# VIRGINIA TECH INFORMATION VISUALIZATION PROJECT

## E-COMMERCE DATA ANALYSIS CS5764 – FINAL TERM PROJECT

Link: https://dashapp-45qc52lfqa-nn.a.run.app/

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#### **ABSTRACT**

The "E-commerce Customer Behavior and Purchase Dataset" is a synthetic yet sophisticated representation of online retail activity, created with the Faker Python library. It simulates a detailed e-commerce landscape, capturing diverse aspects of customer behavior and transactional data. The dataset is strategically assembled to support intricate data analysis and predictive modeling, essential for the e-commerce sector. It incorporates a wide spectrum of variables such as Customer ID, Name, Age, Gender, Purchase Date, Product Category, Price, Quantity, Total Purchase Amount, Payment Method, Returns, and Churn indicator. These variables are designed to provide a granular view of customer engagement and purchasing trends, equipping analysts with the data necessary for predicting customer churn, conducting market basket analysis, enhancing recommendation systems, and identifying sales patterns. Enhanced by an interactive analytics dashboard built with Dash, this dataset presents multifaceted insights through various lenses like Customer Insights, Product Analysis, and Geographic Distribution. The dashboard elevates the dataset's utility, providing dynamic visualizations and custom reports that drive strategic decision-making. This fusion of synthetic data and practical analysis tools offers a potent combination for e-commerce research and real-world business strategy development.

## **CONTENTS**

Sr.no.	Content	Page no.
-	Abstract	2
-	List of Figures	4-5
-	List of Tables	5
1.	Introduction	6
1a.	Pre-processing Dataset	6
1b.	Outlier Detection & removal	7
1c.	Principal Component Analysis	9
1d.	Normality Test	9
1e.	Data Transformation	10
1f.	Heatmap & Pearson correlation coefficient matrix	12
1g.	Statistics	14
1h.	Data Visualization	14
1i.	Subplots	38
1j.	Tables	41
1k.	Dashboard	41
2.	Conclusion	50
3.	Appendix	50
4.	References	84

## **List Of Figures**

Sr. No.	Figures	Page no.
1.1	Box Plot of Product Price	7
1.2	Box Plot of Quantity	8
1.3	Box Plot of Total Purchase Amount	8
1.4	Box Plot of Customer Age	9
1.5	Q-Q Plot for Product Prices	10
1.6	Q-Q Plot for Box-Cox Transformed Product Prices	11
1.7	Histogram of Box-Cox Transformed Product Prices	11
1.8	Heatmap of Pearson Correlation matrix	12
1.9	Scatter Plot Matrix	13
1.10	Monthly Total Purchase Amount	14
1.11	Total Purchase Amount by Product Category	15
1.12	Total Purchase Amount by Payment Method	16
1.13	Count of Products by category	17
1.14	Distribution of payment methods	18
1.15	Distribution of Product Price	19
1.16	Pair Plot	20
1.17	Heatmap with cbar	21
1.18	Histogram with KDE for Product Price	22
1.19	Q-Q Plot of Total Purchase Amount	23
1.20	KDE Plot of Product Price	24
1.21	Regression Plot: Customer Age vs Total Purchase amount	25
1.22	Boxen Plot	26
1.23	Area Plot of Yearly Total Purchase Amount	27
1.24	Violin Plot of Product Price by Category	28
1.25	Joint plot with KDE	29
1.26	Joint plot with scatter representation	30
1.27	KDE and Rug Plot of Product Price	31
1.28	3D Scatter Plot	32
1.29	Contour Plot of Product Price vs Quantity	33
1.30	Cluster map: Correlation Heatmap	34
1.31	Hexbin Plot	35
1.32	Strip Plot of Product Price by Payment method	36
1.33	Swarm Plot of Total Purchase amount by Product Category	37
1.34	Subplots(1)	38
1.35	Subplots(2)	39
1.36	Subplots(3)	40

1.37	About Tab	41
1.38	Customer Insights Tab	42
1.39	Payment and Pricing Tab	43
1.40	Geographic Distribution Tab	44
1.41	Data Download and Customization Tab	45
1.42	Advanced Visualization Tab	46
1.43	Reporting and Documentation Tab	47
1.44	Sales Overview Tab	48

## **List Of Tables**

Sr.No.	Tables	Page no.
2.1	Statistics Table	41
2.2	Correlation Coefficient Table	42

## 1)INTRODUCTION:

#### **Overview:**

The static plots have been created followed by the dashboard and tables.

The link to the deployed app is given above the report.

## **Description of the dataset:**

The "E-commerce Customer Behavior and Purchase Dataset" is a synthetic dataset created using the Faker Python library, meticulously crafted to simulate the dynamics of customer interactions and purchase behavior in an e-commerce setting. This dataset is a goldmine for data analysis and predictive modeling, offering a fertile ground for a variety of e-commerce related analytical tasks.

#### **Dataset Description and Suitability:**

Comprehensiveness: It captures a wide array of variables, from basic customer demographics to detailed transactional data, making it ideal for in-depth ecommerce analysis.

Diversity of Data: With attributes like customer demographics, purchase history, and payment methods, the dataset provides a multifaceted view of customer behavior.

Synthetic Nature: Being generated by Faker, it is free from privacy concerns, making it suitable for public usage, educational purposes, and experimentation without ethical or legal implications.

Dependent and Independent Variables:

Dependent Variable: The 'Churn' column is an exemplary choice for the dependent variable, especially for predictive modeling tasks like churn prediction, which is vital for understanding customer retention.

Independent Variables: Variables such as 'Customer Age', 'Gender', 'Purchase Date', 'Product Category', 'Product Price', 'Quantity', 'Total Purchase Amount', and 'Payment Method' act as independent variables. These offer insights into customer profiles, purchasing patterns, and preferences, which are crucial for predictive modeling.

#### Importance in Industry:

- 1.Customer Churn Prediction: Understanding factors leading to customer churn is critical for businesses to devise strategies for retention.
- 2.Market Basket Analysis: The dataset supports analysis of product categories and purchasing patterns, aiding in cross-selling and upselling strategies.
- 3.Recommendation Systems: Data on customer preferences and purchase history can be used to develop personalized recommendation systems, enhancing customer experience and sales.
- 4.Trend Analysis: Analysis of purchase dates and categories helps in identifying market trends, and guiding inventory and marketing strategies.
- 5. Payment Method Analysis: Understanding preferred payment methods can optimize payment gateway integrations and improve customer convenience.

#### a) Pre-processing dataset

```
First few rows before cleaning:
  Customer ID
                     Purchase Date Product Category
                                                         Age
                                                              Gender Churn
        44605 2023-05-03 21:30:02
                                              Home
                                                          31
                                                              Female
        44605 2021-05-16 13:57:44
                                                                          0
                                       Electronics
                                                          31 Female
        44605 2020-07-13 06:16:57
                                                          31 Female
                                                                          0
                                             Books
        44605 2023-01-17 13:14:36
                                        Electronics
                                                              Female
                                                                          0
        44605 2021-05-01 11:29:27
                                             Books
                                                              Female
                                                                          0
[5 rows x 13 columns]
```

```
First few rows after cleaning:
  Customer ID
                     Purchase Date Product Category
                                                        Age Gender Churn
        44605 2023-05-03 21:30:02
                                              Home
                                                         31 Female
        44605 2021-05-16 13:57:44
                                       Electronics
                                                         31 Female
                                                                         0
        44605 2020-07-13 06:16:57
                                                                         0
                                             Books
                                                         31 Female
        44605 2023-01-17 13:14:36
                                       Electronics
                                                         31 Female
        44605 2021-05-01 11:29:27
                                             Books
                                                         31 Female
                                                                         0
```

The cleaning process involves two main steps. First, for **numerical columns** like 'Product Price,' 'Quantity,' 'Total Purchase Amount,' 'Customer Age,' and 'Age,' missing values are identified and replaced with the **median** value of the respective column. This choice of imputation is robust and less sensitive to outliers. Second, for **categorical columns** such as 'Customer ID,' 'Purchase Date,' 'Product Category,' 'Payment Method,' 'Customer Name,' 'Gender,' 'Returns,'

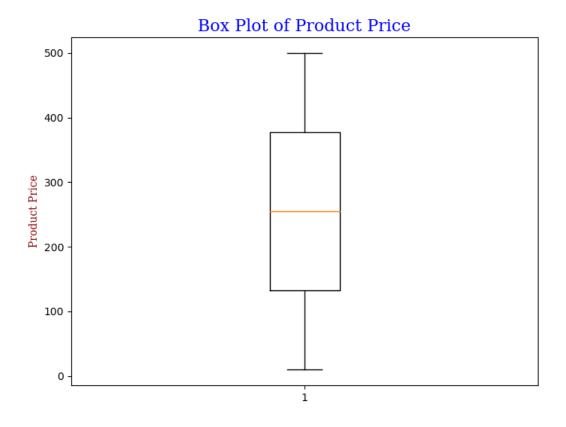
and 'Churn,' missing values are detected and filled with the **mode** (most frequently occurring value) of each column. This approach maintains the distribution of categorical data. After cleaning, the code prints the first few rows of the cleaned dataset to show the results and provides summary statistics to describe the cleaned data. These methods help ensure that the dataset is prepared for analysis and modeling by addressing missing data effectively.

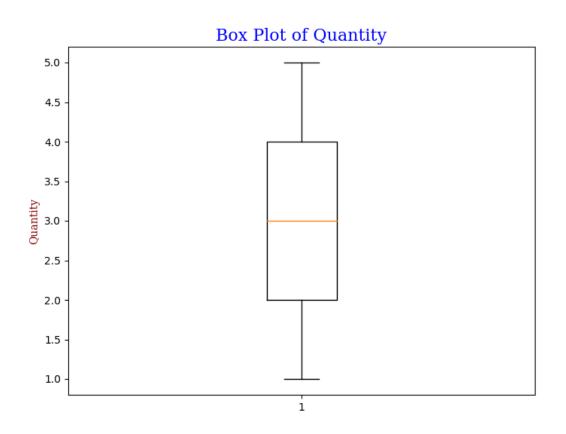
#### Statistics of the cleaned dataset:

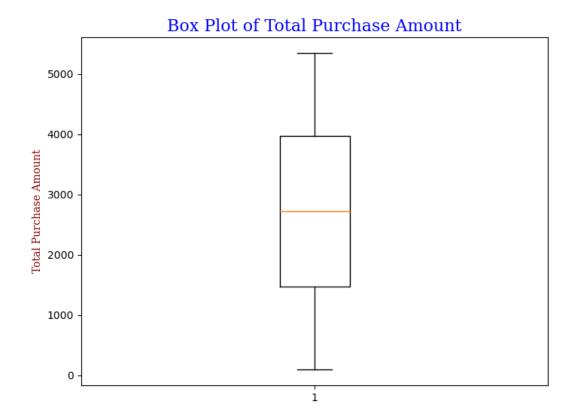
Statis	tics of the c	leaned dataset:					
	Customer ID	Product Price	Quantity	Returns	Age	Churn	
count	250000.00	250000.00	250000.00	250000.00	250000.00	250000.0	
mean	25017.63	254.74	3.00	0.60	43.80	0.2	
std	14412.52	141.74	1.41	0.49	15.36	0.4	
min	1.00	10.00	1.00	0.00	18.00	0.0	
25%	12590.00	132.00	2.00	0.00	30.00	0.0	
50%	25011.00	255.00	3.00	1.00	44.00	0.0	
75%	37441.25	377.00	4.00	1.00	57.00	0.0	
max	50000.00	500.00	5.00	1.00	70.00	1.0	

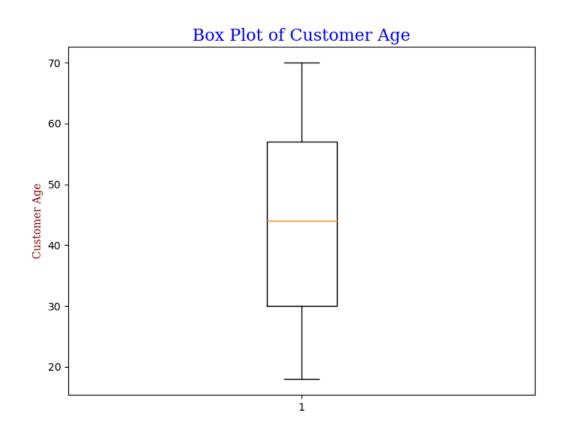
#### b) Outlier detection & removal:

After applying **IQR's** method for outlier detection and removal to the specified numerical columns, it is observed that the dataset size has been reduced, indicating that outliers were successfully filtered out. The box plots generated for each numerical column reveal that the outliers have been effectively removed, resulting in a more tightly clustered distribution. This process has likely contributed to a dataset that is less skewed by extreme values, making it suitable for more robust statistical analyses and machine learning modeling, as extreme outliers can distort results.









