

#### Eurobank Private Bank Luxembourg S.A.

534, Rue de Neudorf L-2220 Luxembourg P.O. Box 897 L-2018 Luxembourg

Tel: (+352) 42 07 24-1 Fax: (+352) 42 07 24-650 www.eurobankpb.lu

# PRICING FOR SERVICES AND FINANCIAL INSTRUMENTS Applicable from APRIL 2021



## **CLIENT TARIFF**

ACCOUNT CHARGES		Execution	Standard Advisory Service	Discretionary Portfolio Management Service
MANAGEMENT FEES		Not Applicable	Up to 0.30% p.a. (average AuM)	Defensive 0.75% Moderate-Bond 1.25% Flexible 1.25% Dynamic 1.75%
PERFORMANCE FEES		Not Applicable	Not Applicable	BASED ON THE PORTFOLIO'S POSITIVE RETURN VERSUS THE PERFORMANCE BENCHMARK WHEN THE PORTFOLIO SHOWS POSITIVE RETURNS SINCE THE LAUNCH DATE.  Performance Benchmark Defensive: 1m Euribor / Libor* + 1.00% Flexible / Moderate – Bond: 1m Euribor / Libor* + 2.00% Dynamic: 1m Euribor / Libor* + 4.00%  *1m Euribor / Libor floored at zero
GENERAL FEES				
ACCOUNT OPENING	Corporate Accounts	€ 500	€ 500	
FEES	Individual Accounts	€ 200	€ 200	
	Individual Named Account			
	Regular Fee	€ 100 p.a.	€ 100 p.a.	
ACCOUNT HANDLING FEES  1 average yearly calculation	Small Balance Surcharge for total portfolio balance of less than €400 000 <sup>1</sup> and invested position <sup>2</sup> of less than €200 000 <sup>1</sup>	€ 1900 p.a.	€ 1900 p.a.	
<sup>2</sup> invested position is defined as any asset except cash and time deposits	Corporate Account with total portfolio balance of €100 000 <sup>1</sup> or more	€ 300 p.a.	€ 300 p.a.	
(N.B. Charged pro-rata temporis at the end of each	Corporate Account with total portfolio balance of less than €100 000 <sup>1</sup>	€ 500 p.a.	€ 500 p.a.	Not applicable
year. Closing fees are a fixed amount and only waived for	Statements - monthly frequency	€0	€0	
closure after 6 months)	Additional Statements Copy	€ 75 p.a.	€ 75 p.a.	
	Special Mailing Instructions	€ 100 p.a.	€ 100 p.a.	
	Closing fees	€ 200	€ 200	



TRANSACTION FEES	Financial Instruments	Execution	Standard Advisory Service	Discretionary Portfolio Management Service
SECURITIES TRANSACTION FEES	Structured Products Equities, Commodities, Interest Rates, Credit etc.	Purchase / Sale fee Up to 1.50% (Min. € 100)	Purchase / Sale fee Up to 1.50% (Min. € 100)	Not Applicable
Developed Markets	Bonds (Primary & Secondary Markets)	€ 0 up to € 200 000: 0.60% Over € 200 000 and up to € 500 000: 0.45% Over € 500 000: 0.30% (Min. € 100)	€ 0 up to € 200 000: 0.60% Over € 200 000 and up to € 500 000: 0.45% Over € 500 000: 0.30% (Min. € 100)	Not Applicable
	Warrants	1.50% of Gross Amount (Min. € 100)	1.50% of Gross Amount (Min. € 100)	Not Applicable
	Precious Metals  Up to 2 000 ounces  Over 2 000 ounces and up to 4 000 ounces  Over 4 000 ounces	1.00% 0.75% 0.50%	1.00% 0.75% 0.50%	Not Applicable
	Equities, ETFs (including IPO's)  THIRD PARTY CHARGES  I. <sup>3</sup> Broker Fees (Equities & ETFs)  II. Extra Charges (wherever applicable):  -Stamp Duty /Financial Transaction Tax	0.70% (including broker fees³ only) Plus flat fee € 50  Min. 0.060% Max. 0.200%  Min. 0.001% Max. 1.500%	0.70% (including broker fees³ only) Plus flat fee € 50  Min. 0.060% Max. 0.200%  Min. 0.001% Max. 1.500%	Not Applicable
	-Sales Tax -Stock Exchange Fees Funds	Min. 0.001% Max. 0.200% Min. 0.002% Max. 0.060% Bank Services fee (Purchases only)	Min. 0.001% Max. 0.200% Min. 0.002% Max. 0.060% Bank Services fee (Purchases only)	
	Money Market Bond Equity + Others  THIRD PARTY CHARGES	0.10% 0.60% 1.50% (Min. € 100)	0.10% 0.60% 1.50% (Min. € 100)	N
	-Broker Fees -Entry Fees -Exit Fees	Max. €300 Min. 0.00% Max. 5.00% Min. 0.00% Max. 5.00%	Max. €300 Min. 0.00% Max. 5.00% Min. 0.00% Max. 5.00%	Not Applicable
	see Note⁵ below	(Any market claim related to the investments resulting directly from your instruction will be charged separately)	(Any market claim related to the investments resulting directly from your instruction will be charged separately)	



