

# Linear Regression

Prof. Surya Prakash

IIT Indore

# Linear regression

Domain	Application	Example
<b>Business / Economics</b>	Predicting sales or profit	Estimate sales based on advertising spend
<b>Real Estate</b>	Price prediction	Predict house price using area, location, and rooms
<b>Education</b>	Performance prediction	Predict student marks from study hours
<b>Finance</b>	Risk and return analysis	Predict stock returns based on market indicators
<b>Healthcare</b>	Medical cost estimation	Predict hospital charges based on patient age and condition

# Example 1 - Advertisement vs. Sales dataset

Advertisement Spend (XX, ₹)	Sales (YY, ₹)
1000	2000
2000	4000
3000	6000
4000	8000
5000	10000
6000	12000
7000	
8000	
9000	
10000	

$$Y = 2X$$

- $X$  = Advertisement spend (₹)
  - $Y$  = Sales revenue (₹)
-

# Example 2 - Travel time vs. Distance dataset

Time (X, hours)	Distance (Y, km)
1	2
2	4
3	6
4	8
5	10
6	
8	
12	

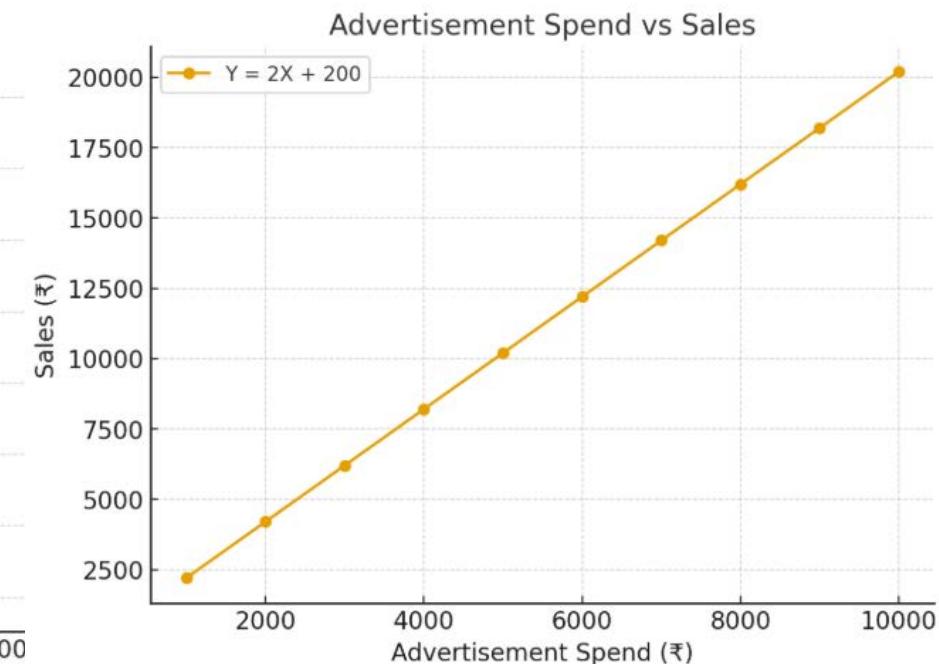
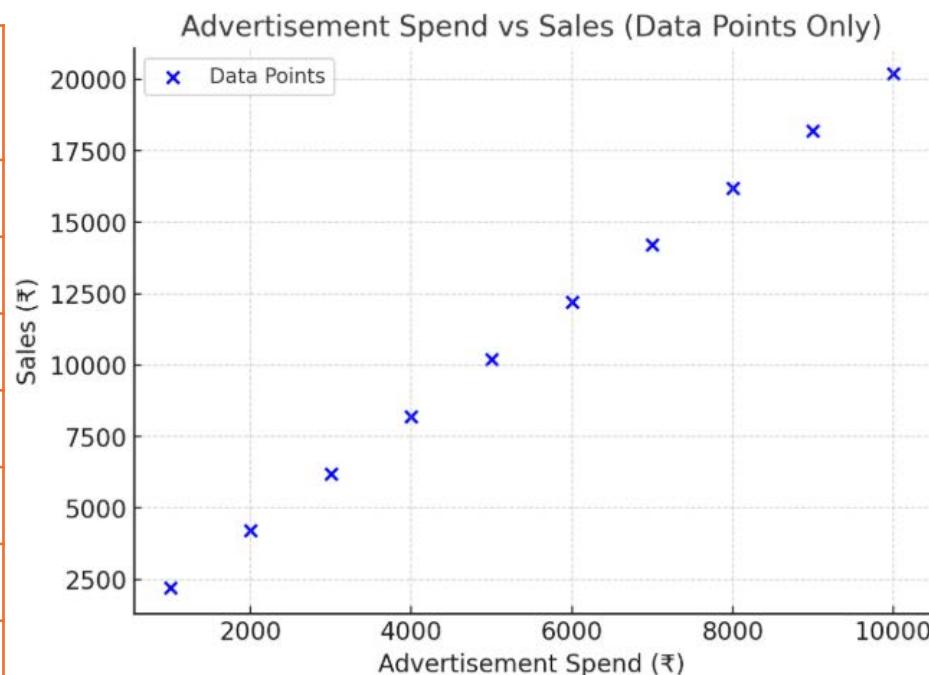
- $X$  = Time (in hours)
- $Y$  = Distance covered (in km)

The relationship is:

$$Y = 2X$$

# Example 3 - Advertisement vs. Sales dataset

Advertisement Spend (X, ₹)	Sales (Y, ₹)
1000	2200
2000	4200
3000	6200
4000	8200
5000	10200
6000	12200
7000	14200
8000	16200
9000	18200
10000	20200



Let's use the **two-point form of a line equation**:

$$y - y_1 = \frac{y_2 - y_1}{x_2 - x_1} (x - x_1)$$

$$\begin{aligned} (x_1, y_1) &= (2000, 4200), \\ (x_2, y_2) &= (5000, 10200) \\ y - 4200 &= \frac{10200 - 4200}{5000 - 2000} (x - 2000) \end{aligned}$$

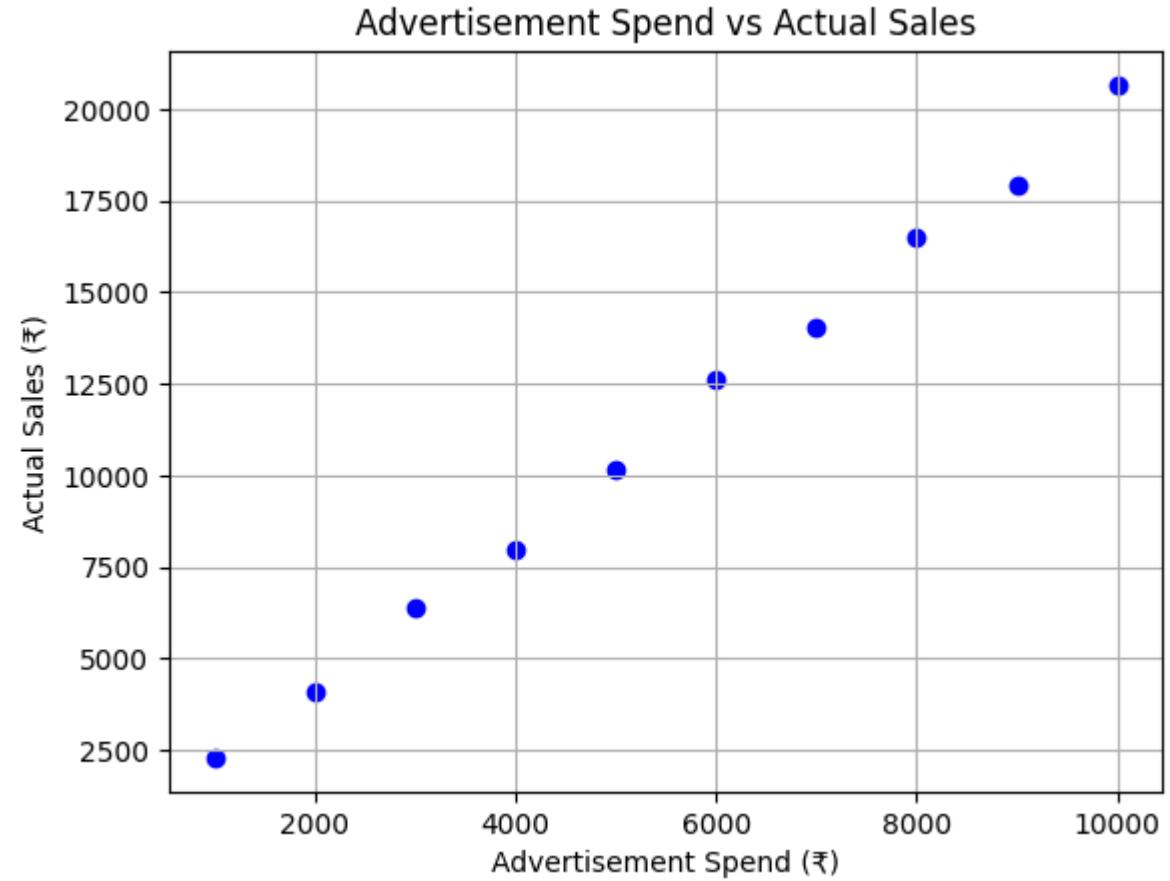
$$y - 4200 = \frac{6000}{3000} (x - 2000)$$