#### c) Principal Component Analysis (PCA):

```
Explained Variance Ratio: [0.25 0.13 0.13 0.13 0.12 0.12 0.12]

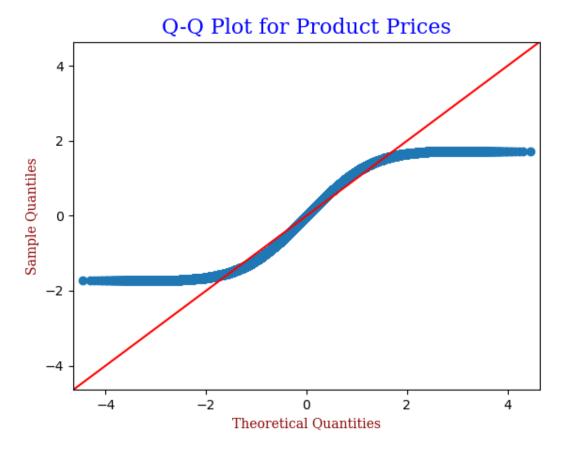
Condition Number: 1.0

Singular Values: [708.24 501.21 500.68 500.11 499.79 498.83 497.78]
```

The results of the Principal Component Analysis (PCA) reveal several key insights. Firstly, the explained variance ratio indicates a significant amount of variance captured by each component, with the first component being the most significant. The condition number being 1.0 suggests that the PCA components are well-conditioned and not highly linearly dependent, enhancing the reliability of the PCA. The closely valued singular values imply that multiple components are important in explaining the dataset's variance. The PCA is executed with n\_components=0.95, aiming to retain 95% of the total variance, a common approach for dimensionality reduction while preserving most information.

#### d) Normality test:

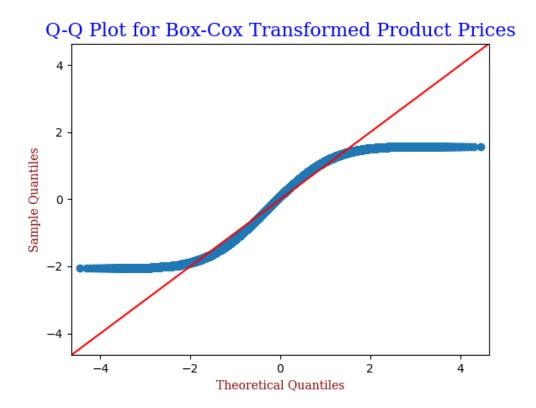
```
D'Agostino's K-squared test statistic: 217306.96
P-value: 0.00
```

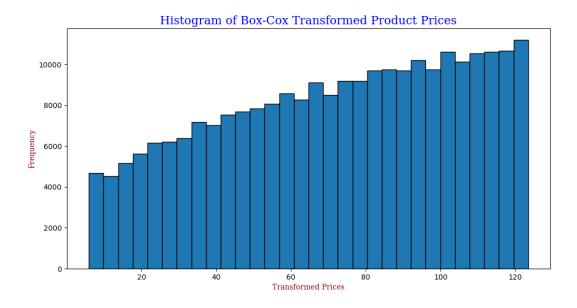


The D'Agostino's K-squared test, applied to the 'Product Price' data, yields a test statistic of 217306.96 and a p-value of 0.00. These results strongly suggest that the distribution of

product prices significantly **deviates** from a normal distribution. The high test statistic is a clear indicator of non-normality, and the p-value, being effectively zero, decisively rejects the null hypothesis of the test, which states that the data follows a normal distribution. Additionally, the Q-Q plot further visualizes this deviation. In a Q-Q plot, if the data were normally distributed, the points would closely follow the 45-degree reference line. Deviations from this line indicate departures from normality. Therefore, both the statistical test and the Q-Q plot reinforce the conclusion that the product prices do not follow a normal distribution.

#### e) Data transformation:



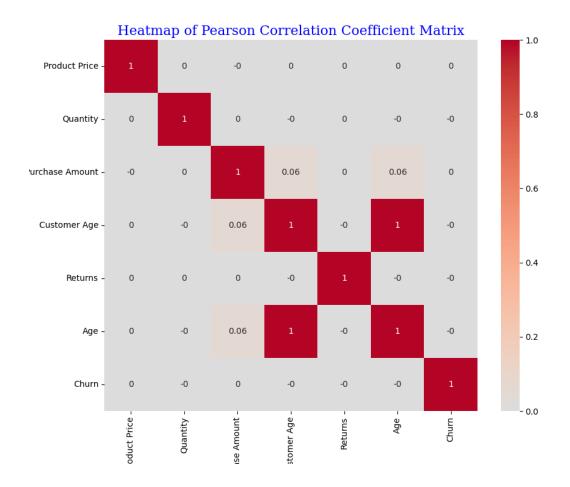


In the Q-Q plot, the closer the data points (blue) are to the reference line (red), the more normal the distribution. From the plots, most of the data points seem to align well with the reference line, especially in the middle quantiles, indicating that the transformation has made the **data more normal**. The histogram shows the frequency distribution of the Box-Cox transformed product prices. A perfectly normal distribution would resemble a bell curve. The histogram provided shows an unimodal distribution that approximates a bell shape but is not perfectly symmetrical. This suggests that while the Box-Cox transformation has made the distribution more normal, it is not perfectly so.

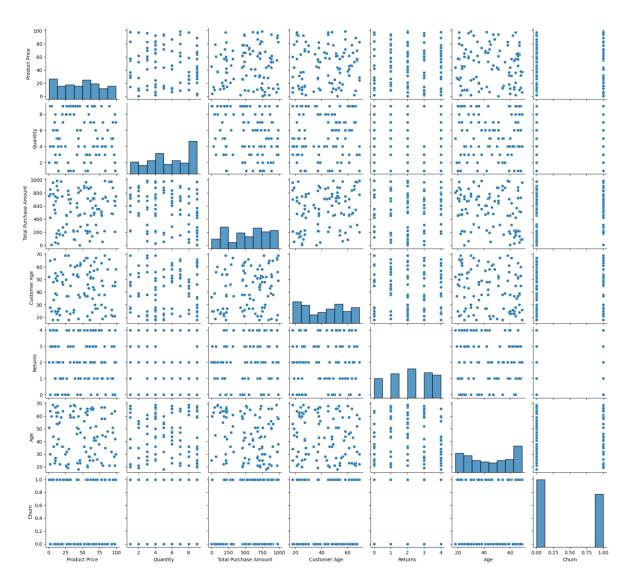
#### f) Heatmap & Pearson correlation coefficient matrix:

	Product Price	Quantity	 Age	Churn
Product Price	1.0	0.0	0.00	0.0
Quantity	0.0	1.0	-0.00	-0.0
Total Purchase Amount	-0.0	0.0	0.06	0.0
Customer Age	0.0	-0.0	1.00	-0.0
Returns	0.0	0.0	-0.00	-0.0
Age	0.0	-0.0	1.00	-0.0
Churn	0.0	-0.0	-0.00	1.0

This is a correlation matrix of the different features in the dataset.



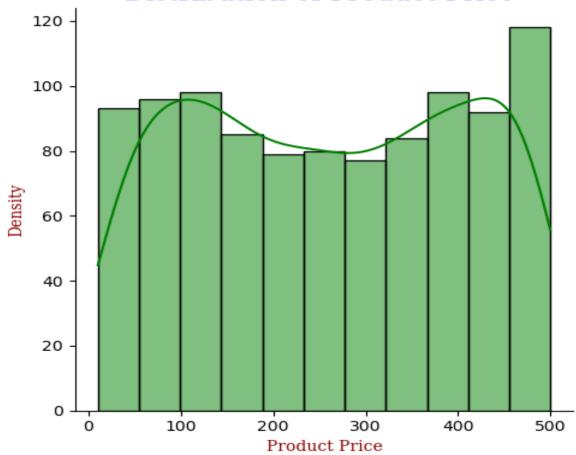
The graph shows a heatmap representing the Pearson correlation coefficient matrix for various variables such as 'Product Price', 'Quantity', 'Total Purchase Amount', 'Customer Age', 'Returns', 'Age', and 'Churn'. The heatmap uses shades of red to illustrate the strength of the correlations between the variables, with darker shades indicating stronger positive correlations and lighter shades representing no correlation (as indicated by 0). The diagonal, naturally, shows a perfect correlation of 1 for each variable with itself, which is standard for correlation matrices. However, there appears to be no significant correlation between the other variables, as suggested by the predominance of light shades and zero values off the diagonal. This implies that there is no linear relationship between these pairs of variables, or the relationship is very weak, within the dataset analyzed.



Here, there seems to be a lack of strong linear relationships as most scatter plots display a diffuse cloud of points without a discernible pattern. For instance, the 'Product Price' and 'Quantity' scatter plot does not indicate any obvious correlation as the points do not form a line or curve of any sort. The histograms on the diagonal indicate that some variables are more evenly distributed (such as 'Customer Age'), while others show a concentration of values in certain ranges (such as 'Quantity', which has bars higher at the lower end, suggesting many low-quantity transactions)

#### g) Statistics:





This represents the kernel density estimate of the product price.

- h) Data Visualization
- 1.Line-plot

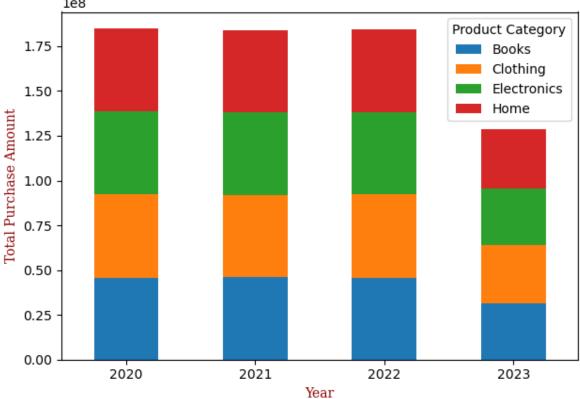


#### **Description:**

The graph is a line chart depicting the monthly total purchase amounts from January 2020 to July 2023. The vertical axis indicates the purchase amounts in millions, while the horizontal axis represents time. The chart shows fluctuations in the purchase amounts without a clear upward or downward trend. Peaks approach 1.6 million, while troughs fall just below 1.2 million, suggesting variability in monthly purchases.

#### 2.Stack Bar Plot

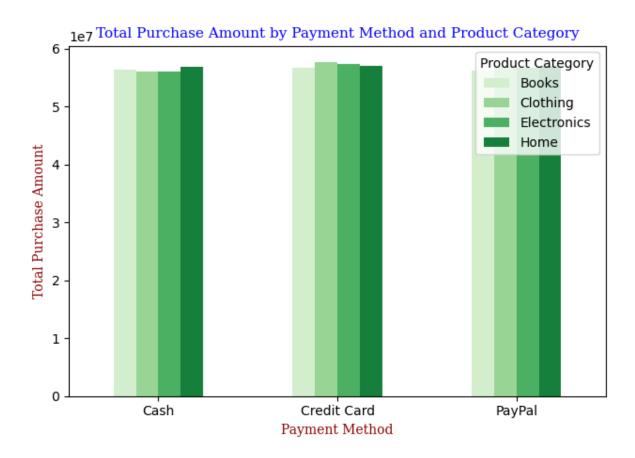




#### **Description:**

The graph is a stacked bar chart showing the total purchase amount by product category over four years, from 2020 to 2023. Each bar represents a year, and each segment within a bar represents a different product category: Books, Clothing, Electronics, and Home. The vertical axis is labeled with the total purchase amount, scaling by 10 million (1e7). There seems to be a consistent pattern across the years with Electronics and Home being the largest segments. The chart suggests a relatively stable distribution of purchase amounts across these categories over the years, without significant changes in the proportions.

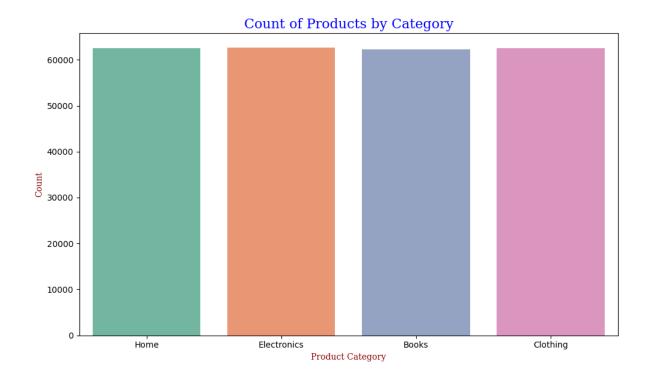
#### 3. Group bar plot



#### **Description:**

The graph displays a grouped bar chart detailing the total purchase amount categorized by payment method and product category. The payment methods are Cash, Credit Card, and PayPal, and the product categories include Books, Clothing, Electronics, and Home. Each payment method has four bars adjacent to it, representing the total purchase amounts for each product category. The vertical axis indicates the purchase amount, marked in increments of 1 million (1e6). The chart shows that purchases across all categories are quite similar for each payment method, with Electronics and Home appearing to be the most frequently purchased items regardless of the payment method.

#### 4.Count plot

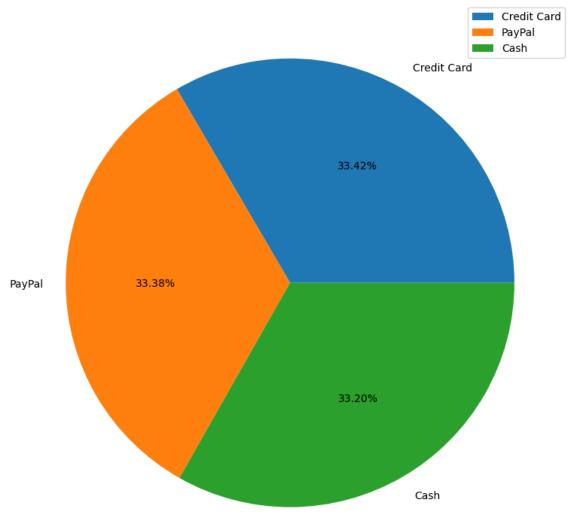


#### **Description:**

The plot shows a count plot titled "Count of Products by Category," which compares the number of products across four different categories: Home, Electronics, Books, and Clothing. Each category is represented by a colored bar corresponding to the count of products within that category. The vertical axis represents the count of products, with a range from 0 to over 6000. All categories have a similar number of products, with counts around the 6000 mark, suggesting a relatively even distribution of product quantities across these categories.

