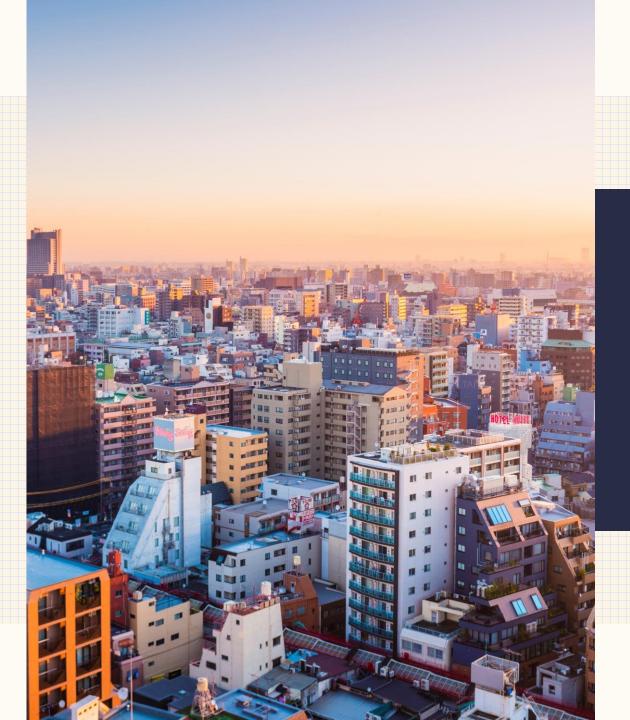




## **Objectives**

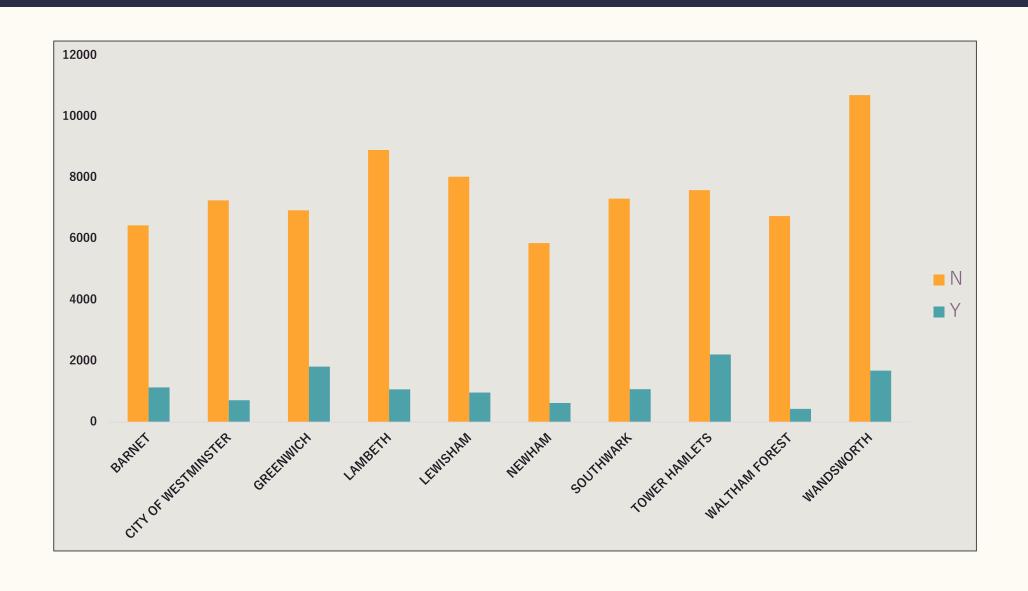
- In which Quarter sales was the highest and lowest.
- Customer has shown interest in which types of property.
- Top 10 district by unit sold.
- In which District customer bought the highest property.
- Customers have shown interest in freehold or household.



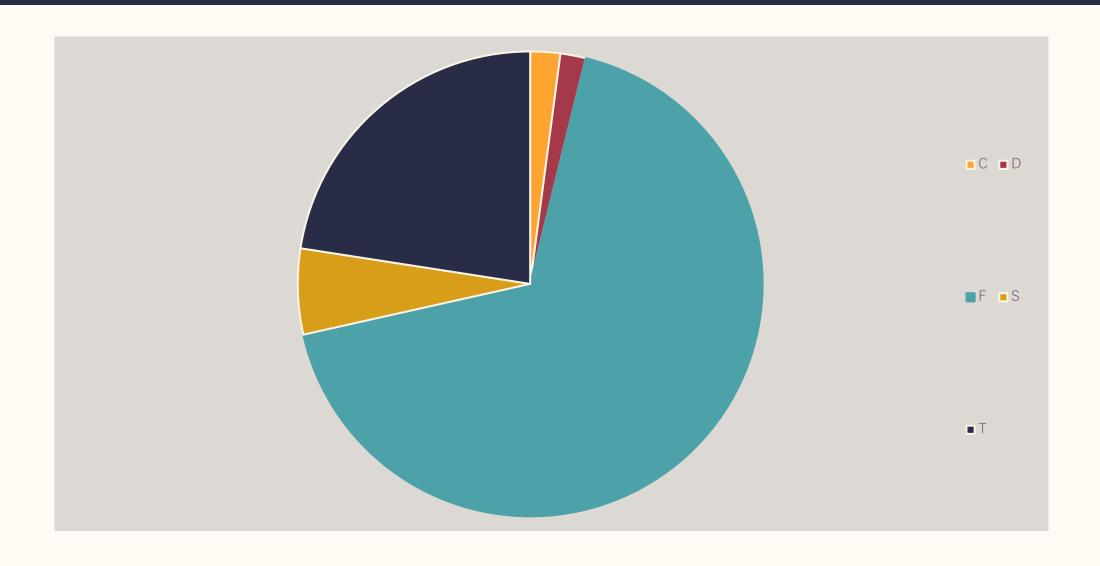
### **London Property Market**

Zoopla has revealed that the total value of London's residential property market has now surpassed the £1.5 trillion mark and is more than twice as valuable as the next nine largest cities in Britain, including Glasgow, Birmingham, Manchester and Bristol.

# Top 10 best performing District



# Unit sold by Propertytypes



# Sales by Quarter





#### **Business Insights**

- Most people of London have shown interest in Flat as a comparison to any other property type..
- New houses were sold mostly in both years as a comparison to old houses.
- Sales have grown in the 3rd Quarter as there was a slow start in the first quarter.
- In freehold mostly customer has shown interest in cottage.
- In leasehold mostly customer has shown interest in Flat.
- Maximum people have invested in Wandsword district.