$$y - 4200 = 2(x - 2000)$$

$$y = 2x + 200$$

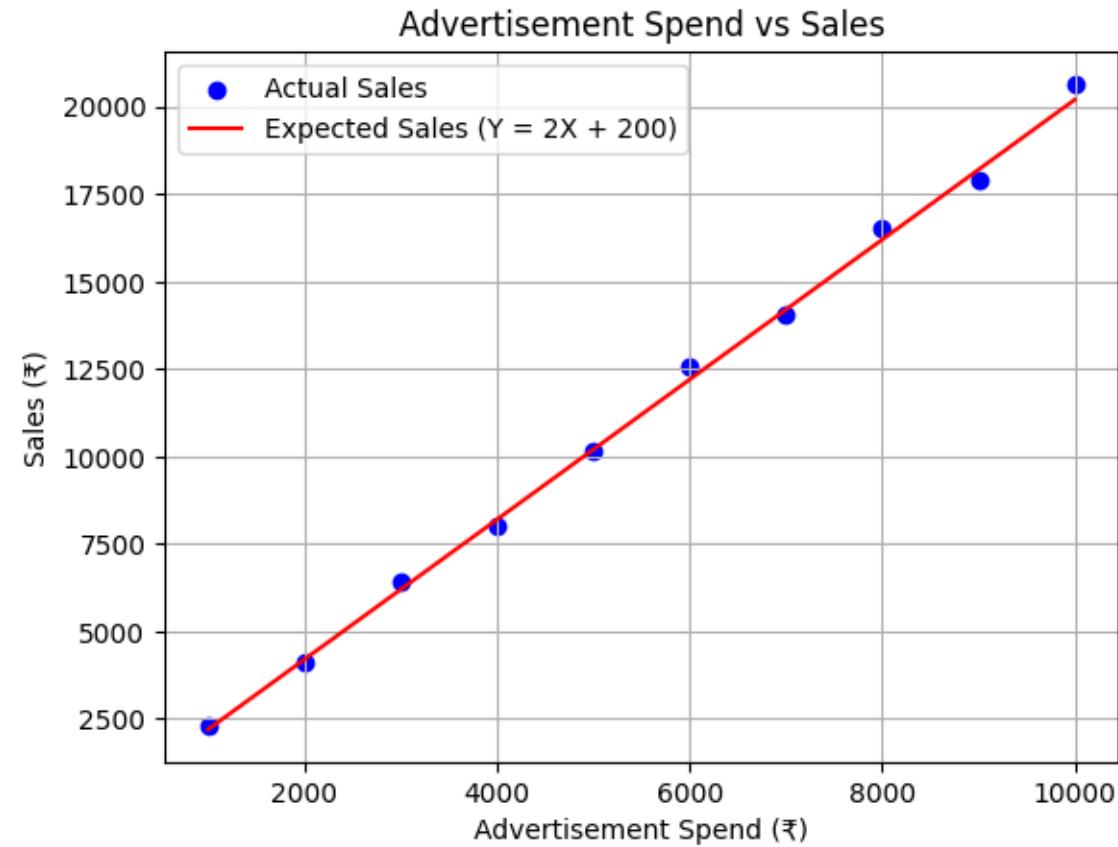
# Example 4 - Advertisement vs. Sales dataset

Advertisement Spend (X, ₹)	Actual Sales (Y, ₹)
1000	2300
2000	4100
3000	6400
4000	8000
5000	10150
6000	12600
7000	14050
8000	16500
9000	17900
10000	20650
11000	
120000	



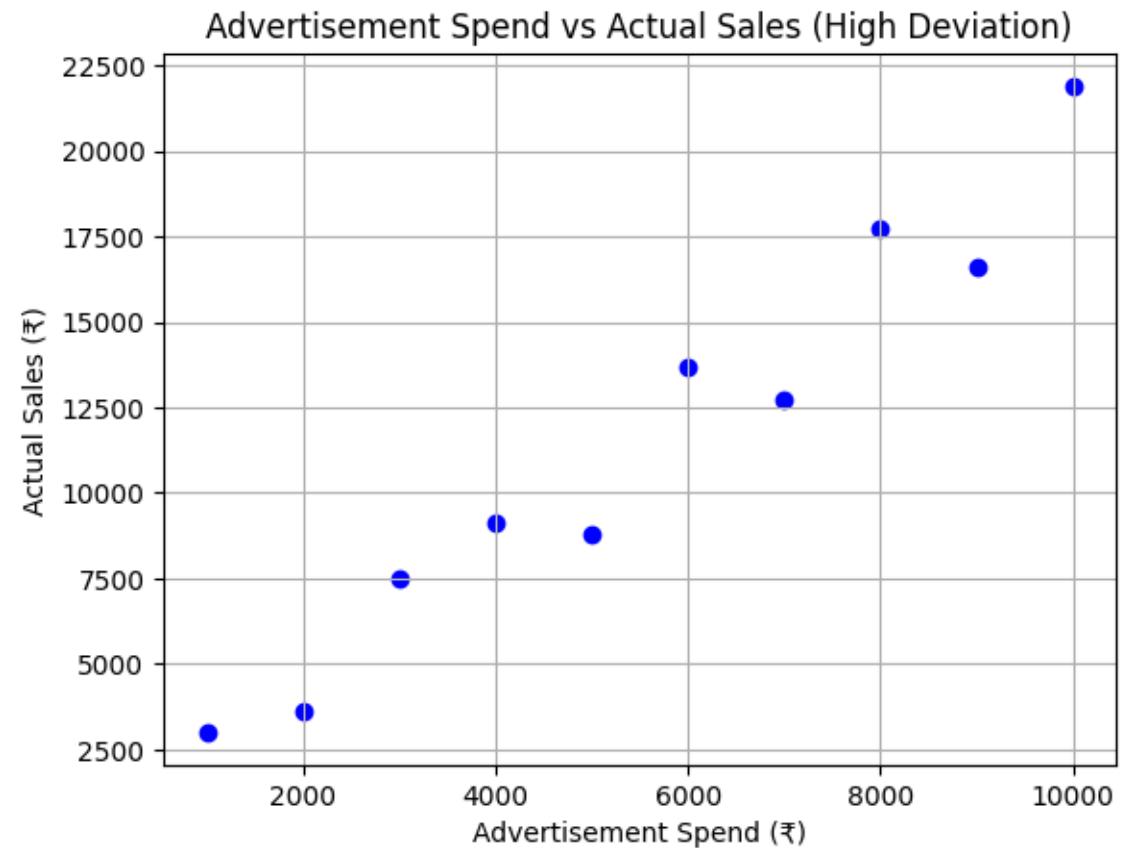
# Example 4 - Advertisement vs. Sales dataset

Advertisement Spend (X, ₹)	Actual Sales (Y, ₹)
1000	2300
2000	4100
3000	6400
4000	8000
5000	10150
6000	12600
7000	14050
8000	16500
9000	17900
10000	20650



