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# **ALGORITHMS**

#### **CORE ML**

Regression

- Linear/Poly/SVR/L1/L2
- ElasticNet/LARS/MARS

Classification

- Logistic / Naive Bayes / SGD
- K Neighbors/SVM/DTrees/RF Clustering
- KMeans / KMode / VBGMM
- Spectral / Hierarchial / DBSCAN Forecasting
- •ARIMA(X)/HW/UCM/GAM Dim. Reduction, Optimization & Ensemble
- PCA/LDA/LLE
- Linear/Constraint/Integer Prog.
- Boosting/Bagging/AdaBoost/ XGBoost/GBM

#### **DEEP LEARNING**

- Image Models ConvNets (CNN)
- RNNs/LSTM/GRU
- AutoEncoders
- Deep Boltzmann Machines

## STACK

#### CODE

Over 20k lines:

- Python R Familiar:
- •C •C++ •Java •SQL

#### **FRAMEWORKS**

- •Tensorflow Keras
- •scikit-learn

#### **VISUALIZATION**

• Tableau • Excel • JavaScript

#### **INTEGRATION**

DevOps - • Docker • Jenkins Cloud - • Azure • AWS

VCS - • Git

DB - • Postgres • Neo4j

# HONORS

#### **AWARDS**

- 3 SPOT awards for leadership & accountability
- Academic Excellence Award

#### **CERTIFICATION**

• Decision Scientist

## **EXPERIENCE**

### MU SIGMA INC. | DECISION SCIENTIST

August 2017 - Present | Bangalore, IN

#### U.S. BASED CPG MANUFACTURER | STRATEGIC REVENUE MANAGEMENT

- Built a framework that identifies key drivers of sales and feeds into an optimization engine which generates the right price mix across portfolio.
- Identified the most important parameters of in-store execution like Assortment, Position, Location and Signage, and built a prioritization engine which recommends the stores the auditors needed focus on
- Reduced auditor call times by 30%, leading to \$2.1mm reduction in audit investments

# GLOBAL BEVERAGE & BREWING GIANT | PROMO OPTIMIZATION AND MARKET PENETRATION ANALYSIS

- Developed a Trade Promotion Optimization(TPO) tool to recommend 12-week promotional calendars which optimizes the investment allocation maximizes top-line or bottom-line growth - leading to a \$3.5mm reduction in trade investments and 1.3% bottom-line growth
- Led a 4 member team on the back-end development of a video occasion detection tool leveraging deep CNNs.

#### U.S BASED SPORTS BROADCASTER | DIGITAL FINGERPRINTING

- Designed and developed a graph based digital fingerprinting system which identified unique users across anonymous devices using static and behavioral attributes
- Reducing advertising expenses by \$2.3mm by reducing the number of individual users that needed to be targeted.

#### RESEARCH

# DEPT. OF AEROSPACE ENGG., INDIAN INSTITUTE OF SCIENCE

Sep 2016 - Feb 2017 | Bangalore, IN

• Extract roads and power-lines from aerial images using CNN for use in NAVIC

# INTERNSHIP

# TINPLATE COMPANY OF INDIA July 2015 | Jamshedpur, IN

• Designed & deployed an automated PID controller to regulate coil thickness

# **FDUCATION**

#### BANGALORE INSTITUTE OF TECHNOLOGY, VTU

B.E IN ELECTRONICS AND INSTRUMENTATION
First Class with Distinction | July 2013 - July 2017

#### **CARMEL JUNIOR COLLEGE, ICSE**

Major - PCM, Minor - Comp. Sci. | Graduated May 2012 • XII - 84.5% • X - 88.2%

#### INTERESTS

• Commercial FS pilot, qual. PPL • Track Racing • Algo Trading • Blogging