

YTD

Fixed Format

Measure Comparison

Actuals By Country/Dept

FS Line	European Operations	North America Operations	Pacific Operations	USA Operations	Total
Revenue	£6,314,882	£9,976,256	£1,521,350	£24,164,243	£41,976,731
Cost of Sales	-£1,799,560	-£2,930,528	-£718,717	-£7,427,265	-£12,876,070
Operating Expenses	-£2,847,780	-£3,356,864	-£751,007	-£10,501,506	-£17,457,156
Other Income and Expense	-£6,829	£3,475	£631	£17,832	£15,110
Taxes	-£414,395	-£913,415		-£1,543,453	-£2,871,263
Profit After Tax	£1,246,318	£2,778,924	£52,258	£4,709,851	£8,787,352

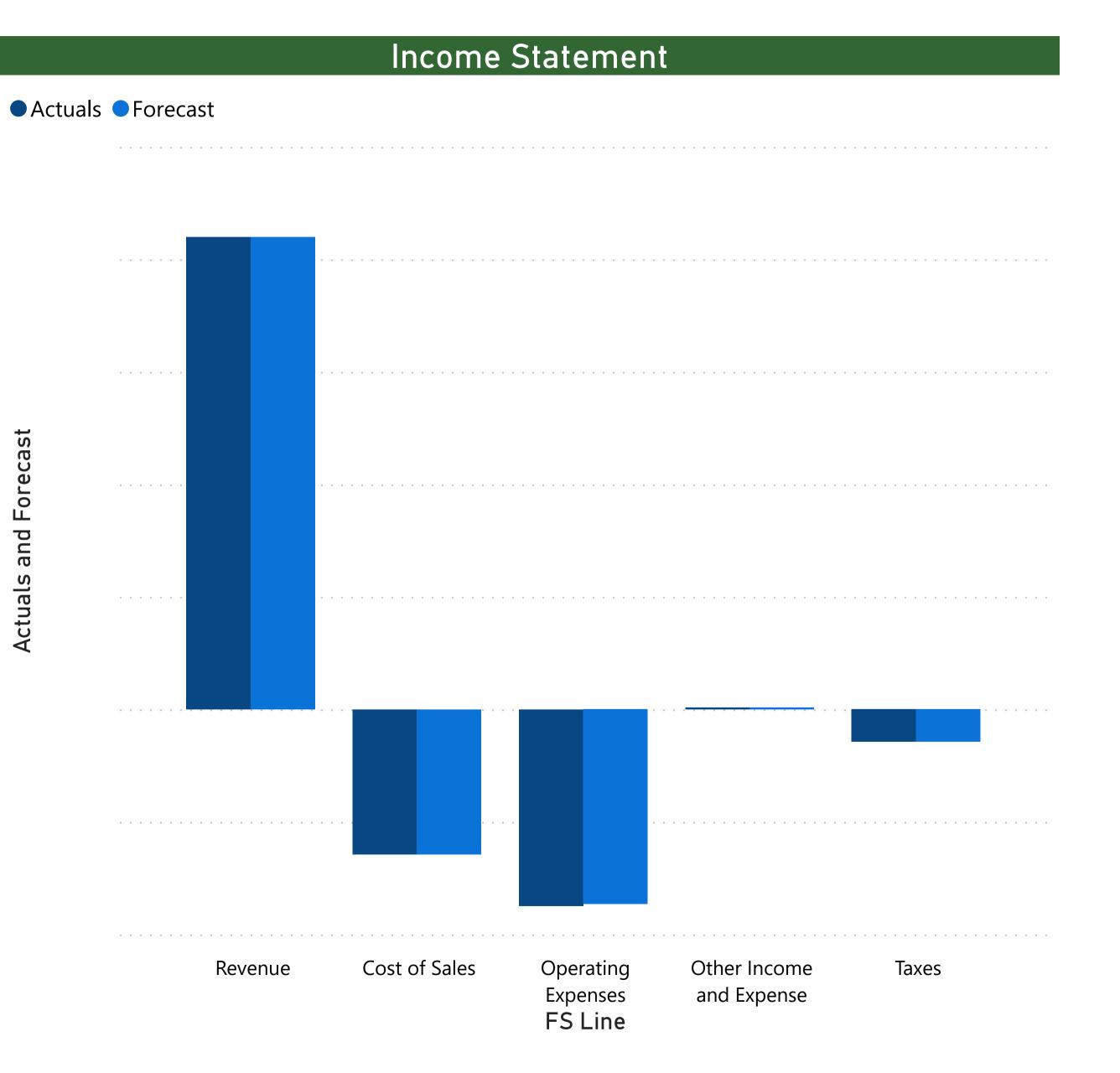
## ReModel Accounts

## **Income Statement**

			lne	come Stateme	nt				
Account	Commentary	Actuals	Forecast	Variance between Actual and Forecast	Budget	Actual to Budget Variance	Actual to Budget Variance %	Forecast to Budget Variance	Forecast to Budget Variance %
Amortization of Goodwill		-£39,458	-£39,458	£0	-£40,056	£597	-1.49%	£597	-1.49%
Building Leasehold		-£238,703	-£238,703	-£0	-£238,866	£163	-0.07%	£163	-0.07%
Commissions		-£1,281,474	-£1,281,474	-£0	-£1,281,616	£142	-0.01%	£142	-0.01%
Conferences	Covid	-£22,174	£0	£22,174	-£22,190	£16	-0.07%	£22,190	-100.00%
Curr Xchg Gain/(Loss)		-£23,323	-£23,323	£0	-£14,558	(£8,764)	60.20%	-£8,764	60.20%
Discounts		-£1,052,777	-£1,052,777	£0	-£1,044,592	(£8,186)	0.78%	-£8,186	0.78%
Employee Benefits		-£911,755	-£911,755	£0	-£910,139	(£1,616)	0.18%	-£1,616	0.18%
Entertainment	Covid	-£51,274	-£61,529	-£10,255	-£51,196	(£78)	0.15%	-£10,333	20.18%
Equipment		-£15,024	-£15,024	£0	-£15,052	£28	-0.19%	£28	-0.19%
Furniture and Fixtures		-£52,248	-£52,248	-£0	-£52,133	(£115)	0.22%	-£115	0.22%
Gain/Loss on Sales of Asset		-£74,004	-£74,004	-£0	-£73,822	(£182)	0.25%	-£182	0.25%
Profit After Tax	Covid	£8,787,352	£8,947,032	£159,681	£9,092,572	(£305,220)	-3.36%	-£145,540	-1.60%

## **Income Statement Graphical**

**Income Statement** 



## Account Amortization of Goodwill Building Leasehold Commissions Conferences

		Incom	ne Statem	nent	
Account	Actuals	Forecast •	Variance	%	Commentary
Trade Sales	£42,323,397	£42,323,397	£0	0%	
Intercompany Sales	£2,069,739	£2,069,739	£0	0%	
Other Income	£144,811	£144,811	£0	0%	
Interest Income	£60,481	£60,481	£0	0%	
Conferences	-£22,174	£0	£22,174	-100%	Covid
Travel Transportation	-£147,762	£0	£147,762	-100%	Covid
Other Travel Related	-£14,948	-£14,948	-£0	0%	
Equipment	-£15,024	-£15,024	£0	-0%	
Profit After Tax	£8,787,352	£8,947,032	£159,681	2%	Covid