

445 WANNEROO ROAD  
 BALCATT A WA 6021  
 TEL: (08) 9344 0111  
 FAX: (08) 9344 3246  
 PO BOX 259 TUART HILL WA 6939  
 EMAIL: info@bigrocktoyota.com.au  
 ACCOUNTS: accounts@bigrocktoyota.com.au  
 WEB: www.bigrocktoyota.com.au  
 Australian Refrigeration Council Number AU02592

# Big Rock Toyota


**TOYOTA**


## VEHICLE QUOTATION

August 6th, 2018

PSP#: 15461

Quote#: T25751

AHG Ltd  
 21 Old Aberdeen Place  
 West Perth Wa 6005

Dear Sales Consultants,

Thank you for allowing Big Rock Toyota to submit the following quotation:

### Prado VX Diesel Wagon Automatic

**Model: 4277430G0003**

#### Vehicle Price

Crystal Pearl Paint / Black Leather Accented Trim	65,397.34
FULL TANK OF FUEL	384.62
Alloy Bullbar-Polished W/4Hd PA-LED	Included
Trailer w/Harness-7P Small Rnd	3,320.00
3000Kg Towbar & Ball	245.00
Transport to 6725	845.00
	1,500.00

Sub-Total	71,691.96
Discount	5,232.00 -

#### Sub-Total

Dealer Delivery	66,459.96
GST	525.00
Luxury Car Tax	6,698.50
On Roads Non Taxable	2,205.74
Stamp Duty	971.75
	4,785.24

#### Vehicle Total

Less Settlement	81,646.19
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#### Total Amount Payable

81,646.19

\*\*\*SEPTEMBER/OCTOBER PRODUCTION FOR OCTOBER/NOVEMBER DELIVERY\*\*\*

FINQUOTE

Toyota Genuine Accessories are specifically tailor made to compliment each vehicle's unique styling & performance whilst meeting all relevant regulations.

All Toyota Genuine Accessories purchased and fitted at new vehicle purchase are warranted for 3 years, or 100,000km from the time of new vehicle purchase, whichever occurs first.

If you've invested in a new Toyota, then keep it 100% genuine with Toyota Genuine Accessories. Damage caused to your Toyota due to a fitment of non-genuine accessories is not covered by the Toyota new car warranty.

The aforementioned price is subject to change without notice according to the price ruling at the time of delivery.

Registration, 3rd Party and Stamp Duty will be charged at the ruling rates.

Terms C.O.D.

All trade-ins are subject to revaluation after 30 days from the appraised date.

The quote is subject to the purchaser providing a GST inclusive tax invoice(s) for any trade-in vehicle(s). Where the purchaser is defined as a charitable institution, a trustee of a charitable fund, a gift deductible entity or a government school, the onus is on the purchaser to ensure that the trade-in vehicle(s) valuation is greater than 75% of its original purchase price, failing which the stated trade-in values in the tender will be reduced by 1/11th to allow for the fact that the tender will be unable to obtain a GST input tax credit.

This quotation and if a subsequent contract is concluded will be subject to the conditions contained in the Motor Vehicle Dealer Act of 1973.

Should the above quotation not be totally to your company's satisfaction, please call us so we can discuss further.

We look forward to doing business with you.

Yours Faithfully

**BIG ROCK TOYOTA**

Roy Roex

FLEET ACCOUNT MANAGER

PH:(08) 9344 0257

FX: (08) 9344 2036

MB: 0457 125 755

EM: rroex@bigrocktoyota.com.au

#### **Big Rock Toyota - A Brief History**

Through its high profile and strategic location on Wanneroo Road, Big Rock Toyota, part of the Automotive Holdings Group (AHG) offers a full range of new Toyota vehicles, an extensive range of pre-owned vehicles and a state of the art service centre.

Big Rock is honoured to be recognised by Toyota Australia at the Toyota Excellence Awards held recently. Toyota acknowledged Big Rock's achievements by giving nine awards for excellence across all departments. The fleet department won the Toyota Silver Knight Award the Triple Crown award and the Sales Excellence Award in conjunction with New Vehicle Sales. Our service department is currently ranked first in Western Australia for our weight group for customer service and superiority in workmanship and quality.

Big Rock's experienced fleet department, managed by Joe Brazzale and supported by his team, live out a long-term commitment to quality service and total customer satisfaction backed by full support from Toyota Australia. Joe has over seventeen years experience in providing optimal service and uniquely tailoring individual packages to an extensive variety of business and customer needs. His dedication has been acknowledged by Toyota Australia on many occasions for service and sales excellence.

Big Rock also enjoys the opportunity to give back to the community.

Through the local sponsorship of many up and coming sporting teams and community groups in our local area, we share the enjoyment of supporting their successes, causes and events.

#### **Finance**

Enjoying Automotive Holdings Group's partnership with major banks, financial institutions and highly regarded insurance providers, Big Rock Toyota is able to offer extremely competitive finance packages tailored to suit your individual needs.

Our experienced finance team, will personally insure you receive the best possible package available.

#### **Parts and Accessories**

With immediate access to the Toyota ordering network, and priority delivery on all ordered parts and accessories, Big Rock Toyota ensures all repairs are completed with a minimum of down time.

In addition, your new vehicle can be easily customised to suit your individual needs, through access to the full range of Genuine Toyota accessories. All accessories, installed upon delivery, come complete with New car Warranty.

**Service Facilities**

Our service centre utilises the most up-to-date equipment and technology available. This includes computerised laser wheel aligning equipment and ultrasonic fuel injection equipment along with factory computer diagnostic systems for most makes of vehicles.

Having only the best equipment and technology available today, we only employ quality factory trained technicians to operate it. Our technicians operate in teams, which are lead by Master Technicians. This ensures total quality workmanship is carried out at all times.

Other such features include fully air-conditioned workshops for our technicians to work in, thus helping our technicians to be more productive and enthusiastic in their workplace and of course, this only improves customer satisfaction.

Our Service Centres operate from 7:30am to 5:30pm Monday to Friday.

We are also open on Saturday mornings, for servicing only, and our Mobile Service Units operate from 8:00am to 4:00pm Monday to Friday.

As a priority fleet customer you will also have access to the full range of service conveniences including:

**\* Pick Up & Delivery Service from your home or workplace \* Loan Vehicles by prior arrangement**

\* Mobile Service Van

\* Courtesy Bus service in the morning and afternoon

\* Wash & Vacuum of your vehicle ready for collection

**Customer Relations**

Thankyou for the opportunity to supply this quote.