TRANSACTION FEES (continued)	ES Financial Instruments Execution		Standard Advisory Service	Discretionary Portfolio Management Service
	Securities transfers out (Min. €100)	€ 75 per line of securities Internal transfers are free of charge	€ 75 per line of securities Internal transfers are free of charge	Not Applicable
	plus external fees for Third Party Fund transfers	(€50 per line for Intra Group Transfers)	(€50 per line for Intra Group Transfers)	тог друговые
CUSTODY FEES	Custody fees for all security types:	0.25%	0.25%	
Charged at the end of each calendar quarter Min. €50	Custody fees for precious metals (physical / metal):	0.5% / 1.00%	0.5% / 1.00%	
	Charges for low total portfolio balances less than € 400 000⁴ (Average quarterly calculation)	Extra custody fees 0.10%	Not Applicable	Not Applicable
No custody fees are charged for Eurobank Products (Bonds, Funds and Structured products)	<sup>4</sup> excluding portfolios with Discretionary Portfolio Management Service / Systematic Trading Strategy / Standard Advisory Service			

## Note<sup>5</sup> - Charges included in the Price / NAV of Funds

Costs listed below are incurred by the Financial Instrument for managing its own underlying investments. These costs are included in the Financial Instrument's Price / NAV. The below indications reflect the most commonly applied levels:

- i. Management Fees: Up to 3%
- ii. Performance Fees: Up to 30% of relative performance
- iii. Implied Costs: From\_\_\_\_\_ To\_\_\_\_ (information expected to be received from Fund Managers on or soon after 01/01/2018)

#### **INDUCEMENTS**

Inducements / rebates received from third parties (manufacturers of distributable products) by the distributor, as per agreements with these parties, amounts usually up to 50% of the management fees charged to the Fund by the management companies.



