

Example  
Shipment No. 1

Example  
Shipment No. 2

Example  
Shipment No. 3

## OCEAN BILL OF LADING

### SHIPPER

NAGPAL WOOLEN TEXTILE  
INDUSTRIES  
92, INDUSTRIAL AREA PHASE -  
1, CHANDIGARH, 160

### CONSIGNEE

INTERNATIONAL FEDERATION OF  
RED.  
CROSS AND RED CRESCENT  
SOCIETIES PAN AMERICAN DI

### NOTIFY PARTY

### VOYAGE NO. | VESSEL NAME

00167 DUBAI EXPRESS

### ARRIVAL DATE

2008-04-03

### PORT OF LOADING

JAWAHARLAL NEHRU

### PORT OF DISCHARGE

NEW YORK/NEWARK AREA,  
NEWARK, NEW JERSEY

### DECLARATION OF GOODS

WORN CLOTHING ARTICLES; SET; WORN; CLOTHINGS AND BLANKET  
AND TRAVELLING RUGS MEDIUM INV#4321 DT.22.02.2008  
18000 BLANKETS - 25PCS PER BALE WORN CLOTHING  
ARTICLES; SET; WORN; CLOTHINGS AND BLANKET AND TRAVELLING  
RUGS MEDIUM INV#4321 DT.22.02.2008 1



IMPORTGENIUS  
**BILL OF LADING**  
**COPY**  
**NON-NEGOTIABLE**

BILL OF LADING NO.

APLU054647981

## PARTICULARS (1)


CONTAINER NO.	QTY.	MARKS (2)	CARGO WEIGHT	COUNTRY OF ORIGIN
APHU6410539 TCKU9233621	720 BLS	720 BALES MARKS AND NUMBERS WITH CONTAINER APHU641053	29520 KG	INDIA

### (NOTES)

(1) As declared by Shipper and not  
acknowledge by Carrier

(2) Said to contain

SIGNED BY/ON BEHALF OF CARRIER <sup>3</sup>

Example Shipment No. 1	Example Shipment No. 2	Example Shipment No. 3
<b>OCEAN BILL OF LADING</b>		
SHIPPER  CONSIGNEE  NOTIFY PARTY  VOYAGE NO.   VESSEL NAME   ARRIVAL DATE   PORT OF LOADING	 <b>IMPORTGENIUS</b> <b>BILL OF LADING</b> <b>COPY</b> <b>NON-NEGOTIABLE</b>  <div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 0 auto;"> BILL OF LADING NO. </div> PORT OF DISCHARGE	
<b>PARTICULARS <sup>(1)</sup></b>		
CONTAINER NO.	QTY.	DECLARATION OF GOODS <sup>(2)</sup>
CARGO WEIGHT	DIMENSIONS	
(NOTES) <sup>(1)</sup> As declared by Shipper and not acknowledge by Carrier <sup>(2)</sup> Said to contain <sup>(3)</sup> Signature blurred intentionally		SIGNED BY/ON BEHALF OF CARRIER <sup>3</sup>

## History

The Nagpal Group is a family owned Business which largely operates as an HUF (Hindu Undivided Family).

Before entering the Wool textile segment in 1966, the group started with Cotton growing and Spinning in Abohar, Punjab. This area of Abohar is the Cotton Belt of Punjab state. The Group still has a significant Land Holding for Cotton Growth.

**The Group has majority funding through Family Accruals and Owned assets. All the Buildings Nagpal Group operates out of, are family owned.**

## **Business**

The Nagpal group is well known and financially very sound and has major interests in:

- Agriculture and Land holdings,
- Real Estate and Finance,
- Transport Buses,
- Gas Stations,
- Cinema Houses,
- Sports Goods Industry,
- And of course, **Wool Textile Industry and Related Exports.**

## **Introduction**


The Group success story dates back to the early 1920's.

Nagpal Woollen Textile Industries (NWTI) is an integral part of the Groups Wool Textile Division. It employs directly & indirectly over 500 skilled & semi-skilled staff & some 25 technical & official staff. It operates out of automated manufacturing floor space of over 150,000 sq-feet. It manufactures Woollen & other Yarns (Virgin & Recycled fibres), Blankets (Institutional, Army, Industrial & Retail), Fabrics (Industrial, Technical & Garmenting) & Beret Caps (Army & Retail) & other allied textile products.