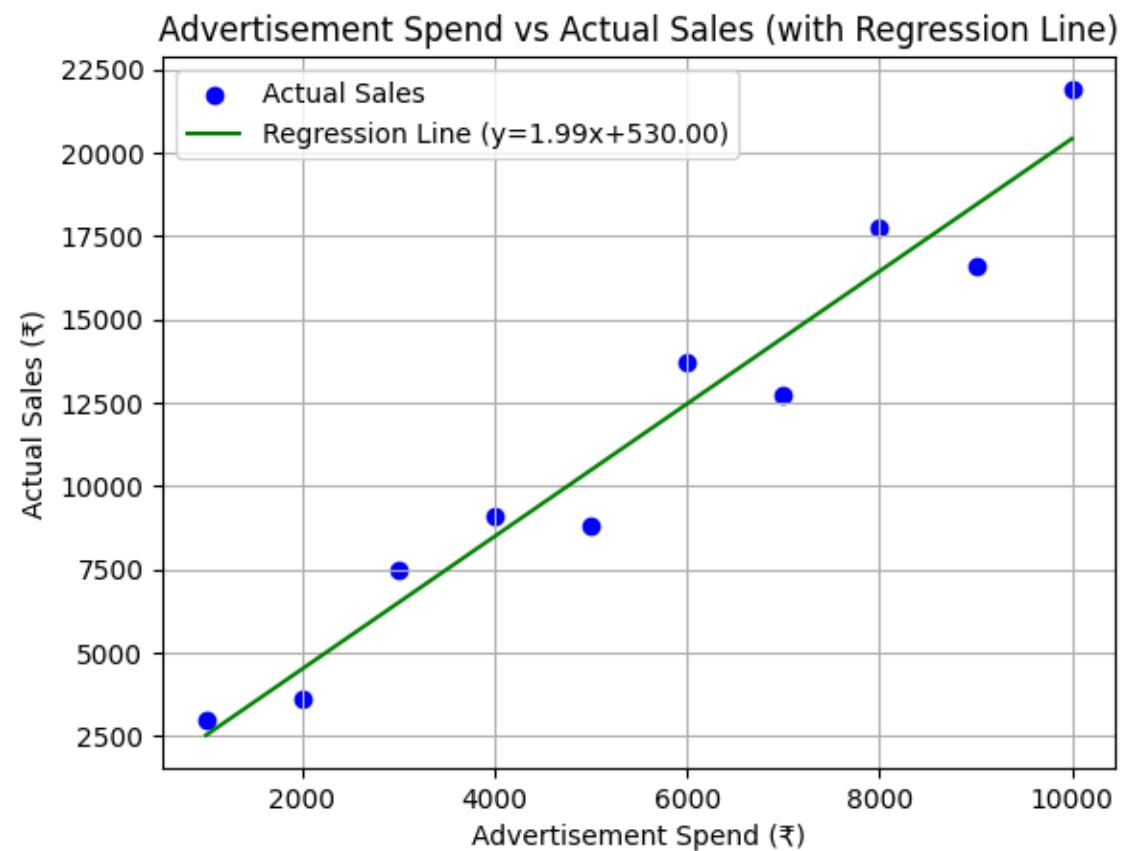
# Example 5 - Advertisement vs. Sales dataset

Advertisement Spend (X, ₹)	Actual Sales (Y, ₹)
1000	3000
2000	3600
3000	7500
4000	9100
5000	8800
6000	13700
7000	12700
8000	17750
9000	16600
10000	21900
11000	
12000	



# Example 5 - Advertisement vs. Sales dataset

Advertisement Spend (X, ₹)	Actual Sales (Y, ₹)
1000	3000
2000	3600
3000	7500
4000	9100
5000	8800
6000	13700
7000	12700
8000	17750
9000	16600
10000	21900
11000	
12000	



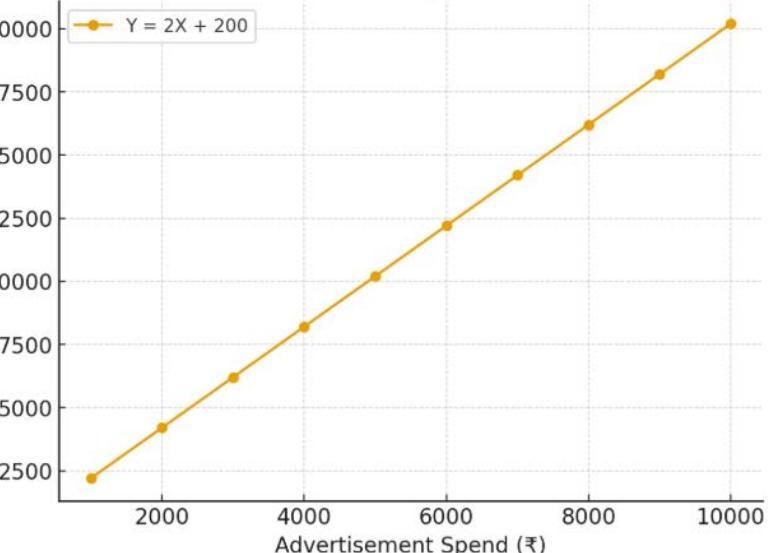
# Linear Regression

- When your data points don't lie exactly on a straight line (because of noise, measurement errors, or natural variability), linear regression finds the **best-fit line** that minimizes the error.

# Consider these two cases

Advertisement Spend (X, ₹)	Sales (Y, ₹)
1000	2200
2000	4200
3000	6200
4000	8200
5000	10200
6000	12200
7000	14200
8000	16200
9000	18200
10000	20200

Advertisement Spend vs Sales



$$y = 2x + 200$$

For  $X = 4000$ :

$$Y = 2(4000) + 200 = 8000 + 200 = 8200$$

For  $X = 6000$ :

$$Y = 2(6000) + 200 = 12000 + 200 = 12200$$

Advertisement Spend (X, ₹)	Actual Sales (Y, ₹)
1000	3000
2000	3600
3000	7500
4000	9100
5000	8800
6000	13700
7000	12700
8000	17750
9000	16600
10000	21900



$$Y = 1.99X + 530$$

For  $X = 4000$ :

$$Y = 1.99(4000) + 530 = 7960 + 530 = 8490$$

For  $X = 6000$ :