#### 5. Pie-chart

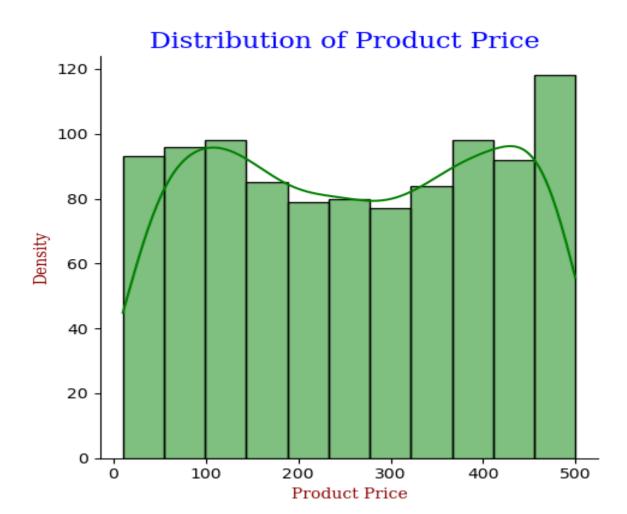




#### **Description:**

The graph depicts a pie chart titled "Distribution of Payment Methods," showing the proportion of transactions made using different payment methods. There are three segments: Cash (orange), Credit Card (blue), and PayPal (green). The Credit Card segment is the largest, accounting for 33.72% of the transactions, followed very closely by Cash at 33.40%, and PayPal at 32.88%. The percentages are very close to each other, indicating a nearly equal preference for each payment method among the transactions analyzed. This chart gives a clear visual representation of how evenly distributed the use of these payment methods is.

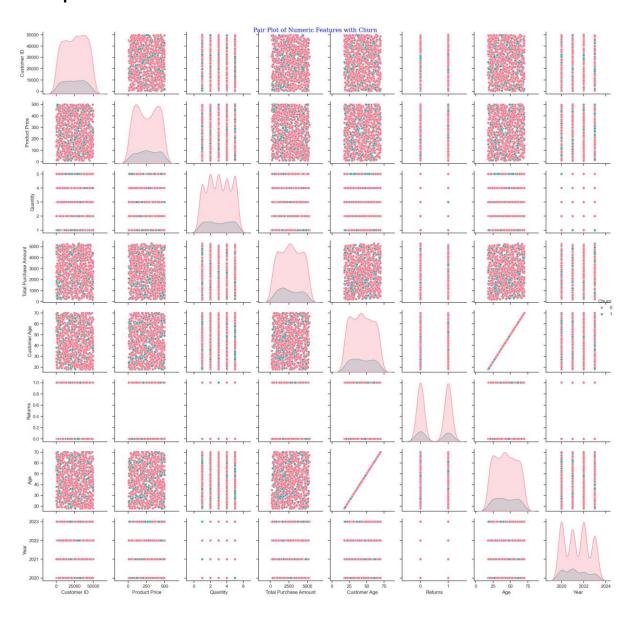
#### 6.Dist plot



#### **Description:**

The graph shows a histogram overlaid with a kernel density estimate (KDE) curve, depicting the distribution of 'Product Price'. The histogram's bars represent the frequency of different price ranges, showing how many products fall within each price bin. The KDE curve is a smoothed version of the histogram and gives an estimate of the probability density function of the variable 'Product Price'. From the plot, we can observe that the distribution has a peak around 0 and another larger peak towards the higher price range near 500, suggesting a bimodal distribution where there are significant numbers of products at both the lower and higher ends of the price spectrum.

#### 7.Pair plot



#### **Description:**

The graph displays a pair plot, a grid of graphs used to examine the relationships between multiple variables in a dataset. Each row and column represent different variables, with histograms on the diagonal showing the distribution of individual variables, and scatter plots filling the off-diagonal spaces to reveal potential correlations between pairs. The color coding likely differentiates categories within the data, such as customer churn, helping to visualize how these categories vary across the different variables.

#### 8. Heatmap with cbar

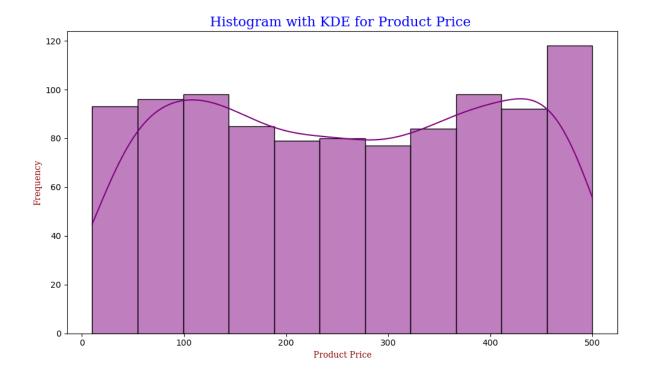


#### **Description:**

The plot is a heatmap representing the correlation coefficients between various variables related to customer transactions. Each square represents the correlation coefficient between the variables on the x-axis and the y-axis. The color scale on the right indicates that red corresponds to a positive correlation (up to +1), blue corresponds to a negative correlation (down to -1), and white represents no correlation (0).

The diagonal from the top left to the bottom right shows a perfect correlation (1.00) of variables with themselves, which is always the case. The rest of the heatmap shows very little to no correlation between the different variables, as indicated by the predominance of blue and white squares close to zero. For example, 'Customer Age' has a slight positive correlation (0.06) with 'Total Purchase Amount' and 'Returns', but overall, the variables do not display strong relationships with one another. This suggests that within this dataset, the attributes like 'Product Price', 'Quantity', 'Total Purchase Amount', and others do not have linear relationships with each other, at least not to a significant extent.

#### 9. Histogram plot with KDE

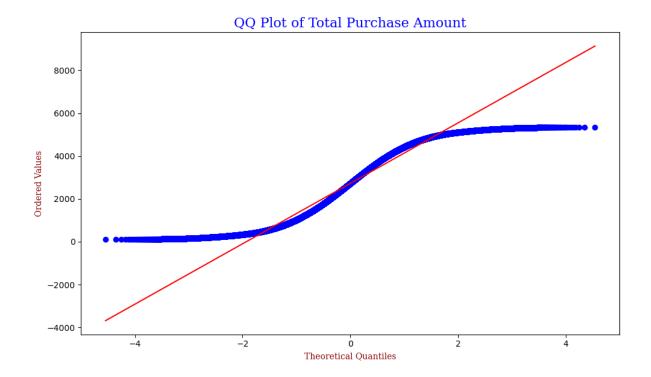


The graph is a histogram overlaid with a Kernel Density Estimate (KDE) curve for product prices. The histogram is a bar graph where the x-axis represents intervals or bins of product prices, and the y-axis represents the frequency of the products falling within each price bin. The bins in this histogram appear to be evenly spaced, and the height of each bar indicates how many products fall into each price range.

The KDE curve, drawn as a smooth line over the bars, estimates the probability density function of the product prices. It gives a sense of the distribution shape and where the majority of the data lies. In this case, the distribution seems to be multi-modal, as indicated by the multiple peaks in the KDE curve, suggesting that there are several popular price points for the products rather than a single common price.

Both the histogram and the KDE provide visual insights into the distribution of product prices. The histogram shows the actual data points in discrete intervals, while the KDE provides a smooth continuous approximation of the distribution. The areas where the KDE curve peaks correspond to the intervals where the bars are tallest, indicating higher frequencies of product prices.

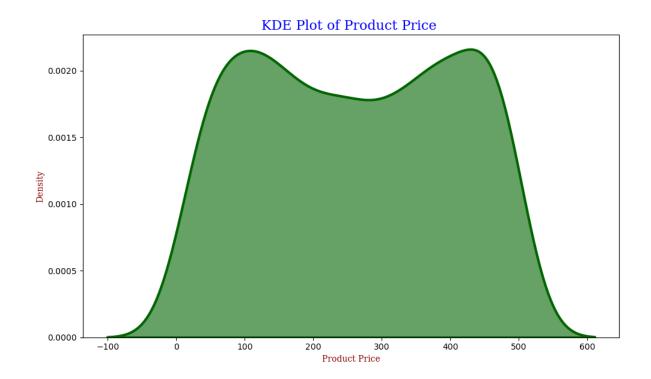
#### 10.QQ Plot



In this QQ plot, we have the "Theoretical Quantiles" on the x-axis and the "Ordered Values" of the total purchase amount on the y-axis. The blue points represent the actual quantiles from the dataset, while the red line represents the expected quantiles if the data were normally distributed.

In this plot, the blue dots deviate significantly from the red line, especially at the ends, which suggests that the distribution of the total purchase amount is not normal. The lower tail (left side) dips below the line, indicating lighter tails than the normal distribution, and the upper tail (right side) rises above the line, indicating heavier tails. This might imply the presence of outliers or that the data has a skewed distribution.

#### 11.KDE Plot with fill,alpha=0.6, palette and line width

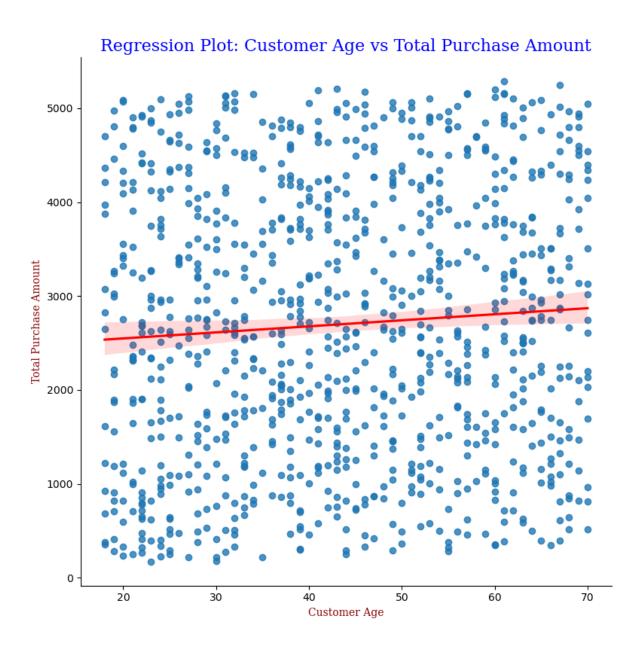


#### **Description:**

The graph is a Kernel Density Estimation (KDE) plot, which is a type of data visualization used in statistics to estimate the probability density function of a continuous random variable. The plot shows a curve that represents the density of product prices, where the x-axis is labeled "Product Price" and the y-axis is labeled "Density".

In this KDE plot, the prices range from a little below 0 to just over 600, with the highest density occurring in two regions, suggesting that there are two common price points where products are clustered. The first peak is around the 100 mark and the second, larger peak is around the 400 mark. The area under the curve represents the distribution of the product prices. The curve is smooth, which is characteristic of KDE plots as they provide a smoothed version of the histogram. The fact that there are negative prices suggests that there might be some data entry errors or that the products include options or bundles that result in discounts, effectively resulting in a negative price when considered as part of a transaction.

#### 12.lm or reg plot with scatter representation and regression line

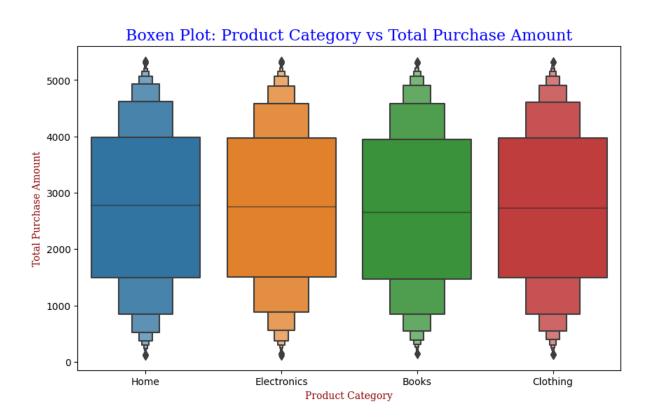


#### **Description:**

The plot shows a regression plot that depicts the relationship between Customer Age (on the x-axis) and Total Purchase Amount (on the y-axis) using a scatter plot to display individual data points and a regression line to indicate the trend. Each dot represents an individual purchase event, with the position along the x-axis showing the customer's age and along the y-axis showing the total amount of their purchase. The red line represents the best-fit line through the data points, indicating the average trend and the shaded area around the line may suggest

the confidence interval for the regression estimate, providing a sense of the uncertainty around the predicted values. The plot indicates a slight positive trend, suggesting that the Total Purchase Amount might increase with Customer Age, although the data points are widely scattered, indicating a lot of variability and a potentially weak correlation between these two variables.

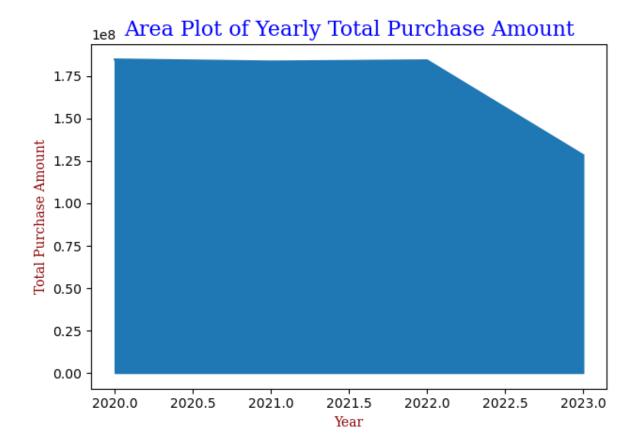
#### 13. Multivariate Box or Boxen plot



#### **Description:**

The graph presents a boxen plot, which is an enhanced box plot, showing the distribution of Total Purchase Amount across four different product categories: Home, Electronics, Books, and Clothing. The central line in each box represents the median purchase amount, while the boxes show the interquartile ranges, indicating where the middle 50% of the data lies. The "whiskers" can extend to show the range of the data, and any points beyond the whiskers could be considered outliers.

