



act!™emarketing

Unite intelligent emarketing with the power of Act!

Act! emarketing takes the guesswork out of marketing and follow-up by uniting intelligent emarketing with the power of Act!. Powerful and easy-to-use emarketing tools enable you to easily create simple webforms to capture leads from web pages, newsletters, emails, and more! Quickly segment lists and groups so you can create, send, and track professional, eye-catching email campaigns that reach customers and prospects with the right message at the right time. Intelligent, prioritised Call Lists¹ automatically recommend hot leads to follow up with first – all from within Act!.

Integrated Email Marketing

Powerful, easy-to-use emarketing tools help you reach the right customers and prospects with the right message, so you can grow your business, drive sales success, and create customers for life. Create and send campaigns, analyse results and insights, and view comprehensive contact history – all within Act!

Take Advantage of Powerful Act! Capabilities

- Easily access Contacts, Lookups, Groups, and Companies right from within Act! to quickly build targeted email lists.
- View emarketing results directly on each contact record within Act!.
- Take notes, view complete history, and edit contact details to keep your data up-to-date – no syncing, uploading, or downloading needed.

Grow Your Business with Lead Capture

- Easily create simple webforms to capture leads from web pages, newsletters, emails, and more!
- Copy/Paste HTML into your web page, newsletter and more!
- Or, use a hyperlink to our hosted form
- Extended and Basic forms included
- Stay organised using Act! Group functionality.



Send Your Email with Confidence

- Ensure your message gets to the inbox, with our expert advice and handy strategic tips for higher conversions and improved deliverability.
- Our dedicated deliverability team manages sender reputation to ensure your emails are sent with outstanding delivery rates.
- Send personalised emails immediately or schedule for future delivery with ease.

Track More Than Your Emails

- Graphical reports give you valuable information at a glance – including opens, clicks, and bounces – to measure the effectiveness of your emails and better understand your recipients.

Intelligent Call Lists¹

Find out exactly what happened after your email was sent, including open rates, clicks, bounces, opt-outs, and more in easy-to-analyse graphs and detailed reports. Use learnings to continuously hone your messages. These results can also be recorded in Act! history so you can make sure future communications reach the right people.

Expedite Follow-up

- View a prioritised list of recipients ranked by level of interaction – allowing you to contact those who are most interested in your message – right within Act!.
- Robust integration within Act! allows you to easily create Histories, Activities, Lookups, and more – right from the contact within the Call List.

Organise Your Leads

- Enable Call Lists at time of send or anytime thereafter to get dynamic, up-to-date interaction information.
- View and manage Call Lists for each of your campaigns, or combine the hottest leads from all your campaigns into one.
- Review all Call List results, or for campaigns over a specified time frame.

Effectively reach your customers and prospects with powerful, easy-to-use emarketing tools.

Easily create simple webforms to capture leads.

Use the Contacts, Groups, and Lists you already manage in Act! to easily send targeted email campaigns.

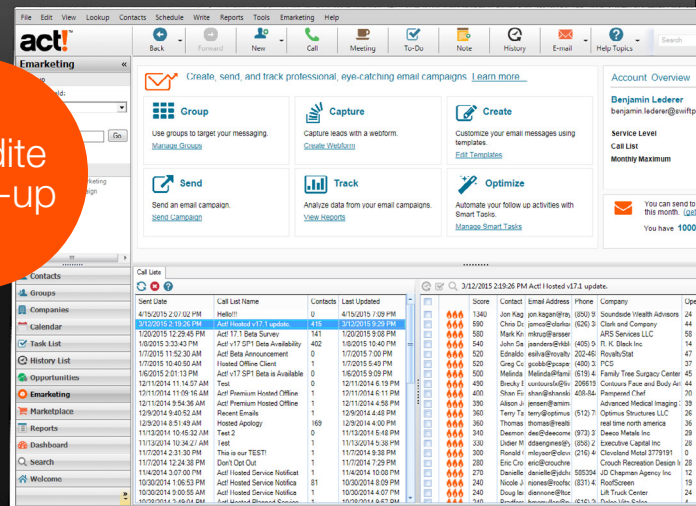
Create professional, eye-catching email campaigns using our unparalleled drag-and-drop template editor.

Zero in on the hottest leads with intelligent Call Lists.

Record results to history and view insightful, actionable results and metrics.

Works on Windows®, Web, and Cloud deployments!