$$Y = 1.99(6000) + 530 = 11940 + 530 = 12470$$

# Least Square Fitting

# Best Fit Line

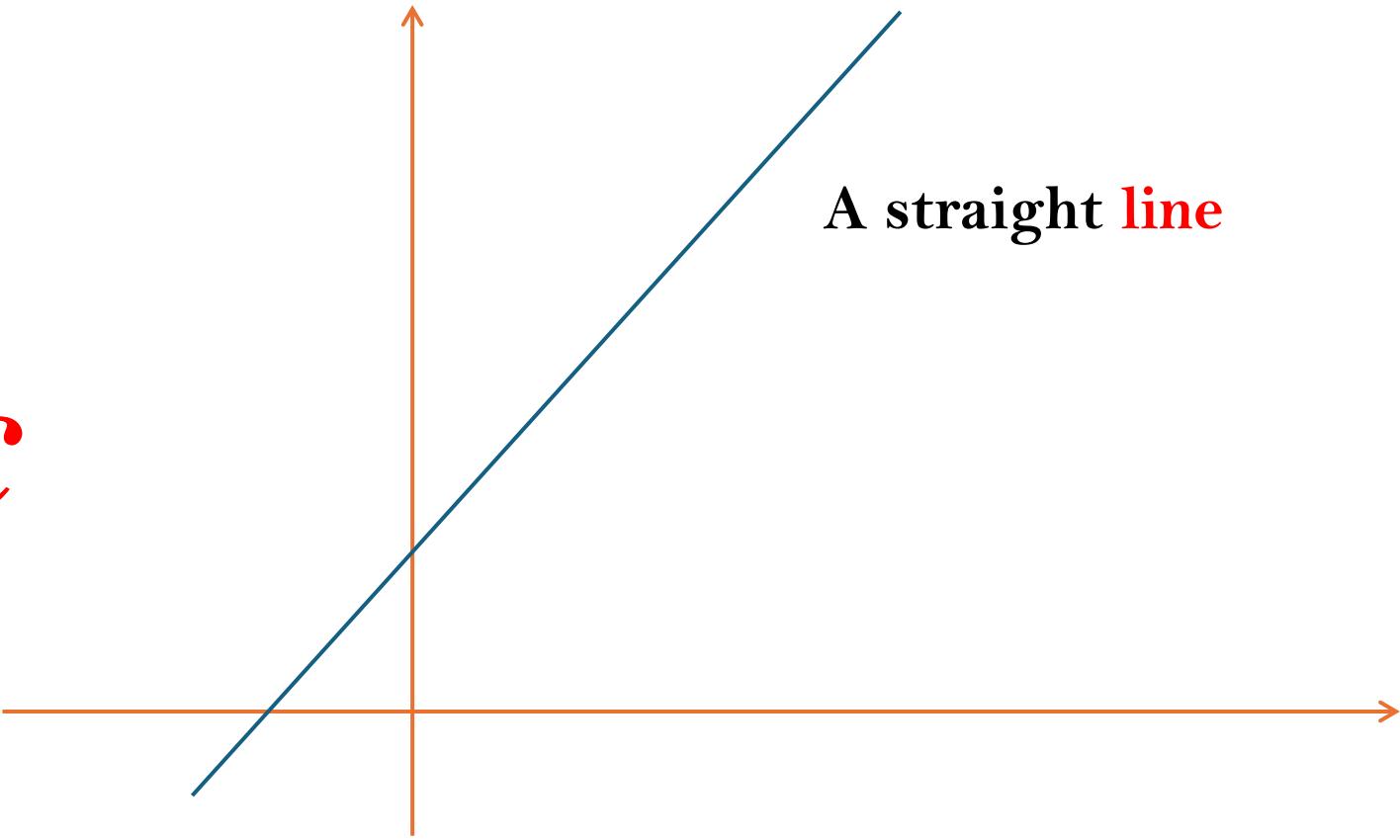


# Equation of a Line

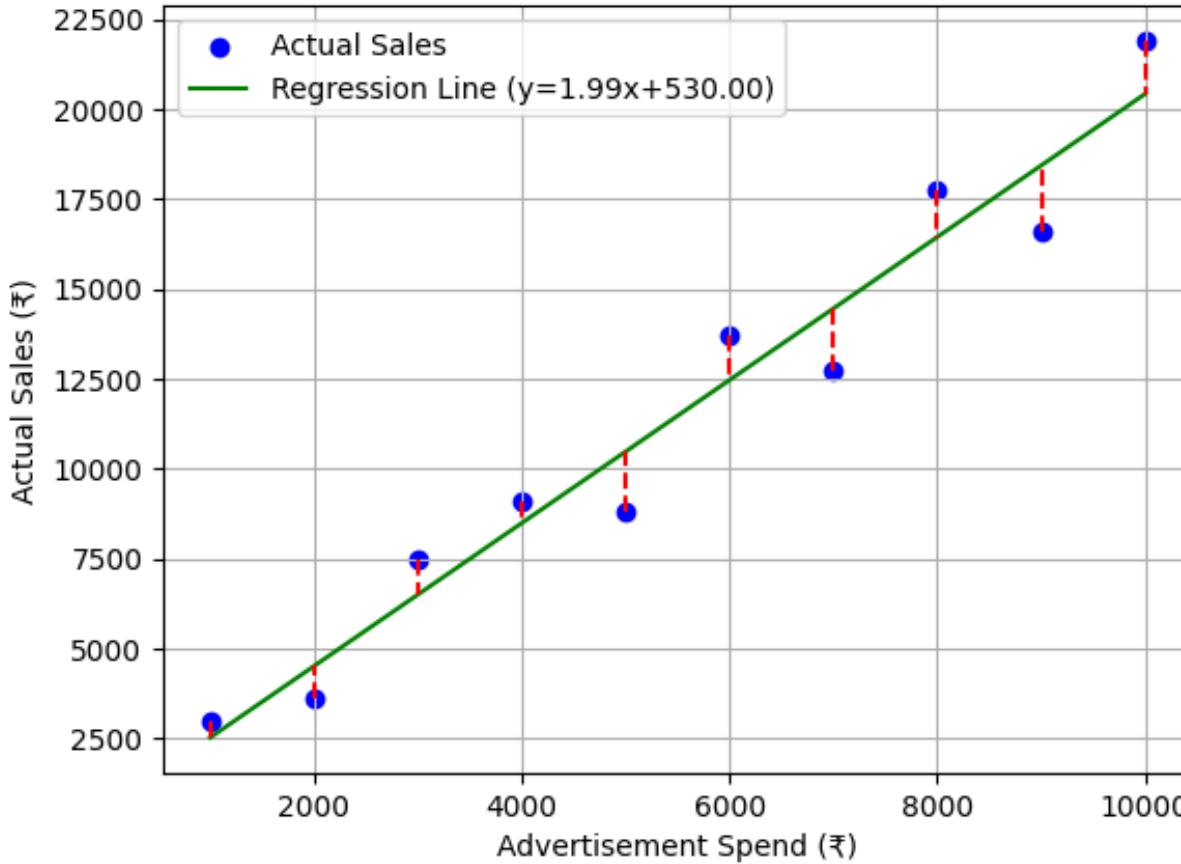
$$y = m x + c$$

slop

y-intercept



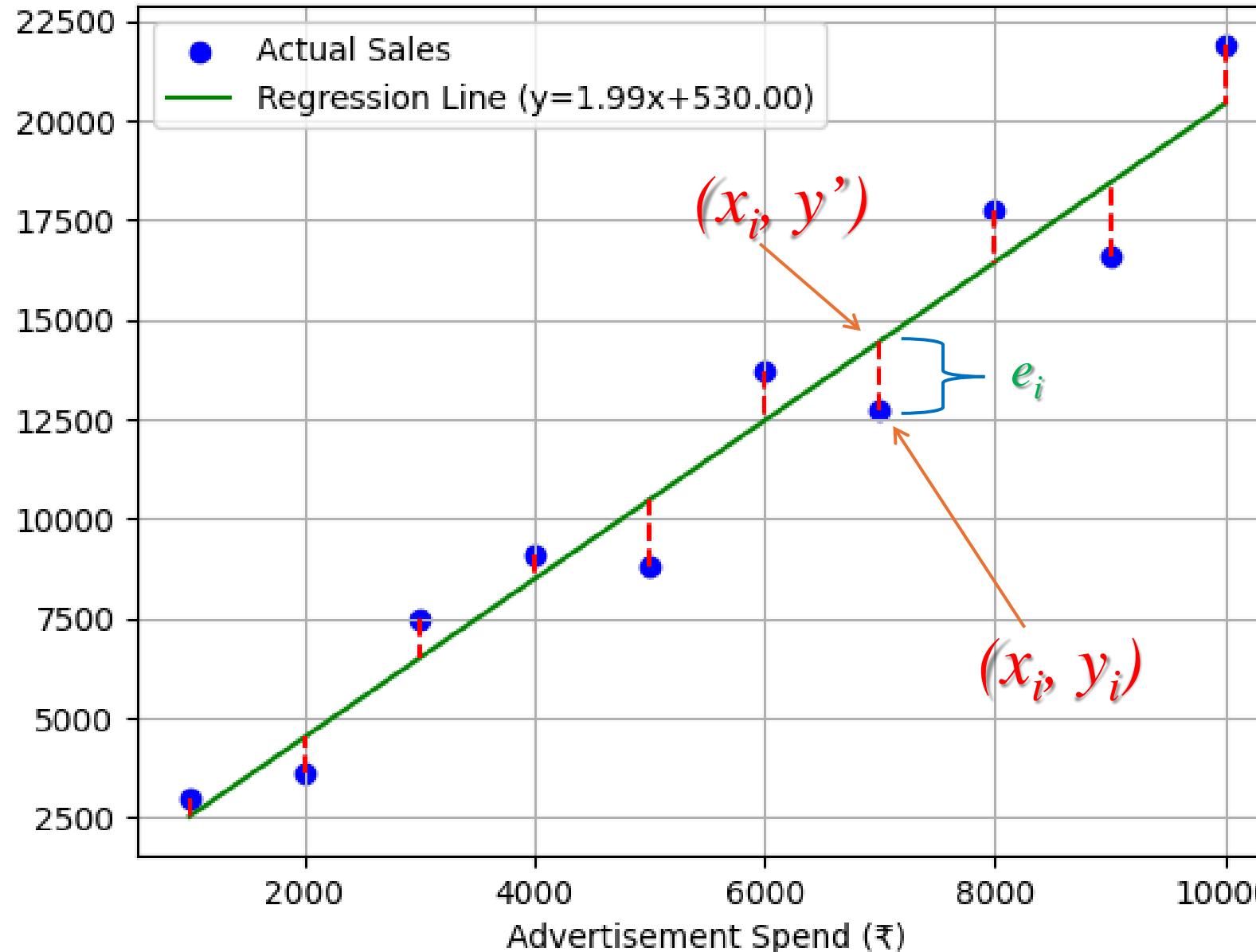
Advertisement Spend vs Actual Sales (with Regression Line & Residuals)