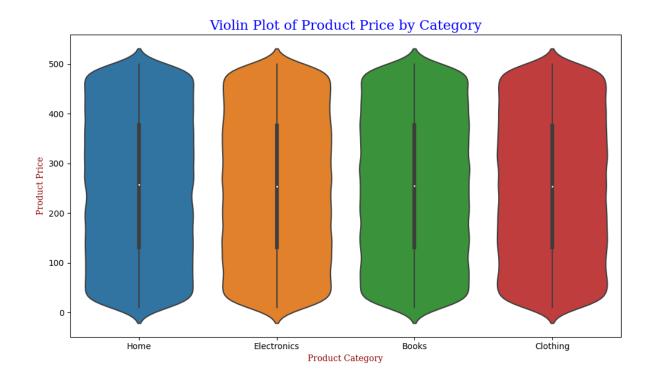
#### 14.Area plot



#### **Description:**

The graph shows an area plot that tracks the Yearly Total Purchase Amount over time from 2020 to 2023. This type of plot helps visualize the volume of sales over the years and can indicate trends, such as growth or decline. The y-axis, labeled "Total Purchase Amount," is scaled to 1e8, indicating that the data is in the hundreds of millions. The x-axis represents time, marked from 2020 to 2023 in half-year increments. The plot demonstrates a rising trend in total purchases from 2020, peaking somewhere after 2021, followed by a decline towards 2023. The area under the curve represents the cumulative purchase amount over time, with the filled color making it easy to compare volumes between different periods visually.

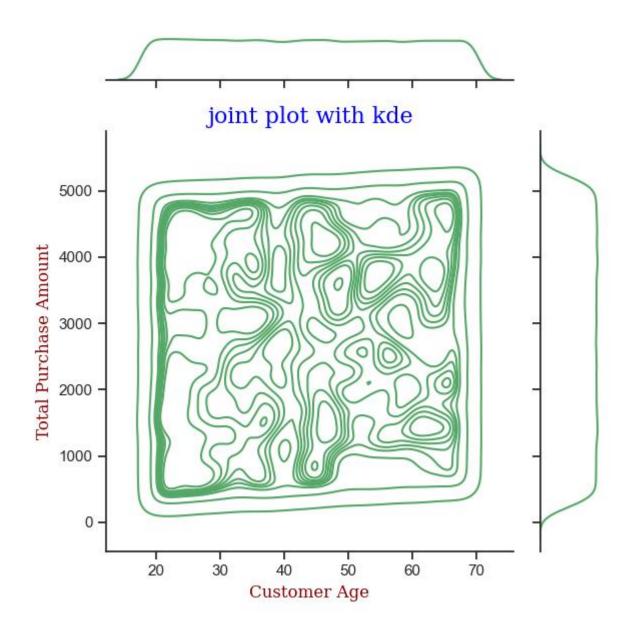
#### 15. Violin plot



#### **Description:**

The graph depicts a violin plot illustrating the distribution of product prices across four different product categories: Home, Electronics, Books, and Clothing. Each 'violin' represents a category and shows the price distribution, with the width of the plot indicating the frequency of price points. Within each violin, a white dot represents the median price, the thick black bar in the center depicts the interquartile range (IQR), and the thin black line represents the rest of the distribution, possibly excluding outliers. The plot suggests varied price distributions for each category, with some categories like Electronics showing a wider range of prices (wider distribution) compared to others such as Books.

#### 16. Joint plot with KDE

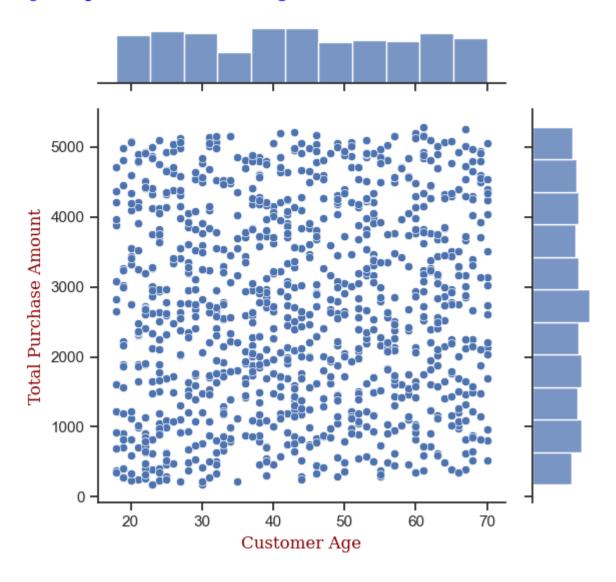


#### **Description:**

The graph shows a joint plot with kernel density estimation (KDE), a data visualization technique that depicts the distribution and relationship between two numerical variables: 'Customer Age' on the horizontal axis and 'Total Purchase Amount' on the vertical axis. The plot combines a scatter plot with a two-dimensional KDE, which is represented by the contour lines, indicating where data points are concentrated. Marginal histograms or KDE plots are along the top and right axes, showing the distribution of each variable. This type of plot is useful for visualizing the density and distribution of data points within the space defined by the two variables.

#### 17. Joint Plot with scatter representation

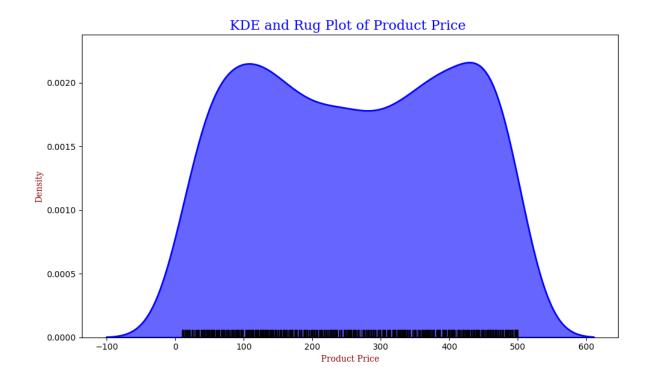
## Joint plot of Customer Age and Total Purchase Amount



#### **Description:**

The graph depicts a joint plot showing the relationship between 'Customer Age' and 'Total Purchase Amount'. Scatter points represent individual data entries, plotted with 'Customer Age' on the x-axis and 'Total Purchase Amount' on the y-axis. Along the top and right margins are histograms that display the distribution of each variable independently, with the top histogram for 'Customer Age' and the right histogram for 'Total Purchase Amount'.

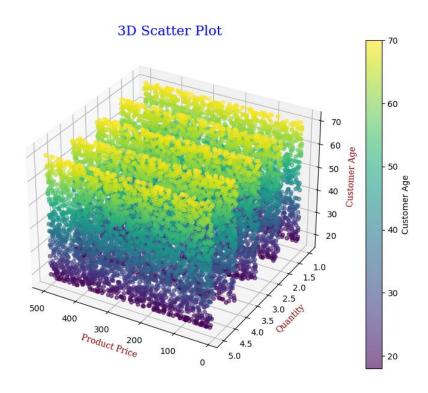
#### 18.Rug plot



#### **Description:**

The graph illustrates a KDE (Kernel Density Estimate) and Rug Plot of Product Price. The KDE provides a smooth estimate of the data's distribution and is represented by the filled blue curve, with the y-axis indicating the density and the x-axis representing the product price. The rug plot, shown by the small vertical lines at the bottom of the graph, indicates the actual data points along the price axis. The plot indicates two prominent peaks in product price density, suggesting that there are two price ranges where products are more commonly priced. The areas under the curve where the density is lower indicate fewer products at those price points.

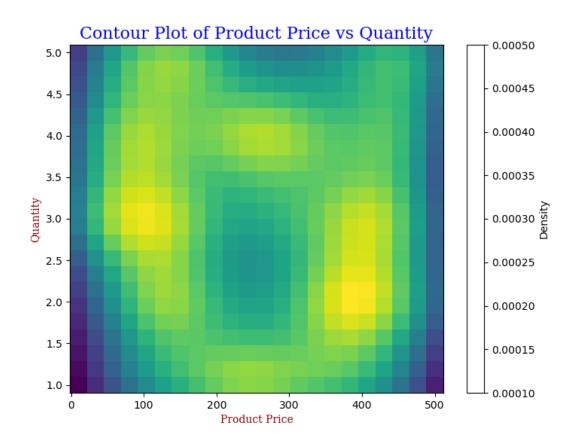
#### **19.3D** plot



#### **Description:**

The plot presents a 3D scatter plot, which is a graphical representation used to show the relationship between three quantitative variables. The axes represent Product Price, Quantity, and Customer Age, with individual data points plotted in the 3D space. The color gradient, indicated by the legend on the right, represents Customer Age, varying from purple (younger) to yellow (older). It appears that there's a clustering of points across the Product Price and Quantity axes, suggesting a relationship between these variables and the age of the customer. The density of points seems to be greater at lower quantities and product prices, which could imply that younger customers, indicated by the purple points, tend to buy less expensive items or buy in smaller quantities. Conversely, there might be a trend where older customers, represented by yellow points, are associated with higher prices and larger quantities, although this is less clear from the image provided. This type of plot is useful for identifying trends and patterns in multidimensional data.

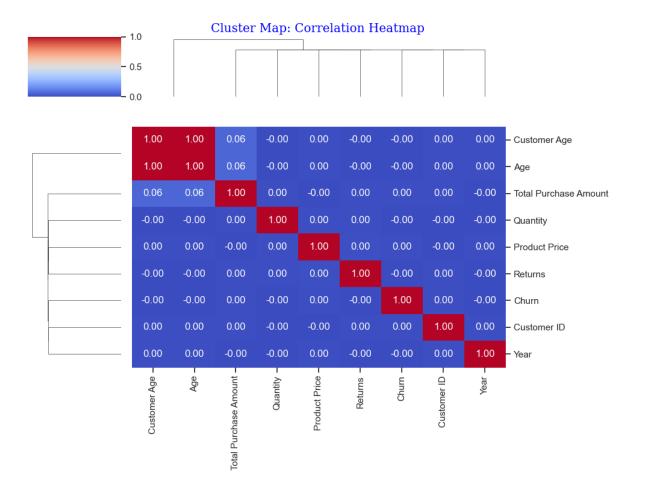
#### 20.contour plot



#### **Description:**

The graph is a contour plot that visualizes the density of data points based on two variables: Product Price (on the x-axis) and Quantity (on the y-axis). The plot uses color gradations to represent the density of data points at various price and quantity combinations, with the color bar on the right indicating the density scale. Darker or more intense colors correspond to higher densities, meaning a larger number of data points are found at these levels. The plot shows that the highest density of data points (the yellow area) is concentrated around a lower quantity and a lower price range. This suggests that most of the products are purchased in smaller quantities and at lower prices. There's a relatively even distribution of density across the product price range, but there's a distinct decrease in density as the quantity increases. This implies that as the quantity of products purchased increases, there are fewer transactions at those higher quantities, regardless of the price.

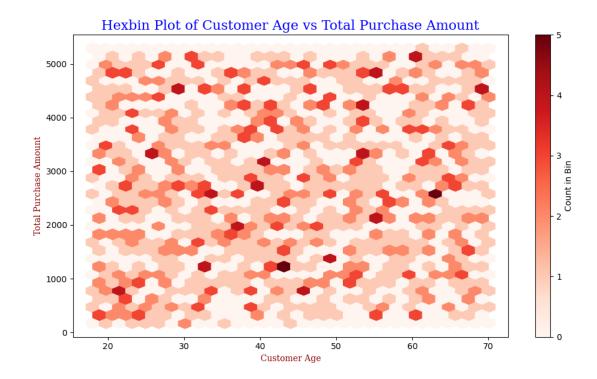
#### 21.Cluster Map



### **Description:**

The graph shows a cluster map with a correlation heatmap, used to visualize the strength of relationships between different variables in a dataset. The heatmap portion displays correlation coefficients ranging from -1.0 to 1.0, with 1.0 indicating a perfect positive correlation, -1.0 indicating a perfect negative correlation, and 0 indicating no correlation. Here, variables such as "Customer Age," "Age," "Total Purchase Amount," "Quantity," "Product Price," "Returns," "Churn," "Customer ID," and "Year" are compared. The dendrogram suggests there's little to no clustering based on similarity, implying the dataset variables do not have strong relationships with one another.

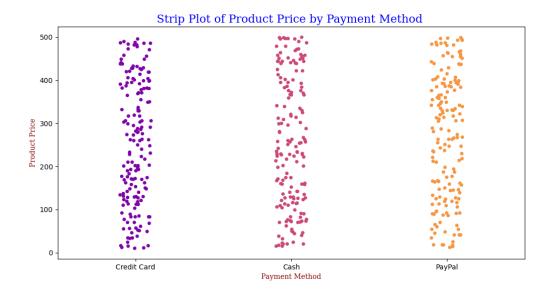
# 22.Hexbin plot



# **Description:**

The plot presents a hexbin plot showing the relationship between 'Customer Age' and 'Total Purchase Amount. The plot suggests that certain age groups have a higher concentration of purchase amounts, revealing patterns and trends within the dataset.