OTHER SERVICE CHARGES*		Execution	Standard Advisory Service	Discretionary Portfolio Management Service
FOREIGN EXCHANGE (FX)	ECB fixing of previous day for FX < € 10 000	1.00%	1.00%	1.00%
	€10 000 <= FX < €50 000 €50 000 <= FX < €200 000 €200 000 <= FX < €500 000 €500 000 <= FX < €1 000 000 FX >= €1 000 000	1.00% 0.50% 0.30% 0.20% 0.10%	1.00% 0.50% 0.30% 0.20% 0.10%	1.00% 0.50% 0.30% 0.20% 0.10%
BREAKAGE COSTS	Term Deposits and Fiduciaries	Treasury cost with minimum € 50	Treasury cost with minimum € 50	Not Applicable
CHEQUE ISSUANCE/ COLLECTION		0.20% / Min. € 100 Max. € 300	0.20% / Min. € 100 Max. € 300	Not Applicable
LETTERS OF GUARANTEE / LETTERS OF CREDIT	Letters of guarantee (Low Risk) Letters of guarantee (Medium Risk) Letters of guarantee (High Risk) Letters of guarantee (Securing Credit Cards) Letters of credit (opening, negotiation, execution)	1.00% p.a. min € 300 1.50% p.a. min € 300 2.50% p.a. min € 300 1.00% p.a. 2.50% (all-in) min. € 300	1.00% p.a. min € 300 1.50% p.a. min € 300 2.50% p.a. min € 300 1.00% p.a. 2.50% (all-in) min. € 300	Not Applicable
DOMICILIATION OF CREDIT CARDS	Letter of guarantee and any third party costs are not included	€ 0 Domiciliation Fee Omnium Card (€100 Gold €150 World €125 Corporate per card issued)	€ 0 Domiciliation Fee Omnium Card (€100 Gold €150 World €125 Corporate per card issued)	Not Applicable
OTHER SERVICES	Double Taxation Treaty (DTT) application (plus external charges)	€ 100	€ 100	
	Certificates (including additional copies)	€ 20	€ 20	
	Registered Mail	€ 20	€ 20	
	Courier	€ 50	€ 50	
	Standing Orders	€ 15	€ 15	
	Investigation fees (hourly)	€ 75	€ 75	
	Audit Confirmations	€ 50	€ 50	Not Applicable
	Swift copies (request for copy) Excluding HUB payments / Corporate	€ 10	€ 10	
	Additional Statement requests (Outside of the normal mailing process)	€ 15	€ 15	
	Reference Letters	€ 20	€ 20	
	Simple Collections & payments of shipping documents	0.50% min. €100 max €500	0.50% min. €100 max €500	
CASH DEPOSITS AND WITHDRAWALS**	All Clients			
	(Minimum € 100 and Maximum € 500) -Transaction in EUR -Transaction in other currencies	0.35% 0.60%	0.35% 0.60%	Not Applicable



OTHE	R SERVICE CHARGES* (continued)	Execution	Standard Advisory Service	Discretionary Portfolio Management Service			
FUNDS TRANSFERS FEES	Up to € 12 500	€ 25	€ 25				
All fund transfers will be treated under "SHARE". Correspondent	Over € 12 500 and up to € 50 000	€ 45	€ 45				
fees are not included.	Over € 50 000 and up to € 100 000	€70	€70	Not Applicable			
	Over € 100 000	€115	€115				
Other Fund Transfer related Fees Correspondent fees are not	Revocation or amendment of Payments (prior to execution)	€ 20	€ 20				
included.	Funds Recovery (after execution)	€150	€150				
	Modification Fees (after execution)	€ 50	€ 50	Not Applicable			
	Enquiries up to 6 months	€ 50	€ 50				
	Enquiries over 6 months (fee may be adjusted upwards on a case by case basis)	€250	€250				
Fund Transfers	Outgoing Payment Orders (the "Orders"),     Electronically received Euro Orders will b     Non-electronic received Euro Orders will!     Clients understand and consent that by exercise.	e executed maximum by T+1 or earlier on be executed maximum by T+2 or earlier o	a best effort basis. n a best effort basis.				
	The Value Dating of the Orders executed will follow below table:						
	EUR USD CHF, DKK, SEK, NOK, CAD, JPY, RUB GBP HUF, AUD, PLN, CZK						
		Rates: EUR: Average 1 Month + 2 Months Average 1 Month + 2 Months Libor (Euribo Temporary Overdrafts: Bank Base De	or/Pribor/Stibor etc) + 1.00%				
VAT, where applicable, is not included.  *Market fees are charged separately wherever applicable  ** Any Third party transportation costs are not included							



The illustrations below are created with the following assumptions:

- 1. Instrument is purchased at the beginning of a business year and is held in the portfolio for at least a year
- 2. There is no taxation or other tax complications which may produce additional cash outflows
- 3. Extraordinary fees / charges, not common in this type of instrument, and charged by third parties based on
- rules governing specific markets / prospectuses, are not included in the below illustrations
- $4. \ Each instrument \textit{ listed below reflects the only asset in the investment portfolio in order to \textit{ simplify calculations}}$
- 5. VAT where applicable is not included in the table below

