Syed Yusaf
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EDUCATION

Bachelor of Science in Information Networking and Telecommunications   May 2023
Concentration: **Computer Networking**
Fort Hays State University
GPA:3.72 on a 4.0 scale

Certification: Cisco Certified Network Associate   August 2018

EXPERIENCE

Store Manager   June 2014 to Feb 2018
7-Eleven Inc
- Grew ROI from 6% to 12.4% by offering attractive price points, enhancing shopping experience and POP
- Balanced sales, reconciled cash and made bank deposits to facilitate opening and closing duties
- Oversaw inventory management through cycle counts, audits and shrinkage control
- Managed inventory tracking and physical inventory counts to minimize loss
- Delivered excellent customer service and adhered to standard practices to maximize sales and minimize shrinkage

General Manager   Feb 2001 to May 2014
Shahz Inc   Locations: FL, OK
- Drove sales per hour from $34 to $225 within the initial three years and increased the conversion rate by 77%
- Boosted annual revenue from $216,000 to $644,000 in the first year
- Managed P&L analyzed sell-through data and forecasted sales to drive profitability and manage unit volume
- Delivered exceptional client experiences through hands-on leadership of associates and managers
- Built and maintained loyal, long-term customer relationships through effective account management
- Designed sales and service strategies to improve revenue and retention
- Complied with company policies and government regulations to prevent and detect rule violations and protect organization from fines and lawsuits

TECHNICAL SKILLS
- Network protocols: TCP/IP, DNS, DHCP, VLAN, STP, RSTP, MSTP, OSPF, BGP, MPLS, VPN
- Network equipment: Cisco routers and switches, Juniper routers and switches, Palo Alto firewalls
- Network tools: Wireshark, GNS3, Putty, SolarWinds
- Programming languages: Python, C++, HTML, CSS
- Operating systems: Windows, Linux, MacOS

PROJECTS
- Capstone Project: Working on developing a complex topology with my team by using layer 2 Linux based bridging and then associating them to Vlans. Will use layer 3 routing to configure OSPF point to point links and will have VRRP for failovers. The topology will made by using only open source switches and routers.
- Designed and implemented a small office network using Cisco routers and switches, configured VLANs and inter-VLAN routing, and implemented security policies
- Created a Python script to automate the backup of network configurations on Cisco routers and switches using Telnet
- Simulated a network topology using GNS3 to test network redundancy and failover capabilities