All these products are sold & shipped into six continents across the globe & end up in very renowned locations/venues, prestigious/sort-after applications worldwide.

## **Branches**

### **Headquarter:**

	
<b>Business Details</b>	
<b>Company</b>	NAGPAL WOOLEN TEXTILE INDUSTRIES
<b>Activities</b>	WOOLEN MATERIALS WOOL, WOOLLEN TEXTILES
<b>Category</b>	TEXTILES, GARMENTS & ACCESSORIES
<b>Country</b>	INDIA
<b>City</b>	CHANDIGARH - CHANDIGARH
<b>Address</b>	S.C.O. 92, INDL. AREA-01, 160002
<b>Phone</b>	0091 17 22655658
<b>Fax</b>	22656138
<b>Email</b>	<a href="mailto:snagpal@sanchamnet.in">snagpal@sanchamnet.in</a>
<b>Website</b>	
<a href="#">Click here</a> to update this information	
NAGPAL WOOLEN TEXTILE INDUSTRIES,WOOLEN MATERIALS WOOL, WOOLLEN TEXTILES,TEXTILES, GARMENTS & ACCESSORIES,S.C.O. 92, INDL. AREA-01, 160002,CHANDIGARH - CHANDIGARH,INDIA,00911722655658,00911722656138,snagpal@sanchamnet.in,	

### **Other Branches:**

- Ludhiana
- Panipat
- Amritsar

## **About the CEO**

The CEO, Mr. Sharad Nagpal, aged 32, is a Dynamic and Energetic personality. He is a qualified MBA with Specialization in International Business. He heads the Group's Import/Export business & International Liaison-Relationship Management and has given new dimensions and direction to the Wool Textile division.

He has travelled to 38 countries across four continents multiple times, at this young age, he is truly the Professional that our Group needed in this changing market scenario. After joining

the Family business in 1997, he worked on and marketed new products from the existing facility. Under his leadership, our Group is all set to grow manifold into the International Market.

## **Products**

- Woollen & other Yarns (Virgin & Recycled fibres),
- Blankets (Institutional, Army, Industrial & Retail),
- Embroidered Fabrics (Industrial, Technical & Garmenting),
- Beret Caps (Army & Retail) ,
- Baby Blanket,
- Knitwear,
- Wool-woollen-textile-garments,
- Blankets-accessories,
- Technical Textiles
- Other allied textile products

## **Export Market**

Europe: Italy, Belgium and France

South East Asia

Africa

USA

## **Turnover**

\$ US 4 to 5 million

## **Profit Margin**

10% to 12%

## **Finance**

It is basically a family funded business.

### **Steps followed for exports by Nagpals**

1. Documents created before dispatching the goods outside the campus area:
  - ✓ Commercial Invoice
  - ✓ Packing List
  - ✓ GR Form(Local goods transfer documents)
2. Goods arrive at JNPT Mumbai to freight Forwarding Agent.
3. Agent picks up a container from the shipping line.
4. Agents unload the cargo in custom guarded warehouse.
5. Customs clears it
6. Stuffs the cargo in container for final dispatch
7. Seals the container
8. Hands it back to the shipping line
9. Goods are dispatched to the final destination.

10. Freight forward Agent gives the:

- ✓ Custom cleared Invoice
- ✓ Packing list
- ✓ Shipping bill
- ✓ Bill of lading

11. The exporter then sends these documents to its banker

12. Banker sends it to the overseas banks of importer for collection of payments

- ✓ *Commission charged by the freight forwarding agents varies from 1 to 5% of the invoice value based on the product and type of market being catered.*

## **Insurance**

All outward goods are being insured and special treatment for goods worth above 1 crore

## **Operations**

- In house manufacturing capabilities
- Supply of raw material from the self owned agricultural lands.
- Outsource: some of the products are directly outsourced and procured from the other suppliers.

## **Quality**

In process quality norm is followed where inspection is carried from the raw material to the final product keeping in mind the export quality.

## **Problems Faced**

1. *Logistics*- Problem in North India due to the inavailability of adequate trucking facility and infrastructure.

As a result more time is consumed from loading to final dispatch of goods.

2. Too much documentation
3. Time consuming process of clearance
4. Quality disparity norms among the different markets

## **Expansion Plans**

Product based expansion of textiles of different applications in existing markets

## **Company Sample Documents:**

## **Required Documents:**

## **References:**