Product Type	Debt/Structured
Coupon Rate	3%
Coupon Frequency & Basis	Yearly, 30/360
Period Examined	5 Years

Aggregated Fees		
<u>Debt Instruments</u>	Maximum	
Notional €150,000.00	Amount	Percentage
Investment & Ancillary Services	1 889.63	1.26%
Financial Instruments	-	0.00%
Third Party payments Received	-	0.00%

Fees Impact with assumption of 0% return plus Coupon

	<b>Cumulative Fees</b>	Annual Yield
Holding for 1 Year	<i>2 789.63</i>	1.140
Holding for 2 Years	<i>3 779.25</i>	1.740
Holding for 3 Years	4 768.88	1.940
Holding for 4 Years	<i>5 758.50</i>	2.040
Holding for 5 Years	6 748.13	2.100

<u>Aggregated Fees</u>			<u>Fees Analy</u>	<u> isis</u>	
<u>Debt Instruments</u>	Maximum		<u>Debt Instruments</u>	Maximum	
Notional €600,000.00	Amount	Percentage	Notional €600,000.00	Amount	Percentage
			□ Investment & Ancillary Services Analysis		
□ Investment & Ancillary Services	5 149.50	0.86%	- One-off charges	-	
			- Ongoing charges	3 349.50	0.56%
□ Financial Instruments			- Costs related to transactions	1 800.00	0.30%
			- Ancillary Services charges	-	
☐ Third Party payments Received			- Incidental Costs	-	
			Total Investment & Ancillary Fees	5 149.50	0.86%
			□ Financial Instruments Analysis	-	
			- One-off charges		
			- Ongoing charges		
			- Transactional costs	-	
			- Incidental Costs		
			Total Financial Instrument Fees		
			☐ Third Party payments Received		
			□ Total Fees	5 149.50	0.86%

Fees Impact with assumption of 0% return plus the Coupon

<b>Cumulative Fees</b>	Annual Yield %
6 949.50	1.842
10 299.00	2.142
13 648.50	2.242
16 998.00	2.292
20 347.50	2.322
	6 949.50 10 299.00 13 648.50 16 998.00



The illustration below is created with the following assumptions:

- 1. Instrument is purchased at the beginning of a business year and is held in the portfolio for at least a year
- 2. Extraordinary fees / charges, not common in this type of instrument, and charged by third parties based on rules governing specific markets / prospectuses, are not included in the below illustrations
- 3. Each instrument listed below reflects the only asset in the investment portfolio in order to simplify calculations
- 4. VAT where applicable is not included in the table below

Product Type	Equity
Period Examined	5 Years
Number of Shares	6,000
Market Price	<b>€</b> 100.00
Pricing	For ease of calculations, no price fluctuations are assumed for the Period Examined
Yearly Dividend	<b>€</b> 3.00
Financial Transaction Tax	1.5%
Stock Exhange Fees	70.06%

40	ai	ea	at	ed	Fees	€

<u>Aggregatea Fees €</u>			
<u>Equity</u>	Maximum		
Gross Value €600,000.00	Amount	Percentage	
□ Investment & Ancillary Services	16 960.00	2.83%	
□ Financial Instruments			
☐ Third Party payments Received			

#### Fees Analysis €

<u>Equity</u>	Maximum	
Gross Value €600,000.00	Amount	Percentage
□ Investment & Ancillary Services Analysis		
- One-off charges	-	
- Ongoing charges	3 300.00	0.55%
- Costs related to transactions	13 660.00	2.28%
- Ancillary Services charges	-	
- Incidental Costs	-	
Total Investment & Ancillary Fees	16 960.00	2.83%
☐ Financial Instruments Analysis	-	
- One-off charges		
- Ongoing charges		
- Transactional costs	-	
- Incidental Costs		
Total Financial Instrument Fees		
☐ Third Party payments Received		
□ Total Fees	16 960.00	2.83%

