

MOHAMAD SYAKIR ZULKEFLI



1. Established and nurtured long-term relationships with key accounts, successfully retaining top-tier clients and ensuring consistent customer satisfaction.
2. Coordinated effectively with internal teams to deliver solutions tailored to clients' needs, fostering strong client relations and driving business growth.
3. Identified and capitalized on opportunities for account expansion, leading to increased revenue and client base.

MY EXPERTISE

English	<div><div></div></div>
Bahasa Melayu	<div><div></div></div>
Technology	<div><div></div></div>
Marketing	<div><div></div></div>
POWERPOINT	<div><div></div></div>
EXCEL	<div><div></div></div>
WORD	<div><div></div></div>

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 **ADDRESS**
01-12-3C PPA JALAN KENYALANG P9G PUTRAJAYA

EDUCATION HISTORY

2014-2017

Diploma of Mechanical

- UniKL MIAT
- Helicopter Maintenance

WORK EXPERIENCE

2023-current  **Account Manager**

Ultrack	•	Oversaw critical client accounts,
Technology	•	nurtured enduring customer
Cyberjaya	•	connections, and liaised with internal
	•	departments to customize client-
	•	centric solutions.

2021-2022  **Customer Support**

Ultrack	•	Assisted with incoming inquiries,
Technology	•	delivered solutions through chat
Cyberjaya	•	and video calls, and engaged with
	•	diverse individuals

2020  **Technical Sales Engineer**

Frontier	•	Effectively managed extensive client
Integrator	•	appointments while expanding the
Kota Kemuning	•	company's database. Simultaneously
	•	handled documentation and
	•	conducted successful cold calls.

MY REFERENCE

Iqbal Jamislan
Ultrack Technology/ HOD
013-327 0116

Muhammad Bazli Badaruddin
SRIITS / Headmaster
013-370 1253