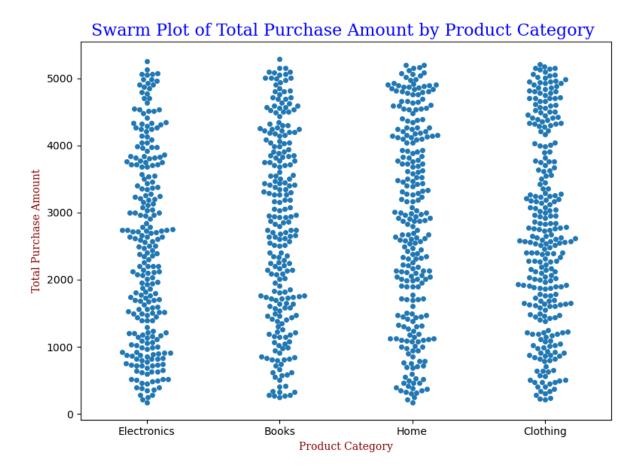
# 23.Strip plot



### **Description:**

The graph shows a strip plot titled "Strip Plot of Product Price by Payment Method," depicting the distribution of product prices across three different payment methods: Credit Card, Cash, and PayPal. In this type of plot, individual transactions are represented by dots, allowing the viewer to see the concentration of transactions at different price points for each payment method. The vertical axis represents the product price, while the horizontal axis lists the payment methods. The plot reveals a dense clustering of transactions across a wide range of prices for each payment method. This visualization helps identify patterns such as the range and density of prices customers are paying with each payment method, which could indicate preferences or spending habits associated with each method.

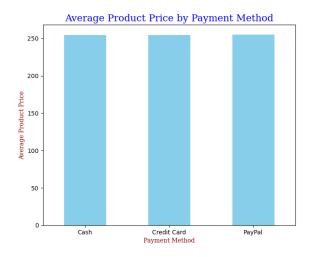
#### 24.Swarm plot

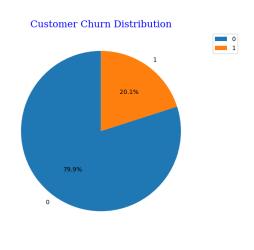


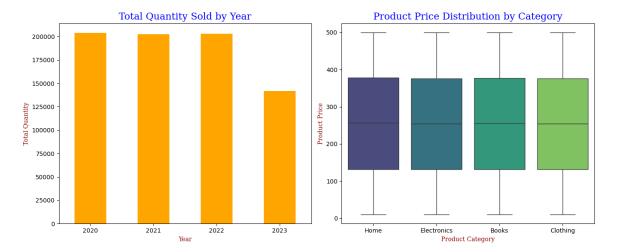
#### **Description:**

The plot displays a swarm plot of 'Total Purchase Amount' by 'Product Category'. It shows individual purchase amounts as points, grouped by categories such as Electronics, Books, Home, and Clothing. The plot is useful for observing the distribution and density of purchases within each category, indicating where clusters of purchase amounts are common and the range of purchases for each type of product. There is a notable concentration of data points within specific ranges for each category, suggesting common price points or purchase behaviors among customers.

### i)Subplots a)



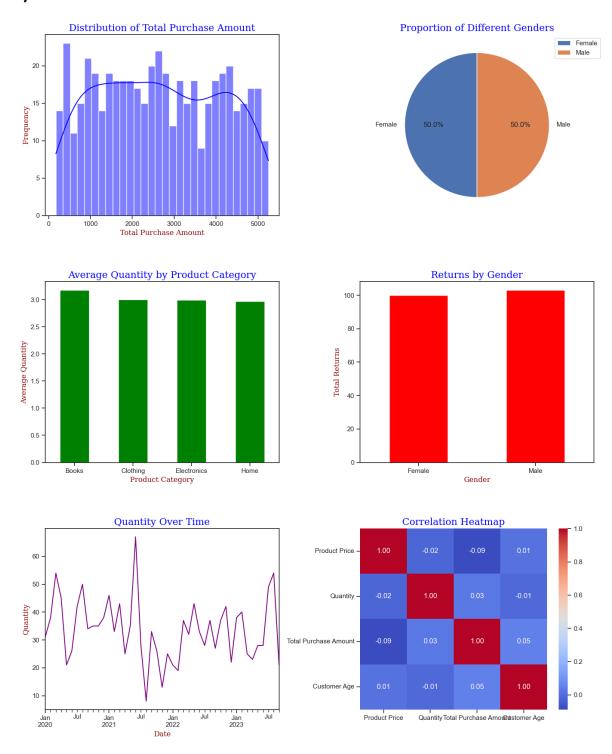




### **Description:**

This subplot presents various data visualizations related to product sales and customer churn. The "Average Product Price by Payment Method" bar chart compares the average price of products paid for by cash, credit card, and PayPal, which appear similar across payment methods. The "Customer Churn Distribution" pie chart shows the proportion of customers who have churned (20.1%) versus those who have not (79.9%). "Total Quantity Sold by Year" is a bar chart illustrating a decline in product quantity sold over four years, with a noticeable drop in 2023. Lastly, the "Product Price Distribution by Category" box plot reveals the spread of product prices within different categories, such as home, electronics, books, and clothing, with electronics showing the widest price range.

b)



# **Description:**

A histogram with a fitted line showing the frequency distribution of purchase amounts, indicating the majority of purchases fall between certain price ranges.

A pie chart showing an equal 50/50 split between female and male customers.

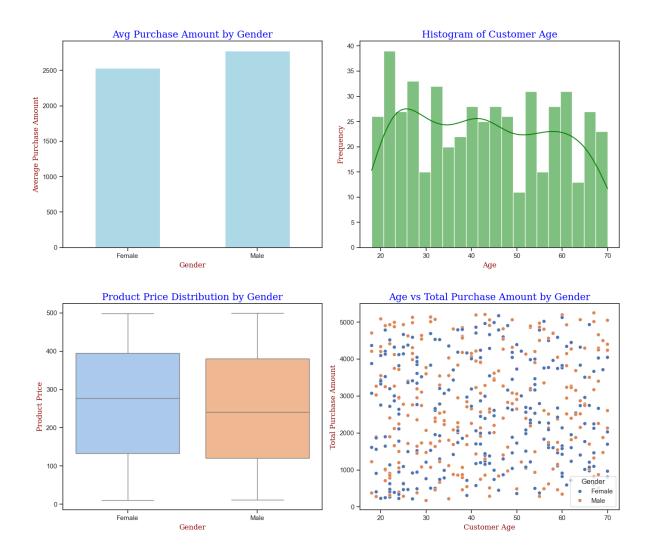
A bar chart displaying the average quantity of products purchased in different categories, showing relatively uniform averages across categories like Books, Clothing, Electronics, and Home.

A bar chart comparing the total returns between female and male customers, with both genders having a similar number of returns.

A line graph illustrating the number of products purchased over time from January 2020 to July 2023, with fluctuations indicating varying purchase volumes across the timeframe.

A heatmap showing the correlation between different variables like Product Price, Quantity, Total Purchase Amount, and Customer Age, with a range of positive to negative correlations indicated by varying color intensities.

c)



#### **Description:**

This comprises four distinct visualizations related to customer demographics and spending patterns:

The "Avg Purchase Amount by Gender" bar chart shows that, on average, males spend slightly more than females.

The "Histogram of Customer Age" indicates a bimodal distribution, suggesting two age groups where customers are more concentrated, with peaks around the mid-20s and mid-50s.

The "Product Price Distribution by Gender" box plot reveals that the median product price is slightly higher for females than for males, with a wider range and more variability in the prices of products purchased by females.

The "Age vs Total Purchase Amount by Gender" scatter plot displays a distribution of total purchase amounts by customer age, distinguished by gender. It appears that there's no strong trend or correlation between age and total purchase amount, and both genders are relatively similar in their spending across different ages.

### j) Tables

This is a statistics table of the cleaned dataset created using PrettyTable.

Feature										1
Customer ID										
Product Price	254.74	1	255.00	1	0.00	1	141.74	Ī	20089.69	1
Quantity	3.00	1	3.00	Ī	-0.00	Ī	1.41	Ī	2.00	1
Total Purchase Amount	2725.39	1	2725.00	1	0.00	1	1442.58	Ī	2081025.79	1
Customer Age	43.80	1	44.00	1	-0.00	1	15.36	Ī	236.08	1
Returns	0.50	1	1.00	1	-0.00		0.50	Ī	0.25	1
Age	43.80	_ 	44.00	Ī	-0.00	Ī	15.36	Ī	236.08	Ī
Churn	0.20	_ 	0.00	1	1.00	Ī	0.40	Ī	0.16	Ī

It provides a quantitative summary of an e-commerce dataset's key features. It details the mean, median, correlation with churn, standard deviation, and variance for each listed attribute. The 'Customer ID' feature, with its high standard deviation and variance, indicates a broad range across its unique values, which is typical for identifier fields. 'Product Price' exhibits a considerable variance, suggesting a diverse range of product prices within the dataset. Conversely, 'Quantity' and 'Returns' show low variance, hinting at less variability and possibly indicating that most customers purchase similar quantities and return items at a consistent rate. Notably, except for 'Churn' which understandably correlates perfectly with itself, other features have a zero correlation with 'Churn', suggesting no linear relationship with customer churn within this dataset.

Correlat	ion Table:	+	-+-		.+-	
	Feature1	-   Feature2 +		Correlation		Inference
(	Customer ID	Product Price			1	Weak or no correlation
0	Customer ID	Quantity		-0.00		Weak or no correlation
0	Customer ID	Total Purchase Amount		0.00		Weak or no correlation
0	Customer ID	Customer Age		0.00		Weak or no correlation
0	Customer ID	Returns		0.00		Weak or no correlation
0	Customer ID	Age		0.00		Weak or no correlation
0	Customer ID	Churn		0.00		Weak or no correlation
l Pr	roduct Price	Quantity		0.00		Weak or no correlation
Pr	roduct Price	Total Purchase Amount		-0.00		Weak or no correlation
Pr	roduct Price	Customer Age		0.00		Weak or no correlation
Pr	roduct Price	Returns		0.00		Weak or no correlation
Pr	roduct Price	Age		0.00		Weak or no correlation
l Pr	roduct Price	Churn		0.00		Weak or no correlation
	Quantity	Total Purchase Amount		0.00		Weak or no correlation
	Quantity	Customer Age		-0.00		Weak or no correlation
	Quantity	Returns		0.00		Weak or no correlation
	Quantity	Age		-0.00		Weak or no correlation
	Quantity	Churn		-0.00		Weak or no correlation
Total	Purchase Amount	Customer Age	Ī	0.06	Ī	Weak or no correlation

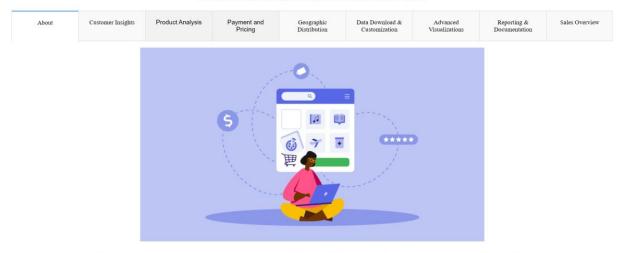
Total Purchase Amount	:  Customer Age	I	0.06	I	Weak or no correlation
Total Purchase Amount	:  Returns		0.00		Weak or no correlation
Total Purchase Amount	:  Age		0.06		Weak or no correlation
Total Purchase Amount	:  Churn		0.00		Weak or no correlation
Customer Age	Returns		-0.00		Weak or no correlation
Customer Age	Age		1.00	S1	trong positive correlation
Customer Age	Churn		-0.00		Weak or no correlation
Returns	Age		-0.00		Weak or no correlation
Returns	Churn		-0.00		Weak or no correlation
l Age	Churn		-0.00		Weak or no correlation
+					
Ctatiation Table:					<u>.                                      </u>

It displays a "Correlation Table," which outlines the Pearson correlation coefficients between different pairs of features within an e-commerce dataset. The coefficients range from -0.00 to 0.00, indicating no meaningful linear relationship between the pairs. For instance, 'Customer ID' shows no correlation with variables like 'Product Price', 'Quantity', and 'Total Purchase Amount', among others, suggesting that the identifier for customers does not influence or is not influenced by these other factors. This extends to the correlation between 'Product Price' and other variables such as 'Quantity' and 'Customer Age', all the way down to 'Total Purchase Amount' and 'Customer Age'. All pairs listed are described as having "Weak or no correlation", which implies that there's no apparent linear dependency between them. This kind of analysis is crucial for identifying which features might be independent of each other, an important consideration in model building where multicollinearity can be an issue. However, it should be noted that a lack of correlation does not imply a lack of any relationship, as there could be non-linear relationships not captured by Pearson's coefficient.

