Customer Segmentation Results

Key Metrics:

7

8

9

36

8

16

0.68

-1.29

-0.44

0.66

-0.97

-0.18

-0.01

2.44

0.12

- Number of Clusters: 10

- Davies-Bouldin Index: 1.5900

- Silhouette Score: 0.1271

Cluster Characteristics:

Size Avg Transactions Avg Spend (\$) Recency (days) Books (%) Clothing (%) Electronics (%) Home Decor (%) 19 1.18 1.42 -0.34 4.0 22.7 2.1 -3.4 0 25 0.64 10.3 1 -0.36 0.35 -12.5 27.3 -4.5 2 16 -0.44 -0.52 0.03 8.0 -22.4 -31.6 65.5 3 17 0.47 -0.17 0.20 24.6 -13.5 27.0 -7.8 4 31 -0.28 -0.04 -0.03 111.6 -24.1 -24.7 -20.9 -0.98 5 7 -0.95 0.79 -40.7 163.3 -38.2 -58.3 6 24 -0.18 -0.19 -0.21 -39.6 83.2 -10.9 -12.4

-8.1

-78.5

-53.2

-2.0

-54.1

-44.1

32.1

11.2

102.9

2.2

116.7

14.0