## Fees Impact plus dividend

	Cum	ulative Fees	Annual Yield
		€	%
Held for 1 Year and then sold		21 570.00	(0.595)
Held for 2 Years and then sold		24 870.00	0.928
Held for 3 Years and then sold		28 170.00	1.435
Held for 4 Years and then sold		31 470.00	1.689
Held for 5 Years and then sold		34 770.00	1.841



The illustration below is created with the following assumptions:

- 1. Instrument is purchased at the beginning of a business year and is held in the portfolio for at least a year
- 2. Extraordinary fees / charges, not common in this type of instrument, and charged by third parties based on rules governing specific markets / prospectuses, are not included in the below illustrations
- ${\it 3. Each instrument listed below \it reflects the only \it asset in the investment portfolio \it in \it order to \it simplify \it calculations \it the \it order \it to \it simplify \it calculations \it order \it to \it simplify \it the \it order \it the \it$
- 4. VAT where applicable is not included in the table below

Product Type	Equity Fund
Period Examined	5 Years
Number of Units	1,000
NAV	€1,000.00
Yearly Dividend (expressed as %)	<sup>7</sup> 0.00%
Entry Fees	<sup>*</sup> 2.00%
Exit Fees (first two 2 years)	2.00%
Example: Yearly Average NAV Increase	10.00%

**Example:** Yearly <u>Average</u> NAV Increase Yearly <u>Average</u> -Gross Asset Value (GAV) Increase

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18.84%

Financial Instrument's Costs

Such fees impact directly the Financial Instrument's Price / NAV and are provided for Information purposes only

These fees do not form part of the transaction but affect the Price / NAV of the instrument generally prior to it's publication

The below fees are not exhaustive of the different type of fees that can be found in different funds

This type of information is usually provided in the Prospectus, KID, PRIIPs or other material published by the Issuer

Ongoing Management Costs (example)
Ongoing Transaction Costs (example)
Incidental Costs (example)

4.00% 4.00% 0.40%

<u>Aggregated Fees</u> <u>Fees Analysis</u>

<u>Funds</u>	Maximum	
Investment Value €1,000,000.00	Amount	Percentage
☐ Investment & Ancillary Services	41 100.00	4.11%
☐ Financial Instruments	66 400.00	6.64%
☐ Third Party payments Received	22 000.00	2.20%
a minu i urcy puyments necesseu	22 000.00	2.2075

<u>Funds</u>	Maximum	
Investment Value €1,000,000.00	Amount	Percentage
☐ Investment & Ancillary Services Analysis		
- One-off charges	-	
- Ongoing charges	6 050.00	0.61%
<ul> <li>Costs related to transactions</li> </ul>	35 050.00	3.51%
- Ancillary Services charges	-	
- Incidental Costs	-	
Total Investment & Ancillary Fees	41 100.00	4.11%
□ Financial Instruments Analysis	-	
- One-off charges		
- Ongoing charges	22 000.00	2.20%
- Transactional costs	44 000.00	4.40%
- Incidental Costs	400.00	0.04%
Total Financial Instrument Fees	66 400.00	6.64%
☐ Third Party payments Received	22 000.00	2.20%
☐ Total Fees	129 500.00	12.95%

#### Fees Impact assuming 10% NAV increase yearly

# Investment & Ancillary Services Fees Analysis (GAV analysis)

(GAV allalysis)			
Period	<b>Cumulative Fees</b>	Annual Yield %	
Held for 1 Year and then sold	149 500.00	5.104	
Held for 2 Years and then sold	126 697.50	8.985	
Held for 3 Years and then sold	115 893.17	11.127	
Held for 4 Years and then sold	118 348.11	12.043	
Held for 5 Years and then sold	122 335.34	12.735	

# Total Fees Analysis (NAV analysis)

(Text allarysis)		
Period	<b>Cumulative Fees</b>	Annual Yield %
Held for 1 Year and then sold	61 100.00	3.890
Held for 2 Years and then sold	33 877.50	6.920
Held for 3 Years and then sold	18 358.50	8.483
Held for 4 Years and then sold	15 782.01	8.814
Held for 5 Years and then sold	14 397.17	9.017