#### k) Dashboard

#### **TAB: About**

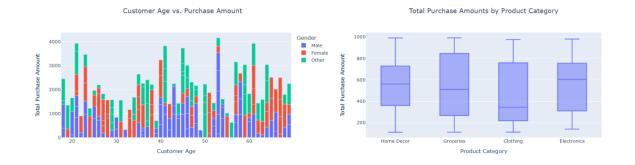
#### E-COMMERCE DATA VISUALIZATION



The E-commerce Customer Behavior and Purchase Dataset is a synthetic dataset generated using the Faker Python library, designed to simulate a comprehensive e-commerce environment. It encompasses various aspects of

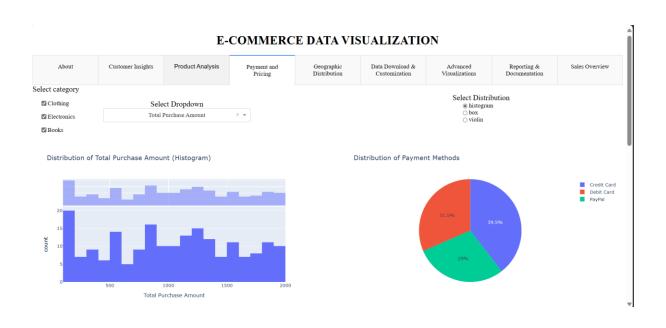
# **TAB: Customer Insights**

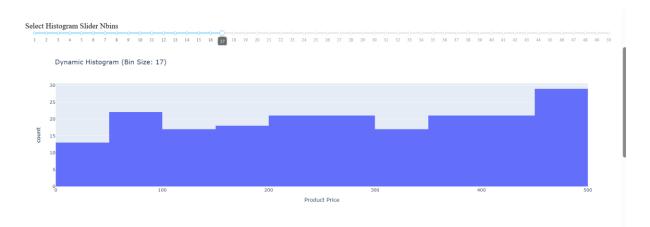




The "Customer Insights" tab in the Dash application is a dedicated section for interactive data exploration focused on understanding customer demographics and purchase behaviors. It provides users with tools to filter data by gender and product categories, which then dynamically updates various visualizations. The tab features scatter plots to analyze relationships such as age against purchase amount, potentially segmented by gender, and violin plots to assess product price distributions across categories. Box plots offer insights into the variance and outliers in purchase amounts by category. An additional interactive scatter plot enhances user engagement by allowing for deeper exploration of individual data points. This tab serves as a powerful analytical tool, enabling stakeholders to derive actionable insights on customer preferences and spending patterns, ultimately aiding strategic business decisions in marketing and product development.

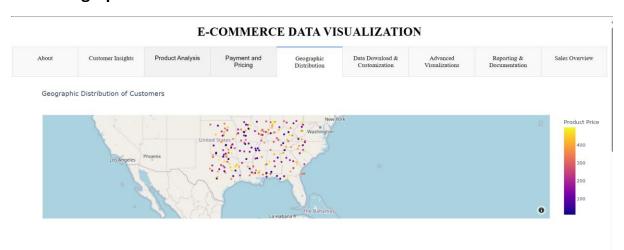
#### **TAB: Payment and Pricing**

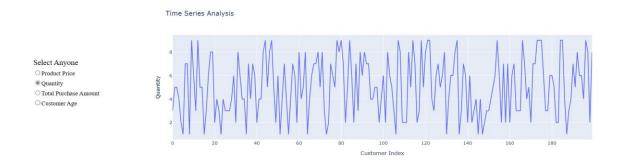


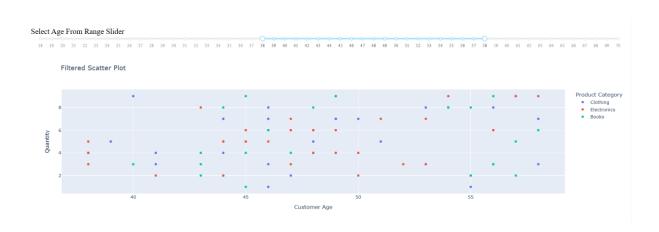


The "Payment and Pricing" tab in the Dash application is designed for an in-depth analysis of sales data about different payment methods and pricing strategies. Users can select from various product categories and payment methods to tailor the data visualization to specific areas of interest. The tab has a range of interactive charts such as histograms, pie charts, heatmaps, and dynamic histograms, each serving a unique analytical purpose. The histogram might be used to display the distribution of product prices or quantities, while the pie chart could illustrate the breakdown of different payment methods used in transactions. A heatmap is present to show correlations between different sales metrics, providing insights into relationships like price and quantity or customer age and total purchase amount. The dynamic histogram, adjustable via a slider, offers flexibility in viewing data distributions with varying levels of granularity. This tab is a crucial tool for understanding the financial aspects of the business, like customer spending patterns, popular payment methods, and product pricing strategies, which are essential for making informed pricing and sales decisions.

**TAB: Geographic Distribution** 







The "Geographic Distribution" tab in the Dash application is specifically designed to visualize customer data on a geographical scale. This tab features a map plot, which displays the geographical spread of customers, using data points to represent customer locations. The inclusion of interactive elements like radio buttons to filter metrics and a range slider to adjust for customer age allows users to customize the visualization to their specific analysis needs. The tab also includes additional visualizations like a time-series analysis graph to track changes over time, and a scatter plot to explore correlations between metrics within selected geographic parameters. This tab is pivotal for businesses aiming to understand and analyze the spatial distribution of their customer base and sales trends, providing key insights for targeted marketing and regional sales strategies.

#### **TAB: Data Download and Customization**

#### E-COMMERCE DATA VISUALIZATION

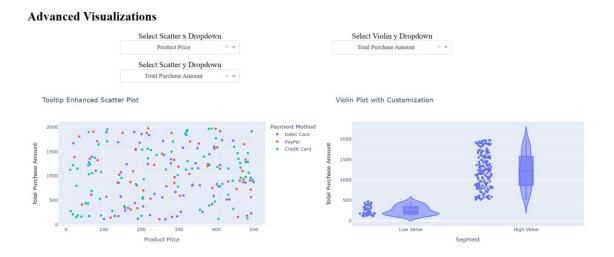


The "Data Download & Customization" tab in a Dash application typically serves as a user-centric feature that allows for both the exploration and extraction of data. This tab offers interactive components for users to customize data visualizations according to their specific

requirements. Features such as range sliders for selecting quantities and dropdown menus for choosing product categories or payment methods are common tools for data filtering and segmentation. Users can interact with these elements to refine the data displayed in various charts, such as customizable bar charts or segmentation analysis charts.

Additionally, this tab includes functionality for downloading the data, possibly in formats like CSV, allowing users to work with the data offline or use it for further analysis in other tools. The presence of a data table in the layout suggests that users can view detailed datasets in a tabular format, which could also include interactive features like tooltips for enhanced data comprehension.

#### **TAB: Advanced Visualizations**



The "Advanced Visualizations" tab in the Dash application is designed to offer sophisticated and interactive data visualizations that provide deeper insights into the dataset. This tab features a variety of complex plots, such as enhanced scatter plots, violin plots, and interactive time-series graphs.

Users can customize these visualizations through dropdown menus, allowing them to select different variables for the x and y axes of scatter plots or to choose the data dimensions to be displayed in violin plots. These interactive elements enable users to explore various aspects of the data, such as relationships between different variables, distribution patterns, and trends over time. Additionally, this tab includes options for segmenting the data by categories like payment methods or product categories, enabling a more granular analysis. The use of advanced plotting techniques like 3D scatter plots or interactive time-series analyses suggests a focus on providing users with a dynamic and comprehensive view of the data.

#### **TAB: Reporting and Documentation:**



The "Reporting & Documentation" tab in a Dash application is designed to be a comprehensive resource for users to generate and access detailed reports and documentation on the data analysis presented. This section includes features for customizing and creating reports, with interactive elements like sliders and dropdowns that allow users to filter and tailor the data to their specific needs. Additionally, this tab offers in-depth documentation, explaining the methodologies, data sources, and interpretations of the analyses, enhancing user understanding and applicability of the data. Export functionality is also a feature, providing options to download reports in various formats for external use or sharing.

**TAB: Sales Overview** 

#### E-COMMERCE DATA VISUALIZATION



The "Sales Overview" tab in a Dash application is tailored to provide a comprehensive view of sales-related data and trends. It features a user-friendly interface with interactive elements such as checklists and radio items for selecting product categories and payment methods. This tab displays a variety of graphs, including bar charts, line charts, area charts, and stacked bar charts, each offering different perspectives on sales data. For instance, bar charts show sales by product category, while line and area charts reveal temporal trends in sales. Stacked bar charts provide insights into sales segmented by different payment methods or product categories. The combination of these visualizations would allow users to quickly grasp overall sales performance, understand how different categories contribute to sales, and identify emerging trends. This tab is likely essential for stakeholders who need to monitor sales performance and make data-driven decisions to optimize sales strategies.

#### MINIMUM ITEMS USED:

a. Checklist: Used for selecting multiple product categories or gender options in customer insights and sales overview tabs, allowing users to filter data based on their preferences.

- b. Dropdown: Implemented for choosing product categories, payment methods, or metrics in tabs like "Customer Insights," "Product Analysis," and "Reporting & Documentation," enabling targeted data analysis.
- c. Graph: Utilized extensively across all tabs like "Sales Overview" and "Geographic Distribution" for visualizing sales data, customer demographics, and geographical trends using various chart types.
- d. Loading: Integrated into tabs with complex visualizations or large datasets, such as "Geographic Distribution," to indicate data is being processed or loaded.
- e. Download: Featured in the "Data Download & Customization" tab, allowing users to export generated reports or data tables for offline use or sharing.
- f. RadioItems: Used in the "Payment and Pricing" and "Geographic Distribution" tabs for selecting specific data views or metrics, providing a simple way to switch between different data perspectives.
- g. RangeSlider: Employed in tabs like "Geographic Distribution" for filtering data based on age range and in "Data Download & Customization" for selecting quantity ranges, offering users a dynamic way to refine the data displayed.
- h. Slider: In "Data Download & Customization," a slider adjusts visualization parameters like histogram bin sizes, allowing for more detailed data exploration.
- i. Tab: Organizes the application into different sections like "Customer Insights," "Product Analysis," and more, making navigation intuitive and content-focused.
- j. Textarea: Tabs like About for users to input comments or feedback, facilitating user interaction and data annotation.
- k. Tooltips: Used in Data Download and Customization where the user can hover the data.
- I. Br: Utilized to add spacing or line breaks in the layout, improving readability and visual appeal.
- m. Div: The fundamental building block for structuring the layout and organizing content in all tabs.
- n. Figure: Used in "Advanced Visualizations" to present complex graphical data, offering a more detailed view of the analysis.
- o. H1-H6: Employed for titles and headings in tabs
- p. Header: Used at the top of the application or tabs like "Sales Overview" for titles and introductory text.
- q. Img: In the "About" tab display images, like the e-commerce dataset schema or branding elements.

- r. Label: Accompanies input elements like checkboxes, sliders, and dropdowns across all tabs, providing context and enhancing usability.
- s. Title: Essential for naming graphs and sections within tabs, helping users quickly understand the content and purpose of each part of the application.

#### **Conclusion:**

From the various graphs created, I learned about the intricate relationships between different variables, customer purchasing patterns, and potential areas for business improvement. The visualizations, ranging from line and bar charts to heatmaps and PCA, provided a multi-dimensional view of the dataset, revealing trends, distributions, and correlations that are critical for data-driven decision-making. The Python dashboard, with its interactive and intuitive design, significantly enhances user engagement and understanding of the data. It enables users to easily access, explore, and interpret complex datasets, thereby facilitating informed business decisions.

Firstly, it offers interactive visualizations, allowing users to engage directly with the data through dynamic graphs and charts. This interactivity not only makes the data more accessible but also allows for a deeper, more intuitive understanding of complex patterns and trends. Additionally, the dashboard's capability for real-time data analysis means it can reflect up-to-date information, crucial for timely decision-making. Its customizable nature enables users to tailor the dashboard to their specific needs, focusing on the most relevant data aspects. This customization ranges from selecting particular data points to comparing different datasets. Moreover, the comprehensive overview provided by aggregating data from various sources into a single platform helps users grasp the big picture while retaining the ability to drill down into finer details. Importantly, this enhanced data accessibility democratizes data analysis, making it approachable even for those without extensive backgrounds in the field. Ultimately, the dashboard serves as a powerful tool for efficient and informed decision-making, streamlining the process of data exploration and analysis, and highlighting significant patterns and outliers within the dataset. The app is user-friendly to the users. The functionality is good since it is reliable and fast.