## Error Function (Mean Squared Error):

$$\text{Error} = \frac{1}{n} \sum_{i=1}^n (mx_i + c - y_i)^2$$

## Advertisement Spend vs Actual Sales (with Regression Line & Residuals)



*Equation of the line*

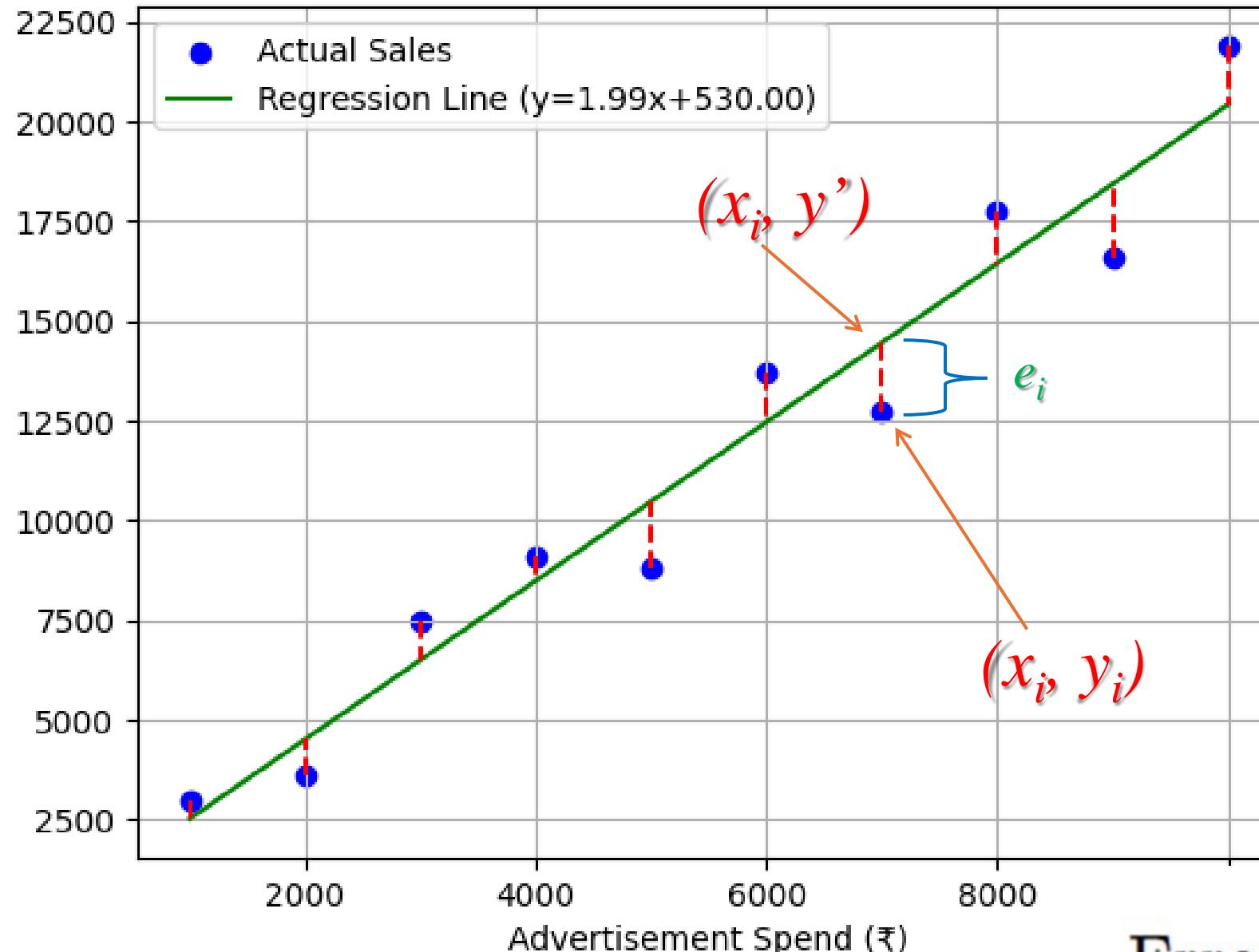
$$y = m x + c$$

Vertical distance of the data point from the fitted line

$$e_i = y' - y_i$$

$$e_i = \underline{m x_i + c} - y_i$$

## Advertisement Spend vs Actual Sales (with Regression Line & Residuals)



*Equation of the line*

$$y = m x + c$$

Vertical distance of the data point from the fitted line

$$e_i = y' - y_i$$

$$e_i = m x_i + c - y_i$$

Mean Squared Error

$$\text{Error} = \frac{1}{n} \sum_{i=1}^n e_i^2$$

$$\text{Error} = \frac{1}{n} \sum_{i=1}^n (m x_i + c - y_i)^2$$

# Closed form solution for 2-D case

Error Function (Mean Squared Error):

$$\text{Error} = \frac{1}{n} \sum_{i=1}^n (mx_i + c - y_i)^2$$

Set partial derivatives to zero

$$\frac{\partial E}{\partial m} = \frac{2}{n} \sum_{i=1}^n x_i(mx_i + c - y_i) = 0, \quad \frac{\partial E}{\partial c} = \frac{2}{n} \sum_{i=1}^n (mx_i + c - y_i) = 0$$

This gives the normal equations:

$$m \sum x_i^2 + c \sum x_i = \sum x_i y_i$$

$$m \sum x_i + nc = \sum y_i.$$

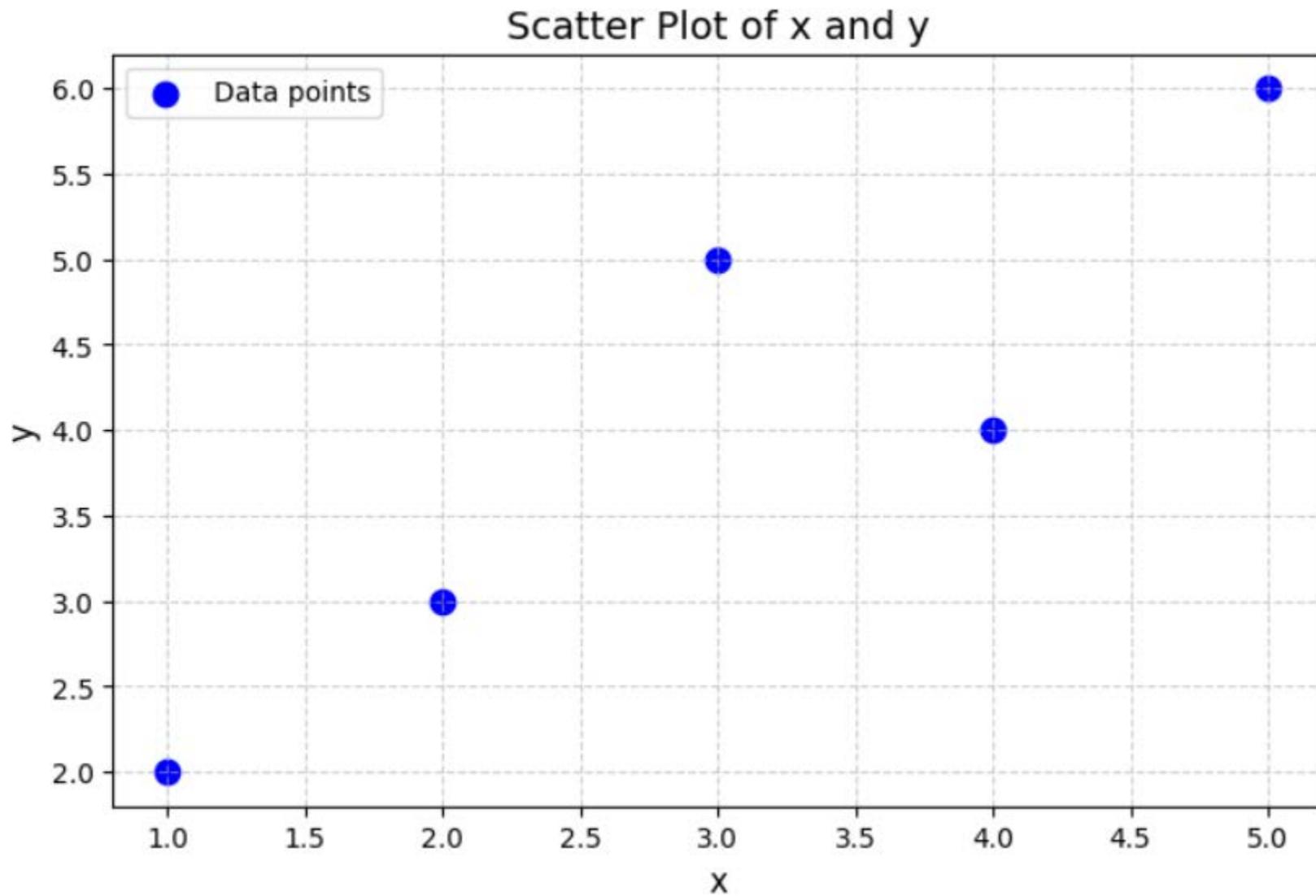
**Solve the  $2 \times 2$  linear system**

Slope  $m$  and intercept  $c$  that minimize the Mean Squared Error

$$m = \frac{\sum_i (x_i - \bar{x})(y_i - \bar{y})}{\sum_i (x_i - \bar{x})^2}, \quad c = \bar{y} - m\bar{x}$$

