated.

- **Financial Management:** Proper categorization and segregation of expenses help the company maintain accurate financial records and manage budgets effectively.
- **Operational Efficiency:** Ensuring that employees have the financial support to carry out their duties without personal financial strain enhances overall productivity and efficiency.

#### 5. Benefits:

- Encourages Participation: When employees know their expenses will be reimbursed, they are more willing to invest in activities that contribute to the company's success, such as attending training programs and traveling for recruitment.
- Transparency and Accountability: Clear documentation and segregation of expenses promote transparency and accountability within the organization.
- **Financial Planning:** Detailed expense records assist in financial planning and forecasting, enabling the company to allocate resources more effectively.

Through meticulous expense segregation, Vega IntelliSoft Pvt. Ltd. ensures that employees are reimbursed promptly and accurately, fostering a supportive work environment and contributing to the company's operational success.

# IV GST Mapping of GSTR-3B to GSTR-2B Workings

### **Objective:**

The primary goal of this task is to map and reconcile the GST data from GSTR-3B filings to GSTR-2B workings for the period from April 2023 to March 2024.

### **Context:**

GSTR-3B is a summary return that businesses file monthly, showing the summary of sales, purchases, and the amount of GST to be paid. GSTR-2B is a static month-wise auto-drafted statement for input tax credit, based on the data uploaded by suppliers. The task involves verifying and mapping the relevant companies that are subject to GST for each month.

#### **Process:**

#### 1. Data Collection:

- An Excel sheet is provided, containing the list of client companies for each month.
- For the example of April 2023, the sheet includes a comprehensive list of all companies associated with Vega IntelliSoft Pvt. Ltd.

#### 2. Verification:

- Identify the companies in the Excel sheet that are applicable for GST. This involves checking and verifying each company's details against the criteria for GST applicability.
- The companies that meet the GST criteria are then highlighted. This step ensures that only relevant companies are considered for GST filings and reconciliation.

# 3. Highlighting:

- After identifying the applicable companies, highlight these companies in a separate Excel sheet. This sheet will only include the companies that are subject to GST, along with their respective amounts.
- This process helps in clearly segregating and focusing on the companies that require GST attention, simplifying the reconciliation process.

### **Steps:**

- **1. Review the Excel Sheet:** Start by reviewing the provided Excel sheet containing the list of client companies.
- **2. Identify GST Applicable Companies:** Check each company to determine if they are applicable for GST. This involves verifying their details, such as GSTIN (Goods and Services Tax Identification Number) and transaction amounts.
- **3. Highlight Relevant Companies:** Highlight or mark the companies that are applicable for GST in a separate Excel sheet. Ensure this sheet includes only those companies that meet the GST criteria.
- **4. Data Segregation:** Segregate and organize the data in the new Excel sheet, making it easier for further reconciliation and reporting.

### **Importance:**

- **Accuracy:** Ensures accurate mapping and reconciliation of GST data, minimizing errors in filings.
- **Compliance:** Helps maintain compliance with GST regulations by correctly identifying and reporting the companies subject to GST.
- **Efficiency:** Streamlines the process of managing GST data by focusing only on the relevant companies, making it easier to prepare and file returns.

This task of GST mapping of GSTR-3B to GSTR-2B workings is crucial for maintaining accurate and compliant GST records. By highlighting the applicable companies in a separate Excel sheet, the process becomes more organized and manageable, ensuring that only the relevant data is used for GST reconciliation and filings.

# V PO Updation

# **Objective:**

Ensure accurate and up-to-date records of purchase orders to maintain efficient procurement processes and control costs.

#### **Process:**

- **1. Order Creation:** Generate and approve purchase orders for necessary goods and services.
- **2. Receipt Verification:** Check received goods/services against POs to ensure they meet specifications.
- **3.** Updating Records: Record any changes in quantities, prices, or delivery dates in the PO.
- **4. Supplier Communication:** Confirm and document any changes with suppliers.
- **5. System Integration:** Update the ERP or accounting system with the latest PO details.
- **6. Reconciliation:** Match updated POs with inventory and supplier invoices to resolve discrepancies.
- 7. Payment Processing: Approve and process payments based on verified and updated POs.

# Importance:

- Ensures operational efficiency and accurate financial records.
- Maintains cost control and good supplier relationships.
- Ensures compliance with internal and external financial regulations.

### **Tools:**

- ERP Systems: For streamlined PO management (if available).
- **Spreadsheets:** For manual tracking and updates.
- Document Management Systems: For organized storage and retrieval of PO documents.

By maintaining accurate and timely PO records, Vega IntelliSoft Pvt. Ltd. ensures efficient procurement, cost control, and strong supplier relationships.

# VI Perm Tracker Updation

# **Objective:**

The Perm Tracker Updation process at Vega IntelliSoft Pvt. Ltd. involves maintaining accurate and up-to-date records of permanent employees' employment details. This includes tracking various aspects such as hiring information, job roles, promotions, transfers, and terminations.

### **Process:**

### 1. Hiring Information:

- **Record New Hires:** Update the Perm Tracker with details of newly hired permanent employees, including their start date, job title, department, and reporting manager.
- **Document Recruitment Process:** Maintain records of the recruitment process, including job postings, interviews, and selection criteria.

