## **Atliq Hardwares**

## **Filters**

**GM By Quarters (Sub Zone)** 

FY 2019

| GM%      |    |       |       |       |                    |       |  |
|----------|----|-------|-------|-------|--------------------|-------|--|
| Sub Zone | Q1 | Q2    | Q3    | Q4    | <b>Grand Total</b> |       |  |
| ANZ      |    | 43.0% | 42.2% | 42.6% | 42.5%              | 42.6% |  |
| India    |    | 42.5% | 42.2% | 42.0% | 42.5%              | 42.4% |  |
| NA       |    | 35.1% | 35.4% | 35.4% | 35.7%              | 35.4% |  |
| NE       |    | 36.6% | 37.0% | 36.5% | 36.6%              | 36.7% |  |
| ROA      |    | 44.5% | 44.3% | 44.0% | 44.5%              | 44.4% |  |
| SE       |    | 44.5% | 44.1% | 44.0% | 44.2%              | 44.2% |  |

FY 2020

| GM%      |    |       |       |       |       |            |  |
|----------|----|-------|-------|-------|-------|------------|--|
| Sub Zone | Q1 | Q2    | Q3    | Q4    | G     | rand Total |  |
| ANZ      |    | 43.3% | 43.0% | 42.8% | 41.8% | 42.8%      |  |
| India    |    | 32.3% | 32.1% | 32.4% | 32.0% | 32.2%      |  |
| NA       |    | 39.9% | 40.1% | 39.1% | 39.7% | 39.8%      |  |
| NE       |    | 37.6% | 37.8% | 38.5% | 37.7% | 37.8%      |  |
| ROA      |    | 38.4% | 38.3% | 38.8% | 37.7% | 38.2%      |  |
| SE       |    | 38.5% | 37.3% | 38.2% | 37.8% | 37.9%      |  |

FY 2021

| GM%      |    |       |       |       |                    |       |  |
|----------|----|-------|-------|-------|--------------------|-------|--|
| Sub Zone | Q1 | Q2    | Q3    | Q4    | <b>Grand Total</b> |       |  |
| ANZ      |    | 39.0% | 37.8% | 38.3% | 38.0%              | 38.3% |  |
| India    |    | 32.3% | 31.8% | 31.9% | 32.0%              | 32.0% |  |
| NA       |    | 37.1% | 37.4% | 37.5% | 37.4%              | 37.3% |  |
| NE       |    | 37.9% | 38.7% | 38.2% | 38.3%              | 38.3% |  |
| ROA      |    | 38.5% | 38.4% | 38.1% | 38.1%              | 38.3% |  |
| SE       |    | 38.6% | 38.3% | 38.6% | 38.5%              | 38.5% |  |

2023-07-271:11 AM 13