# Example

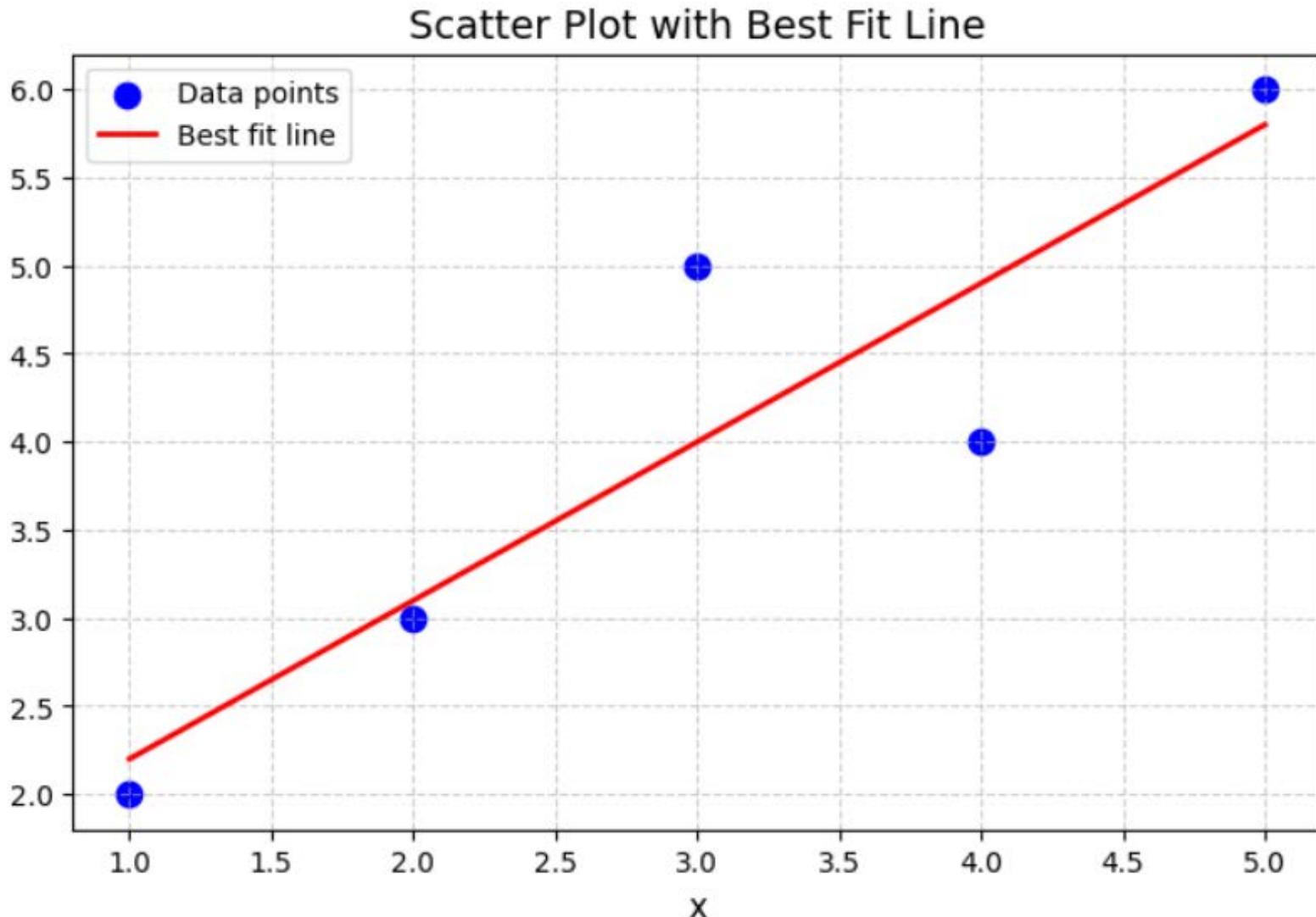
$x_i$	$y_i$
1	2
2	3
3	5
4	4
5	6



# Example

$x_i$	$y_i$
1	2
2	3
3	5
4	4
5	6

- From above given data, find the best fit line
- Compute  $m$  and  $c$  values of the best fit line



# Example

$i$	$x_i$	$y_i$	$(x_i)^2$	$x_i y_i$
1	1	2	1	2
2	2	3	4	6
3	3	5	9	15
4	4	4	16	16
5	5	6	25	30
$\Sigma$	<b>15</b>	<b>20</b>	<b>55</b>	<b>69</b>

Slope  $m$ :

$$m = \frac{n \times \sum x_i y_i - (\sum x_i) \times (\sum y_i)}{n \times \sum x_i^2 - (\sum x_i)^2}$$

Intercept  $c$ :

$$c = \frac{\sum y_i - m \times \sum x_i}{n}$$

# Example

$i$	$x_i$	$y_i$	$(x_i)^2$	$x_i y_i$
1	1	2	1	2
2	2	3	4	6
3	3	5	9	15
4	4	4	16	16
5	5	6	25	30
$\Sigma$	<b>15</b>	<b>20</b>	<b>55</b>	<b>69</b>

Slope  $m$ :

$$m = \frac{n \times \sum x_i y_i - (\sum x_i) \times (\sum y_i)}{n \times \sum x_i^2 - (\sum x_i)^2}$$

Numeric substitution:

$$m = \frac{5 \times 69 - 15 \times 20}{5 \times 55 - 15^2} = \frac{345 - 300}{275 - 225} = \frac{45}{50} = 0.9$$

Intercept  $c$ :

$$c = \frac{\sum y_i - m \times \sum x_i}{n}$$

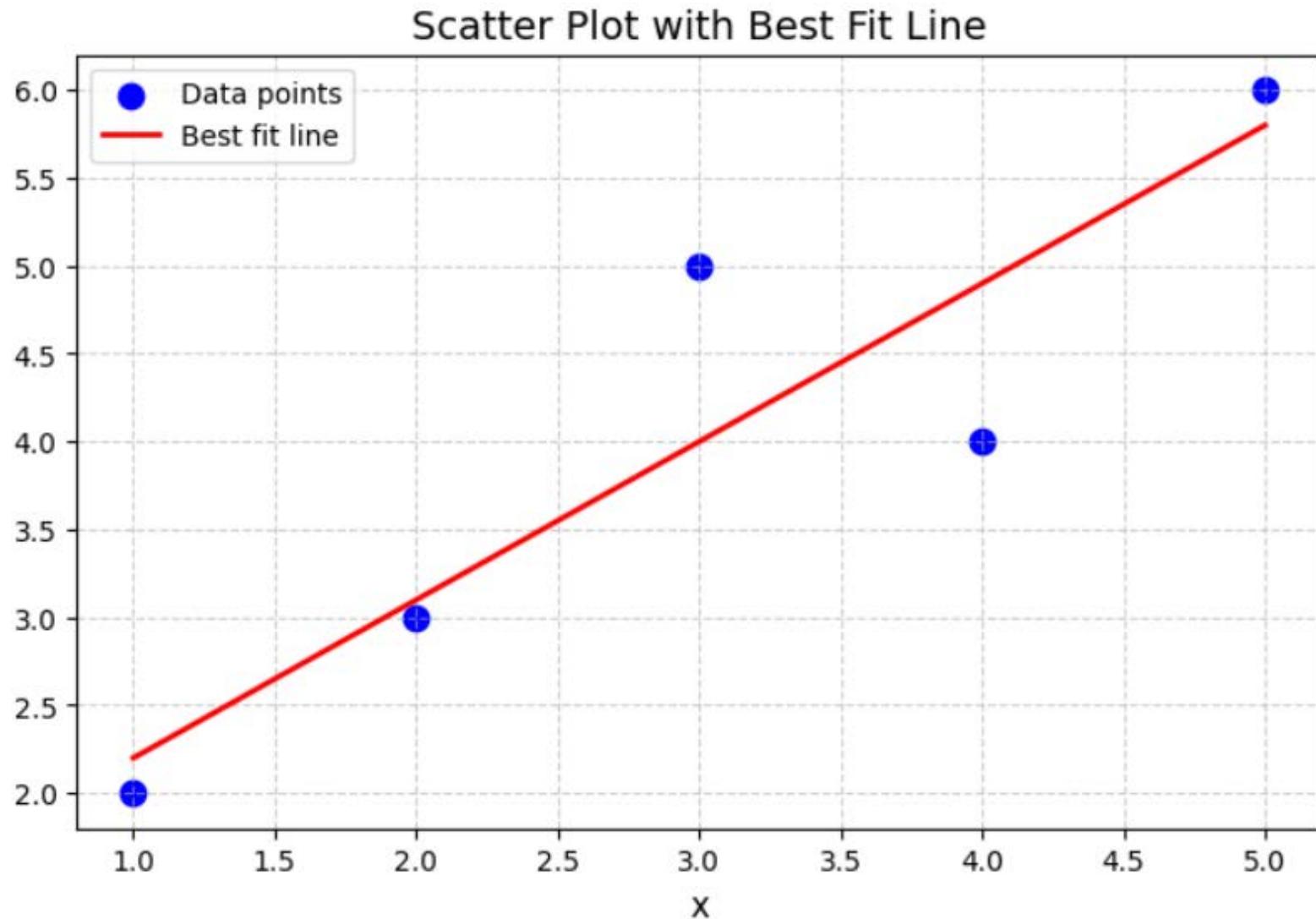
Numeric substitution:

$$c = \frac{20 - 0.9 \times 15}{5} = \frac{6.5}{5} = 1.3$$

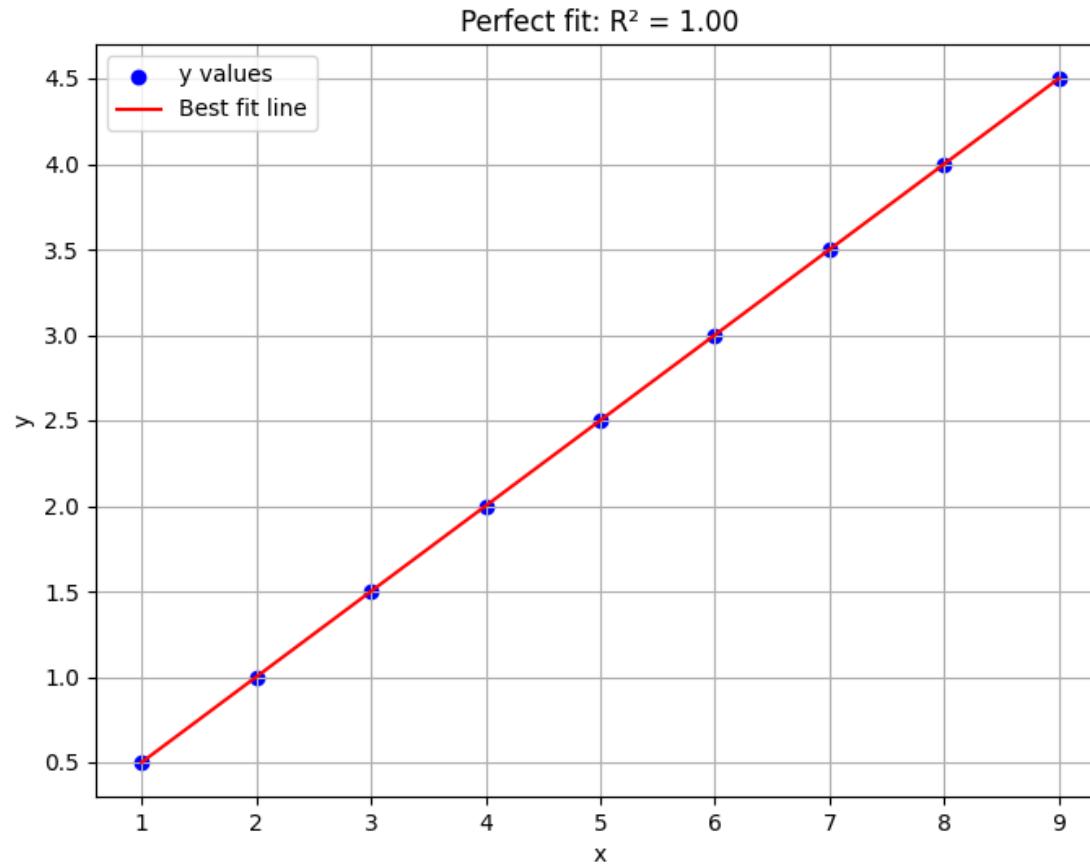
# Example

$i$	$x_i$	$y_i$	$(x_i)^2$	$x_i y_i$
1	1	2	1	2
2	2	3	4	6
3	3	5	9	15
4	4	4	16	16
5	5	6	25	30
$\Sigma$	<b>15</b>	<b>20</b>	<b>55</b>	<b>69</b>