# 2. Job Roles and Responsibilities:

- **Job Title Updates:** Update the Perm Tracker when employees change their job titles due to promotions or role changes.
- **Responsibilities Tracking:** Keep track of employees' responsibilities and roles within the company to ensure accurate reporting and management.

#### 3. Promotions and Transfers:

- **Promotion Updates:** Document and update the Perm Tracker with information about employee promotions, including new job titles, salary adjustments, and effective dates.
- **Transfer Records:** Track employee transfers between departments or locations and update the Perm Tracker accordingly.

#### 4. Performance Evaluations:

- **Performance Reviews:** Document performance evaluations and feedback in the Perm Tracker to track employee progress and development.
- **Training and Development:** Record training programs, certifications, and skill enhancements for each employee.

### 5. Termination and Exit Processes:

- **Exit Documentation:** Update the Perm Tracker when employees leave the company due to resignations, retirements, or terminations.
- Conduct Exit Interviews: Gather feedback and insights during exit interviews to improve retention strategies and address any concerns.

### **Importance:**

- **HR Management:** Helps HR departments effectively manage and track permanent employees' employment lifecycle.
- Compliance: Ensures compliance with labor laws and regulations regarding employee records and documentation.
- **Succession Planning:** Facilitates succession planning by tracking promotions, transfers, and employee development.

By maintaining an accurate Perm Tracker, Vega IntelliSoft Pvt. Ltd. effectively manages its permanent workforce, tracks employee development, ensures compliance, and supports strategic HR initiatives.

# VII Client Companies' Invoice Annexure Approved Days Updation

# **Objective:**

The Client Companies' Invoice Annexure Approved Days Updation process at Vega IntelliSoft Pvt. Ltd. involves tracking and updating the number of days it takes for client companies' invoices to be approved within the organization. This is crucial for ensuring timely processing and payment to vendors or suppliers on behalf of clients.

#### **Process:**

#### 1. Invoice Submission:

- Client companies submit invoices for services rendered or goods provided by Vega IntelliSoft Pvt Ltd on their behalf
  - Invoices are received and processed by the finance department or designated personnel.

### 2. Approval Workflow:

- Invoices undergo an approval workflow within Vega IntelliSoft Pvt. Ltd., involving relevant stakeholders such as project managers, finance personnel, and client representatives.
  - The approval process follows established protocols and timelines.

# 3. Tracking Days for Approval:

- **Start Tracking:** Initiate tracking of the number of days it takes for each client company's invoice to be approved from the date of submission.
- **Record Dates:** Document the date of invoice submission and the date of approval for each invoice.

# 4. Update Annexure:

- Maintain Annexure: Keep a structured document or spreadsheet (Annexure) specifically for tracking approved days for client companies' invoices.
- **Regular Updates:** Update the Annexure promptly with new invoice approval information to maintain accuracy.

# 5. Analysis and Reporting:

- **Data Analysis:** Periodically analyze the data in the Annexure to identify trends and patterns in invoice approval timelines for client companies.
- **Reporting:** Generate reports or summaries to showcase the average number of days taken for invoice approval, identify bottlenecks, and optimize processes.

### **Importance:**

- Client Satisfaction: Ensures timely processing and payment of invoices, contributing to positive relationships with client companies.
- **Financial Management:** Facilitates efficient financial management by avoiding delays in invoice approvals and payments.
- Compliance: Ensures compliance with contractual agreements and service-level commitments regarding invoice processing timelines.

#### **Tools:**

- **Spreadsheets:** Maintain a spreadsheet for tracking client companies' invoice approval days and generating reports.

By effectively tracking and updating Client Companies' Invoice Annexure Approved Days, Vega IntelliSoft Pvt. Ltd. enhances client satisfaction, streamline financial operations, and maintains adherence to contractual obligations.

#### **CHAPTER 6**

### **CONCLUSION:**

My internship at Vega IntelliSoft Pvt. Ltd. has been an enriching and insightful experience that has provided me with valuable exposure to various aspects of finance, HR, and operational management within an IT consulting and staffing company. Through hands-on tasks and responsibilities, I have gained a deeper understanding of the intricacies involved in financial processes, client invoicing, HR documentation, and overall business operations.

One of the key highlights of my internship was actively participating in the process of MIS verification, which involved cross-referencing and validating MIS data with finance records. This task sharpened my analytical skills and attention to detail, emphasizing the importance of accurate data management in decision-making processes and financial reporting.

Additionally, my involvement in salary data verification and Perm Tracker Updation provided me with valuable insights into HR management practices within Vega IntelliSoft. Tracking employee data, managing recruitment processes, and updating employee records underscored the significance of efficient HR operations in fostering a productive and engaged workforce.

Furthermore, tasks such as Purchase Order Updation, and Client Companies' Invoice Annexure Approved Days Updation allowed me to delve into the realms of procurement, vendor management, and client relations. These experiences enhanced my organizational skills, communication abilities, and ability to navigate complex business environments effectively.

Overall, my internship journey at Vega IntelliSoft has been instrumental in bridging theoretical knowledge with practical application, equipping me with a robust skill set and a deeper understanding of the dynamic workings of a fast-paced IT consulting and staffing company. I am confident that the experiences and insights gained during this internship will serve as a strong foundation for my future endeavors in the field of business management and finance.

# **CHAPTER 7**

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