Expedite
Follow-up



Sent Date	Call List Name	Contacts	Last Updated
4/16/2015 2:07:02 PM	Helix	0	4/16/2015 2:09 PM
3/10/2015 2:19:26 PM	Act! Hosted v17.1 update	1415	3/10/2015 9:29 PM
1/20/2015 12:29:45 PM	Act! 17.1 Beta Survey	541	1/20/2015 9:08 PM
1/20/2015 12:34:17 PM	Act! v17.1 Beta Availability	402	1/20/2015 10:40 PM
1/20/2015 11:52:30 AM	Act! Beta Announcement	0	1/20/2015 7:00 PM
1/20/2015 12:40:50 AM	Hosted Office Client	1	1/20/2015 9:49 PM
1/20/2015 2:01:13 PM	Act! v17.1 Beta is available	0	1/20/2015 9:09 PM
12/11/2014 11:34:57 AM	Test	0	12/11/2014 6:19 PM
12/11/2014 11:36:16 AM	Act! Premium Hosted Office	1	12/11/2014 6:11 PM
12/11/2014 9:54:36 AM	Act! Premium Hosted Office	1	12/11/2014 4:58 PM
12/9/2014 9:49:52 AM	Recent Emails	1	12/9/2014 4:48 PM
12/9/2014 8:51:49 AM	Hosted Apology	169	12/9/2014 4:00 PM
11/13/2014 10:45:22 AM	Test 2	0	11/13/2014 6:48 PM
11/13/2014 10:24:21 AM	This is our TEST!	1	11/13/2014 5:38 PM
11/13/2014 12:24:38 PM	Don't Get Out	1	11/13/2014 7:29 PM
11/4/2014 3:07:00 PM	Act! Hosted Service Notice	1	11/4/2014 10:00 PM
10/30/2014 1:06:53 PM	Act! Hosted Service Notice	81	10/30/2014 8:09 PM
10/30/2014 9:05:55 AM	Act! Hosted Service Notice	1	10/30/2014 4:07 PM
10/30/2014 7:16:01 AM	Act! Hosted Service Notice	0	10/30/2014 3:47 PM

Sleek Template Editor

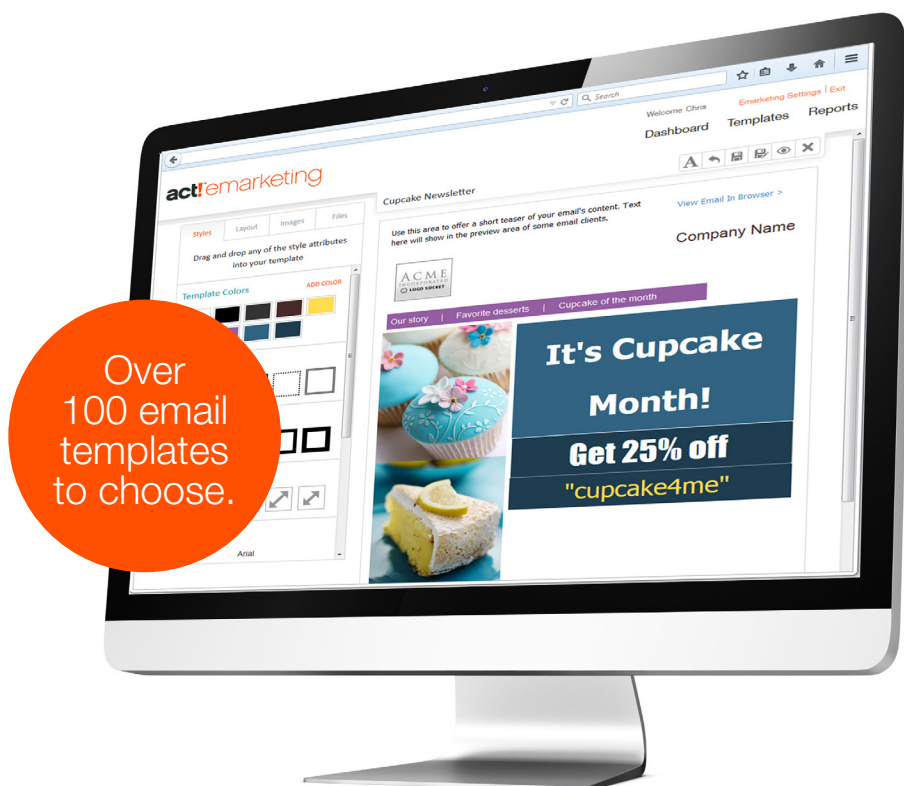
It's simple and economical to create professional looking emails with our unparalleled drag-and-drop template editor. Design your own or customise one of our 100 + provided templates to send the perfect email campaign.

Create Email Templates with Ease

- With over 100 email templates provided, you're sure to find one that fits your business need, or easily import your own HTML files for a completely custom campaign.
- Customising your email template is simple with our intuitive template editor.
- Mobile-friendly templates offer maximum readability on mobile devices.

Host & Share Your Media

- Ensure customers notice your message with personalisation options like dynamic data integration and attention-grabbing images.
- Upload and host images and documents that can be used to personalise your emails.
- Easily share images and documents in your email campaigns by embedding or linking to your hosted library.



Get started today!

Visit act.com/en-uk/act-emarketing

¹Additional fee applies.

Important Note: Review Act! system and browser requirements at act.com/en-uk/products/system/v17/. Act! product capabilities and pricing vary based on edition and services chosen; view KB #37914 to learn more. Act! Premium Mobile requires set-up and configuration of Act! Premium (access via web). Data access available via active internet connection from supported device browsers. You are responsible for all data-related charges. Basic Act! emarketing account included (email up to 500 contacts per month). One license is required for each Act! user.

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