#### **Appendix**

```
import matplotlib.pyplot as plt
import pandas as pd
import statsmodels.api as sm
import scipy.stats as stats
from mpl toolkits.mplot3d import Axes3D
from scipy.stats import kde
from scipy.stats import gaussian kde
from pandas.api.types import CategoricalDtype
import numpy as np
import warnings
warnings.simplefilter(action='ignore', category=FutureWarning)
from prettytable import PrettyTable
df = pd.read csv('ecommerce customer data large.csv')
data = pd.read csv('ecommerce customer data large.csv')
numerical_columns = ['Product Price', 'Quantity', 'Total Purchase Amount',
'Customer Age', 'Age']
for column in numerical_columns:
    if data[column].isnull().sum() > 0: # Check if there are any missing
for column in categorical columns:
    if data[column].isnull().sum() > 0: # Check if there are any missing
print(data.head())
print("\nStatistics of the cleaned dataset:")
print(data.describe().round(2))
numerical columns = ['Product Price', 'Quantity', 'Total Purchase Amount',
```

```
IQR = Q3 - Q1
    upper bound = Q3 + 1.5 * IQR
upper bound)]
print("Data Size After Outlier Removal:", data.shape)
    plt.boxplot(data[column])
    plt.show()
from sklearn.decomposition import PCA
from sklearn.preprocessing import StandardScaler
numerical columns = data.select_dtypes(include=[np.number]).columns
data numerical = data[numerical columns]
data std = scaler.fit transform(data numerical)
pca = PCA(n components=0.95) # Retain 95% of the variance, adjust as
principal components = pca.fit transform(data std)
explained variance = pca.explained variance ratio
condition number = np.linalg.cond(pca.components )
singular values = pca.singular values
print("Explained Variance Ratio:", explained variance.round(2))
print("Condition Number:", condition number.round(2))
print("Singular Values:", singular values.round(2))
from scipy.stats import normaltest
import matplotlib.pyplot as plt
prices = df['Product Price']
d agostino test , p value= normaltest(prices)
sm.qqplot(prices, line ='45', fit=True)
'color': 'blue', 'size': 16})
plt.xlabel('Theoretical Quantities', fontname='serif', color='darkred')
```

```
plt.ylabel('Sample Quantiles', fontname='serif', color='darkred')
plt.show()
print(f"D'Agostino's K-squared test statistic: {d_agostino test:.2f}")
from scipy.stats import boxcox
if all(prices > 0):
    prices transformed = None
    sm.qqplot(prices_transformed, line ='45', fit=True)
Prices', fontdict={'fontname': 'serif', 'color': 'blue', 'size': 16})
numeric_columns = ['Product Price', 'Quantity', 'Total Purchase Amount',
'Customer Age', 'Returns', 'Age', 'Churn']
correlation matrix = df[numeric columns].corr().round(2)
plt.figure(figsize=(10, 8))
sns.heatmap(correlation matrix, annot=True, cmap='coolwarm', center=0)
plt.show()
numeric columns = ['Product Price', 'Quantity', 'Total Purchase Amount',
```

```
mean, median, and standard deviation
table stats = PrettyTable(["Feature", "Mean", "Median", "Correlation", "Std
        feature,
        f"{df[feature].var():.2f}"
table correlation = PrettyTable(["Feature1", "Feature2", "Correlation",
        feature2 = numerical columns[j]
            inference = "Moderate negative correlation"
f"{correlation:.2f}", inference])
print("Correlation Table:")
print(table correlation)
print("Statistics Table:")
print(table stats)
df['Purchase Date'] = pd.to datetime(df['Purchase Date'])
df['Year'] = df['Purchase Date'].dt.year
df.replace([np.inf, -np.inf], np.nan, inplace=True)
line plot data = df.groupby(df['Purchase Date'].dt.to period("M"))['Total
line_plot_data.plot(kind='line')
plt.title('Monthly Total Purchase Amount', fontdict={'fontname': 'serif',
```

```
color': 'blue', 'size': 16})
plt.xlabel('Date', fontname='serif', color='darkred')
plt.show()
stacked bar data = df.groupby(['Year', 'Product Category'])['Total Purchase
stacked_bar_data.plot(kind='bar', stacked=True)
plt.title('Total Purchase Amount by Product Category Over
Years', fontdict={'fontname': 'serif', 'color': 'blue', 'size': 13})
plt.xlabel('Year', fontname='serif', color='darkred')
plt.ylabel('Total Purchase Amount', fontname='serif', color='darkred')
plt.xticks(rotation=0)  # Rotate x-axis labels if needed
plt.tight layout()
plt.show()
grouped bar data alt = df.groupby(['Payment Method', 'Product
green palette = sns.color palette("Greens",
 colors=len(grouped bar data alt.columns))
grouped bar data alt.plot(kind='bar', color=green palette)
plt.title('Total Purchase Amount by Payment Method and Product
plt.xlabel('Payment Method', fontname='serif', color='darkred')
plt.ylabel('Total Purchase Amount', fontname='serif', color='darkred')
plt.legend(title='Product Category') # Set the font size to 'small'
plt.xticks(rotation=0) # Rotate x-axis labels if needed
plt.tight layout()
plt.show()
plt.figure(figsize=(10, 6))
sns.countplot(x='Product Category', data=df, palette='Set2')
plt.title('Count of Products by Category',fontdict={'fontname': 'serif',
plt.xlabel('Product Category', fontname='serif', color='darkred')
plt.ylabel('Count', fontname='serif', color='darkred')
plt.tight layout()
plt.show()
pie data payment = df['Payment Method'].value counts()
plt.figure(figsize=(8, 8))
pie data payment.plot(kind='pie', autopct='%1.2f%%')
plt.title('Distribution of Payment Methods', fontdict={'fontname': 'serif',
'color': 'blue', 'size': 16})
plt.ylabel('', fontname='serif', color='darkred') # Hiding the y-axis label
plt.legend()
plt.tight layout()
```

```
df sample = df.sample(n=1000, random state=42)
sns.displot(df_sample['Product Price'], kde=True, color='green')
plt.title('Distribution of Product Price ', fontdict={'fontname': 'serif',
plt.xlabel('Product Price', fontname='serif', color='darkred')
plt.ylabel('Density', fontname='serif', color='darkred')
plt.tight_layout()
plt.show()
df_sample = df.sample(n=1000, random_state=42)
numeric columns = df sample.select dtypes(include=['float64',
numeric df sample = df sample[numeric columns].copy() # Use copy to avoid
numeric df sample.loc[:, 'Churn'] = df sample['Churn'].copy()
sns.set(style="ticks")
pair plot = sns.pairplot(numeric df sample, hue='Churn', palette='husl')
pair plot.fig.suptitle("Pair Plot of Numeric Features with Churn",
plt.tight layout()
plt.show()
numeric columns = df.select dtypes(include=['float64', 'int64'])
plt.figure(figsize=(10, 8))
sns.heatmap(numeric columns.corr(), fmt='.2f', annot=True, cmap='coolwarm',
plt.title("Heatmap with Correlation Coefficients", fontdict={'fontname':
plt.tight layout()
plt.show()
df sample = df.sample(n=1000, random state=42)
plt.figure(figsize=(10, 6))
sns.histplot(df sample['Product Price'], kde=True, color='purple')
plt.title('Histogram with KDE for Product Price ', fontdict={'fontname':
'serif', 'color': 'blue', 'size': 16})
plt.xlabel('Product Price', fontname='serif', color='darkred')
plt.ylabel('Frequency', fontname='serif', color='darkred')
plt.tight layout()
plt.show()
```

```
plt.title('QQ Plot of Total Purchase Amount', fontdict={'fontname': 'serif'
plt.tight layout()
plt.show()
sns.kdeplot(df_sample['Product Price'], fill=True, alpha=0.6,
color='darkgreen', linewidth=3)
plt.title('KDE Plot of Product Price ', fontdict={'fontname': 'serif',
plt.xlabel('Product Price', fontname='serif', color='darkred')
plt.ylabel('Density', fontname='serif', color='darkred')
plt.tight layout()
plt.show()
df sample = df.sample(n=1000, random state=42)
sns.lmplot(x='Customer Age', y='Total Purchase Amount', data=df sample,
plt.title("Regression Plot: Customer Age vs Total Purchase
plt.xlabel('Customer Age', fontname='serif', color='darkred')
plt.ylabel('Total Purchase Amount', fontname='serif', color='darkred')
plt.tight layout()
plt.show()
plt.figure(figsize=(10, 6))
sns.boxenplot(x='Product Category', y='Total Purchase Amount', data=df)
plt.title("Boxen Plot: Product Category vs Total Purchase
Amount", fontdict={'fontname': 'serif', 'color': 'blue', 'size': 16})
plt.xlabel('Product Category', fontname='serif', color='darkred')
plt.ylabel('Total Purchase Amount', fontname='serif', color='darkred')
plt.tight layout()
plt.show()
vearly sales = df.groupby('Year')['Total Purchase Amount'].sum()
yearly sales.plot(kind='area')
plt.title("Area Plot of Yearly Total Purchase Amount",fontdict={'fontname':
'serif', 'color': 'blue', 'size': 16})
plt.xlabel('Year', fontname='serif', color='darkred')
plt.ylabel('Total Purchase Amount', fontname='serif', color='darkred')
plt.tight layout()
plt.show()
sns.violinplot(x='Product Category', y='Product Price', data=df)
plt.title("Violin Plot of Product Price by Category", fontdict={'fontname':
'serif', 'color': 'blue', 'size': 16})
plt.xlabel('Product Category', fontname='serif', color='darkred')
```

```
plt.ylabel('Product Price', fontname='serif', color='darkred')
plt.tight layout()
plt.show()
plt.xlabel('Customer Age', fontname='serif', color='darkred')
plt.ylabel('Total Purchase Amount', fontname='serif', color='darkred')
plt.tight_layout()
plt.show()
plt.tight layout()
plt.show()
df sample = df.sample(n=1000, random state=42)
plt.figure(figsize=(10, 6))
sns.kdeplot(df sample['Product Price'], fill=True, color="blue", alpha=0.6,
sns.rugplot(df sample['Product Price'], color="black")
plt.title("KDE and Rug Plot of Product Price ", fontdict={'fontname':
plt.xlabel('Product Price', fontname='serif', color='darkred')
plt.ylabel('Density', fontname='serif', color='darkred')
plt.tight layout()
plt.show()
df sampled = df.sample(frac=0.05, random state=42)
fig = plt.figure(figsize=(10, 6))
ax = fig.add_subplot(111, projection='3d')
# Generating a scatter plot with a colormap reflecting the 'Customer Age'
sc = ax.scatter(df sampled['Product Price'], df_sampled['Quantity'],
df sampled['Customer Age'],
                     c=df sampled['Customer Age'], cmap='viridis', alpha=0.6)
ax.set_ylabel('Quantity', fontname='serif', color='darkred')
ax.set_zlabel('Customer Age', fontname='serif', color='darkred')
# Adding a color bar to show the relationship between color and 'Customer'
cbar = plt.colorbar(sc)
```

```
cbar.set label('Customer Age')
plt.tight layout()
plt.show()
numeric_columns = df.select_dtypes(include=['float64', 'int64'])
sns.clustermap(numeric_columns.corr(), fmt='.2f', cmap='coolwarm',
plt.suptitle('Cluster Map: Correlation Heatmap', fontdict={'fontname':
'serif', 'color': 'blue', 'size': 20}, y=0.95)
plt.show()
df sample = df.sample(n=1000, random state=42)
plt.figure(figsize=(10, 6))
plt.hexbin(df sample['Customer Age'], df sample['Total Purchase Amount'],
plt.colorbar(label='Count in Bin')
plt.title('Hexbin Plot of Customer Age vs Total Purchase
plt.xlabel('Customer Age', fontname='serif', color='darkred')
plt.ylabel('Total Purchase Amount', fontname='serif', color='darkred')
plt.tight layout()
plt.show()
subset = df.sample(n=1000, random state=42) # Adjust the sample size as
plt.figure(figsize=(8, 6))
sns.swarmplot(x='Product Category', y='Total Purchase Amount', data=subset)
plt.title('Swarm Plot of Total Purchase Amount by Product Category
',fontdict={'fontname': 'serif', 'color': 'blue', 'size': 16})
plt.xlabel('Product Category',fontname='serif', color='darkred')
plt.ylabel('Total Purchase Amount', fontname='serif', color='darkred')
plt.tight layout()
plt.show()
df sample = df.sample(n=500, random state=42)
y_sample = df_sample['Quantity']
# Use gaussian kde from scipy.stats
k_sample = gaussian_kde([x_sample, y_sample])
# Create a meshgrid for the contour plot
xi_sample, yi_sample =
np.mgrid[x sample.min():x sample.max():x sample.size**0.5*1j,
y sample.min():y sample.max():y sample.size**0.5*1j]
zi sample = k sample(np.vstack([xi sample.flatten(), yi sample.flatten()]))
```

```
Creating the contour plot for the sample
plt.pcolormesh(xi sample, yi sample, zi sample.reshape(xi sample.shape),
contour = plt.contour(xi sample, yi sample,
zi_sample.reshape(xi_sample.shape), colors='k', linewidths=0)
plt.title('Contour Plot of Product Price vs Quantity',
fontdict={'fontname': 'serif', 'color': 'blue', 'size': 16})
plt.xlabel('Product Price', fontname='serif', color='darkred')
plt.ylabel('Quantity', fontname='serif', color='darkred')
plt.colorbar(label='Density')
plt.show()
sns.stripplot(x='Payment Method', y='Product Price', data=df sample,
plt.title("Strip Plot of Product Price by Payment Method
",fontdict={'fontname': 'serif', 'color': 'blue', 'size': 16})
plt.xlabel('Payment Method',fontname='serif', color='darkred')
plt.show()
fig, axes = plt.subplots(nrows=2, ncols=2, figsize=(14, 12))
avg price payment = df.groupby('Payment Method')['Product Price'].mean()
avg_price_payment.plot(kind='bar', ax=axes[0, 0], color='skyblue')
axes[0, 0].set title('Average Product Price by Payment Method',
axes[0, 0].set_xlabel('Payment Method', fontname='serif', color='darkred')
axes[0, 0].set_ylabel('Average Product Price', fontname='serif',
pie chart = churn distribution.plot(kind='pie', autopct='%1.1f%%',
 ax=axes[0, 1], startangle=90)
labels = churn distribution.index
pie chart.set title('Customer Churn Distribution', fontdict={'fontname':
pie chart.set_ylabel('', fontname='serif', color='darkred') # Hide the y-
pie chart.legend(labels, loc='upper right', bbox to anchor=(1.2, 1))
quantity year = df.groupby('Year')['Quantity'].sum()
quantity_year.plot(kind='bar', ax=axes[1, 0], color='orange')
axes[1, 0].set_title('Total Quantity Sold by Year', fontdict={'fontname':
axes[1, 0].set_xlabel('Year', fontname='serif', color='darkred')
axes[1, 0].set_ylabel('Total Quantity', fontname='serif', color='darkred')
