# **SAI YELURU**

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#### **EDUCATION**

The University of Texas at Austin Bachelor of Business Administration, Business Honors and May 2018

**Management Information Systems** 

Minor in Classical Civilizations, Minor-Level Coursework in

Supply Chain Management

Certificate in Computer Science (completed 12 out of 18 hours)

Overall GPA: 4.00 | Major GPA: 4.00 | SAT: 2370

Chinese University of Hong Kong Study Abroad Program in Supply Chain Management June 2015 – July 2015

Overall GPA: 4.00

### **WORK EXPERIENCE**

**JPMorgan Chase & Co.** – Summer Technology Analyst and Intern Project Manager; Dallas, TX Corporate Risk and Finance Technology group, focusing on internal pricing application

June 2016 – August 2016

- Redesigned Java-based internal application using Spring MVC back end, AngularJS front end, and Pentaho Spoon ETL
- Managed team of 15 interns to integrate analytics, newsletters, and calendar to hub website for the Dallas Tech Group
- Gathered product requirements and developed product roadmap based on senior management's requirements
- Incorporated weekly feedback from product owners and directed necessary changes to website

Lustre Web Studios – Founder and Business Lead; Austin, TX

January 2016 – Present

Web Design startup providing professional web services to small, local companies

- Self-taught web design in 15 days, including HTML, CSS, Bootstrap, and Javascript, via online tutorials
- Evaluated local network to find and deliver on first client within five days of launching (queuemusicapp.com)
- Developed business model and pricing structure based on initial payment and monthly charges for server costs

#### **ACADEMIC PROJECTS**

### STA371H Statistics and Modeling - Investment Management Simulation

Spring 2016

- Designed Monte Carlo bootstrap model to determine ROI and NPV of LEED-certified building
- Incorporated costs, revenues, and unknown market conditions into 10k simulations to determine best approach

## **LEADERSHIP EXPERIENCE AND ACTIVITIES**

Texas Stock Team - President (Dec 2015-Present), Previous: Marketing Head

January 2015 – Present

- Restructured technical trading curriculum and led series of seminars for underclassmen
- Planned and executed a marketing campaign including flyers, social media marketing, and website changes
- Enhanced website through efficient front end design to increase membership by 100% from previous year

Student Consulting Initiative – Student Consultant, Client: Tiny Pies; Austin, TX

September 2015 – November 2015

- Tested the viability of a gluten-free product launch for Tiny Pies' direct-to-store channel
- Conducted focus group studies and extensive market research to support our presentation
- Pitched final presentation to panel of consulting professionals and incorporated feedback into client presentation

**Honors Business Association** – *VP of External Affairs (May 2016-Present), Previous: Committee Member* Fall 2014 – Present

- Facilitated setup and recruitment of volunteers for dozens of events, including River Cleanup and Urban Roots
- Organized grassroots campaign with local businesses to raise over \$500 for Incredible Race charity event

## **HONORS AND ACCOMPLISHMENTS**

• Chase Code For Good Hackathon: Children's Museum of Houston – Best Technical Implementation

February 2016

• BHP/CS Case Competition: Solving Austin's Traffic Problem – 3<sup>rd</sup> Place out of 12 teams

February 2016

• McCombs Case Competition: DropBox International Expansion – 3<sup>rd</sup> Place out of 27 teams

October 2014

• University Honors

Fall 2014 - Present

# **ADDITIONAL INFORMATION**

Computer Skills: HTML/CSS, Excel, PowerPoint; Working Knowledge of Java, JS, Python, R, and SQL; Novice in Pentaho

Languages: Fluent in Telugu, Working Knowledge of French

Interests: Data Analytics, Fantasy Basketball, Tech Strategy, Process Optimization, Behavioral Psychology, Quora

Work Eligibility: Eligible to work in the U.S. with no restrictions