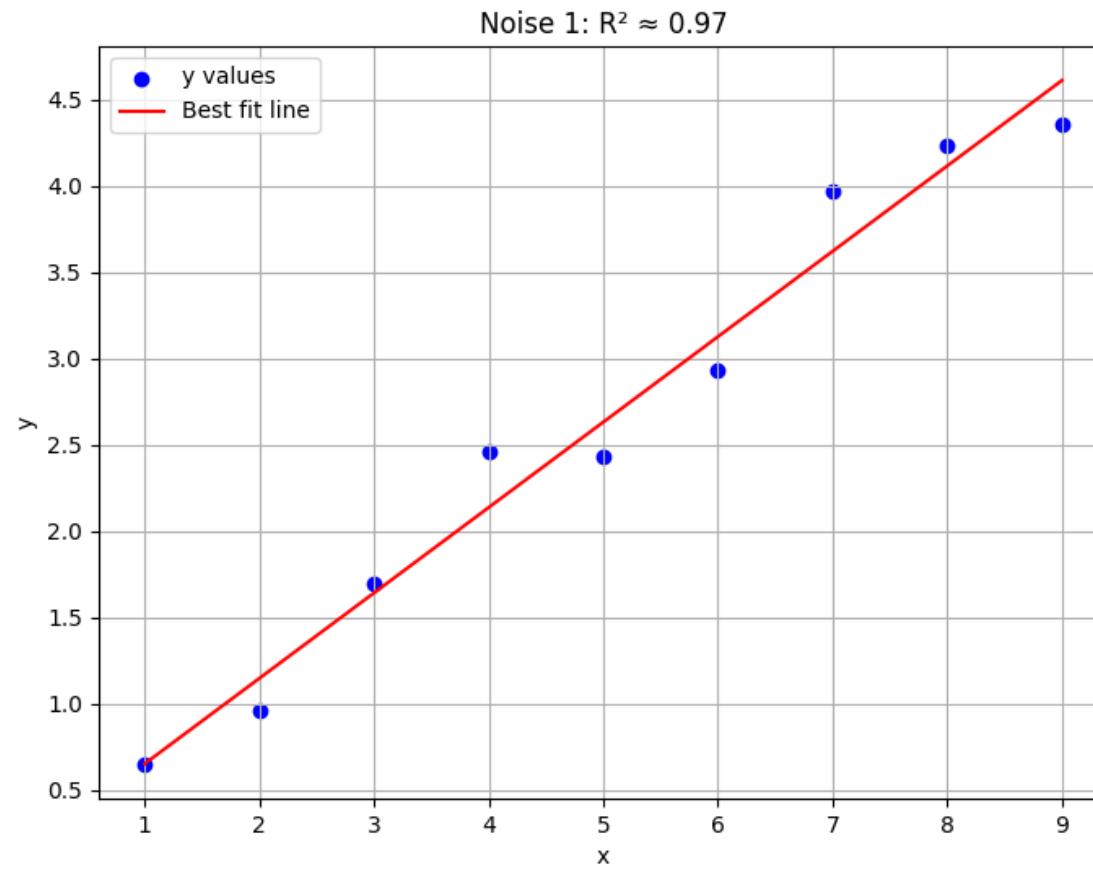
$$\hat{y} = 1.3 + 0.9x$$



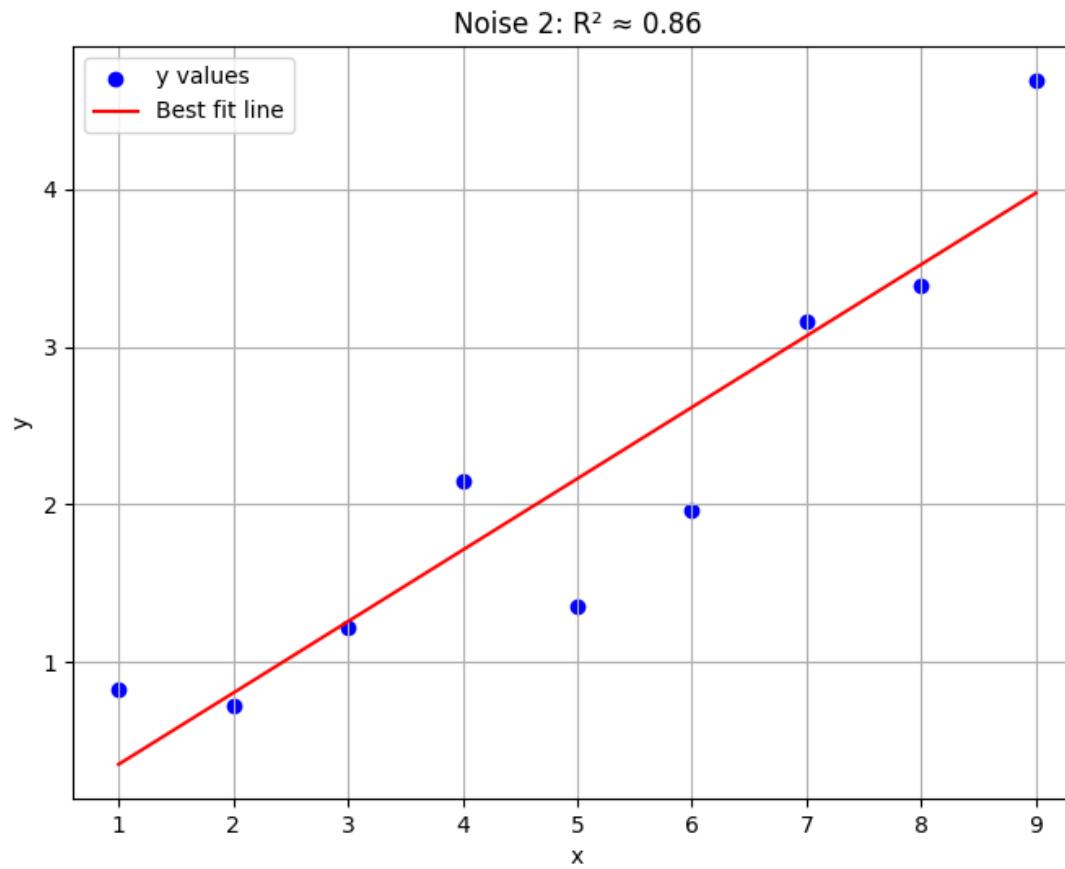
# Goodness of fit in linear regression



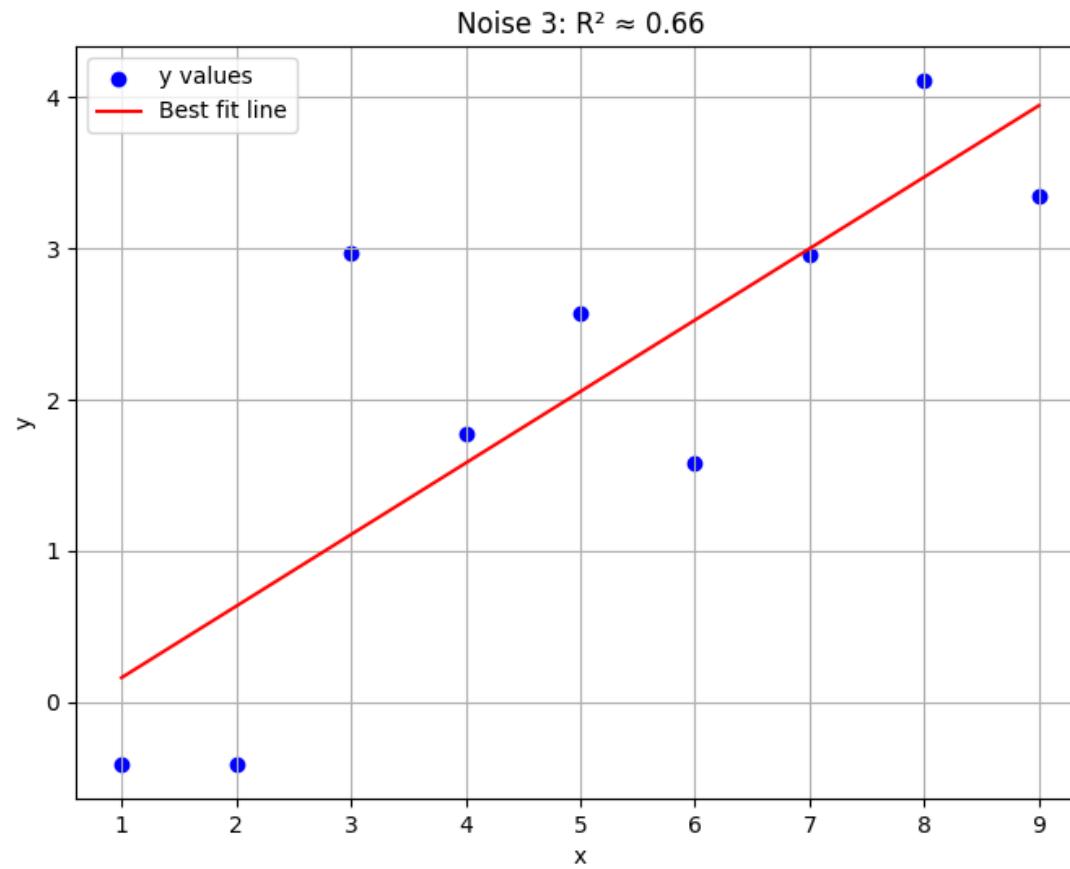
# Goodness of fit in linear regression



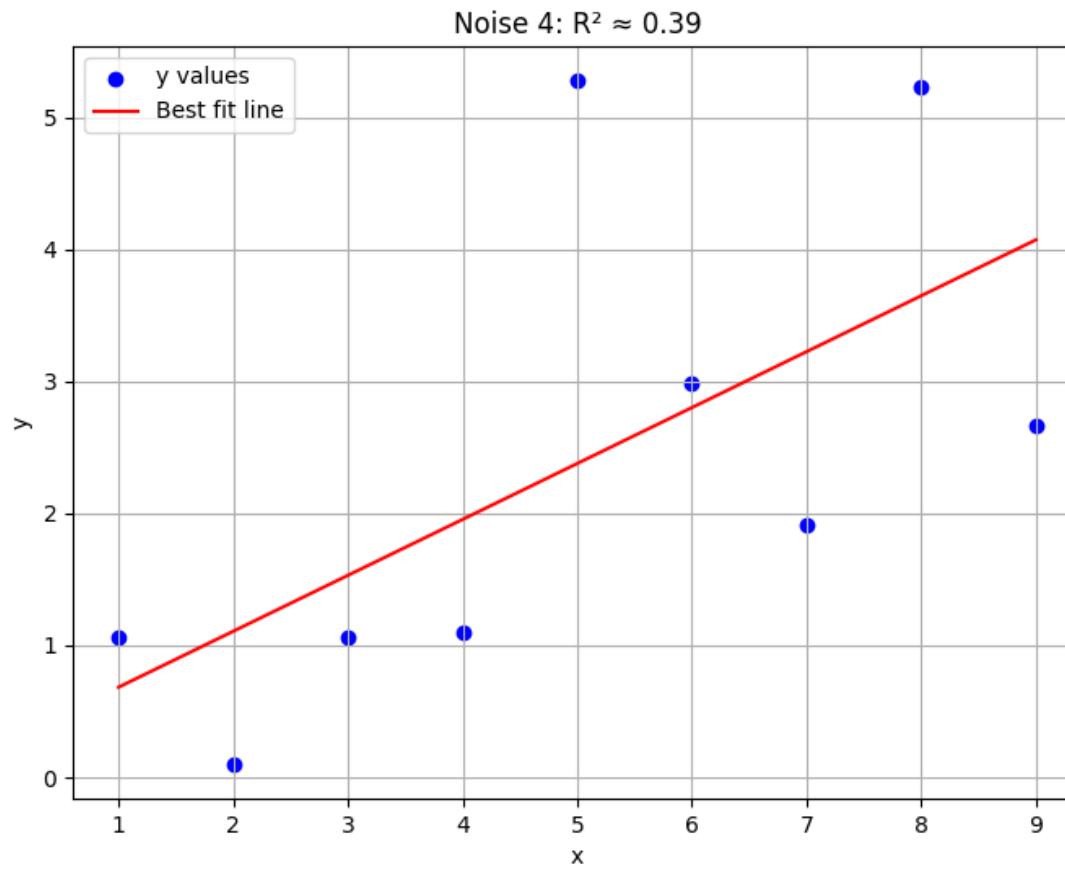
# Goodness of fit in linear regression



# Goodness of fit in linear regression



# Goodness of fit in linear regression



# Goodness of fit in linear regression

- In linear regression, **goodness of fit** tells us **how well the regression line explains the variation in the dependent variable**. Essentially:
  - A *good fit* means the predicted values are close to the actual values.
  - A *poor fit* means the regression line doesn't explain the data well.
- Formula

$$R^2 = \frac{\sum(y_p - \bar{y})^2}{\sum(y - \bar{y})^2}$$

$y_p$  = predicted value

$y$  = actual value

$\bar{y}$  = mean of actual  $y$

# Goodness of fit in linear regression

- **Good Fit**
  - If the regression predicts the data well,  $y_p$  will be close to the actual  $y$ .
  - This means the **explained sum of squares** will be **large**, close to the total sum of squares.

$$R^2 \approx 0.8 \text{ to } 1.0$$

- **Example:**
  - $R^2 = 0.85 \rightarrow$  only 85% of variation in  $y$  is explained by the model.

# Goodness of fit in linear regression

- **Poor Fit**
  - If the regression predicts poorly,  $y_p$  will be far from actual  $y$ .
  - The **explained sum of squares** will be **small** compared to total variation.

$$R^2 \approx 0 \text{ to } 0.3$$

- **Example:**
  - $R^2 = 0.15 \rightarrow$  only 15% of variation is explained; most variation is unexplained.

*Thanks*