# Steve Winton | Résumé

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# Steve Winton:: Résumé

# **Profile**

An entrepreneurial web technologist, with a desire to positively impact the world through sustainable business and the innovative application of Internet technologies.

Tagged with #hacker, #geek, #creative technologist and #electronic musicfromthe 1980s.

# **Objectives**

- To work with other high-performing, creative professionals, in an open, collaborative environment;
- To create world-class products that people love;
- To inspire and to be inspired.

### Recent endeavours

## Head of Applied Technology:: NixonMcInnes:: 2007 to 2013

- Re-invented a commodotized, failing division of the business by establishing and heading up an enterprising, technology-focused practice, while ensuring profitability from day one;
- Created multiple, innovative product and service offerings, and successfully brought them to market, selling instances to well known brands including the BBC, Channel 4, WWF and Barclaycard;
- Managed the Applied Technology team, and all aspects of the division, including sales pipeline, budgets, recruitment, projects and products;

- Helped develop and market the broader business through pitching, prospecting, blogging, public speaking and networking;
- Also, wrote some kick-ass code.

#### BBCWeatherBot:: BBC Weather and BBC R&D:: 2013

An automated Twitter service, commissioned by the BBC and currently in private beta, that tweets personalized weather information on-demand, in real-time, 24/7/365.

- Created original concept and pitched to senior members of the BBC Weather team;
- Built and presented a working prototype at a BBC hackathon in 2 days;
- Secured additional funding from BBC Weather to implement a pilot version;
- Assembled and led team to deliver the pilot;
- Feedback from pilot was positive, with 84% of participants saying they either liked or really liked the experience of interacting with the bot;
- The BBC Weather and R&D teams are now taking this service into production.

#### Emma Social :: Emma, Inc. :: 2013

- Took entirely new social media marketing product to public beta in 6 months, following a by-the-book Scrum implementation and a test-driven development approach;
- Designed and built a pipeline to consume and process data from multiple concurrent Twitter user streams, in real-time;
- Developed MapReduce views with CouchDB to mine social data for insight, and developed a JavaScript framework for unit testing these views with Mocha and Sinon;
- Designed and built a uniform API for syndicating content to different social platforms, and modeled the API in the browser using Ember Data;
- Ran bi-weekly demos to introduce new product features to the rest of the business.

#### ProductCamp Nashville :: 2013

- Helped plan and organize this unconference designed for anyone with an interest in product development;
- Promoted the event with simple, responsive, single-page website and secured gold-level sponsorship from local business;

- Awarded most entertaining presenter for my session on bootstrapping innovation;
- The event was well received by delegates, who in follow-up surveys gave the event a Net Promotor Score of 80.

### Datacopter:: Channel 4:: 2011

Experimenting with broadcast media and 'the second screen'.

- Created and sold this interactive app that visualizes trends and topics around hashtags;
- Designed specifically to allow easy consumption of social media alongside traditional broadcast media;
- During transmission of Channel 4's The Promise, the app attracted 500,000 hits, representing 10% of the viewing audience, a 300% increase in web traffic compared to industry average;
- Featured favourably in broadcast industry press.

### Innovation workshop :: Pan MacMillan :: 2012

Helping a traditional publishing company, threatened with obsolescence, reimagine itself through innovation.

- Co-designed and delivered this 1-day workshop, teaching practical innovation methods to teams across Pan MacMillan;
- Delegates learned through a hands-on approach where they were encouraged to *hack their work environment*;
- Introduced concepts and ideas including *Lean Startup*, innovation accounting, handling failure, and Theory U.

# Open source and other projects

- SMS.fm, an SMS-interface for Github's play, built with Twilio.
- @nmstereo, a crowd-sourced office stereo using Twitter and Spotify.
- Visualizing social audiences, a study into how social audiences compare and overlap.
- Happy Balls, a system for measuring and visualizing happiness in realtime, powered by Arduino and Processing.js.
- Twitterspawn, a Python lib for harvesting data from Twitter while respecting rate limits, using Twitter's REST API, built with gevent and requests.

# Personal information

- Nationality: British;
- Permanent residence: Nashville, TN, USA;
- Education: BSc (Hons) Mathematics from The University of Portsmouth,
- Online: Twitter // Github // LinkedIn // Email (steve.winton at gmail dot com)

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