sns.boxplot(x='Product Category', y='Product Price', data=df, ax=axes[1,
```

```
plt.tight_layout()
axes[0, 0].tick_params(axis='x', rotation=0)
axes[1, 0].tick_params(axis='x', rotation=0)
axes[1, 1].tick_params(axis='x', rotation=0)
plt.show()
df sample = df.sample(n=500, random state=42) # Sample size of 500
fig, axes = plt.subplots(nrows=2, ncols=2, figsize=(14, 12))
avg purchase by gender = df sample.groupby('Gender')['Total Purchase
avg purchase by gender.plot(kind='bar', ax=axes[0, 0], color='lightblue')
axes[0, 0].set title('Avg Purchase Amount by Gender', fontdict={'fontname':
axes[0, 0].set_ylabel('Average Purchase Amount', fontname='serif',
sns.histplot(df sample['Customer Age'], bins=20, ax=axes[0, 1],
axes[0, 1].set ylabel('Frequency',fontname='serif', color='darkred')
sns.boxplot(x='Gender', y='Product Price', data=df sample, ax=axes[1, 0],
axes[1, 0].set_title('Product Price Distribution by
Gender', fontdict={'fontname': 'serif', 'color': 'blue', 'size': 16})
axes[1, 0].set_xlabel('Gender', fontname='serif', color='darkred')
axes[1, 0].set ylabel('Product Price', fontname='serif', color='darkred')
sns.scatterplot(x='Customer Age', y='Total Purchase Amount',
data=df_sample, hue='Gender', ax=axes[1, 1])
axes[1, 1].set_title('Age vs Total Purchase Amount by
axes[1, 1].set_xlabel('Customer Age', fontname='serif', color='darkred')
axes[1, 1].set_ylabel('Total Purchase Amount', fontname='serif',
color='darkred')
plt.tight layout()
axes[0, 0].tick params(axis='x', rotation=0)
axes[1, 0].tick_params(axis='x', rotation=0)
axes[1, 1].tick_params(axis='x', rotation=0)
plt.show()
```

```
sns.histplot(df sample['Total Purchase Amount'], kde=True, bins=30,
axes[0, 0].set_title('Distribution of Total Purchase Amount',
fontdict={'fontname': 'serif', 'color': 'blue', 'size': 16})
axes[0, 0].set_xlabel('Total Purchase Amount', fontname='serif',
gender distribution = df_sample['Gender'].value_counts()
pie chart = gender distribution.plot(kind='pie', autopct='%1.1f%%',
pie chart.set title('Proportion of Different Genders',
pie chart.set ylabel('', fontname='serif', color='darkred')  # Hide the y-
pie chart.legend(labels, loc='upper right', bbox to anchor=(1.2, 1))
avg quantity category = df sample.groupby('Product
avg quantity category.plot(kind='bar', ax=axes[1, 0], color='green')
axes[1, 0].set title('Average Quantity by Product Category',
axes[1, 0].set ylabel('Average Quantity', fontname='serif',
returns by gender = df sample.groupby('Gender')['Returns'].sum()
axes[1, 1].set title('Returns by Gender', fontdict={'fontname': 'serif',
axes[1, 1].set xlabel('Gender', fontname='serif', color='darkred')
axes[1, 1].set ylabel('Total Returns', fontname='serif', color='darkred')
quantity over time = df sample.groupby(df sample['Purchase
Date'].dt.to period("M"))['Quantity'].sum()
quantity over time.plot(kind='line', ax=axes[2, 0], color='purple')
axes[2, 0].set_title('Quantity Over Time', fontdict={'fontname': 'serif',
axes[2, 0].set ylabel('Quantity', fontname='serif', color='darkred')
sns.heatmap(df_sample[['Product Price', 'Quantity', 'Total Purchase
axes[2, 1].set title('Correlation Heatmap', fontdict={'fontname': 'serif',
```

```
plt.tight_layout()
axes[0, 0].tick_params(axis='x', rotation=0)
axes[0, 0].tick_params(axis='x', rotation=0)
axes[1, 0].tick_params(axis='x', rotation=0)
axes[1, 1].tick_params(axis='x', rotation=0)
axes[2, 0].tick_params(axis='x', rotation=0)
axes[2, 1].tick_params(axis='x', rotation=10)
axes[2, 1].tick_params(axis='y', rotation=0)
import pandas as pd
import numpy as np
from datetime import datetime, timedelta
from dash.dash table.Format import Group
from pandas.api.types import CategoricalDtype
import base64
df = pd.read csv('ecommerce customer data large.csv')
df['Purchase Date'] = pd.to datetime(df['Purchase Date'], errors='coerce')
df = df.dropna(subset=['Purchase Date'])
df['Purchase Date'] = pd.to datetime(df['Purchase Date'], format="%d-%m-%Y
%H:%M").dt.to period("M").astype(str)
df2 = pd.DataFrame({
     'Gender': np.random.choice(['Male', 'Female', 'Other'], sample_size),
     'Total Purchase Amount': np.random.uniform(100, 1000, sample_size),
'Product Category': np.random.choice(['Electronics', 'Clothing', 'Home
'Purchase Date': [datetime.now() - timedelta(days=i) for i in
range(sample size)]
sample df = pd.DataFrame({
     'Product Category': np.random.choice(product_categories, sample_size),
     'Product Price': np.random.uniform(10, 500, sample size),
```

```
'Quantity': np.random.randint(1, 10, sample size),
    'Customer Age': np.random.randint(18, 70, sample_size),
    'Total Purchase Amount': np.random.uniform(100, 2000, sample size),
    'Longitude': np.random.uniform(-100, -80, sample size)
sample df2 = pd.DataFrame({
    'Payment Method': np.random.choice(payment_methods, sample_size),
    'Product Category': np.random.choice(product_categories, sample_size),
    'Product Price': np.random.uniform(10, 500, sample_size),
    'Customer Age': np.random.randint(18, 70, sample_size),
    'Total Purchase Amount': np.random.uniform(100, 2000, sample_size),
    'Latitude': np.random.uniform(30, 40, sample_size),
    'Longitude': np.random.uniform(-100, -80, sample_size),
sample size),
    'User Comments': ['' for _ in range(sample_size)],
app = dash.Dash( name )
image base64 = base64.b64encode(open(image, 'rb').read()).decode('ascii')
for row in sample df.to dict('records'): # pylint: disable=not-an-iterable
    tooltip data.append(tooltip item)
app.layout = html.Div([
       dcc.Tabs([
                html.Div([
                    html.Figure([
html.Img(src='data:image/png;base64,{}'.format(image base64),
                        html.P(
Dataset is a synthetic dataset generated using the Faker Python library,
```

```
e={'fontWeight': 'bold'}),
                        html.H4(
about specific products or trends they observe in the data.',
                         dcc.Textarea(
            dcc.Tab(label='Customer Insights', children=[
'center'}),
                        html.Label('Select Gender', style={'margin-top':
                         dcc.Checklist(
gender in df2['Gender'].unique()],
                        html.Div([
                             dcc.Dropdown (
```

```
html.Div([
                            html.Div([
                                 dcc.Loading(
              dcc.Tab(label='Payment and Pricing', children=[
                  html.Div([
                       dcc.Checklist(
                            options=[{'label': category, 'value': category} for
category in
                                       sample df['Product Category'].unique()],
                            \overline{\text{value}}=[\text{sample } \overline{\text{df}}['\text{Product Category'}].unique()[0]],
                       html.Div([
                            dcc.Dropdown(
metric in
```

```
options=[{'label': distribution, 'value':
distribution} for distribution in
                                html.Div([
                                html.Div([
                         html.Div([
                                dcc.Slider(
                         html.Div([
 dcc.Graph(id='heatmap'),

], style={'width': '100%', 'margin-bottom': '20px'}),

], style={'padding': '20px', 'font-family': 'Arial',
'backgroundColor': '#f2f2f2'}), # TAB-4 END
```

```
dcc.Tab(label='Geographic Distribution', children=[
    html.Div([
        dcc.Loading(
        dcc.RadioItems(
        dcc.Loading(
    html.Div([
        dcc.RangeSlider(
```

```
dcc.Graph(
sample df.columns],
                html.H1("Advanced Visualizations"),
                html.Div([
                    html.Div([
                         dcc.Dropdown (
                         dcc.Dropdown (
```

```
options=[{'label': col, 'value': col} for col
'text-align': 'center',
                         dcc.Dropdown(
'margin-left': '15rem',
            dcc.Tab(label='Reporting & Documentation', children=[
                html.Div([
                    html.Div([
                         dcc.Dropdown (
                             options=[{'label': method, 'value': method} for
method in payment methods],
```

```
html.Div([
                             dcc.Dropdown(
                   html.Div([
                        dcc.RangeSlider(
                        html.Div([
                            dcc.Graph(id='product-category-dist'),
                        html.Div([
                             dcc.Graph(id='price-vs-amount'),
                        html.Div([
                            dcc.Graph(id='customer-age-dist'),
], style={'gridColumn': 'span 2'}),

], style={'display': 'grid', 'gridTemplateColumns': 'lfr
lfr', 'gridGap': '10px'}),
```

```
html.Div([
bottom': '15rem'}),
cat in df['Product Category'].unique()],
Category'].unique().tolist(),
                            html.Div([
                                html.Label('Select Payment Radioitems',
style={'font-size': '20px'}),
                                dcc.RadioItems(
                                                df['Payment
Method'].dropna().unique()],
                       html.Div([
                            dcc.Graph(id='bar-chart', style={'flex': '1'}),
dcc.Graph(id='line-chart1', style={'flex': '1'}),
                       html.Div([
     Output('line-chart1', 'figure'),
```

```
Output('area-chart', 'figure'),
     Input('payment-radioitems', 'value')]
def update graphs (selected categories, selected payment method):
    if not selected categories:
    if selected_payment_method != 'All':
selected payment method]
    ).update layout(showlegend=False, title x=0.5).to dict()
         color discrete sequence=px.colors.qualitative.Antique
    ).update layout(showlegend=False, title x=0.5).to dict()
Amount'].sum().reset index(),
          color discrete sequence=px.colors.qualitative.Set3
    ).update layout(showlegend=False, title x=0.5).to dict()
         filtered df.groupby(['Product Category', 'Payment Method'])[
Method'].dropna().unique(),
    color_discrete_sequence=px.colors.qualitative.Pastel
).update_layout(showlegend=False, title_x=0.5).to_dict()
    Output('violin-plot', 'figure'),
Output('box-plot', 'figure'),
```

```
def update_graphs1(selected_genders, selected_category):
    # Convert a single string to a list
selected_genders = [selected_genders] if isinstance(selected_genders,
isinstance(selected category, str) else selected category
    filtered_df = df2[df2['Gender'].isin(selected_genders)]
category_filtered_df = df2[df2['Product
Category'].isin(selected category)]
        filtered_df, x='Customer Age', y='Total Purchase Amount',
        category filtered df, y='Product Price', x='Product Category',
    violin fig.update layout(title x=0.5)
        category filtered df, y='Total Purchase Amount', x='Product
    box fig.update layout(title x=0.5)
    interactive line fig = px.bar(
    interactive line fig.update layout(title x=0.5)
     Input('histogram-slider', 'value')]
def update payment pricing graphs (selected categories, selected metric,
Category'].isin(selected categories)]
```

```
annotations.append(
   heatmap trace = go.Heatmap(z=correlation matrix.values,
                               y=correlation matrix.columns,
   heatmap layout = dict(title='Correlation Matrix',
annotations=annotations)
   heatmap fig = go.Figure(data=[heatmap trace], layout=heatmap layout)
{selected metric} ({selected distribution.capitalize()})')
   dynamic histogram fig = px.histogram(filtered df, x='Product Price',
    [Input('metric-radio', 'value'),
    Input('age-range-slider', 'value')]
def update geographic distribution(metric, age range):
```

```
=metric, title='Time Series Analysis',
   filtered df = sample df['Customer Age'] >= age range[0]) &
   return map fig, time series analysis fig, filtered scatter plot fig
   filtered df = sample df[(sample df['Quantity'] >= quantity range[0]) &
(sample df['Quantity'] <= quantity range[1])]
       color discrete sequence=px.colors.qualitative.Light24_r
   bar chart.update layout(
   segmentation chart = px.pie(sample df, names='Segment',
   return bar chart, filtered df.to dict('records'), segmentation chart
```

```
Output('violin-plot1', 'figure'),
    Input('scatter-x-dropdown', 'value'),
Input('scatter-y-dropdown', 'value'),
Input('violin-y-dropdown', 'value')
    scatter fig = px.scatter(sample df, x=scatter x, y=scatter y,
    violin_fig = px.violin(sample_df, y=violin_y, x='Segment', box=True,
@app.callback(
    Output('payment-method-dist', 'figure'),
    Input('product-category-dropdown', 'value'),
    Input('customer-age-slider', 'value')
def update graph (selected payment method, selected product category,
selected customer age range):
    filtered df = sample df[
         (sample df['Payment Method'] == selected payment method) &
         (sample df['Product Category'] == selected product category) &
         (sample_df['Customer Age'] >= selected_customer_age_range[0]) &
         (sample df['Customer Age'] <= selected customer age range[1])</pre>
    category dist = px.histogram(filtered df, x='Product Category',
```

## References

- [1] https://plotly.com/
- [2] <a href="https://www.analyticsvidhya.com/blog/2021/03/step-by-step-process-of-feature-engineering-for-machine-learning-algorithms-in-data-science/">https://www.analyticsvidhya.com/blog/2021/03/step-by-step-process-of-feature-engineering-for-machine-learning-algorithms-in-data-science/</a>